

Executive Summary | Paid Social Advertising

Business Monitoring

1 Jan 2022 - 30 Jun 2022

Trended Granularity: Year-Month

Performance Signals Overview

A high-level snapshot of campaign scale, efficiency, and overall health—designed to surface key performance signals at a glance.

Scale & Spend

Summarizes overall campaign reach, user interaction volume, and total media investment over the selected period.

Total Impression

8,357,029,313

⬆️ 484.5%



Total Clicks

2,707,432,418

⬆️ 484.5%



Total Acquisition Cost

1,156,820,000.36

⬆️ 484.3%



At-a-Glance Performance Health

Index-based indicators benchmarked to baseline for quick health assessment.

CPC Index

93.71

● Healthy

Costs are materially below baseline.

CPM Index

97.98

■ Stable

Costs remain within expected range.

CTR Index

103.13

■ Stable

Engagement aligns with normal performance.

ROI Index

100

■ Stable

Return remains within expected range.

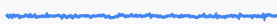
Efficiency & Quality

Assesses cost efficiency and performance quality to understand return relative to investment.

Overall CTR

0.32

⬇️ 0.0%



Overall CPC

0.43

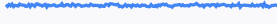
⬇️ 0.0%



Overall CPM

138.42

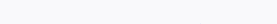
⬇️ 0.0%



Overall ROI

3.18

⬆️ 0.5%



Efficiency Signal Deep-Dive

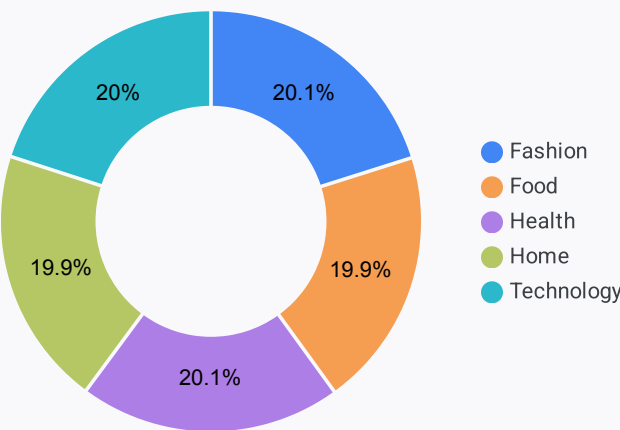
Breaks down how spend distribution compares to value contribution, helping identify efficiency imbalances across segments.

Efficiency Signal — Spend vs Value

Compares spend allocation against value contribution to surface efficiency gaps.

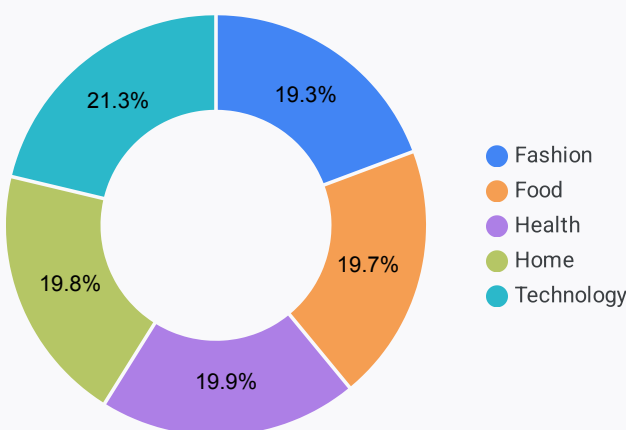
Share of Spend

Distribution of total media spend by segment.



Share of Value

Distribution of total media spend by segment.



Efficiency Signal by Dimension

Summarizes efficiency signals into clear, decision-ready actions by dimension.

Dimension Options: Language

Dimension ^	Action	Insight	Score
English	■ Maintain Investment	Delivers value in line with overall efficiency benchmark.	4.98
French	■ Maintain Investment	Delivers value in line with overall efficiency benchmark.	5.01
Spanish	■ Maintain Investment	Delivers value in line with overall efficiency benchmark.	5.02

> 1.10 High Efficiency · 0.95–1.10 Benchmark Aligned · < 0.95 Underperforming

- **High Efficiency** → Generates higher value per cost vs overall benchmark.
- **Benchmark Aligned** → Performance is in line with overall benchmark.
- **Underperforming** → Generates lower value per cost vs overall benchmark.

Performance Trends Overview

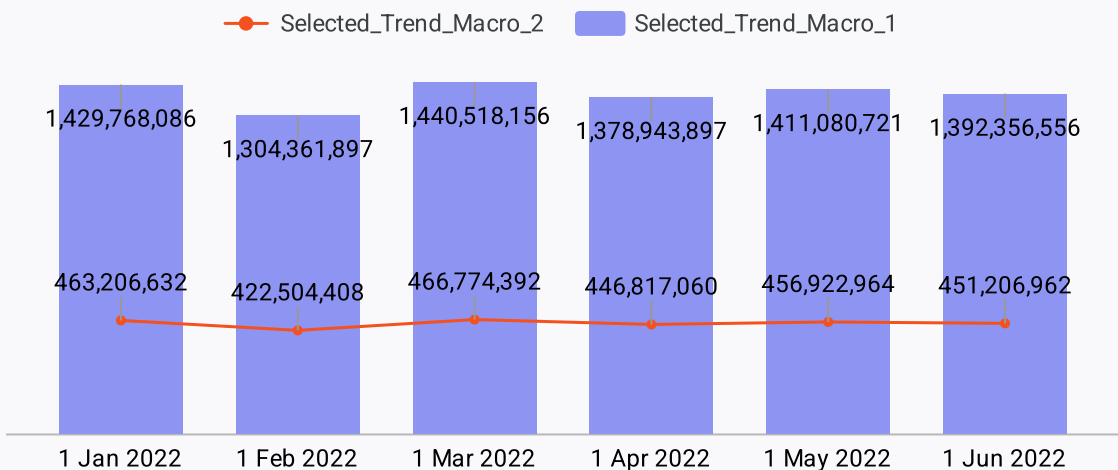
Tracks macro-scale volume alongside micro-level efficiency to reveal performance movement over time.

Macro Performance Trends

Visualizes changes in scale and volume metrics to understand overall campaign momentum.

Macro Metrics Bar: Impression

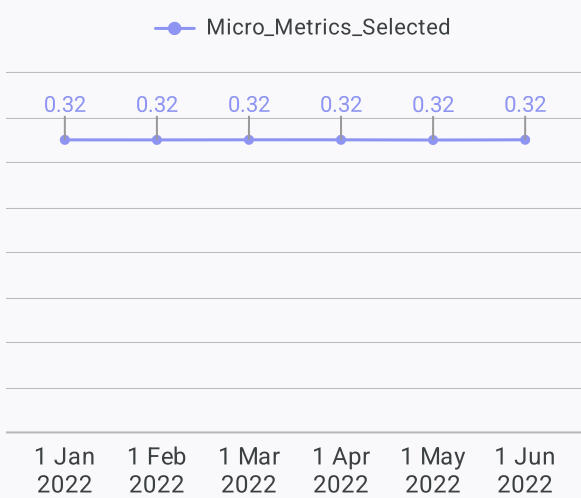
Macro Metrics Line: Click



Micro Efficiency Trends

Monitors efficiency and quality metrics to assess performance stability beneath overall scale.

Micro Metrics Line: CTR



Breakdown Highlight

Surfaces top and bottom performance drivers across key dimensions to guide deeper analysis.

Top Performing Channels

Ranks channels by average performance score to identify leading contributors.

Instagram	56.03
Twitter	56.03
Facebook	55.96
Pinterest	32.01

Audience Performance Snapshot

Compares performance distribution across age and gender segments.

Age_Group / Avg_Score				
Gender	18–24	45–60	25–34	35–44
Women	50.07	49.98	49.93	49.99
Men	49.92	50.03	50.10	50.10
All	50.14			

Top Performing Campaigns

Lists campaigns with the highest performance scores, supported by efficiency and outcome metrics.

	Company	Campaign_ID	CPC	CPM	CTR	ROI	Score ^
1.	Innovate Infi...	538026	2.16	584.87	2.44	71.73	1.35
2.	Heal Hub	597407	2.18	592.49	2.44	70.74	1.32
3.	Dine Divine	643621	2.23	605.48	2.45	71.55	1.28
4.	Feast Flavors	684774	2.21	600.47	2.44	68.22	1.28
5.	Pulse Point	434713	2.44	668.52	2.47	71.64	1.28

Underperforming Campaigns

Identifies campaigns with consistently low performance scores for further review or optimization.

	Company	Campaign_ID	CPC	CPM	CTR	ROI	Score ^
1.	Homely Haven	320183	15.31	2,320.78	1.36	1.16	-4.36
2.	Fiber Fashion	637528	15.25	2,314.81	1.37	2.88	-4.32
3.	Space Spruce	727501	15.36	2,321.98	1.36	6.11	-4.3
4.	Chic Couture	232773	15.1	2,301.79	1.37	2.19	-4.29
5.	Palate Paradise	504887	15.1	2,305.33	1.37	3.06	-4.28

Date Range

1 Jan 2022 - 30 Jun 2022

Company Name

Company: Aura Align

(1)

Overall Performance

Provides a high-level snapshot of overall business performance across scale, cost, efficiency, and quality metrics.

Basic Metrics

Summarizes overall campaign scale and activity volume.

Total Impression

168,165,464

± 503.8%



Total Click

54,546,975

± 503.4%



Total Campaign

2,995

± 503.8%



Daily Performance

Tracks average daily performance to monitor short-term momentum and stability.

Daily Impression

929,091

± 3.4%



Daily Click

301,365

± 3.3%



Daily Acquisition Cost

127,585

± 3.8%



Spending Metrics

Highlights total and average acquisition costs to monitor spending levels and cost control.

Total Acquisition Cost

\$23,092,851

± 505.9%



Acquisition Cost | AVG

\$7,698

± 0.2%



Acquisition Cost | MED

\$7,662

± 1.2%



Efficiency Metrics

Measures how efficiently media spend converts into user actions.

Total Acquisition Cost

0.32

± -0.1%



Acquisition Cost | AVG

0.42

± 0.4%



Acquisition Cost | MED

137.32

± 0.4%



Quality Metrics

Evaluates campaign effectiveness and user engagement quality.

ROI | AVG

3.25

± -3.3%



ROI | MED

2.84

± -5.0%



Engagement Score | AVG

4.47

± 2.5%



Engagement Score | MED

4

0.0%



Performance Trend

This section tracks how overall and campaign-level performance evolves over time, helping identify growth pattern and emerging trends

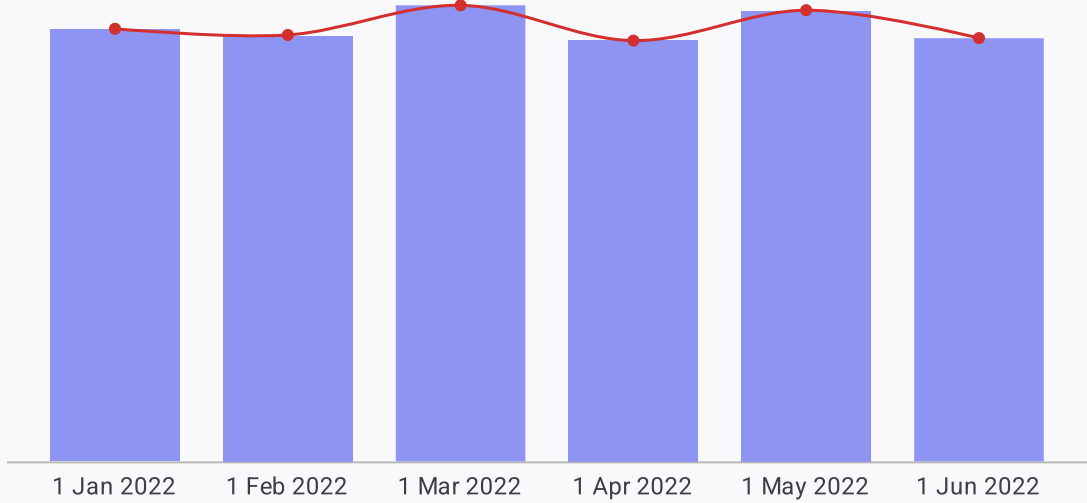
Overall Performance Trend

Shows high-level performance trends over time across key business metrics.

Metrics 1 (Line): Impr...

Metrics 2 (Bar): Click

Trended Granularity: Year-Mo...

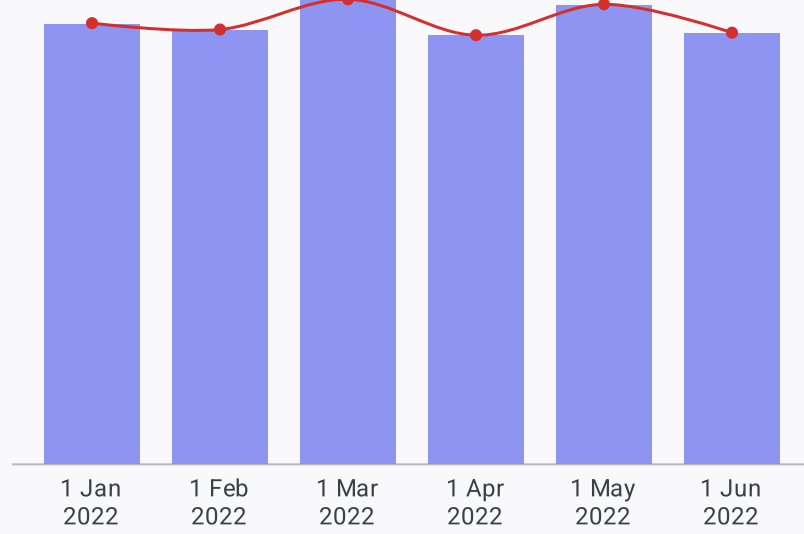


Campaign Performance Trend

Highlights how individual campaigns contribute to performance trends over time.

Campaign_ID

Campaign Granularity: Year Month



ROI

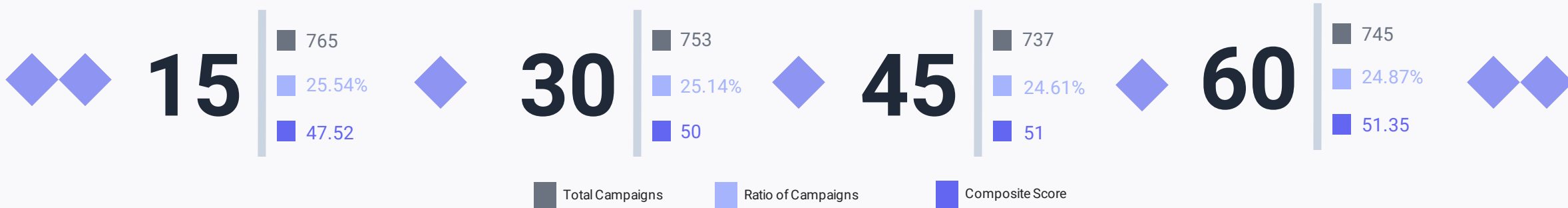
2.84

Engagement Score

4

Performance by Campaign Duration

Analyzes how campaign length influences overall performance and effectiveness.



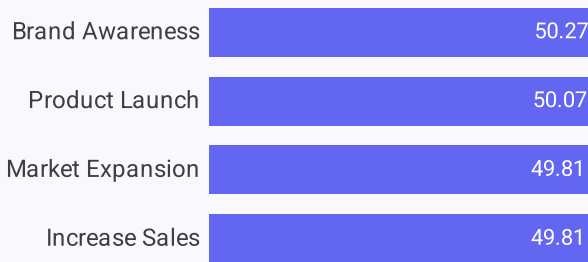
Performance by Language

Compares campaign performance across languages to assess communication effectiveness.



Performance by Goal

Evaluates how different campaign objectives perform against the composite performance score.



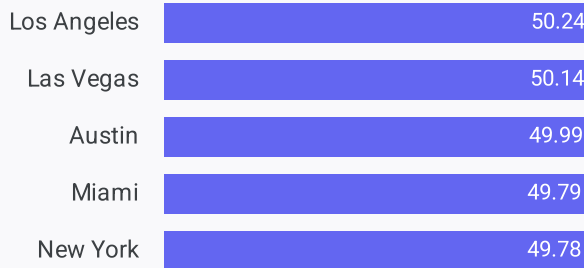
Audience Performance (Gender X Age)

Identifies high-and low-performing audience segments based on gender and age groups.

Age_Group / Avg_Score				
Gender	18-24	35-44	45-60	25-34
Men	49.09	50.04	50.17	50.52
Women	50.23	49.47	50.42	50.54
All	50.58			

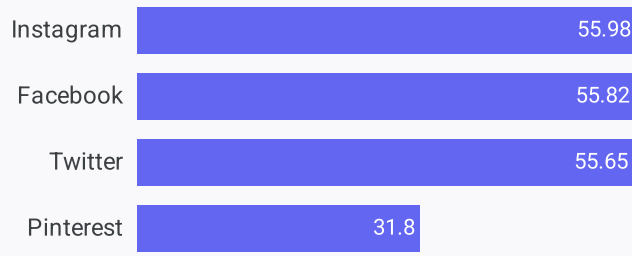
Performance by Location

Highlights performance differences across key geographic markets.



Performance by Channel

Compares the effectiveness of marketing channels in driving campaign performance.



Top & Underperforming Campaigns

This section highlights the highest and lowest performing campaigns based on a composite performance score.

Top Performing Campaign

Campaigns delivering the strongest overall performance

	Company	Campaign_ID	CPC	CPM	CTR	ROI	Score ▾
1.	Aura Align	141694	3.41	1,134.59	2.99	71.19	1.24
2.	Aura Align	157135	3.41	1,133.01	2.99	70.56	1.23
3.	Aura Align	510556	3.4	1,132	2.99	69.66	1.22
4.	Aura Align	125484	3.41	1,133.2	2.99	69.57	1.22
5.	Aura Align	610196	3.41	1,129.92	2.98	69.12	1.2

Underperforming Campaigns

Campaigns with consistently low performance scores

	Company	Campaign_ID	CPC	CPM	CTR	ROI	Score ▴
1.	Aura Align	537931	14.52	2,261.31	1.4	2.08	-4.14
2.	Aura Align	992604	13.2	2,150.02	1.47	2.09	-3.77
3.	Aura Align	138938	12.64	2,100.84	1.5	5.47	-3.56
4.	Aura Align	280685	12.47	2,085.26	1.51	3.44	-3.55
5.	Aura Align	105704	11.6	2,003.56	1.55	9.36	-3.2