

PT. BOSOWA BERLIAN MOTOR

AUTORIZED DEALER OF MITSUBISHI MOTOR

Branch : PALOPO

Alamat : JLN ANDI DJEMMA NO.65

Tlp/Fax

Kepada Yth

Marketing Strategy Dept

PT. Bosowa Berlian Motor Di tempat

Up. Bpk. Rico Yuliandhivi

PT. BOSOWIA BERLIAIT MOTOR AUTHORIZED DEALER OF MITSUBISHI MOTOR JI, Urip Surmanjo No. 266 PO. 80x 273 Mokased 90232 Sukrwesl Selatra - INDONESIA Tel: (62.411)444444. Fax: (62.411)447743

HASIL KEGIATAN CANVASING DAERAH	
LOKASI : KABUPATEN LUWU	
TANGGAL KEGIATAN : 26 - 29 OKTOBER 2023	

Target (Sesuai Pengajuan Proposal)

: 65 Jumlah Database : 18 Jumlah Prospek Jumlah SPK On The Spot : 1 Jumlah SPK Follow Up

Situasi Pameran

Waktu (Jaı Waktu (Jam) Ramai Pengunjung

* Senin s/d Jumat * Senin s/d Jumat

Jumlah rata-rata pengunjung setiap hari

* Senin s/d Jumat * Senin s/d Jumat

NO.	NAMA CUSTOMER	TANGGAL	TYPE KENDARAAN	WARNA	STATUS				KETERANGAN	
	NAMA COSTOMER	PROSPEK	I TPE KENDAKAAN	WARINA	PRSPK	SPK OTS	SPK FU	TGL SPK	RETERANGAN	
1	OPU DAMKAR		CANTER FE 75 SHDX N	Kuning	1					
2	ARSAL		CANTER FE 71 L N	Kuning	1					
3	NASRULLAH		CANTER FE 75 SHDX N	Kuning	1					
4	EBIDH		CANTER FE 75 SHDX N	Kuning		1			SUDAH PO MENUNGGU D	
5	WISNU WARDANA		CANTER FE 74 HD	Kuning	1					
6	ANDI AHMAD AFANDI		CANTER FE 75 SHDX N	Kuning	1					
7	HJ ROS		CANTER FE 75 SHDX N	Kuning	1					
8	RAHMAT KASWAR		FIGHTER FM65FS	Kuning	1					
9	TOKO SINAR INDAH		CANTER FE 74 HD N	Kuning	1					
10	UD HERMAN		FIGHTER FN 62 F HD	Kuning	1					
11	IMAM		CANTER FE 75 SHDX N	Kuning	1					
12	BANTONG		CANTER FE 75 SHDX N	Kuning	1					
13	AGUS YOGA		CANTER FE 75 SHDX N	Kuning	1					
14	ARIFUDDIN		CANTER FE 75 SHDX N DT	Kuning			1		DO	
15	RAFIUDDIN		CANTER FE 75 SHDX N	Kuning	1					
16	AZWAN ZAINUDDIN		CANTER FE 75 SHDX N DT	Kuning	1					
17	AMAL		CANTER FE 75 SHDX N	Kuning	1					
18	FITRIANI		CANTER FE 75 SHDX N	Kuning	1				_	
19	RAHMAT KASIM		CANTER FE 75 SHDX N	Kuning	1					
20	SUMARSINAH		CANTER FE 75 SHDX N	Kuning	1					
JUMLAH					18	1	1	0		

PEROLEHAN PENJUALAN

NO	TYPE KENDARAAN	DATABASE	PROSPEK	SPK OTS	SPK FU
1	CANTER FE 75 SHDX	15	13	1	1
2	CANTER FE 74 HD	2	2	0	0
3	CANTER FE 84 G	0	0	0	0
4	FIGHTER FN 62 F HD	1	1	0	0
5	CANTER FE 71 L N	CANTER FE 71 L N 1		0	0
6	FIGHTER FM 65 FL	1	1	0	0
Grand Total		20	18	1	1



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PALOPO, TANGGAL 02 NOVEMBER 2023

