

PT. BOSOWA BERLIAN MOTOR

AUTORIZED DEALER OF MITSUBISHI MOTOR

Branch

Alamat

TIp/Fax

Kepada Yth Marketing Strategy Dept PT. Bosowa Berlian Motor Di tempat

Up. Bpk. Rico Yullandhivi

PT, BOSOMIN BEOLEST MOTOR
ANTHORISED BEALES OF MITSUBSHI MOTOR
A lart brievassi (to. 200 M); ben 273 Magazer 97/737
B. Annes Beatries - 6000 (600 M)
Bello 41 (144444 - 100 M)
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HASIL KEGIATAN PAMERAN/DISPLAY TITIK TEMU COFEE JAYAPURA LOKASI: PC/LCV DEALER PT BOSOWA BERLIAN MOTOR JAYAPURA

TANGGAL KEGIATAN: 01 S/D 30 SEPTEMBER 2023

Target (Sesual Pengajuan Proposal)

Jumlah Database

: 20

Jumlah Prospek

: 11

Jumlah SPK On The Spot

Jumlah SPK Follow Up

:6 : 3

NO.	NAMA CUSTOMER	TANGGAL PROSPEK	TYPE KENDARAAN	WARNA	STATUS				V=====================================
					PROSPEK	SPK OTS	SPK FU	TGL SPK	KETERANGAN
1	SULAIMAN	04/09/2023	L300 PICK UP FLAT DECK	HITAM		1		07/09/2023	JYP-SPK-23-00190
2	SISILIA DIAN SEPTININGSIH	04/09/2023	NEW XPANDER CROSS M/T FL	PUTIH		1		09/09/2023	JYP-SPK-23-00195
3	RINA KIRANA	05/09/2023	NEW XFORCE ULTIMATE	GREY		1		11/09/2023	JYP-SPK-23-00196
4	PAULUS WAIRAKI	05/09/2023	NEW XPANDER ULTIMATE CVT	PUTIH			1		HOT PROSPEK
5	VALEN SUEBU	05/09/2023	NEW XPANDER CROSS M/T FL	HITAM			1		HOT PROSPEK
6	VIKTOR YAAS	06/09/2023	L300 PICK UP FLAT DECK	HITAM			1		HOT PROSPEK
7	FITRI ANGRIANI	06/09/2023	NEW TRITON EXCEED MT	MATIH			1		HOT PROSPEK
8	ALFRIDA ASSO	06/09/2023	NEW TRITON EXCEED MT	PUTIH			1		HOT PROSPEK
9	BAPAN DES	07/09/2023	NEW PAJERO SPORT 2.4L DAKAR	PUTIH			1		HOT PROSPEK
10	MARTA BASNA	07/09/2023	NEW XPANDER CROSS M/T FL	SILVER	1				DATABASE
11	TONI WANDU	07/09/2023	NEW XPANDER SPORT MT	HITAM	1				DATABASE
12	YULEX PENI	08/09/2023	NEW XPANDER ULTIMATE CVT	HITAM	1				DATABASE
13	MAMA HELEN	08/09/2023	NEW XPANDER CROSS M/T FL	PUTIH	1				DATABASE
14	HERY KOSAY	08/09/2023	NEW XPANDER ULTIMATE CVT	HITAM	1				DATABASE
15	HARIMANA	09/09/2023	NEW XPANDER CROSS M/T FL	PUTIH	1				DATABASE
16	MONIR	09/09/2023	L300 PICK UP FLAT DECK	НІТАМ	1				DATABASE
17	RIAN JUSUF	09/09/2023	NEW TRITON EXCEED MT	НІТАМ	1				DATABASE
18	CHANDRA BINTANG	10/09/2023	NEW TRITON EXCEED MT	HITAM	1				DATABASE
19	ROMAISI TAMBA	10/09/2023	NEW PAJERO SPORT 2.4L DAKAR	HITAM	1				DATABASE
20	SANARIA	10/09/2023	NEW XPANDER CROSS M/T FL	MATIH	1				DATABASE

PEROLEHAN PENJUALAN

NO	TYPE KENDARAAN	DATABASE	PROSPEK	SPK OTS	SPK FU
1	XPANDER	4	3	0	1
2	XPANDER CROSS	6	4	1	
3	PAJERO SPORT 2		1	0	1
4	L300	3	1	1	1
5	XFORCE	1	0	1	0
6	TRITON	4	2	0	2
Grand Total 20			11	3	6

JAYAAURA, 07 Oktober 2023

SUPERVISOR

WA BERLIAN MOTOR PT. BOSOWA BERLIAN III.
CABANG JAYAPURA
LAGRAN YURSTIANTO 1

