

**PT. BOSOWA BERLIAN MOTOR**  
AUTHORIZED DEALER OF MITSUBISHI MOTOR  
Branch  
Alamat  
Tlp/Fax

Kepada Yth  
Marketing Strategy Dept  
PT. Bosowa Berlian Motor  
Di tempat

Up. Bpk. Rico Yulandhvi

FM-BBM-MKT-HO

PT. BOSOWA BERLIAN MOTOR  
AUTHORIZED DEALER OF MITSUBISHI MOTORS  
A Unit of PT. BOSOWA BERLIAN MOTOR  
Bosowa Berlian Motor  
The 1st & 2nd Floor, 1st Floor, 1st Floor

HASIL KEGIATAN PAMERAN/DISPLAY MALL SAGA JAYAPURA  
LOKASI : PG/LCV DEALER PT BOSOWA BERLIAN MOTOR JAYAPURA  
TANGGAL KEGIATAN : 02 S/D 08 OKTOBER 2023

Target (Sesuai Pengajuan Proposal)

Jumlah Database : 20  
Jumlah Prospek : 10  
Jumlah SPK On The Spot : 7  
Jumlah SPK Follow Up : 3

DAFTAR PROSPEK :

NO.	NAMA CUSTOMER	TANGGAL PROSPEK	TYPE KENDARAAN	WARNA	STATUS			KETERANGAN
					PROSPEK	SPK OTS	SPK FU	
1	YAN PIETER NASADIT	02/10/2023	NEW XPANDER CROSS M/T FL	HITAM		1		JYP-SPK-23-00209
2	PAK LEO	02/10/2023	NEW XPANDER CROSS M/T FL	PUTIH		1		JYP-SPK-23-00232
3	BAPAK JIMMI	02/10/2023	NEW PAJERO SPORT 2.4L DAKAR	HITAM		1		JYP-SPK-23-00230
4	PAULUS WAIRAKI	03/10/2023	NEW XPANDER ULTIMATE	PUTIH			1	HOT PROSPEK
5	YUSTINA AKSAMINA YAMBISE	03/10/2023	NEW XPANDER CROSS M/T FL	HITAM			1	HOT PROSPEK
6	KIPERENUS WONDA	03/10/2023	L300 PICK UP FLAT DECK	HITAM			1	HOT PROSPEK
7	TEKILES WONDA	03/10/2023	NEW TRITON EXCEED MT	HITAM			1	HOT PROSPEK
8	HJ. RATNA	04/10/2023	NEW TRITON EXCEED MT	PUTIH			1	HOT PROSPEK
9	NETI SOSANA BLESS	04/10/2023	NEW PAJERO SPORT 2.4L DAKAR	PUTIH			1	HOT PROSPEK
10	HELMUD YOHAME	04/10/2023	NEW XPANDER CROSS M/T FL	SILVER			1	DATABASE
11	ANIK SRI LESTARI	04/10/2023	NEW XPANDER SPORT MT	HITAM	1			DATABASE
12	THOMAS EDISON WENDA	05/10/2023	NEW XPANDER ULTIMATE CVT	HITAM	1			DATABASE
13	KENDI WONDA	05/10/2023	NEW XPANDER CROSS M/T FL	PUTIH	1			DATABASE
14	JOHAN BABINGGA	05/10/2023	NEW XPANDER ULTIMATE CVT	HITAM	1			DATABASE
15	RENOLD MARKUS MOFU, S.KM	06/10/2023	NEW XPANDER CROSS M/T FL	PUTIH	1			DATABASE
16	DEVCO FERNANDO SUPIT	06/10/2023	L300 PICK UP FLAT DECK	HITAM	1			DATABASE
17	NUR CHOLIS	06/10/2023	NEW TRITON EXCEED MT	HITAM	1			DATABASE
18	SEGI PEYON	07/10/2023	NEW TRITON EXCEED MT	HITAM	1			DATABASE
19	NANCY PERSULESSY	07/10/2023	NEW PAJERO SPORT 2.4L DAKAR	HITAM	1			DATABASE
20	YHAERUL	07/10/2023	NEW XPANDER CROSS M/T FL	HITAM	1			DATABASE

PEROLEHAN PENJUALAN

NO	TYPE KENDARAAN	DATABASE	PROSPEK	SPK OTS	SPK FU
1	XPANDER	4	3	0	1
2	XPANDER CROSS	6	3	2	2
3	PAJERO SPORT	4	1	1	1
4	L300	2	1	0	1
5	XFORCE	0	0	0	0
6	TRITON	4	2	0	2
Grand Total		20	10	3	7

JAYAPURA, 09 Oktober 2023

Diketahui Oleh  
**PT. BOSOWA BERLIAN MOTOR**  
CABANG JAYAPURA  
ARTIANI PRATIYANTI  
BRANCH HEAD

**ARIFILLAH**  
SUPERVISOR

DOKUMENTASI KEGIATAN

