

**Rahul Nath**  
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**Williams College**  
**Williamstown, MA 01267**

March 29, 2015

Mr. Jordan Weber  
IMCA Capital  
11620 Wilshire Blvd Ste. 600  
Santa Monica, CA 90025

Dear Mr. Weber,

My Williams education, work experiences, and extracurricular activities have prepared me with the analytical tools to combat quantitative tasks of statistical and programmatic nature; I am well prepared for a career as an Account Executive in Private Equity and Business Finance at IMCA Capital.

Williams is a rigorous academic environment. It has equipped me with technical expertise in using statistical tools such as STATA, R, Python libraries, and Excel and developing economic models, both quantitative (multiple regression) and qualitative (strategic). I have written technical papers both independently and with teams on everything from exploring infant mortality rates in third world countries to case studies on the San Miguel Corporation to machine learning, and presented them to classmates, professors, and senior consultants alike. Intercollegiate debate and even my tenure as president of my mock trial team in high school has supplemented my classroom work in honing my public speaking, market/law research, and teamwork coordination skills. My academic training has shaped me into a scrupulous yet opportunistic decision maker in a multitude of different environments.

The past few summers I have chosen opportunities that have allowed me to nurture my business and technical acumen alike. At Middlebury Interactive Languages my sophomore year, I observed how a business runs from the top-down while also identifying deficiencies and suggesting improvements with regards to the company's main product line; I reported directly to the COO. At Mobiquity, I worked closely with the CTO, Android Platform Lead, and R& D Director, learning how to pitch, develop, and market mobile application products. Actually developing products allowed me to understand factors of sustainable growth for companies offering technical services. I also learned about the latest developments in mobile applications such as in wearable technology, eventually giving a presentation on the subject at AnDevCon 2014 in Boston.

My academic training and business experiences in start-ups and mid-sized companies demonstrate the breadth of my knowledge in both academia and industry and make me the ideal candidate for a Account Executive in Private Equity and Business Finance position at IMCA Capital. I appreciate your consideration for the role.

Sincerely,

Rahul Nath  
William College Class of 2015  
Computer Science and Economics

