



# **Demand Forecast Report**

14/06/2024

This report presents the demand forecasting analysis for a retail dataset, including vendor data, purchase history, and product demand data. The data was cleaned and preprocessed to handle missing values and duplicates. Exploratory Data Analysis (EDA) was performed to identify patterns, correlations, and anomalies. A machine learning model was developed to predict future demand, and the results are presented in this report.

#### **Vendor Data Info:**

dtypes: object(4)
memory usage: 3.3+ KB

#### **Purchase History Data Info:**

<class 'pandas.core.frame.DataFrame'> RangeIndex: 50100 entries, 0 to 50099 Data columns (total 5 columns): # Column Non-Null Count Dtype vendor name 50100 non-null object 1 ingredient 50100 non-null object 2 category 50100 non-null object quantity 3 50000 non-null float64 purchase date 50100 non-null datetime64[ns] dtypes: datetime64[ns](1), float64(1), object(3) memory usage: 1.9+ MB

#### **Product Demand Data Info:**

#	Column	Non-Null Count	Dtype
0	timestamp	730 non-null	datetime64[ns]
1	product_id	730 non-null	object
2	demand	730 non-null	int64
3	price	730 non-null	float64
4	promotion	730 non-null	int64
5	temperature	730 non-null	float64
6	economic_indicator	730 non-null	float64
7	social_media_sentiment	730 non-null	float64
8	previous_demand	730 non-null	int64
<pre>dtypes: datetime64[ns](1), float64(4), int64(3), object(1)</pre>			
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memory usage: 51.5+ KB

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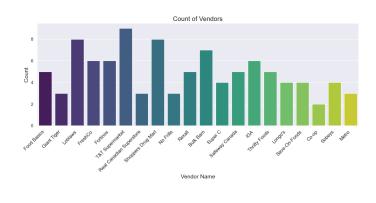
#### **Exploratory Data Analysis (EDA)**

Exploratory Data Analysis (EDA) was conducted to understand the data better. The following visualizations provide insights into the distribution of variables, relationships between features, and trends over time.

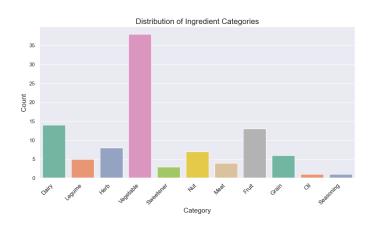
#### Missing values in purchase history data

## Vendor data count plot for vendor names





## Vendor data count plot for ingredients & categories



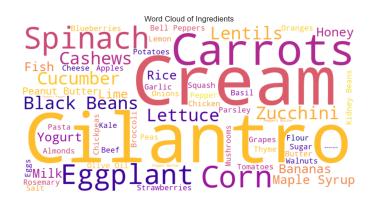




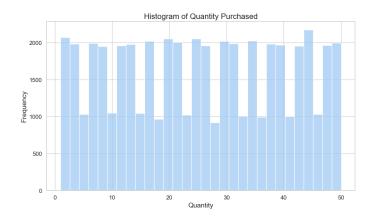
#### Wordcloud of vendor names

# Drug Mart Fresh Co Shoppers Drug Sobeys Frills Super C D Shoppers Drug Sobeys IGA Basics Bulk Barn Longo Bulk Barn Ket Super Super Super Safeway Canada Giant Tiger

#### Purchase history ingrediants wordcloud



#### Purchase history data histogram



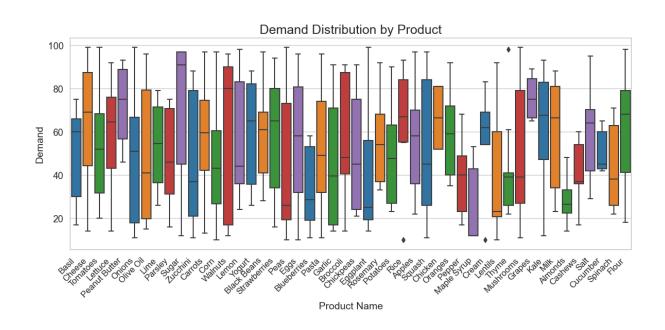
#### Purchase history monthly data



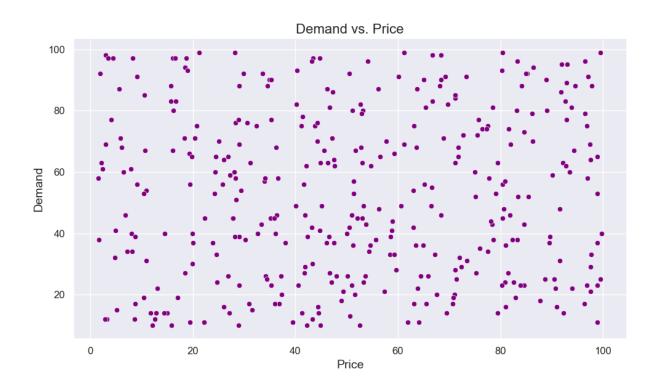




# **Demand distribution by product**



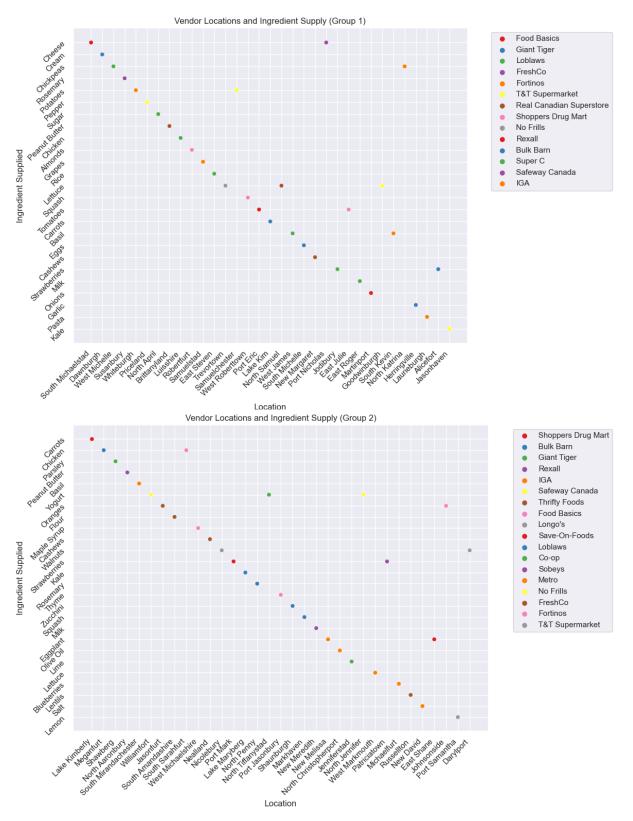
#### **Demand vs Price**







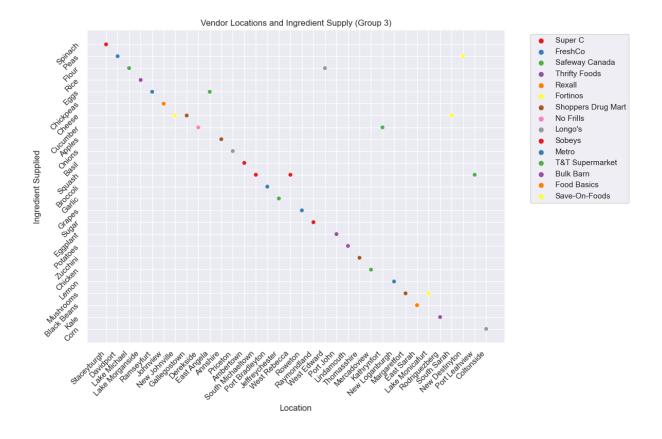
## **Vendor Locations and Ingredient Supply**







# **Vendor Locations and Ingredient Supply (contd...)**







### **System Features**

This report was generated automatically using a Python-based PDF generation engine. The system efficiently processed and analyzed a retail dataset, including vendor data, purchase history, and product demand data. Key features of the system include: - Automated report generation, ensuring consistency and reliability. - Integration of exploratory data analysis (EDA) techniques to uncover insights from the dataset. - Automated creation of visualizations such as charts and graphs to illustrate trends and patterns in the data. - Utilization of machine learning models for demand forecasting, providing accurate predictions for future demand. The automation of report generation and visualization creation not only saves time and effort but also enhances the reproducibility and scalability of the analysis. This approach enables stakeholders to quickly gain actionable insights from the data, facilitating informed decision-making and optimizing business strategies.





#### Conclusion

In conclusion, this report has provided a comprehensive analysis of demand forecasting for a retail dataset. The data cleaning and preprocessing stages ensured that the dataset was ready for analysis, handling missing values and duplicates effectively. Exploratory Data Analysis (EDA) revealed valuable insights into the relationships and trends within the data, guiding the development of a machine learning model. The predictive model demonstrated promising results in forecasting future demand, which can assist stakeholders in making informed decisions to optimize inventory management and meet customer demands effectively.