



# **Optimizing Delivery Logistics for E-Commerce Warehouses**

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# Topic selection

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Our topic is optimizing delivery logistics for e-commerce warehouses in the United States. We aim to reduce delivery costs while ensuring timely shipments, focusing on improving operational efficiency and customer satisfaction.

## **Importance:**

- Enhance operational profitability
- Improve customer satisfaction

# Objective of the problem

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- Minimize total delivery costs while ensuring that shipments reach customers on time.
- Identify the factors contributing to delayed deliveries and improve delivery prediction accuracy.
- Develop recommendations for optimal shipment modes and logistics planning to enhance customer satisfaction.

# Practical Implications of solving the problem

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- **Cost Reduction:** Through optimized shipment mode and warehouse selection.
- **Improved Timeliness:** Higher customer satisfaction rates
- **Operational Efficiency:** Streamlined processes to handle higher order volumes.
- **Sustainability:** Reduced carbon footprint via route optimization.

# Known and unknown variables

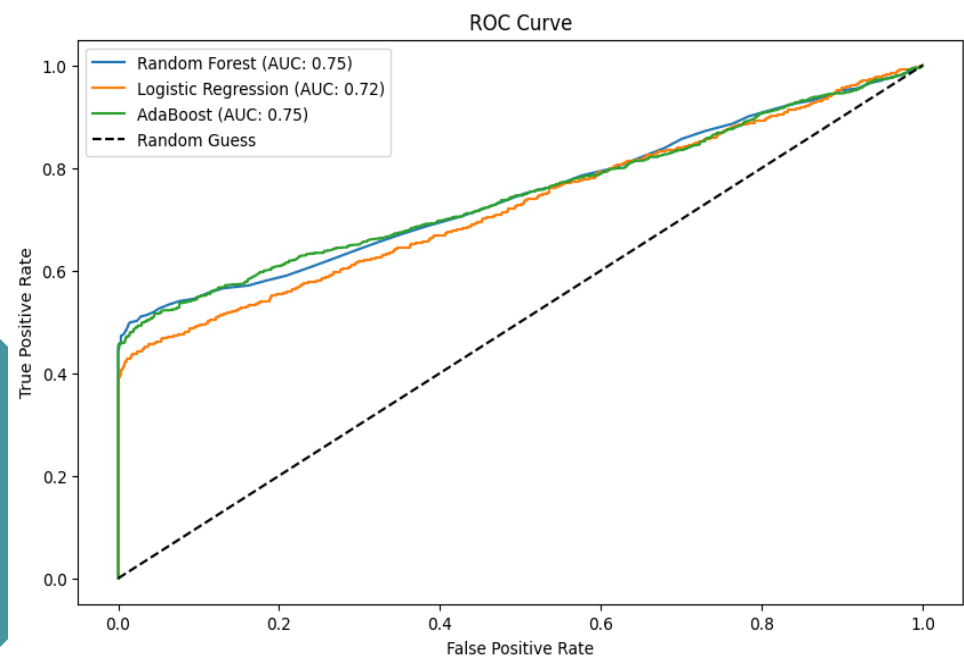
## Known Variables:

- Warehouse block
- Mode of shipment
- Customer care calls
- Product importance
- Gender
- Discount offered
- Weight in grams
- Prior purchases
- Product importance

## Unknown variables:

- Future delays in shipment
- Ideal shipment mode and warehouse allocation for cost reduction
- Factors leading to variability in customer satisfaction.

# Predictive Models



=== Random Forest Evaluation ===  
Accuracy: 0.6659090909090909  
AUC: 0.7464992829469808

	precision	recall	f1-score	support
0	0.57	0.70	0.63	895
1	0.76	0.64	0.69	1305
accuracy			0.67	2200
macro avg	0.67	0.67	0.66	2200
weighted avg	0.68	0.67	0.67	2200

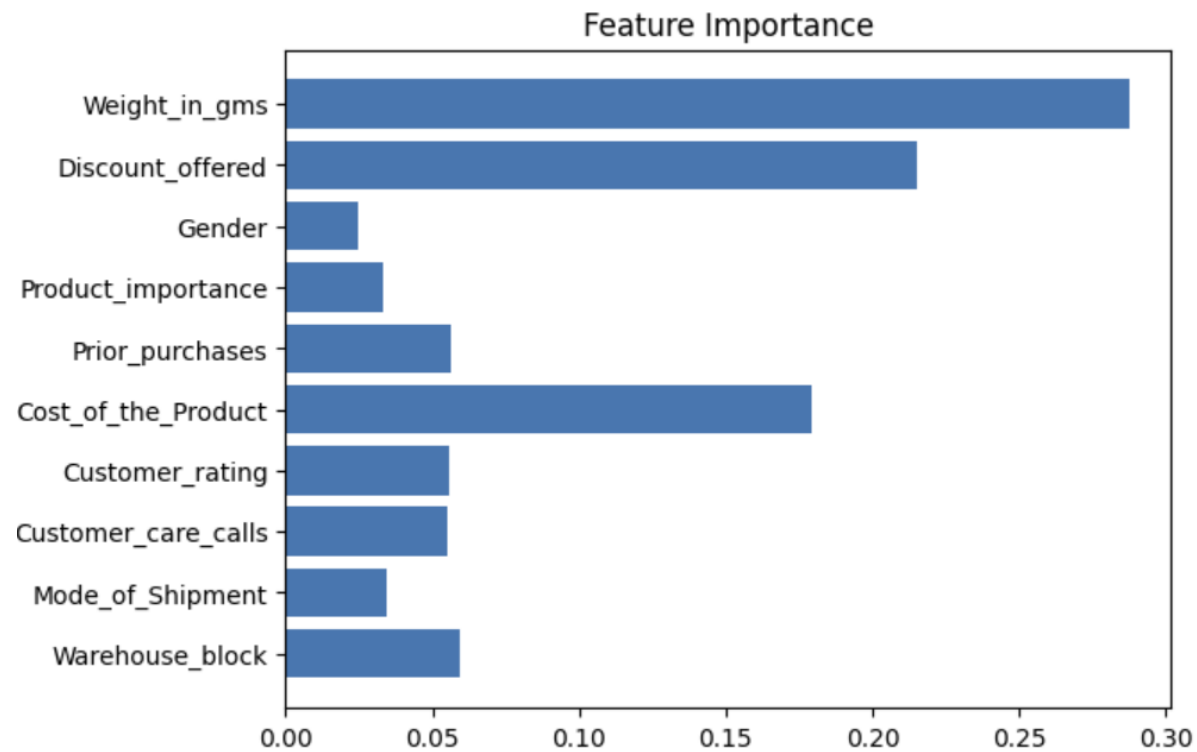
=== AdaBoost Evaluation ===  
Accuracy: 0.6859090909090909  
AUC: 0.7469355080374152

	precision	recall	f1-score	support
0	0.59	0.78	0.67	895
1	0.81	0.62	0.70	1305
accuracy			0.69	2200
macro avg	0.70	0.70	0.69	2200
weighted avg	0.72	0.69	0.69	2200

=== Logistic Regression Evaluation ===  
Accuracy: 0.6372727272727273  
AUC: 0.7248605492412081

	precision	recall	f1-score	support
0	0.56	0.54	0.55	895
1	0.69	0.70	0.70	1305
accuracy			0.64	2200
macro avg	0.62	0.62	0.62	2200
weighted avg	0.64	0.64	0.64	2200

# Feature Importance (Random Forest)



# Prescriptive Analytics

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## Formulating LP model

- **Decision Variables:**

Air units shipped :  $X_1 = C2$

Ship Units Shipped:  $X_2 = C3$

Road Units Shipped:  $X_3 = C4$

**Objective Function:** Min:  $10X_1 + 5X_2 + 2X_3$

## **Total Demand:**

$$X_1 + x_2 + x_3 = 700$$

## **Capacity Constraints:**

Air:  $x_1 \leq 100$

Ship:  $x_2 \leq 300$

Road:  $x_3 \leq 500$

Non-negativity Constraint:  $X_1 + x_2 + x \geq 0$



# Optimal Solution

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**Air Units Shipped: 0**

**Ship Units Shipped: 200**

**Road Units Shipped: 500**

The optimal solution indicates that to minimize shipping costs while satisfying the constraints, it is best to ship:

- All **200 units** by ship, due to its lower cost per unit compared to air.
- All **500 units** by road, which also has a lower cost and meets capacity requirements.
- No units should be shipped by air as it does not provide a cost advantage in this scenario.

# Sensitivity Analysis

Variable Cells

Cell	Name	Final Value	Reduced Cost	Objective Coefficient	Allowable Increase	Allowable Decrease
\$C\$2	Air Units shipped	0	5	10	1E+30	5
\$C\$3	Ship Units shipped	200	0	5	5	3
\$C\$4	Road Units shipped	500	-3	2	3	1E+30

Constraints

Cell	Name	Final Value	Shadow Price	Constraint R.H. Side	Allowable Increase	Allowable Decrease
\$G\$3	Ship Total units shipped	700	5	700	100	200

- **Air Mode:** Too expensive unless its cost per unit decreases to \$5.
- **Ship Mode:** Currently cost-effective but could lose priority if its cost increases above \$10.
- **Road Mode:** Most cost-effective; can tolerate up to a \$5 per unit cost before being replaced by ship or air.
- **Demand Constraint:** Increasing demand raises costs by \$5 per additional unit.

# Trade-off Analysis and Recommendations



## Trade-Off Analysis

- **Cost vs. Shipment Capacity:**  
Using road maximizes cost-efficiency, but relaxing the capacity constraints of ship or air could alter the solution.
- **Flexibility vs. Cost:**  
Increasing the allowable capacity of ship might allow for lower total costs if road costs rise.

## Recommendations

- **Dynamic Costs:** Explore seasonal changes in shipment costs.
- **Environmental Impact:** Introduce carbon emissions as a factor to evaluate sustainability trade-offs.
- **Multi-Period Demand:** Extend the model for multiple time periods to capture demand fluctuations.

**Thank you**

