

# BALIJI RAMSAI KUMAR

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## OBJECTIVE

A highly driven individual looking for a challenging position to utilize my engineering skills that can contribute to the company's growth and it will impetus to my professional and personal prosperity and will play to my strengths.

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## SKILLS

**Programming Languages:** C, Python, HTML,Java

**Frameworks & Tools:** Web Development

**Others:** Microsoft Office Suite (Excel, Word, PowerPoint)

**Behavioral Skills:** Leadership & Team Management, Time Management & Multi-tasking, Organizational Skills

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## EDUCATION

**Bachelor of Technology**

R K College of Engineering, Vijayawada (2019–2023)

**Intermediate**

Sri Chaitanya Junior College, Kakinada (2017–2019)

**Secondary School Certificate (SSC)**

Siddhartha High School, Cheepurupalle (2016–2017)

**CGPA:** 9.2

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## PROJECTS

**Big mart sales by using jupiter:** Analyzed historical sales data, applied machine learning algorithms and created predictive models to forecast future sales trends. It involved data cleaning, feature selection, and model evaluation, providing valuable insight to improve inventory and sales strategies.

**Real time traffic monitor :** Using python to track and analyze traffic patterns. Utilized like OpenCV and TensorFlow to process video feeds, detect vehicle movements, assess traffic density.

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## INTERNSHIP

**Python full stack at APSSDC, Vijayawada** (July 2022 - August 2022)

It involves working on both the front-end and back-end of a web application. Breaking down complex Problems into smaller, management steps and finding solution.

**Data analysis using python at APSSDC, Vijayawada**( October 2020 – November 2020) Research and resolved data discrepancies with troubleshooting teams

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## COURSES

**Full stack web development, Tap academy**

July 2023 - February 2024

**Full stack Java programming , Skillup**

July 2022 - December 2023

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## OTHER LANGUAGES

English

Hindi Telugu

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## EXPERIENCE

**Telechoice Health Care PVT Limited (CHENNAI)** Voice process Executive( june 2024 – November 2024 )

Customer-oriented voice process executive with 6 months of experience in handling inbound and outbound calls in a fast-paced environment. Proven ability to resolve customer inquiries efficiently, ensuring high levels of satisfaction. Proficient in using customer relationship management software.

### Freelancer

Successfully managed end-to-end digital marketing campaigns, created impactful portfolios, and delivered responsive front-end solutions for diverse clients, consistently meeting project goals and driving measurable growth 9 months

**Metrochem pvt limited (vishakapathanam)** Ensured product quality by performing detailed quality assurance inspections and process audits, helping to maintain compliance with industry safety and regulatory standards in a chemical manufacturing environment. 6 months