# ALLY D'COSTA

New York City, NY H: 324-234-234234 | C: 234-234-234 | ally@bold.com

## **ACCOMPLISHMENTS**

- Awarded a Customer Excellence Award upon the completion of a project that created opportunities for more business.
- Participated in various incentive programs and contests designed to support achievement of production goals.

#### **SUMMARY**

A food server position in a fine dining environment where my demonstrated customer service and multitasking skills can improve the restaurant's profitability and image. Technical Support Representative skilled at resolving complex customer service issues in a timely manner.

#### SKILLS

- Troubleshooting proficiency Vast technical knowledge
- Exceptional telephone etiquette Patient and diligent
- Skills Experience Total Years Last Used
- Windows, Unix, Linux, Mac OSX,
- VMWare Sales Software: Salesforce.com, TapScan
- Public Relations Software: Bacon's Mediasource, Factiva
- Desktop Publishing Software: Photoshop, Illustrator, HTML

#### **EXPERIENCE**

10/2014 to 03/2015 Product Manager

**Live Career** — New York, NY

 Issued license codes to new and existing customers.Resolved customer complaints and concerns with strong verbal and negotiation skills.

03/2012 to 02/2015 Pro

Program manager

- Successfully negotiated acquisition by [Company Name].
- Extra-Curricular Activities Chairman/Organizer of Trywoodie Alumni Group on Linked In networking website Ultimate Frisbee, (Intramural Team Captain.

05/2007 to 06/2008

- Reviewed graphic layouts in all phases of production.
- Updated company style guide and enforced compliance with internal staff, partners and vendors.

01/2004 to 05/2007

**LiveCareer** — New York, NY

03/1997 to 04/2003

Behavioral Science Specialist Army Reserve — New York, NY

01/1986 to 01/1995

Hull Technician/Cook/Master

**US Navy** 

 Earned numerous awards, medals and commendations, including Bronze Star Honorable discharge Portfolio www.JohnSmithPortfolio.com Presentations "Transitions: Problems and Successes" Mid-Atlantic Users Group Second Annual Conference Washington, DC, October 2000.

#### **EDUCATION AND TRAINING**

2005

**Associate of Applied Science**: Science Software Engineering and Hardware Systems **Stephen School** — New York, NY, US

Science Software Engineering and Hardware Systems

# PERSONAL INFORMATION

Place of Birth: Sheffield, UK Date of Birth: 3rd of September, 1970 Present Resident in Berlin, Germany Sex: Female Status: Married with 1 child (age 4)

# REFERENCES

References Dale Samuels, Owner Accounting Plus Office: (455) 555-4444 ext. 1333 Email: dale@accountingplus.com

## **ACTIVITIES AND HONORS**

Washington, P (2005) Visual Construction. Doctoral Dissertation. College of Computing, Stanford University.

# **PUBLICATIONS**

Jones, A. Winning Customer Service, Random House, 2000. . Jones, A. and Simmons, P The Customer Is Sometimes Wrong, Penguin Books, 1998.

# **INTERESTS**

Martial arts, kickboxing, marathons

## LANGUAGES

Bilingual Spanish/English, Fluent reading/writing Korean.

# **SKILLS**

Photoshop, com, DC, Desktop Publishing, English, graphic, HTML, Illustrator, Korean, Linux, Mac, Windows, 2000, negotiation, networking, Organizer, Presentations, Public Relations, reading, Sales, Bilingual Spanish, telephone etiquette, Troubleshooting, Unix, website

# **ADDITIONAL INFORMATION**

- Awards National Association of County Agricultural Agents Distinguished Service Award Outstanding student award: Fall 2008 Top Sales Performer, Tri-State Area, 2002
- Interests Martial arts, kickboxing, marathons
- Personal Information Place of Birth: Sheffield, UK Date of Birth: 3rd of September, 1970 Present Resident in Berlin, Germany Sex: Female Status: Married with 1 child (age 4) Hobbies: International Travel, Hiking, Tennis
- Additional Information Online Writing Samples Teaching Children to Read: www.readingstrategies.com/childhoodeducation/teach- child-read/esmith Suggested Reading List for Pre-School: www.preschoolreading.com/readinglistpreschool/esmith Community Service Classroom Aide, Lowell School, 2000-2004 Greater Dover Blood Bank, 2000 -Present Keywords technical documentation, instructional materials