



JOHNNY SALES ASSOCIATE

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Professional Summary

Optimistic, creative and hardworking [\[Job Title\]](#) looking to join passionate team at unique store. Expert at helping customers find items, discover new products and enjoy positive overall store experience.

Core Qualifications

- Merchandising expertise
- [\[Type\]](#) trend knowledge
- Stocking and Replenishing
- Merchandising Knowledge
- Point of Sale Knowledge
- Exceptional Customer Service
- Client service
- Professional demeanor
- Flexible schedule
- Excellent people skills
- Adapt to diverse groups
- Cash register operations
- Sale expertise
- Social perceptiveness

Experience

Tim Hortons | Caliente, CA
Sales Associate
01/2020 - Current

- Acquired [\[Number\]](#) new customers, generating [\[Number\]](#)% of team revenue.
- Liaised with customers and recommended specific products and specials, aligning with individual needs, requirements and specifications.
- Prepared cash deposits up to [\\$\[Amount\]](#) with zero discrepancies.
- Maintained customer satisfaction while handling [\[Type\]](#) product returns quickly and professionally.
- Engaged with customers to effectively build rapport and lasting relationships.

Salesforce | New York, NY
Sales Representative
01/2017 - 06/2018

- Met with existing customers and prospects to discuss business needs and recommend optimal solutions.
- Developed and delivered engaging sales presentations to convey product benefits.

Education

De Beque Undivided High School
Bachelor of Science in Sales And Distribution
Expected in 08/2022

- Majored in [\[Subject\]](#)
- Dissertation: [\[Name of Dissertation\]](#)
- Continuing education in [\[Subject\]](#)

Great Bay Elearning Charter School
Associate of Science in Accounting And Business Management
02/2014

- Dissertation: [\[Name of Dissertation\]](#)
- Graduated in Top [\[Number\]](#)% of Class

- Elected Captain of [Team]

Fred K. Marchman Technical College

High School Diploma

01/2007

- Graduated with [Number] GPA
- Graduated magna cum laude
- Awarded [Award Name]

Accomplishments

- Business Development - Initiated two key partnerships which resulted in [X%] revenue growth.
- Project Development - Collaborated with team of [team] in the development of [project].