**PROFESSIONAL   
SUMMARY**

* Sales and marketing
* Product and service knowledge
* Demonstrations
* Payment processing

**SKILLS**

**WORK HISTORY**

* Processed credit and debit card payments to complete the purchasing experience.
* Identified prospects' needs and developed appropriate responses along with information on products and services that would be suitable.
* Provided pricing information to customers regarding specific products.

AUGUST 2016-FEBRUARY 2018  
**Sales Representative**| Nike Inc | San Francisco, CA

* Identified prospects' needs and developed appropriate responses along with information on fitting products and services.
* Responded to customer concerns with friendly and knowledgeable service.
* Increased profits through effective sales and training and

Troubleshooting profit loss areas.

**EDUCATION**

2017  
**Associate of Arts:** Business Management  
Sans Fracisco City, San Franciso, CA

Focused Sales Consultant is well known for proving exiting product demonstration and convincing leads to purchase. Detailed and quick-paced and a true team player. Pursuing a new sales-driven role where hard work and dedication will be highly valued.

* Customer service

Sales reporting

* Trusted key holder
* Strategic sales knowledge

JANUARY 2018-CURRENT  
**Sales Consultant**| Verizon Wireless | San Francisco, CA