



CODEYLABS

Internal Direct Signatures in DRTE

User Guide



DRTE

The **Internal Direct Signature** feature is designed for internal workflows where a formal, third-party e-signature (like DocuSign or Adobe Sign) is unnecessary. This allows a user, such as a Sales Manager or Director, to apply their digital signature to a Quote or SOW directly within the DRTE editor window while reviewing the record.

Key Use Case

A Sales Rep completes a Quote and asks their Manager for a quick sign-off. The Manager opens the record, reviews the content, and clicks a button to stamp their signature and the current date into the document instantly.

Key Benefits

- **Speed:** No need to generate and wait for an external e-signature email request.
- **Audit Trail:** Every signature creates an automatic **E-Signature Log** for compliance.
- **Seamless Integration:** The signature is rendered as a high-quality image directly within the document flow.

Admin Configuration

To use this feature, an administrator must enable the following in the Component Visibility settings:

- **Enable E-Signature:** Must be checked.
- **Toolbar Icon:** Once enabled, the **Blue Pen/Envelope** icon will appear in the DRTE toolbar.

Enable internal signatures directly within DRTE Editor, No need to generate a E-signature request

PSC Quo... (2)

E-Signature Workflow

Milestones (6)

Show Page Number (PDF Only)

Enable E-Signature

Enable to Request E-Signature

How to Apply an Internal Signature

Follow these steps to sign a document internally:

Step 1: Insert the Placeholder

1. Navigate to the **DRTE** tab.
 2. Type or ensure the placeholder tag **{{signature}}** is present in the document where you want the signature to appear.
 - o *Note: This is the only template tag that the internal signature utility will recognize and replace.*

PSC Quote Request

Salesforce Upgrade - Sale Process Refinement - Demo

Type As Sold Margin Net Fees Discount Amount Status

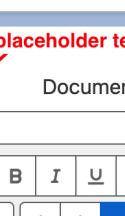
Detailed Level of Effort 53.42% USD 977,408.11 USD 51,716.51 Quote Approved

Estimate (LOE)

The only signature placeholder template where the internal signature gets replaced to.

Details Summary (Primary Quote) Document (Primary Quote) DRTE

Salesforce Sans 12 B I U


This Statement of Work ("Statement of Work" or "SOW") is governed by the terms of the Technology-Enabled Services Agreement ("Agreement"), located at <https://www.simpleinc.com/technology-enabled-services-Agreement>.

PROJECT DESCRIPTION

Step 2: Launch the Signature Utility

1. Click the **Internal Signature icon** (Blue Pen/Envelope) in the toolbar.
 2. An **Internal Signature Utility** window will appear.

PSC Quote Request

Salesforce Upgrade - Sale Process Refinement - Demo

Type As Sold Mar
Detailed Level of Effort 53.42%
Estimate (LOE)

* Signed By:
Rahul Jain

DRTESigned By...

Rahul Jain

Internal Signature Utility
mandatory requires the signer to prove
do name signing and signature
drawing both
to proceed with Apply Signature
on the document.

Details Summary (Primary Quot

Salesforce Sans 12 Clear

Apply Signature

RTE

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{{{signature}}}

PROJECT DESCRIPTION

Step 3: Sign and Apply

1. **Name Signing:** Type your name into the "Signed By" field.
2. **Signature Drawing:** Use your mouse or touch device to draw your signature in the signature box.
 - Both name typing and drawing are mandatory to proceed.
3. Click **Apply Signature**.

The screenshot shows the DRTE editor interface. At the top, there are tabs: Details, Summary (Primary Quote), Document (Primary Quote), and DRTE (which is selected). Below the tabs is a toolbar with various editing icons. A red arrow points from the toolbar icon for inserting a signature placeholder (a person icon) to a specific area in the main content pane.

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DRTE Signed By... 

Internal Signature applied with name and date of signature, replacing the placeholder {{signature}}

Rahul Jain 2026-01-08 11:18 GMT

PROJECT DESCRIPTION

Verification and Audit Logs

Document Rendering

The system automatically replaces the **{{signature}}** tag with a composite image containing your drawn signature, printed name, and the precise **Date/Time stamp** of the action.

The Audit Log (Compliance)

For every internal signature applied, the system generates an **E-Signature Log (Audit Log)** record. This log captures:

- **Signer's Full Name**
- **Signer's IP Address**
- **Precise Date and Time**
- **Signature Image Data**

The screenshot shows the Pre Sales Cloud interface. At the top, there's a navigation bar with links like Home, Accounts, Opportunities, PSC Quote Requests, PSC Quotes, Collection Forecast Dashboard, and more. Below the navigation is a specific record detail page for an E-Signature Log/Signed Document named ESL-000030.

Information Section:

- E-Signature Log Name: ESL-000030
- Date/Time: 2026-01-08 11:18 GMT
- Full Name: Rahul Jain
- Status: New
- Currency: USD - U.S. Dollar

System Information Section:

- Related Record Link: Related Record Link
- Owner: Rahul Jain

Files Section:

For each Internal Signature applied, a E-Signature Log record (Audit Log) is created which captures, signer's IP Address, Signature Image Data and Date/Time of signature.

Upload Files | Or drop files | Set up an event... | Add | Refresh | Expand All | View All

Summary Table

Feature	Requirement / Behavior
Required Tag	{{{signature}}}
Mandatory Input	Name typing AND Signature drawing
Tracking	Automatic creation of E-Signature Log record