

# Components - platform Structure - seller

Page-1 Dashboard

1. Summary
  - a. Open payments
  - b. Open payables
  - c. Open receivables
  - d. Open receipts
2. ageing
3. Payables list
4. Receivables list
5. receipts
6. payments
7. new purchase
8. new sales
9. ERP push or pull - > list of transaction to be synced
10. C - Sales Invoices cleared through BNPL
11. C - Purchase invoice paid through BNPL
12. C - Upcoming BNPL payments
13. C - Purchase BNPL limit utilized
14. C - Sales BNPL limit utilized

page -2 Search page

1. This will be to find vendors or products
- 2.

### Credit manger - B

1. Dashboard
  - a. Limit view
  - b. transaction wise
  - c. Filter (ageing wise)
  - d. Select and make payment
2. Amount due for payment - on payments made using credit
3. Invoice list
  - a. option to get cash early - invoice discounting or risk by credit

### Page 3 Sales - A

1. Transaction work flow
  - a. Quotation request received - Optional
  - b. Estimates - Estimate shared with the Buyer on request - Optional
  - c. Sales Order - Order received from the buyer - Optional
    - i. Action - Acceptance/Rejection of order
    - ii. Updating the status of packaging,
    - iii. delivery of the goods - Shipment
  - d. Delivery of Goods - GDN Document / DC- Optional
  - e. Sales Invoice - Invoice raised by the seller - Mandatory - Can be partial also
    - i. Optionally - Debit note for returning the goods or discount or other adjustments may be provided
    - ii. Adjustment of the above with the Invoice amount

- f. Receipt - mandatory

## **Sub pages under Sales**

### **1. Estimates/quotation and Quotation requests received**

#### **a. Quotation requests received**

- i. List of quotation requests received
- ii. Columns - Customer name, Date, Quotation req number, due data, status(Open, closed, responded, rejected)
- iii. Clicking on the request - to estimate preparation with basic data from Quotation request

#### **b. Estimates**

- i. Basis - list of all the Estimates shared with the customers
- ii. columns - customer name, Date, number of items, amount, status (Draft, sent, order placed, cancelled, closed, Estimate number, Action button (to convert estimate into order or Invoice), remarks
- iii. Create or respond to an Quotation
  - 1. Details - customer name, Estimate number, Date, Item details, amount, discount, terms and conditions etc, payment terms , credit terms.

### **2. Sales orders**

- a. Basis - synced through tally + Manually add new orders and send it to buyer for acceptance or digitally added by orders received through search portal or converting estimates based on confirmation
- b. Columns - Customer name, Order number, Reference, date, amount, Invoice status (Received, Sent for acceptance, Accepted, Open, Billed, Paid, Partially billed, Partially paid) Inventory Status (Packing, shipped, Delivered, cancelled, closed), Action button (Option to Generate GDN, Record Invoice, Record Receipts and request collection), Expected date of delivery
  - i. Two tables
    - 1. Digitally received for acceptance - Once accepted move to the larger table
    - 2. All Orders
- c. Create new PO(sales order for a seller) - Customer name , Order number, Reference, date, amount, Item details, expected date of delivery, Discount and total - Save and send to the buyer for acceptance (only if quote is not converted)
  - i. Acceptance by the buyer (only if this is not a quote converted order)

- ii. Acceptance of Sales order by the buyer (if digitally received)
- iii. Updation
  - 1. Update packaging status
  - 2. Generate shipping documents for logistics
  - 3. Option to Generate GDN (post Delivery of goods), Conversion of the order in into invoice with additional details and sharing it digitally, Record Receipts (Manually) and make payment

d. List of GDN

- i. List of GDN created on the platform
- ii. columns - Customer name, Sales order reference, date of delivery

3. Sales bills

- a. Basis - synced through tally or create new invoices(Manual update or order conversion)
  - i. Tally sync- 1.Sales register, 2. sales recorded in Journal entries, 3. Sales recorded in receipt register
- b. Columns - Date, invoice number, reference, customer name, Status (Draft, Sent, paid, partially paid, over due), due date, amount, balance due, Action button( Record receipt and Send reminder)
- c. Create new -
  - i. manual - (all the details as per the tally Import form)
  - ii. Order converted - additional data , any updates

4. Sales return and discount/other credits

- a. Basis - synced through tally or create new DN or digitally received Credit note from Buyer (to be accepted)
  - i. Tally sync- 1. Debit note register, 2 Any other entries with the customer not being Receipt or Sale
- b. Columns - Date, Debit note number, reference , Customer name, Status (open, partially adjusted, completely adjusted, refund paid, cancelled), amount, balance to be adjusted
- c. Create new - Debit note requirements for tally import

5. Receipts list (Period based)

- a. List of payments made

- i. Basis - Payments report (Receipts recorded in payments voucher), Journal report (Receipts recorded in Journal voucher) and Sales register(Cash purchases)
    - ii. Columns - Customer name, Amount Received, Date, Reference invoice number, reference PO number, Mode of payment, Account number, Bank Ledger name, Through APP(Yes or no), Sync status
    - iii. On clicking it should open the Receipt details and transaction view
  - b. Option to view customer wise (with period specified)
6. Other
- a. Update invoice status and others in invoice or order list view only

#### Page 4 - Purchase - A (from buyer's perspective only)

- 1. Transaction work flow
  - a. Quotation - Quotation received from Seller - Optional
  - b. Purchase Order - Purchase order made to seller- Optional
    - i. Action - Acceptance/Rejection of Purchase order by Seller
    - ii. Tracking status of delivery
    - iii. Delivery of Goods by Seller
  - c. Acceptance and receipt of goods - GRN Document - Optional
  - d. Purchase bill - Invoice raised by the seller - Mandatory - Can be partial also
    - i. Optionally - credit note for returning the goods or discount or other adjustments may be provided
    - ii. Adjustment of the above with the bill amount
  - e. Payment of the invoice + TDS/TCS Deduction

#### Sub pages under Purchase

- 1. Quotation request - Send a request for quotation with items required to the seller
  - a. Basis - list of all the quotation requests prepared
  - b. request (form to create and send request for quotation)
  - c. Tow tables
    - i. quotation request sent - Columns - Vendor name, Date, number of items, terms if any, remarks

- ii. Quotations received - columns = Vendor name, Estimate number, date, Item details, qty, amount, Due date - Place order button

## 2. Purchase orders

- a. Basis - synced through tally + Manually add new orders and send it to seller or digitally added by ordering through search portal or converting quote
- b. Columns - Vendor name, Order number, Reference, date, amount, Invoice status, Inventory Status, Action button (Option to Generate GRN, Record Invoice, Record Payment and make payment), Expected date of delivery
- c. Create new PO - Vendor name, Order number, Reference, date, amount, Item details, expected date of delivery, Discount and total - Save and send to the seller for acceptance
  - i. Acceptance by the seller
  - ii. Option to Generate GRN(post receipt of goods), Record Invoice(post receipt of invoice - manual update or conversion of the order into invoice with additional details or digitally receiving it on the portal), Record Payment(Manually) and make payment
- d. List of GRN
  - i. List of GRN created on the platform
  - ii. columns - vendor name, purchase order reference, date of receipt

## 3. Purchase bills

- a. Basis - synced through tally or create new invoices(Manual update or order conversion) or digitally received from sellers (to be accepted)
  - i. Tally sync- 1.Purchase register, 2. Purchases recorded in Journal entries, 3 purchases recorded in Payment register.
- b. Columns - Date, Bill number, voucher number, reference, Vendor name, Status (open, paid, received digitally, partially paid, paid, over due), due date, amount, balance due, Action button( Record Payment and make payment)
- c. Create new -
  - i. manual - (all the details as per the tally Import form)
  - ii. Order converted - additional data , any updates
  - iii. digitally received - tagging the inventory and correct vendor name

## 4. Purchase return and discount/other credits

- a. Basis - synced through tally or create new CN or digitally received debit note from sellers (to be accepted)
    - i. Tally sync- [1.Credit](#) note register, 2 Any other entries with the vendor not being payment or purchase
  - b. Columns - Date, credit note number, reference, Vendor name, Status (open, partially adjusted, completely adjusted, refund received, cancelled), amount, balance to be adjusted
  - c. Create new - Debit note requirements for tally import
5. Payments list (Period based)
- a. List of payments made
    - i. Basis - Payments report(Payments recorded in payments voucher), Journal report(payments recorded in Journal voucher) and Purchase register(Cash purchases)
    - ii. Columns - Vendor name, Amount paid, Date, Reference invoice number, reference PO number, Mode of payment, Account number, Unused amount ,Bank Ledger name, Through APP(Yes or no), Sync status
    - iii. On clicking it should open the payment details and transaction view
      1. Option to view customer wise (with period specified)
    - iv.
6. Other
- a. Update invoice status and others In bills view only option to change

## Page 5 - Receivable / payable

1. Receivable list and Payable list
  - a. Customer wise-Unpaid as on the date
    - i. Basis - ledger balances of the customers
    - ii. column heads - Company Name, Total Due, Total overdue, Last Payment, Average collection, Oldest Due, Follow up (Button to send email or message requesting for payment), Record Receipt(To add receipt)
    - iii. on clicking any customer - it Should show all the transaction where there is open balance in one page and second page payments received that is yet to be allocated to any of the invoices

iv. Option to view invoice wise when a customer is clicked. Further, inside there should be an option to see all the transactions with Customer whether paid or unpaid with proper options to filter

1. Basis - Sales invoices yet to be marked as paid for only unpaid view. all the transactions in the ledger of the customer in one view
2. Column heads - Company Name, Invoice Number Total Amount, Balance due, due date, Number of days overdue, Follow up (Button to send email or message requesting for payment), Record Receipt(To add receipt)
3. On clicking any Invoice - it Should show invoice Details and items i.e. transaction view with a bar on top of the entire time line and transaction flow
- 4.

b. Vendor wise - payable list as on the date

- i. Basis - ledger balances of the Vendors
- ii. column heads - Company Name, Total Payable, Last Payment date, Oldest Due, Make payment , Record payment(To add payment)
- iii. on clicking any customer - it Should show invoice wise due in one page and second page payments received that is yet to be allocated to any of the invoices
- iv. Option to view invoice wise when a vendor is clicked. Further, inside there should be an option to see all the transactions with vendor whether paid or unpaid with proper options to filter
  1. Basis - Purchase invoices yet to be marked as paid for only unpaid view. all the transactions in the ledger of the customer in one view
  2. Column heads - Company Name, Invoice Number Total Amount, Balance payable, due date, Number of days overdue, Follow up (Button to send email or message requesting for payment), Record Receipt(To add receipt)Make payment , Record payment(To add payment)
  3. On clicking any Invoice - it Should show invoice Details and items i.e. transaction view with a bar on top of the entire time line and transaction flow

c.

d. Filter (ageing wise)

- i. To display the entire due or payable amount in number of days due per se breakup example - customer 1 0-30 days 1,00,000, 30-60 days -30000 and 90 and above 0

2. Payments update



- a. Update payments made to vendors
  - i. Details of payment made not through the app
  - ii. As per the Tally Import script
  - iii. Form requirement list -
  - iv. Request for saving to tally
- b. Make payments
  - i. List of data automatically to be obtained based on the invoice or vendor selected
  - ii. once payment is made - Request for saving to tally
  - iii. Open payments to be tracked for on account , advance, reference for invoice adjustment
- c. Send reminders
- d. separate Tabs to show sync status of the payments made or recorded in the APP

### 3. Receipts update

- a. Update Receipts from customer
  - i. Details of receipts not collected through the app
  - ii. As per the Tally Import script
  - iii. Form requirement list -
  - iv. Request for saving to tally
- b. Receipts received through the APP's Payment aggregator integration
  - i. List of data automatically to be obtained based on the Payment aggregator details and link used
  - ii. In some cases ask for invoice or order against which such payment is to be adjusted
  - iii. Receipts to be kept open untill an invoice is linked or recorded as a advance or tracking id
  - iv. once receipt details are received - Request for saving to tally
  - v.
- c. Send reminders
- d. separate Tabs to show sync status of the payments made or recorded in the APP

3. C - Option to pay by BNPL method or other methods (RTGS, NEFT, UPI and Card) on purchases
4. C - Option to get invoice discounting on sales list

## Page 6 - Inventory

### 1. List and add new

#### a. Stock items

##### i. List

1. Basis stock item register pulled
2. Column - Item Name, QTY sold, ATY in stock, Sales by value(Period based), Inventory value, AVG sales price. AVG cost PRICE, GST rate, HSN code and description
3. Option to view godown wise stock

##### ii. Option to create new

1. As per the Import list
2. List of requirement - Name (M), Group Name, Description, Units(M),[ Item allocation details(enable to include)], Maintain in batches, Costing method, Market valuation method, [BOM details (Name of BOM, UNit of manufacture, BOM component - Item Name, Qty Godown, rate)], HSN/SAC number, GST rate from date, rate details, taxability type, IGST rate, CGST Rate, SGST rate, [Mrp rate. MRP date from].

#### b. Stock category

##### i. List

1. Basis stock category register pulled
2. Column - Category name, QTY sold, ATY in stock, Sales by value(Period based), Inventory value, AVG sales price. AVG cost PRICE

##### ii. Option to create new

1. As per the Import list
2. List of requirement - Name (M)
- 3.

#### c. Stock Group

- i. List
  - 1. Basis stock Group register pulled
  - 2. Column - Name, parent name
- ii. Option to create new
  - 1. As per the Import list
  - 2. List of requirement - Name (M) , parent name, HSN details, GST details

d. Godown

- i. List
  - 1. Basis stock Godown register pulled
  - 2. Column - Name, parent name, Address
- ii. Option to create new
  - 1. As per the Import list
  - 2. List of requirement - Name (M) , parent name, address

2.

- a. Price lists - option to create vendor wise or separate lists with Each item prices separate

b. Units

- i. List
  - 1. Symbol, Formal name, UQC from, UQC
  - 2. Basis Units register pulled
  - 3. Column - Name, parent name, Address
- ii. Option to create new
  - 1. As per the Import list
  - 2. List of requirement - Symbol, Formal name, uQC from, UQC

3. Stock movement or conversion - later

- a. Job-work
- b. transfer(location)
- c. processing
- d. GDN/GRN

## Page 7 - Master

1. Customer list
  - a. Basis the Ledger pulled filtered to voucher type Sundry Debtors
  - b. Columns - Customer Name, Email ID , Phone Number , Sales Manager, additional communication details, Amount due, Open orders, unused credits, GSTIN, Banking details
  - c. Create new - as per the import xml and take in other details to be stored with us
2. Vendor list
  - a. Basis the Ledger pulled filtered to voucher type Sundry Debtors
  - b. Columns - Vendor Name, Email ID , Phone Number , Sales Manager, additional communication details, Amount Payable, Open orders, Unused credit, GSTIN, Banking details
  - c. Create new - as per the import xml and take in other details to be stored with us
3. Profile - Company details
  - a. Details from the company details pulled
4. other ledger creation

## Page 8 - Reporting and analytics

## Page -9 - Settings

1. Account settings
2. User settings
3. Payment setup
  - a. Update bank details
  - b. Virtual accounts

- c. Collection options
  - d. Charges on collection
- 4. Integrations
  - a. GST
  - b. Banks
  - c.
- 5. Credit and other controls
- 6. Profile settings
- 7. Customer list
- 8. Vendor list

1.

#### Other views

- 1. transaction view
- 2. ledger view