## **Logistics Brand Feature Engineering**

## **Business Insights:**

- The data is given from the period "2018-09-12" to "2018-10-08".
- There are about 14817 unique trip IDs, 1508 unique source centres, 1481 unique destination centers, 690 unique source cities, 806 unique destination cities.
- Most of the data is for testing than for training.
- Most common route type is Carting.
- The names of 14 unique location ids are missing in the data.
- The number of trips start increasing after the noon, becomes maximum at 10 P.M and then start decreasing.
- Maximum trips are created in the 38th week.
- Most orders come mid-month. That means customers usually make more orders in the mid of the month.
- Most orders are sourced from the states like Maharashtra, Karnataka, Haryana, Tamil Nadu, Telangana
- Maximum number of trips originated from Mumbai city followed by Gurgaon Delhi, Bengaluru and Bhiwandi. That means that the seller base is strong in these cities.
- Maximum number of trips ended in Maharashtra state followed by Karnataka, Haryana, Tamil Nadu and Uttar Pradesh. That means that the number of orders placed in these states is significantly high.
- Maximum number of trips ended in Mumbai city followed by Bengaluru, Gurgaon, Delhi and Chennai. That means that the number of orders placed in these cities is significantly high.
- Most orders in terms of destination are coming from cities like Bengaluru, Mumbai, Gurgaon, Bangalore, Delhi.
- Features start\_scan\_to\_end\_scan and od\_total\_time(created feature) are statistically similar.
- Features actual time & osrm time are statitically different.
- Features start scan to end scan and segment actual time are statistically similar.
- Features osrm\_distance and segment\_osrm\_distance are statistically different from each other.
- Both the osrm time & segment osrm time are not statistically same.

## **Recommendations:**

- The OSRM trip planning system needs to be improved. Discrepancies need to be catered to for transporters, if the routing engine is configured for optimum results.
- osrm\_time and actual\_time are different. Team needs to make sure this difference is reduced, so that better delivery time prediction can be made and it becomes convenient for the customer to expect an accurate delivery time.
- The osrm distance and actual distance covered are also not same i.e. maybe the delivery
  person is not following the predefined route which may lead to late deliveries or the osrm
  devices is not properly predicting the route based on distance, traffic and other factors.
   Team needs to look into it.
- Most of the orders are coming from/reaching to states like Maharashtra, Karnataka, Haryana and Tamil Nadu. The existing corridors can be further enhanced to improve the penetration in these areas.
- Customer profiling of the customers belonging to the states Maharashtra, Karnataka, Haryana, Tamil Nadu and Uttar Pradesh has to be done to get to know why major orders are coming from these atates and to improve customers' buying and delivery experience.
- From state point of view, we might have very heavy traffic in certain states and bad terrain conditions in certain states. This will be a good indicator to plan and cater to demand during peak festival seasons