



**Rahul Narayan Mehra**  
Production & Industrial Engineering  
Indian Institute of Technology Delhi

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**Bachelor of Technology**  
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Examination	University	Institute	Year	CPI/%
Graduation	IIT Delhi	IIT Delhi	2018-22	8.40
Intermediate	CBSE	Arunodaya Public School	2016-17	95.00 %
Matriculation	CBSE	Arunodaya Public School	2014-15	10.00

#### SCHOLASTIC ACHIEVEMENTS

- **Entrepreneurial Design Thinking:** Received **outstanding grade point** in the course by Prof. Jitender Madaan. (2021)
- **Entrepreneurship:** Received **Letter of Recommendation** from Prof. Priya Vashisth for exemplary performance. (2020)
- **Industrial Research & Development Funding:** Awarded funding of **INR 2 Lacs** for Discover & Learn project. (2019)

#### INTERNSHIPS

- **ShopUp, Bangalore, India, Assistant Product Manager Intern** (Feb'22-Present)
  - ShopUp is Bangladesh's leading full-stack B2B commerce platform for small businesses (both online and offline).
  - Providing easy access to the B2B sourcing, last-mile logistics, digital credit and business management solutions.
- **Flyzy, Delhi, India, Product Development and Testing Intern** (Jun'20-Jul'20)
  - Responsible for successful creation and integration of **RESTful APIs** using Node.js, Flask, GCP and Firebase.
  - Created an automation-based features like *Automated Trip Importing*, to import the flights data from user emails.
  - Designed the **A/B experiments** for our product to improve conversion rate by **15%** and user engagement by **20%**.
- **Bajaj Auto, Pune, India, Research and Development Intern** (May'21-Jul'21)
  - Derived a mathematical model to calculate impact velocity & energy for two-wheeled vehicles in fall down impact.
  - Automated the impact calculations through **Python**; Reduction from **10+ manual hours** to **5+ automated minutes**.
- **MedicFibers, Delhi, India, Research Associate in AI & ML Department** (Apr'20-May'20)
  - Developed a software to automate Interactive Voice Response (IVR) process, after preprocessing raw audio data.
  - Created **Speech Accuracy Predictor** to test speaking skills of candidates based on factors like fluency & correctness.

#### TECHNICAL SKILLS

- **Programming Languages & DevTools:** C++, Python, Java, JavaScript, Excel Macros, Rest API, SQL, NodeJS, Flask
- **Design Tools & Concepts:** Figma, Prototyping, Wireframing, User flows, Mockups, UX research, UX writing

#### POSITIONS OF RESPONSIBILITY

- **Mess Secretary, Satpura Hostel | Board for Hostel Management** (Jul'21-Present)
  - Unanimously elected by **350+ students** of Hostel; Led a team of **12 members** to constitute the Mess Committee.
  - Initiated an e-portal to **reduce food wastage by 35%** by tracking skipped meals & improved grievance redressal.
  - Managed a budget of **INR 3L** allocated for mess purchases; Conducted weekly follow-up meetings with mess staff.
- **Class Convener | Co-Curricular & Academic Interaction Council** (Sep'20-Jul'21)
  - Represented the recommendations from a batch of **70+ students** before the respective faculty with due diligence.
  - Acted as a liaison between the faculty members and students for arranging the academic activities for **14+ courses**.
  - Designed new system to gather & incorporate student feedback on scheduling assessments to ensure transparency.
- **Hostel Representative, Hindi Samiti Club | Board For Recreational & Creative Activities** (May'19-Apr'20)
  - Introduced initiatives for increasing the club outreach by **40%**; organized quizzing, debating and practice events.
  - Collaborated with the **Director** of All India Radio, Nojoto, Hindinama and Boredroom Comedy in **Rendezvous'19**.
- **Junior Project Associate, Enactus | Organization working in Social Entrepreneurship** (Jan'19-Mar'20)
  - Established social enterprises to work on solutions in areas of Waste Management, Menstrual Hygiene & Energy.
  - Impacted **30,000+ women & girls** through specially designed campaigns using **first-of-its-kind** awareness games.

#### EXTRA CURRICULAR ACTIVITIES

- **Alo Learning | Business Manager & Product Designer** (Jan'19-Mar'20)
  - Designed & executed the experiential learning modules of fields like Electrical Eng., Finance & Entrepreneurship.
  - Conducted **competitor scan** in the overlapping ed-tech space to critically evaluate their products business models.
  - Devised & executed a **market strategy** for *Glimpse of Alo* the flagship workshop and business plan for the venture.
  - Co-led the organisation of 2-week workshop, taking sessions for **100+ students**, generating over **INR 1.7L** revenue.
- **Journalism Volunteer | Board for Student Publications** (May'19-Apr'20)
  - Bridged the gap between the administration & students; Reported on campus issues through **10+ publications**.
  - Co-organized a movie screening & a follow-up quizzing event with **200+ participants** for boosting club outreach.
- **Winner, Enactus National Competition'19** out of **90+ teams** conducted by **KPMG** and **Unilever** on social business impact.
- **Executive, Creative Team, Sportech'20** – entrusted with preparing the visuals for social handles with **15k+ followers**.