



## Market Performace vs Target

All values are in USD

| FILTERS  |     |
|----------|-----|
| region   | All |
| division | All |

| Customer           | 2019          | 2020           | 2021           | 2021 - Target  | %            |
|--------------------|---------------|----------------|----------------|----------------|--------------|
| Australia          | 3.88M         | 10.70M         | 20.99M         | -2.21M         | -10.5%       |
| Austria            |               | 0.12M          | 2.84M          | -0.33M         | -11.7%       |
| Bangladesh         | 0.48M         | 2.26M          | 6.95M          | -0.72M         | -10.3%       |
| Canada             | 4.76M         | 12.17M         | 35.06M         | -5.07M         | -14.5%       |
| China              | 1.43M         | 5.42M          | 22.89M         | -2.07M         | -9.0%        |
| France             | 4.04M         | 7.47M          | 25.94M         | -2.19M         | -8.4%        |
| Germany            | 2.56M         | 4.69M          | 12.01M         | -1.53M         | -12.7%       |
| India              | 30.82M        | 49.77M         | 161.26M        | -9.55M         | -5.9%        |
| Indonesia          | 2.52M         | 6.21M          | 18.41M         | -2.38M         | -12.9%       |
| Italy              | 2.90M         | 4.46M          | 11.72M         | -1.05M         | -9.0%        |
| Japan              |               | 1.88M          | 7.92M          | -0.33M         | -4.1%        |
| Netherlands        | 0.23M         | 3.36M          | 7.98M          | -0.66M         | -8.2%        |
| Newzealand         |               | 1.99M          | 11.40M         | -1.40M         | -12.3%       |
| Norway             |               | 2.48M          | 13.68M         | -1.44M         | -10.5%       |
| Pakistan           | 0.62M         | 4.69M          | 5.66M          | -0.52M         | -9.3%        |
| Philiphines        | 5.69M         | 13.37M         | 31.86M         | -2.50M         | -7.8%        |
| Poland             | 0.41M         | 2.79M          | 5.19M          | -0.94M         | -18.1%       |
| Portugal           | 0.75M         | 3.59M          | 11.83M         | -0.51M         | -4.3%        |
| South Korea        | 12.80M        | 17.28M         | 48.97M         | -4.36M         | -8.9%        |
| Spain              |               | 1.77M          | 12.62M         | -1.79M         | -14.1%       |
| Sweden             | 0.05M         | 0.23M          | 1.77M          | -0.20M         | -11.1%       |
| United Kingdom     | 2.00M         | 8.08M          | 34.15M         | -2.98M         | -8.7%        |
| USA                | 11.53M        | 31.92M         | 87.78M         | -10.24M        | -11.7%       |
| <b>Grand Total</b> | <b>87.48M</b> | <b>196.69M</b> | <b>598.88M</b> | <b>-54.94M</b> | <b>-9.2%</b> |