

## Says

What have we heard them say?
What can we imagine them saying?

Thinks

What are their wants, needs, hopes, and dreams?

What other thoughts might influence their behavior?



Stunning travel destinations and landscapes.

Enthusiastic tour guides sharing local stories.

preparation in maintanance of zoho books for traval tax tours

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Travelers express their desire for unique and memorable experiences

Excitement and anticipation about their upcoming journeys.



Does

What behavior have we observed? What can we imagine them doing?



What are their fears, frustrations, and anxieties? What other feelings might influence their behavior?



