```
Data Cleening Process
 In [1]: import numpy as np
          import pandas as pd
          import matplotlib.pyplot as plt # visualizing data
          %matplotlib inline
         import seaborn as sns
         df = pd.read_csv('shopping-male.csv', encoding= 'unicode_escape')
In [42]: df.shape
Out[42]: (11251, 15)
In [44]: df.head()
Out[441:
            User_ID Cust_name Product_ID Gender Age Age Marital_Status
                                                                             State
                                                                                    Zone Occupation Product_Category Orders Amount Status ur
          0 1002903
                      Sanskriti P00125942
                                            F 26-35 28
                                                                        Maharashtra Western Healthcare
                                                                                                                        1 23952 0
                                                                                                                                    NaN
          1 1000732
                        Kartik P00110942
                                            F 26-35
                                                                    1 Andhra Pradesh Southern
                                                                                                Govt
                                                                                                               Auto
                                                                                                                        3 23934.0
                                                                                                                                    NaN
          2 1001990
                       Bindu P00118542
                                            F 26-35 35
                                                                   1 Uttar Pradesh Central Automobile
                                                                                                               Auto
                                                                                                                        3 23924.0
                                                                                                                                    NaN
          3 1001425
                       Sudevi P00237842
                                            M 0-17 16
                                                                          Karnataka Southern Construction
                                                                                                                        2 23912.0
                                                                                                                                    NaN
                                                                                              Food
                                                                           Gujarat Western Processing
          4 1000588
                        Joni P00057942
                                            M 26-35 28
                                                                                                                        2 23877.0
                                                                                                                                    NaN
         4
In [45]: df.info()
          <class 'pandas.core.frame.DataFrame'>
          RangeIndex: 11251 entries, 0 to 11250
         Data columns (total 15 columns):
                              Non-Null Count Dtype
          # Column
          0
              User_ID
                                11251 non-null int64
              Cust name
                                11251 non-null object
                                11251 non-null object
              Product_ID
              Gender
                                11251 non-null object
                                11251 non-null object
              Age Group
                                11251 non-null int64
              Age
              Marital_Status
                                11251 non-null int64
              State
                                11251 non-null object
                                11251 non-null object
              Zone
              Occupation
                                11251 non-null object
          10
              Product_Category 11251 non-null object
                                11251 non-null int64
          11
              Orders
                                11239 non-null
              Amount
          13
              Status
                                0 non-null
                                                float64
          14 unnamed1
                                0 non-null
                                                float64
          dtypes: float64(3), int64(4), object(8)
         memory usage: 1.3+ MB
In [46]: #drop unrelated/blank columns
         df.drop(['Status', 'unnamed1'], axis=1, inplace=True)
In [47]: df.info()
          <class 'pandas.core.frame.DataFrame'
          RangeIndex: 11251 entries. 0 to 11250
         Data columns (total 13 columns):
          # Column
                                Non-Null Count Dtype
              User_ID
                                11251 non-null int64
              Cust_name
                                11251 non-null object
              Product_ID
                                11251 non-null object
                                11251 non-null object
              Gender
                                11251 non-null object
              Age Group
                                11251 non-null int64
              Marital_Status
                                11251 non-null int64
          6
                                11251 non-null object
              State
              Zone
                                11251 non-null object
              Occupation
                                11251 non-null object
          10
              Product_Category 11251 non-null object
          11
              Orders
                                11251 non-null int64
          12 Amount
                                11239 non-null float64
         dtypes: float64(1), int64(4), object(8)
         memory usage: 1.1+ MB
In [48]: pd.isnull(df)
Out[48]:
                User_ID Cust_name Product_ID Gender Age Group Age Marital_Status State Zone Occupation Product_Category Orders Amount
             0
                                                                        False False False
                                                                                                            False
                                                                                                                  False
                  False
                            False
                                      False
                                             False
                                                      False False
                                                                        False False False
                                                                                             False
                                                                                                            False
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             2
                  False
                            False
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                                                      False False
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                                                                                             False
                                                                                                            False
                                                                                                                  False
                                                                                                                          False
                                      False
                                                      False False
             3
                  False
                            False
                                            False
                                                                        False False False
                                                                                             False
                                                                                                            False
                                                                                                                  False
                                                                                                                          False
            4
                 False
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                                     False
                                            False
                                                    False False
                                                                    False False False
                                                                                             False
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```

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11246
                False
                          False
                                    False
                                           False
                                                    False False
                                                                     False False False
                                                                                         False
                                                                                                        False False
                                                    False False
                                                                     False False False
                                                                                                        False
          11248
                 False
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                                    False
                                           False
                                                    False False
                                                                     False False False
                                                                                         False
                                                                                                        False
                                                                                                             False
                                                                                                                      False
          11249
                 False
                          False
                                    False False
                                                    False False
                                                                     False False False
                                                                                         False
                                                                                                        False False
                                                                                                                      False
                        False
         11250 False
                                    False False
                                                  False False
                                                                     False False False
                                                                                         False
                                                                                                        False False
                                                                                                                      False
         11251 rows x 13 columns
In [49]: #check for null values
         pd.isnull(df).sum()
Out[49]: User_ID
         Cust name
                             0
         Product_ID
         Gender
         Age Group
         Age
         Marital_Status
         State
         Zone
         Occupation
         Product_Category
                             0
         Orders
         Amount
         dtype: int64
In [52]: df.shape
Out[52]: (11251, 13)
In [53]: # drop null values
         df.dropna(inplace=True)
In [54]: df.shape
Out[54]: (11239, 13)
In [55]: # change data type
         df['Amount'] = df['Amount'].astype('int')
In [56]: df['Amount'].dtypes
Out[56]: dtype('int32')
In [57]: df.columns
dtype='object')
In [58]: # describe() method returns description of the data in the DataFrame (i.e. count, mean, std, etc)
         df.describe()
Out[58]:
                   User_ID
                             Age Marital_Status
                                                     Orders
                                                                Amount
         count 1.123900e+04 11239.000000 11239.000000 11239.000000 11239.000000
          mean 1.003004e+06
                            35.410357
                                        0.420055
                                                   2.489634 9453.610553
           std 1.716039e+03 12.753866 0.493589 1.114967 5222.355168
           min 1.000001e+06
                            12.000000
                                         0.000000
                                                    1.000000
                                                             188.000000
                            27.000000
                                        0.000000
           25% 1.001492e+06
                                                   2.000000 5443.000000
                            33.000000
           50% 1.003064e+06
                                         0.000000
                                                    2.000000 8109.000000
          75% 1.004426e+06 43.000000 1.000000 3.000000 12675.000000
           max 1.006040e+06
                            92.000000
                                         1.000000
                                                    4.000000 23952.000000
In [59]: # use describe() for specific columns
         df[['Age', 'Orders', 'Amount']].describe()
Out[59]:
                      Age
                               Orders
          count 11239.000000 11239.000000 11239.000000
                 35.410357
                             2.489634 9453.610553
          std
                 12.753866
                             1.114967 5222.355168
           min
                 12.000000
                             1.000000
                                      188.000000
           25%
                 27.000000 2.000000 5443.000000
           50%
                 33.000000
                            2.000000 8109.000000
          75%
                 43.000000 3.000000 12675.000000
                 92 000000
                             4.000000 23952.000000
         Exploratory Data Analysis
```

Gender

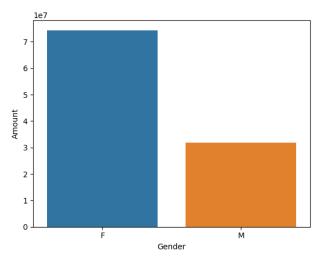
```
In [60]: # plotting a bar chart for Gender and it's count
ax = sns.countplot(x = 'Gender',data = df)
```

```
for bars in ax.containers:
ax.bar_label(bars)

8000 - 7832 - 6000 - 5000 - 6000 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830 - 7830
```

```
In [61]: # plotting a bar chart for gender vs total amount
sales_gen = df.groupby(['Gender'], as_index=False)['Amount'].sum().sort_values(by='Amount', ascending=False)
sns.barplot(x = 'Gender',y= 'Amount' ,data = sales_gen)
```

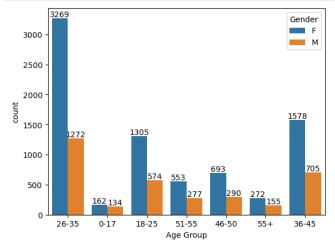
Out[61]: <Axes: xlabel='Gender', ylabel='Amount'>



From above graphs we can see that most of the buyers are females and even the purchasing power of females are greater than men

Customer Age

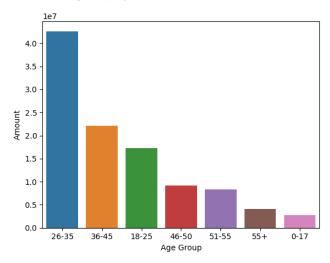
```
In [62]: ax = sns.countplot(data = df, x = 'Age Group', hue = 'Gender')
for bars in ax.containers:
    ax.bar_label(bars)
```



```
In [63]: # Total Amount vs Age Group
sales_age = df.groupby(['Age Group'], as_index=False)['Amount'].sum().sort_values(by='Amount', ascending=False)
```

```
sns.barplot(x = 'Age Group',y= 'Amount' ,data = sales_age)
```

Out[63]: <Axes: xlabel='Age Group', ylabel='Amount'>

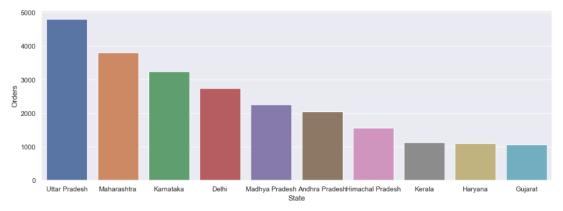


From above graphs we can see that most of the buyers are of age group between 26-35 yrs female

State

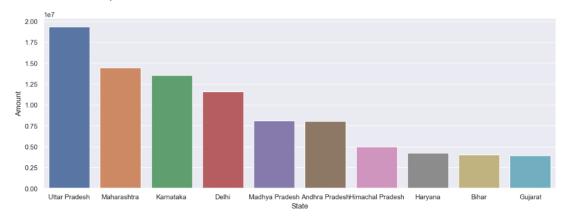
```
In [65]: # total number of orders from top 10 states
sales_state = df.groupby(['State'], as_index=False)['Orders'].sum().sort_values(by='Orders', ascending=False).head(10)
sns.set(rc={'figure.figsize':(15,5)})
sns.barplot(data = sales_state, x = 'State',y= 'Orders')
```

Out[65]: <Axes: xlabel='State', ylabel='Orders'>



```
In [66]: # total amount/sales from top 10 states
sales_state = df.groupby(['State'], as_index=False)['Amount'].sum().sort_values(by='Amount', ascending=False).head(10)
sns.set(rc={'figure.figsize':(15,5)})
sns.barplot(data = sales_state, x = 'State',y= 'Amount')
```

Out[66]: <Axes: xlabel='State', ylabel='Amount'>

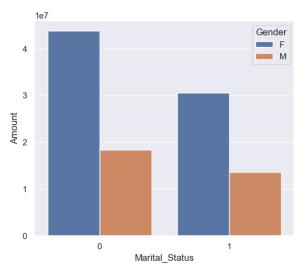


From above graphs we can see that most of the orders & total sales/amount are from Uttar Pradesh, Maharashtra and Karnataka respectively

```
In [67]: ax = sns.countplot(data = df, x = 'Marital_Status')
```

```
In [68]: sales_state = df.groupby(['Marital_Status', 'Gender'], as_index=False)['Amount'].sum().sort_values(by='Amount', ascending=False)
sns.set(rc={'figure.figsize':(6,5)})
sns.barplot(data = sales_state, x = 'Marital_Status',y= 'Amount', hue='Gender')
```

Out[68]: <Axes: xlabel='Marital_Status', ylabel='Amount'>



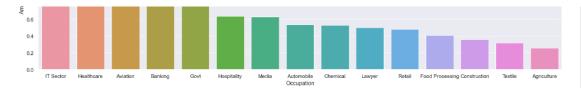
From above graphs we can see that most of the buyers are married (women) and they have high purchasing power

Occupation

```
In [70]: sales_state = df.groupby(['Occupation'], as_index=False)['Amount'].sum().sort_values(by='Amount', ascending=False)
sns.set(rc={'figure.figsize':(20,5)})
sns.barplot(data = sales_state, x = 'Occupation',y= 'Amount')
```

Out[70]: <Axes: xlabel='Occupation', ylabel='Amount'>



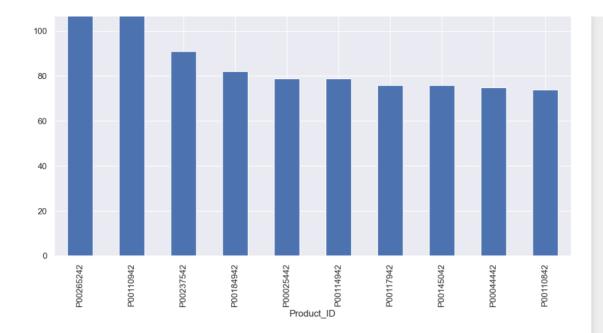


From above graphs we can see that most of the buyers are working in IT, Healthcare and Aviation sector

Product Category

120

```
In [76]: sns.set(rc={'figure.figsize':(20,5)})
ax = sns.countplot(data = df, x = 'Product_Category')
            for bars in ax.containers:
                 ax.bar_label(bars)
               2500
               2000
                1000
                       Auto Hand & Power Tocklationery Tupperwaffootwear & Shoesfurniture
                                                                          Food Games & Topports Products Bookslectronics & GadgetBecor Clothing & ApparelBeauty Household ite
In [77]: sales_state = df.groupby(['Product_Category'], as_index=False)['Amount'].sum().sort_values(by='Amount', ascending=False).head(10)
            sns.set(rc={'figure.figsize':(20,5)})
sns.barplot(data = sales_state, x = 'Product_Category',y= 'Amount')
Out[77]: <Axes: xlabel='Product_Category', ylabel='Amount'>
               3.5
               3.0
               2.5
               1.0
               0.5
               0.0
                                                                                      Furniture Game
Product_Category
                                    Clothing & Apparel Electronics & Gadgets Footwear & Shoes
                                                                                                    Games & Toys
            From above graphs we can see that most of the sold products are from Food, Clothing and Electronics category
In [78]: sales_state = df.groupby(['Product_ID'], as_index=False)['Orders'].sum().sort_values(by='Orders', ascending=False).head(10)
            sns.set(rc={'figure.figsize':(20,5)})
sns.barplot(data = sales_state, x = 'Product_ID',y= 'Orders')
Out[78]: <Axes: xlabel='Product_ID', ylabel='Orders'>
               120
                40
                                       P00110942
                                                      P00237542
                                                                      P00184942
                                                                                                                     P00117942
                                                                                                                                     P00145042
                                                                                                                                                    P00044442
                                                                                      P00114942 P00025442
Product_ID
In [79]: # top 10 most sold products (same thing as above)
            fig1, ax1 = plt.subplots(figsize=(12,7))
df.groupby('Product_ID')['Orders'].sum().nlargest(10).sort_values(ascending=False).plot(kind='bar')
Out[79]: <Axes: xlabel='Product ID'>
```



Conclusion:

Married women age group 26-35 yrs from UP, Maharastra and Karnataka working in IT, Healthcare and Aviation are more likely to buy products from Food, Clothing and Electronics category

In []: