Rahul Shah

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Education

Babson College *Bachelors Of Science, School of Business*   May 2018
Concentration in Finance   Wellesley Hills, Massachusetts
GPA: 3.48, Dean's List
Relevant Coursework: Corporate Financial Modeling, Corporate Financial Management, Security Valuation, Intermediate Accounting: Finance, Managerial Accounting, Real Estate Investment, Quantitative Methods I, II, & III, Entrepreneurship

Experience

Wayfair, *WayMore Product Owner/Business Analyst*   July 2018 – Present
- ❖ Product owner working in an agile environment of a B2B rich media content creation tool   Boston, MA
  in a growth phase that drives an estimated $58 million in on-site revenue a year
- ❖ Plan and execute on large, cross-functional projects and tool improvements to increase user adoption/engagement, reduce operational expenses and increase unique on-site content
- ❖ Designed and implemented sorting algorithm which has increased revenue by an estimated $100 thousand in 3 months
- ❖ Identified opportunities for user outreach which increased on-site revenue by an estimated $1.7 million.
- ❖ Created a new system to triage and prioritize incoming critical bugs that has reduced average number of criticals worked on by 75% and decreased engineering time spent per critical ticket by 50%
- ❖ Identified several quick win tool improvements that have saved hundreds of hours of manual work for our content QA team.
- ❖ Studied and applied UX concepts to increase ease of use reduce time to create content.
- ❖ Write complex SQL scripts and organized data into comprehensive dashboards and reports to inform future engineering and business priorities

Babson College, Cutler Center of Finance, *Research Assistant*   September 2017 – May 2018
- ❖ Assisted students in the set-up and use of Bloomberg terminals for research and class work   Wellesley Hills, MA
- ❖ Worked with various financial platforms such Bloomberg and Capital IQ to find and report data per supervisor needs
- ❖ Troubleshoot and solved hardware and software related information technology issues and complaints

Oticon USA, *Inventory Management Team*   June 2017 – August 2017
- ❖ Organized, recorded, tracked and managed over $100,000 worth of inventory   Somerset, NJ
- ❖ Created, from scratch an inventory management system to replace the faulty one in use
- ❖ Helped save an average of 5 hours per day and reduced thefts/lost items by 90%

Leadership Positions and Activities

Alpha Kappa Psi Professional Business Fraternity - *Executive Vice President, Founding Member*   September 2015 – May 2018
- ❖ Planned and executed 15+ social, professional and philanthropic events a semester
- ❖ Started and managed an Alpha Kappa Psi investment fund to teach brothers about investing
- ❖ Supervised other members on executive board and ensured the completion of their duties and coordinate with national office

Pack Jacket - *CEO*   September 2015 – May 2016
- ❖ Elected to run a 14 member academically funded start-up business selling in-house designed apparel
- ❖ Delegated tasks, set performance goals, delivered weekly report to professors
- ❖ Coordinated a 5 member supply chain to ensure timely and quality controlled delivery of our product

Interests/Knowledge

Skills: Product Management, Agile, Scrum, Leadership, Learning, UX Design, Problem Solving, Innovation
Technical: Proficient in Visual Basic (esp. Excel Macros), SQL, Java, HTML/CSS, Tableau, R
Interests: Flying, cinema, music, skiing, travel, investing, technology