

Rahul Shah

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Education

Babson College *Bachelor Of Science, School of Business*

May 2018

Concentration in Finance

Wellesley Hills, Massachusetts

GPA: 3.48, Dean's List

Relevant Coursework: Corporate Financial Modeling, Corporate Financial Management, Security Valuation, Intermediate Accounting: Finance, Managerial Accounting, Real Estate Investment, Quantitative Methods I, II, & III, Entrepreneurship

Experience

Wayfair, *Senior Product Associate – Catalog Data*

July 2018 – Present

Boston, MA

- ❖ Product manager working in an agile environment, primarily focused on Catalog Data.
- ❖ Plan and execute on large, cross-functional projects and tool improvements to increase user adoption/engagement, reduce operational expenses and increase unique on-site content.
- ❖ Led effort to identify and execute on low effort/high impact tactical improvements that have impacted several metrics including an 20% reduction in operational spend and a 5% reduction in throughput time.
- ❖ Design and conduct user interview sessions to define a problem space and identify pain points and opportunities.
- ❖ Write complex SQL scripts and organized data into comprehensive dashboards and reports to inform future engineering and business priorities.
- ❖ Work closely with engineers to design technical architectures to improve tool speed and data integrity.

Babson College, Cutler Center of Finance, *Research Assistant*

September 2017 – May 2018

Wellesley Hills, MA

- ❖ Assisted students in the set-up and use of Bloomberg terminals for research and class work.
- ❖ Worked with various financial platforms such Bloomberg and Capital IQ to find and report data per supervisor needs.
- ❖ Troubleshoot and solved hardware and software related information technology issues and complaints.

Oticon USA, *Inventory Management Team*

June 2017 – August 2017

Somerset, NJ

- ❖ Organized, recorded, tracked and managed over \$100,000 worth of inventory.
- ❖ Designed and developed inventory management software from scratch.
- ❖ Helped save an average of 5 hours per day of manual work and reduced incidence of thefts/lost items by 90%.

Leadership Positions and Activities

Alpha Kappa Psi Professional Business Fraternity - *Executive Vice President, Founding Member*

September 2015 – May 2018

- ❖ Planned and executed 15+ social, professional and philanthropic events a semester.
- ❖ Started and managed an Alpha Kappa Psi investment fund to teach brothers about investing.
- ❖ Supervised other members on executive board and ensured the completion of their duties and coordinate with national office.

Pack Jacket - *CEO*

September 2015 – May 2016

- ❖ Elected to run a 14 member academically funded start-up business selling in-house designed apparel.
- ❖ Delegated tasks, set performance goals, delivered weekly report to professors.
- ❖ Coordinated a 5 member supply chain to ensure timely and quality controlled delivery of our product.

Skills/Knowledge

Non-Technical: Product Management, Agile, Scrum, Leadership, Learning, UX Design, Problem Solving, Cross-functional collaboration

Technical: Visual Basic (Excel Macros), SQL, HTML/CSS/JavaScript, Tableau