Login:

#Crm header.php we r checking is the session is set or not..if seesion is then it will redirect to login .php {user\_id,(the session).}

#login page->username ,password,forgot pass

Table:uers.

# inside function folder->login.php is there which is checking the login.in this only we are setting the session.and there is 4 or 5 session types are there.

#according to session it will go to index page and with different dashboard.

Dashboard

#dashboard=for co-ordinater and admin the dashboard will b same.

#project:add project,completed project,ongoing project,all project.

#admin and co-ordinator can see all projects detail but sales people can see only there projects.

#add project(admin and sales )---(temp :-customer sevice).

#add projects. Tables:projects,projects\_packages,milestones.

#at the time of adding projects co-ordinater check list is forming.

#checklist is coming from checklist\_item and storing in checklist\_details.

#adding company: tables:clients,client\_contacts.

#during project generated project id will b generated. Table name is project\_id\_genrator.

#view projects and company…..respective tables

#ongoing ,completed it will check in WHERE clause it will check project \_status field.

#all indivual task acess to co-ordinator and admin.they can view the tasks about one person.

#customer sevice: after selecting from drop down (company type and company name we can see the company all details).top 3 buttons \*add call updates for that customer we can ad the upaadte that will store in customer\_sevice \_upadate . \*view sevice history- that detail which is saving in add call updates is showing in view sevice history. \*profile and status edit details- here they can edit the details. Table:projects,clients,milestone.

#add posting ,enquirty reporting,enquirty tracking this only admin and enquiry team.admin only viewing option is there.if we login to enquiry team dashboard then under add new posting is there..table-enquiry\_add\_posting.

#enquiry repoting is same as add posting. Table:enquiry\_reporting

#enquiry tracking is bages:we r taking count from that particular clent id .direct is calculation table:enquiry\_backup. This is we taking data form there site like contactus form.we have created enquiry api …using php crul method. Direct count is equal to total- addposting and adwords.toatl no of enquiry from there website.

#sales dashord: table with where caller.sales\_dsr\_updates.

#sales dsr:telecaller-apponit ments:this will show appointment fixd by tellecaller by that person.table:telecaller.

#self apponiment that what is assign to self.

#follow up :for sales to vist later for sales.

#prospects: (undergoing) before cosing the sales. All the prospects marked things.table:sales\_dsr\_upadtes.

#cold call:directly visting the client without plan …all details.

#customer sevice is maual entry fir what ever they will go for a sevice call.