

Raihan Fauzan

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Highly analytical and adaptive professional with experience in **data analysis**, **system implementation**, and **business process analysis**. Proficient in **SQL**, **Excel**, and **Python** for **data processing**, **analysis**, and **visualization**. Looking for new opportunities as **Data Analyst** or other similar roles in **FMCG**, **Tech**, or **Finance**.

Education

Bachelor of Science - Mathematics

August 2019 - October 2023

Institut Teknologi Bandung

- **Related Courses:** Data Analysis, Mathematical Simulation and Computation, Mathematical Statistics.
- **Organizational Experiences:** Head of Creative Media Division at HIMATIKA ITB (2022-2023), Vice President of Ganesha Interactive Media ITB (2020-2021)

Work Experiences

IT Business Analyst

January 2025 - March 2025

BOSNET Distribution Indonesia

- **Involved in 5 active projects** with various **FMCG clients**, including **AI implementation projects** in the FMCG field.
- **Analyzed business requirements** and translated them into **comprehensive functional specifications** for development.
- **Conducted Internal Testing** and **User Acceptance Testing (UAT)** with developer team and user, ensuring the system qualities by using **data analysis techniques**.
- **Coordinated** with **user**, **stakeholder**, and **head of Solution Delivery** about the project development and progress.

IT System Implementer

March 2024 - November 2024

BOSNET Distribution Indonesia

- **Collaborated** with Associate Business Managers to **develop a sales performance dashboard**, enhancing the monitoring of salesman and customer sales performance and providing actionable insights.
- **Facilitated the implementation** of a new **Distribution Management System (DMS)** across 7 distributors in Sumatra and Java, ensuring seamless transition and system integration.
- **Conducted an end-to-end training for 70 sales related persons** (salesman, sales admin, area manager) on DMS usage.
- Identified and resolved technical and business issues by **analyzing data**, **testing system features**, **documenting issues**, and **collaborating** with the Head Office.

Projects

Regional Dairy Sales Performance Analysis

2025

Personal Project

- **Analyzed regional sales, customer, and product data** from a dairy company to **evaluate sales performance** using **Python** and **Excel**
- **Identified key insights** into performance of salesman, customer, and product using **EDA** and **data visualization**.
- **Developed actionable recommendations** based on business knowledge to improve sales strategies for the regional area.

Modelling of Drafting Phase in Dota 2 Video Game using Game Theory

2023

Undergraduate Final Project

- **Developed a mathematics model** and **simulation** to predict drafting phase using **Python OOP**.
- **Collected data** from several sources using **Python web scraping** (Selenium).

Skills

Data Analysis (*Excel, Pandas, SQL, Tableau*), Office Suite (*Excel, Word, PowerPoint*), Programming (*Python, ABAP, HTML & CSS*), Machine Learning, Graphic Design (*Photoshop, Figma*).