



Railfinder is a booking site that makes train travel through Europe easy.

We always show the best journeys and best tickets, all in one place.



Situation

Train travel is picking up momentum

- **Strong political will** to shift travel to trains in EU & Sweden.
- 20% of Swedish international travelers say they're **switching to more sustainable ways of travel**.
- Current 360k/year international **train trips will 5x to ~1.9M** with a 20% shift from flights to trains (Sweden).

Challenge

No current booking site shows the best journeys & tickets available

- **Current players miss best travel options**, present long lists with unnecessary transfers & uncomfortable trains.
- Industry is stuck on old search algorithms **optimized for national-scale travel**.
- Some tricks are used to improve, but results are **fundamentally not great for long-distance travel**.

Solution

Railfinder built on custom algorithms optimized for a great train experience

- Railfinder builds on a database of EU-wide timetables and our **custom algorithm optimized for long-distance journeys**.
- Unique focus on both technology and design to create a **great travel experience** for long-distance train trips.
- **We always show the best possible train journeys and the best ticket combination**.


Results

Strong potential both financially and in impact metrics

- **CO2e savings equal in value to total revenue**. Potential of saving up to 5% of Sweden's total carbon footprint.
- **Potential sales 200+ MSEK** with expansion to Nordics + Germany (20% market share).
- Company started with purpose of moving travel from flights to trains. **Impact metrics defined in our company constitution**.

Product

Prototype making waves among early testers



08:21 → Monday 11:51

1d 3h 30m 4 transfers

Sun 08:21

Stockholm Centralstation

Koebenhavn H

1h 39m for lunch

19:56

Hamburg Dammtor

2h 5m for dinner

Mon 08:10

Basel SBB

23m to change trains

Landquart

5m to change trains

11:51

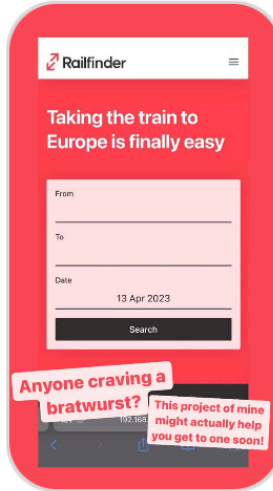
Davos Dorf

Journey details

Tickets sold by SJ, DB Fernverkehr AG, DSB, ÖBB Personenverkehr AG, Schweizerische Bundesbahnen SBB, Schweizerische Bundesbahnen SBB, Rhätische Bahn


Show tickets

Replied to your story



Only you can see this

Spännande!!! När går ni live? Försökt nyligen boka tågbiljetter till Bryssel och det är ju nästan omöjligt att hitta rimliga rutter och de flesta sidor säger bara att de inte finns några resor alls 😞 så ser fram emot detta! 🙌



Try the demo

<https://www.railfinder.eu/demo23s>

Team

Team experienced from innovation projects at world-class brands



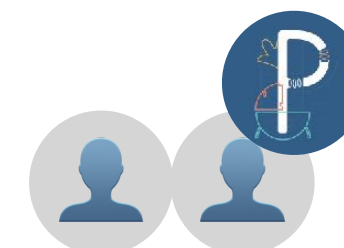
Stefan Lindbohm
Product/Tech (CEO)

Hemnet, Avanza, GoClimate
1x founder exit



Zuzana Kabelková
Marketing/Strategy

Ogilvy/WPP for Audi global, TESCO CE, Skoda group,
public diplomacy for EU, CZ, UA



Ismael & Erik
Software Engineering

Unicef, Gapminder, Samsung, Microsoft, ICA, Hyundai

Let's talk! →

Stefan Lindbohm
Founder

+46 73 024 40 01
stefan@railfinder.eu