

Raina Doshi

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EDUCATION

- 2021 - 2022** **London Business School, London**
Reading for Masters in Analytics and Management
- 2016 - 2020** **Manipal Institute of Technology, Manipal, India**
B.Tech Computer Science Engineering, Minor in Business Management
GPA: 9.52 / 10, Certificate of Academic Excellence for five semesters

BUSINESS EXPERIENCE

- 2020 - 2021** **DELL TECHNOLOGIES, Bangalore, India**
2020 - 2021 **Business Intelligence Analyst**
- Built a novel dashboard to visualize trends and forecast values of key performance indices for Tech Support Team of North America to monitor the health of the business daily
 - Designed a simulator to calculate the outcome of changing inputs on business metrics leveraging machine learning technologies enabling teams to create multiple mock situations
 - Implemented multilingual text mining techniques for categorizing 'Digital City' opportunities, thereby boosting sales by at least 5% in each quarter globally
- 2020 - 2020** **Winter Intern**
- Collaborated at Dell Global Analytics as a part of the global Data Science team spread across five cross functional departments
 - Designed a prototype dashboard in Microsoft Excel to act as a one stop shop for the Tech Support Team executives
- 2019 - 2019** **ERNST & YOUNG, Mumbai, India**
Risk Management Intern
- Compiled risk management quantitative models to estimate default probabilities of borrowers saving the manual effort by 20 hours per week
 - Formulated detailed reports on steps to be taken by Indian banks to comply with BASEL III norms
- 2018 - 2018** **INTELLECT DESIGN ARENA, Mumbai, India**
Financial Technology for Banking, Insurance and other Financial Services
Software Developer Intern
- Programmed a search engine using Java, to conduct quick retrieval of documents in sub millisecond speeds from thousands of documents in the backend
 - Linked the backend search engine to an interactive graphical user interface for viewing the matching results seamlessly
- 2018 - 2018** **LADDERUP WEALTH MANAGEMENT, Mumbai, India**
Wealth Management & Investment Advisory Firm
Summer Intern
- Surveyed mutual funds' performance to gauge appetite for risk and ability to outperform peers by consolidating unstructured data over past 10 years from multiple sources
 - Streamlined portfolio management routines by customising it to clients' quarterly reporting requirements using Microsoft Excel and Ladderup Knowledge Tool
 - Devised methods for performance evaluation of top 5 large equity funds versus the top 10 holdings over a 5 year period

ADDITIONAL INFORMATION

- Co-founded B-Schools for Change for mentoring graduate students for competitive examinations, job interviews and college applications and in turn donating funds to COVID relief organizations
- Fostered the OneManipal initiative as a student mentor helping juniors grow professionally and sharing experiences of job applications, interview preparation and elective selection
- Served at Shelter Don Bosco as a teaching volunteer and helped underprivileged children, help with school homework and build foundations for math, science and computers through practical demonstrations
- Proficient in R, Python, SQL, Java and C++
- Trekged upto Everest Base Camp at an altitude of 18000 feet
- Fluent in English, Hindi, Gujarati and Marathi