

PROSPECTUS

Join the Grafana team, along with hundreds of monitoring and data aficionados, and some of the Internet's most well known companies in sunny Los Angeles, California for GrafanaCon LA. This two-day event was created to discuss monitoring, data visualization, and open source software. Torkel Odegaard, creator of Grafana, leads these events and they continue to grow in every way.

| Intel | Prometheus | Uber | Amazon | Rackspace |
|----------|------------|--------------|-------------|----------------|
| еВау | PayPal | Splunk | Salesforce | Bloomberg |
| Barclays | SoundCloud | NBCUniversal | НВО | Stack Exchange |
| Sony | Redhat | EA | Booking.com | Fermilab |
| NS1 | Kentik | InfluxData | Percona | Packet |
| NetApp | Circonus | CERN | Microsoft | BelugaCDN |
| Packet | GE | Staples | Capital One | Google |

GrafanaCon is structured as a two-day conference focused on metrics and monitoring from speakers who span the Grafana ecosystem. In addition to the hours of valuable content, there will be space for sponsor exhibits to speak directly with attendees, conduct demos and interact with the Grafana community.

Each GrafanaCon has been bigger and better than the previous in every way. Sponsoring GrafanaCon LA offers valuable exposure and a great way to reach the rapidly growing Grafana community.

| Attendees | 350+ | <i>450</i> + |
|--------------------|-------------|--------------|
| Number of Days | 2 | 2 |
| Hours of Content | 14+ | 30+ |
| Number of Speakers | <i>30</i> + | 30+ |



Sponsorship Packages

Platinum Sponsorship - \$18,000 (Limit 3)

This exclusive sponsorship package gives your company top-billing at GrafanaCon LA. Platinum sponsors will be the most visible and recognized supporters. Platinum sponsors receive the most options to maximize your company's presence at the conference.

All Platinum Sponsors Receive:

- Premier placement on the conference website
- Premier placement on conference videos
- Full-color logo displayed prominently on event banners
- Logo in screen rotation between presentations
- Four (4) free conference passes

In Addition, Platinum Sponsors can Choose Up to Three (3) Extra Benefits Below:

- Co-Sponsor evening reception or Co-Sponsor the official after party
- 2-color logo on conference lanyards
- Lunch either day, with branded signage
- Refreshments either day, with branded signage
- 5-Minute sponsor talk
- Exhibit space



Gold Sponsorship - \$10,000 (limit 10)

The Gold Sponsor level is an effective way to reach future customers while distinguishing yourself from your competitors.

All Gold Sponsors Receive:

- Company logo on the conference website
- Full-color logo on event banners
- Logo in screen rotation between presentations
- Three (3) free conference passes

In Addition, Gold Sponsors can Choose Up to Two (2) Extra Benefits Below:

- · Lunch either day, with branded signage
- · Refreshments either day, with branded signage
- 5-Minute sponsor talk
- Exhibit space

Silver Sponsorship - \$5,000

A cost-effective way to gain visibility to the Grafana community. The shared sticker table is always popular and sure to get your company noticed.

- Company logo on the conference website
- Full-color logo on event banners
- Logo in screen rotation between presentations
- Space on shared sticker table
- One (1) free conference pass



Other Sponsorship Packages

Device Charging Lounge - \$10,000 (Limit 1)

Make your presence at GrafanaCon more... powerful. The charging station lounge will provide attendees with the chance to charge their phones, tablets and laptops while still being able to sit comfortably and watch the talks. You'll be a hero!

Tech Sponsor - \$10,000 (Limit 1)

Provide the lifeblood of any tech conference - the WiFi. Your sponsorship will ensure everyone has access to high-speed WiFi even when they should be watching the talks. You can customize the hot-spot name and password with your company or message.

Special Swag - \$4,000 (Limit 1)

We have some of the best conference swag out there! Our custom designed data-viz scarves are always a hit, but hardly appropriate for sunny Los Angeles. We're working through concepts now, and can include your company logo or mark on this stylish and collectible reminder of the event.

Contact Us

For more information about these packages, crafting a **custom package** or any other questions you may have, please contact: **hello@grafana.com**



Your Company Contact Information (Please complete form below) Company Name _____ Contact Name Address ____ City, State _____ E-Mail ____ Website Address Representative Names for Badges Attendee Name _____ Attendee Name Attendee Name Attendee Name _____ Additional Benefits (Platinum sponsors may choose up to three, Gold sponsors may choose up to two additional benefits. Some standard and additional benefits may be unavailable as they are handed out on a first come, first served basis.) Sponsor after-conference dinner/reception (Limit 1) Co-Sponsor official after party (Limit 1) Your branding on the conference lanyards (Limit 1) Morning refreshments, day 2, with branded signage Morning refreshments, day 1, with branded signage Lunch, day 2, with branded signage Lunch, day 1, with branded signage Mid-day refreshments, day 2, with branded signage Mid-day refreshments, day 1, with branded signage Afternoon refreshments, day 2, with branded signage Afternoon refreshments, day 1, with branded signage 5-Minute sponsor talk

Exhibit space



| Sponsorship Level | |
|---|-----------------------|
| ☐ Platinum: \$18,000 ☐ Gold: \$10,000 ☐ Silver: \$5,000 ☐ | Custom |
| ☐ Tech Sponsor: \$10,000 ☐ Device Charging Lounge: \$10,000 | Special Swag: \$4,000 |
| | |
| Payment Options | |
| Check Enclosed \$ | |
| Wire Transfer | |
| Credit Card (Name) | |
| Number | |
| Expiration CID# | |
| | |
| Signature | TOTAL AMOUNT |

Completed forms can be emailed to:

Trent White

Conference Organizer trent@grafana.com (660) 441.3029

Payment Information



GrafanaCon Code of Conduct

All delegates, speakers, sponsors and volunteers at any GrafanaCon event are required to agree with the following code of conduct. Organizers will enforce this code throughout the event.

The Ouick Version

GrafanaCon is dedicated to providing a harassment-free conference experience for everyone, regardless of gender, sexual orientation, disability, physical appearance, body size, race, or religion. We do not tolerate harassment of conference participants in any form. Sexual language and imagery is not appropriate for any conference venue, including talks. Conference participants violating these rules may be sanctioned or expelled from the conference without a refund at the discretion of the conference organizers.

The Less Ouick Version

Harassment includes offensive verbal comments related to gender, sexual orientation, disability, physical appearance, body size, race, religion, sexual images in public spaces, deliberate intimidation, stalking, following, harassing photography or recording, sustained disruption of talks or other events, inappropriate physical contact, and unwelcome sexual attention.

Participants asked to stop any harassing behavior are expected to comply immediately.

Sponsors are also subject to the anti-harassment policy. In particular, sponsors should not use sexualized images, activities, or other material. Be careful in the words that you choose. Remember that sexist, racist, and other exclusionary jokes can be offensive to those around you. Excessive swearing and offensive jokes are not appropriate for GrafanaCon. If a participant engages in harassing behavior, the conference organizers may take any action they deem appropriate, including warning the offender or expulsion from the conference with no refund.

If you are being harassed, notice that someone else is being harassed, or have any other concerns, please contact a member of conference staff immediately. Conference staff will be visible by their special badges and clothing.

Conference staff will be happy to help participants contact hotel/venue security or local law enforcement, provide escorts, or otherwise assist those experiencing harassment to feel safe for the duration of the conference. We value your attendance.

We expect participants to follow these rules at all conference venues and conference-related social events.

