

Raisa Sherif

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Academic Appointment

Senior Scientist, **since 2021**
Department of Public Economics
Max Planck Institute for Tax Law and Public Finance, Munich, Germany

Invited Researcher, J-PAL, **since 2024**

Affiliate, GAP (Global Action for Policy) Initiative, Northeastern University, **since 2023**

Education

Ph.D. Economics, **2021**
Ludwig-Maximilians-Universität Munich

Integrated Masters in Economics, **2009-2014**
Indian Institute of Technology Madras (IIT Madras)

Research

Publications

- 1 [Impact, Inspiration, or Image: On the Trade-Offs in Pro-Environmental Behaviors](#), with Sven Simon
Journal of Environmental Economics and Management, 2025
- 2 [Shaping Minds: The Transformative Effects of Theatre-Based Learning](#), with Ritam Chaurey, Sara Constantino, Shantanu Khanna, Abhiroop Mukhopadhyay, Nishith Prakash
Conditionally accepted, Journal of Development Economics, 2025
- 3 [Sanctioning, Selection, and Pivotality in voting: Theory and Experimental Results](#), with Kai A Konrad
Constitutional Political Economy, 2019

Working papers

- 4 [Are pro-environment behaviours substitutes or complements? Evidence from the field](#), Working Paper of the Max Planck Institute for Tax Law and Public Finance No. 2021-03 (*Submitted*)
- 5 [Sorting it Out: Intention-Action Gap in Waste Segregation in Urban India](#), IZA Discussion Paper No. 17508, with Ahana Basistha, Nishith Prakash (*Submitted*)
- 6 [Intergenerational Transmission of Pro-Environmental Attitudes and Behaviors](#), with Shubhro Bhattacharya, Sara Constantino, Nirajana Mishra, Nishith Prakash, Shwetlena Sabarwal and Dighbijoy Samaddar

Works in progress

- 7 [Do perceptions match pollution levels? Evidence from three Indian cities](#), with Matt Goldberg, Shariq Mohammed
- 8 [Information Campaigns, Environment Norms, and Behaviour: Evidence from the Field](#), with Esther Blanco (*Data collection ongoing*)
- 9 [Personal Initiative Skills, Gender Gaps, and Social Norms: Experimental Evidence from Rural India](#), with Sofia Amaral, Isis Gaddis, Alreena Pinto, Jayati Sethi (*Data collection ongoing*)
- 10 [Socio-Emotional Skills and Climate Education: A Randomized Evaluation of Air Quality Curriculum in Indian Schools](#), with Ashutosh Bhuradia (*Data collection ongoing*)

- ii Ignoring Environmental Impact: Strategic Ignorance to be Seen as Green, with Paul Meißner and Sven Simon (*Data collection complete*)
- 12 Seasonal Discounting and Underinvestment in Air Pollution Protection Measures: Field Experiment in Delhi, with Ahana Basistha and Andreas Pendorfer (*Funding secured*)
- 13 Why do we vote? Evidence on expressive voting, with Afiq bin Oslan (*Data collection complete*)

Grants & Awards

- 2026** Max Planck Society **EUR 30,000**
- 2025** Max Planck Society **EUR 70,000**
- 2025** Diligentia Grant, "Seasonal Discounting and Underinvestment in Air Pollution Protection Measures: Field Experiment in Delhi" (Co-PI) **EUR 50,000**
- 2023** World Bank, "Personal Initiative Skills, Gender Gaps, and Social Norms: Experimental Evidence from Rural India" (Co-PI) **USD 350,000**
- 2023** J-PAL Learning for All Initiative, "Shaping Minds: The Transformative Effects of Theater-Based Learning" (Co-PI) **USD 104,605**
- 2023** World Bank, "Intergenerational Transmission of Pro-Environmental Attitudes and Behaviors" (Co-PI) **USD 85,000**
- 2023** Max Planck Society **EUR 20,000**
- 2022** Max Planck Society **EUR 30,000**
- 2022** Invitee to the 7th Lindau Nobel Laureate Meeting in Economic Sciences
- 2013** German Academic Exchange Service - WISE Award
- 2011-13** Institute Merit Prize * 2, IIT Madras
- 2013** *S. Viswanathan Prize and Swati-Jayalakshmi Memorial Award* for academic excellence, IIT Madras

Teaching

Behavioural Environmental Economics, Bachelor Course, Ludwig-Maximilians-Universität Munich
 Developed and taught the course
 Summer Semester 2024
 Winter Semester 2023-24
 Rating: 4.9/5

International Public Economics, TA - Graduate class, Ludwig-Maximilians-Universität Munich
 Winter Semester 2017, Rating: 4.8/5

Service

Refereeing

Experimental Economics, Economics of Education Review, American Political Science Review

Conference Organization

Workshop on Pro-Environmental Behaviours: Drivers and Consequences **March, 2025**
 Harnack House, Berlin

Institutional Service

Equal Opportunities Officer, Max Planck Institute for Tax Law and Public Finance **2020–present**
 Designed and implemented gender equality and diversity initiatives across the institute

Supervision of Bachelor Thesis

2024-25 Marie Cramer, Daniel Froeschl, Christian Haider, Khang Nguyen

2024 Maximilian Marrero

Conferences & Seminar Presentations

2026: University of Konstanz (invited, scheduled), Strange Political Bedfellows Workshop Berlin (invited, scheduled)

2025: European University Institute; The World Bank; University of Innsbruck; Behavioral Research in Economics Workshop India; 20th Annual Conference on Economic Growth and Development, Indian Statistical Institute, Delhi

2024: Stanford University; European Economic Association Annual Meeting; Mannheim Conference on Energy and the Environment; Experimental Economics for the Environment; Household Economics in Developing Countries Workshop; NEUDC; KDI School-World Bank DIME 5th Development Impact Conference

2023: European Economic Association Annual Meeting; International Meeting on Experimental and Behavioural Social Sciences (IMEBESS); Northeastern University; Symposium on Economic Experiments in Developing Countries

2022: Experimental Sciences Association World Meeting, Boston; Lindau Nobel Laureate Meeting in Economics; 17th Annual Conference on Economic Growth and Development, Delhi

2021: German Economic Association Virtual Annual Meeting; Experimental Sciences Association Global Online Meetings; Center for Rationality and Competition Summer School: Science-Based Policy Advice; 9th Mannheim Conference on Energy and the Environment

2020: Micro Workshop, Ludwig-Maximilians-Universität Munich; Behavioral Research in Economics Workshop, India

2018: ESA World Meeting, Berlin; IIPF Annual Congress, Tampere; Public Economic Theory Conference, Hanoi; International Meeting on Experimental and Behavioral Social Sciences (IMEBESS), Florence; European Public Choice Society Conference, Rome; Micro Workshop, Ludwig-Maximilians-Universität Munich

2017: Workshop on Public Finance and Political Economy V, Berlin; Development Economics Workshop, Ludwig-Maximilians-Universität Munich; Summer School in Experimental Economics, Tinbergen Institute, Amsterdam

Professional Experience & Advisory Roles

Venture Village (Finland/India)

Advisor

2021–present

Guided organizational growth, school partnerships, and curriculum innovation in entrepreneurial and environmental education

Lindau Mentor Hub

Co-founder

2021–present

Developed a global mentoring platform linking 200+ scientists and early-career researchers
Funded by the Lindau Nobel Laureate Meetings and Dieter Schwartz Foundation

Green Kerala Mission, Government of Kerala, India

Research Consultant

2018–2020

Supported design of sustainability programs and waste management strategy

Barclays Bank

Business Analyst, Interest Rates Derivatives Division

2014–2015

Languages

Programming STATA, R, zTree, OTree, Qualtrics

Human English (fluent), Malayalam (native), German (B2), Hindi (intermediate), Tamil (intermediate)