



# Clearview Strategic Partners

— PROVIDING GLOBAL SOUTH CLEAN ENERGY INSIGHTS —

## **Power-to-Liquid Sustainable Aviation Fuels (SAF) as a Catalyst for India's Green Hydrogen Economy**

***Prepared For: Various U.S.-based Organizations***



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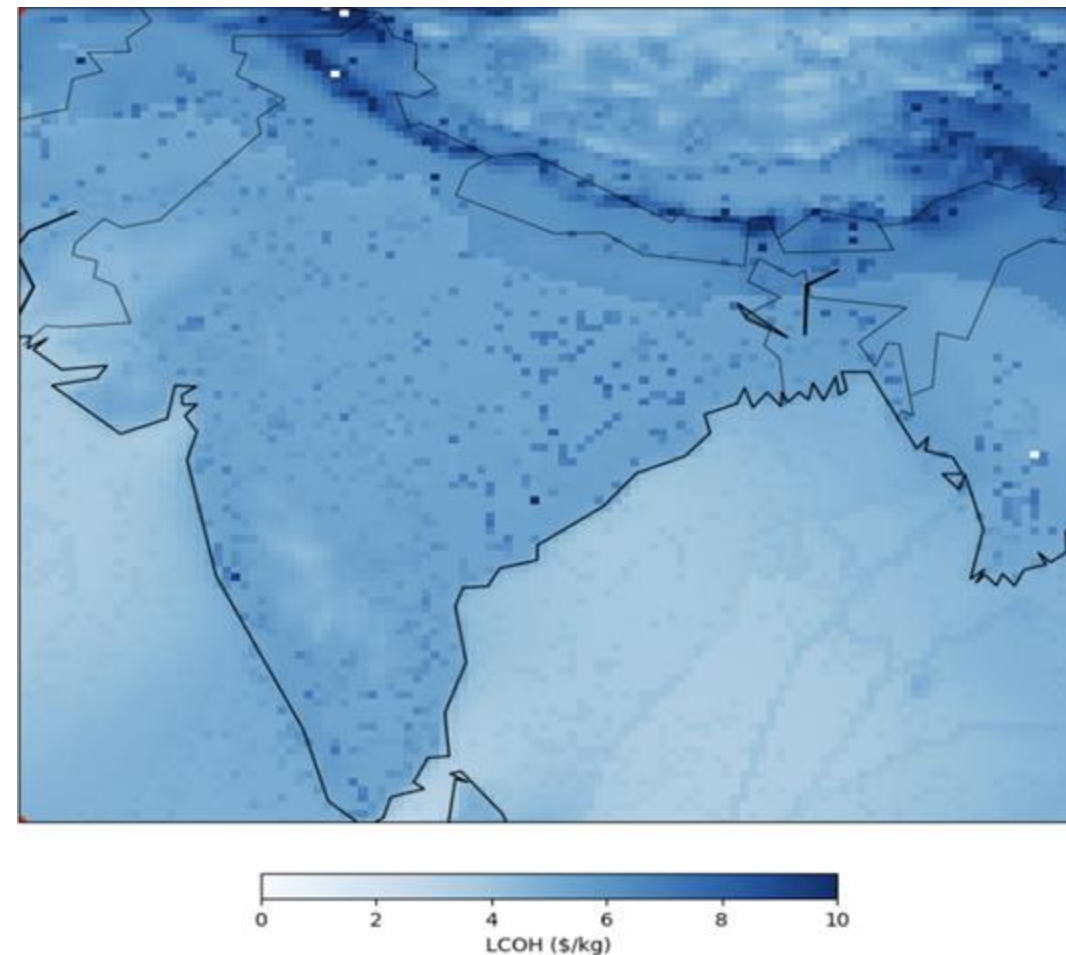
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# India's Green Hydrogen Landscape

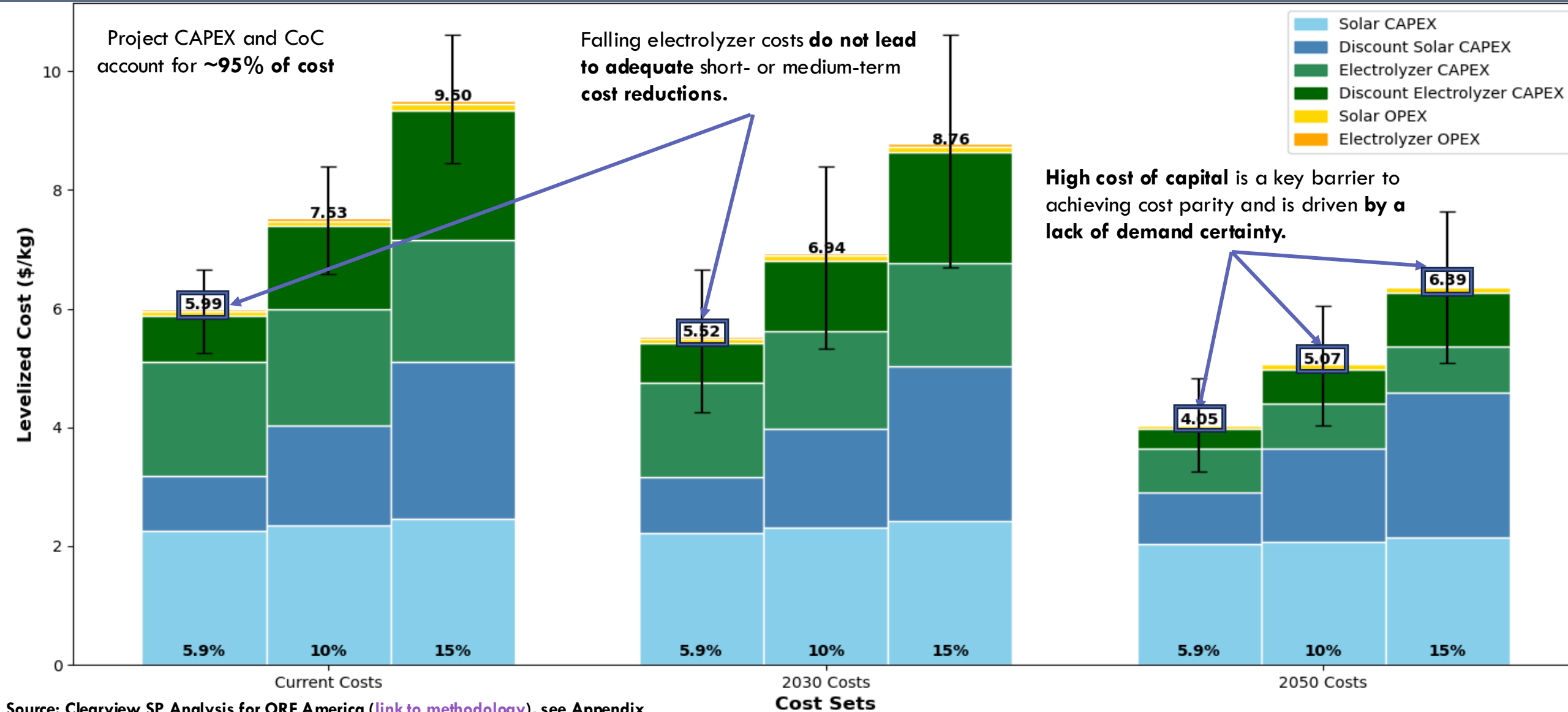


- Current Indian (lower bound) green hydrogen costs range between **\$5.00 - \$6.00** per kg (barring subsidy)
  - Costs are **3 – 4x higher** than current blue and gray production costs
- India has outlaid **\$2.1 billion across:**
  - Electrolyzer manufacturing
  - Direct H<sub>2</sub>/H<sub>2</sub> derivative subsidies
- Analysis indicates that this funding alone is not enough to reach cost parity:
  - Costs remain **2 – 3x more expensive**
  - Subsidies are significantly less than U.S./E.U. producers

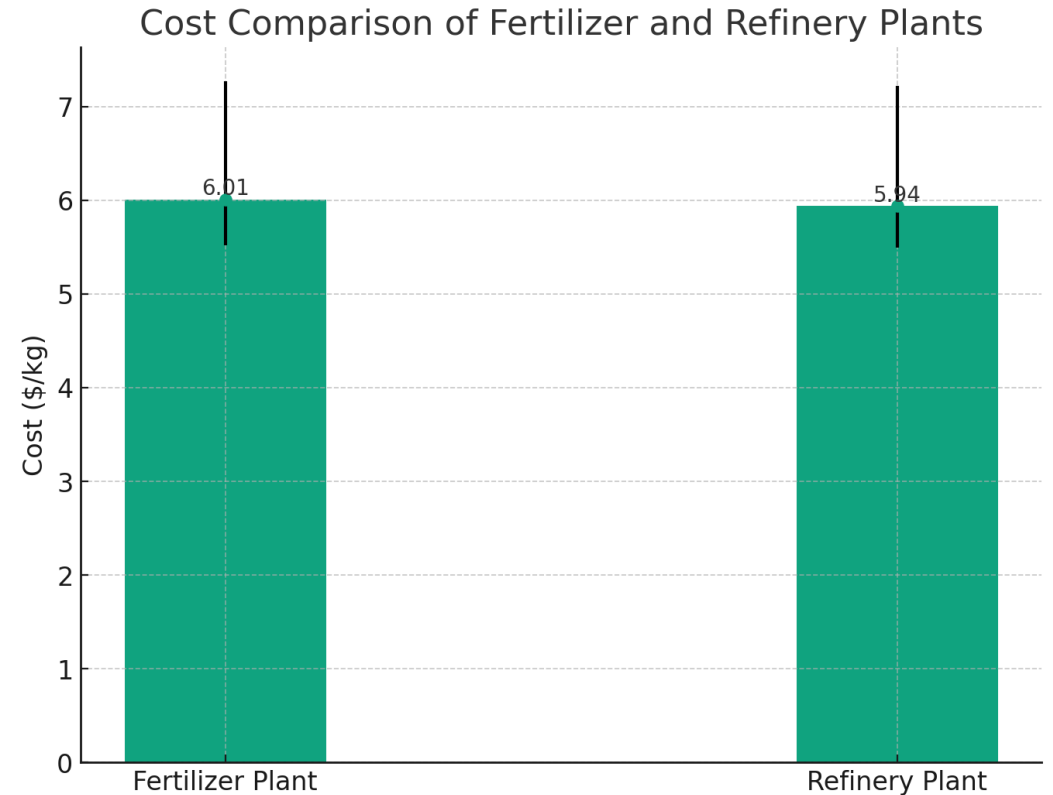
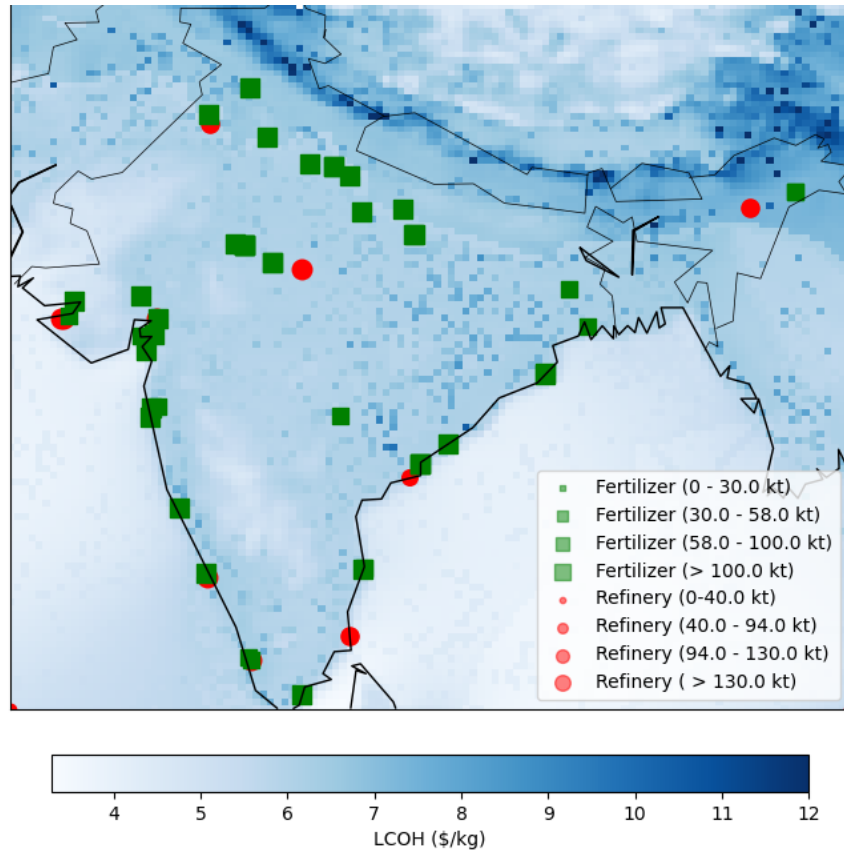
India's Green Hydrogen Costs



# Reaching Green – Gray Cost Parity Will Require Lower Costs of Capital



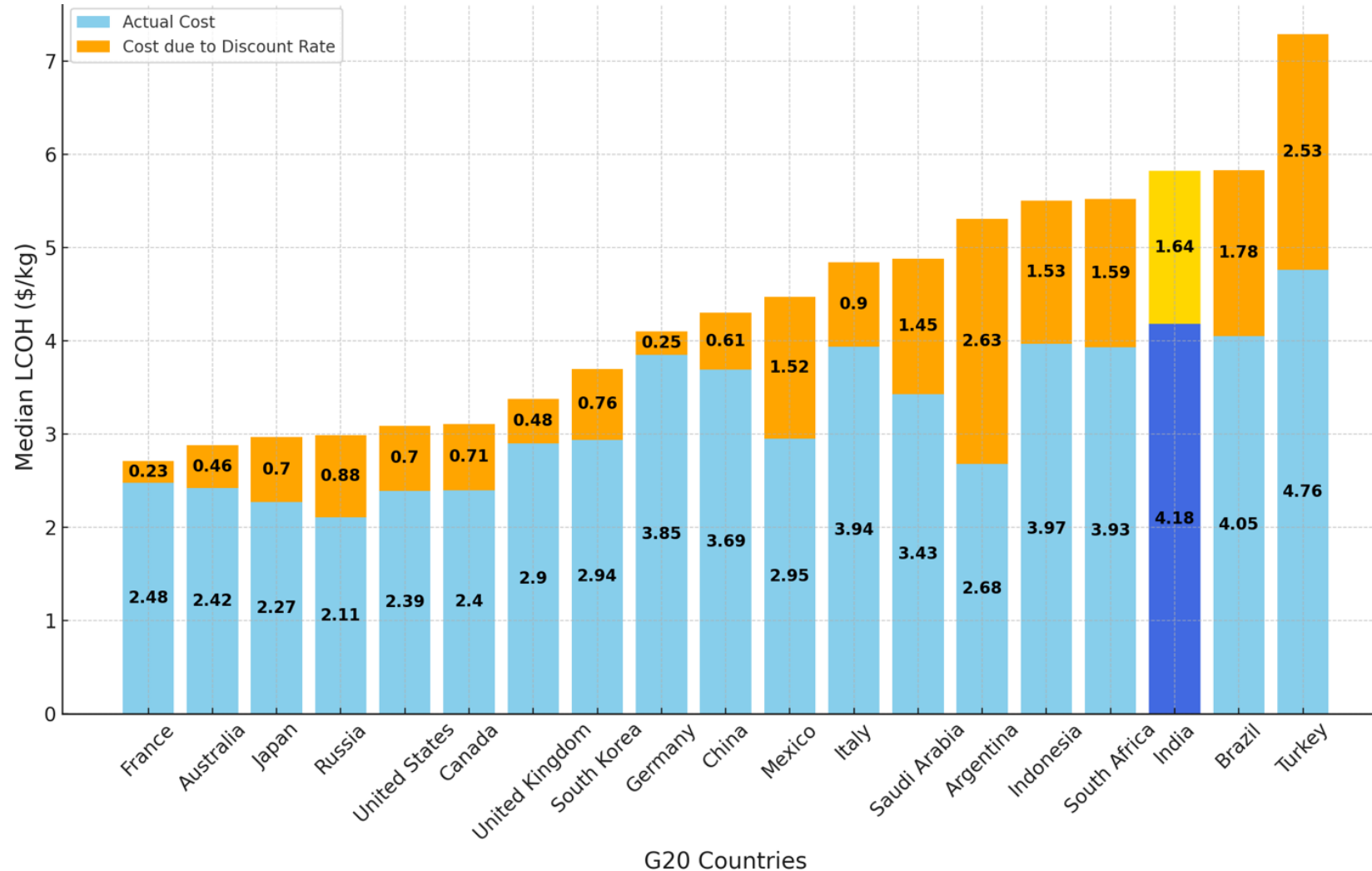
# Fertilizer and Refineries Face High Green Hydrogen Production Costs



- Production costs range from \$5.21 → \$7.27 per kg of H<sub>2</sub>.
- The cost at the cheapest fertilizer/refinery plant is **more than 2.8 times** as expensive as grey hydrogen; at the most expensive plants, green hydrogen **costs are nearly 3.8 times as expensive**.



# India Green Hydrogen Costs Rank as the Pack” In the G20



- To compete as a global exporter, India needs to:
  - Reduce median **production costs by 53%.**
  - Lower minimum **production costs by 48%.**
- For cost advantage over G20 importers:
  - Median **production costs must decrease by ~30%.**
  - Minimum **production costs should be cut by ~25%.**



# Building a GH2 Ecosystem Requires Sectors Proven Demand and High W2P



- Sustainable aviation fuels (SAF), driven by global, domestic, and airline-specific decarbonization mandates have:
  - Necessary hydrogen demand
  - A willingness to absorb a green premium
- India is considering a SAF mandate of between 1 – 5 % by 2027<sup>1</sup>.
- The EU has a 2% SAF mandate by 2025, 6% by 2030, and 63% by 2050<sup>2</sup>.

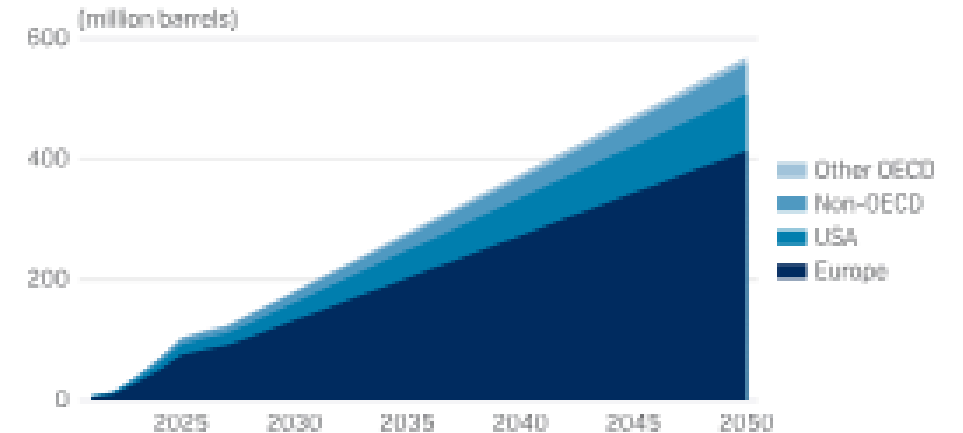


# Demand for SAF is High, Even With Increased Production Costs



- SAF demand has outpaced production<sup>1</sup>:
  - In 2024, SAF demand was **2.156 million mt** and supply was **2.13 million barrels**.
  - “Every drop of SAF produced has been bought”, despite prices being more than **2 times more expensive** than current jet fuels.

SUSTAINABLE AVIATION FUEL DEMAND



Note: Assumes 2% blending achieved by 2050 in countries without national blending mandates  
Source: S&P Global Commodity Insights

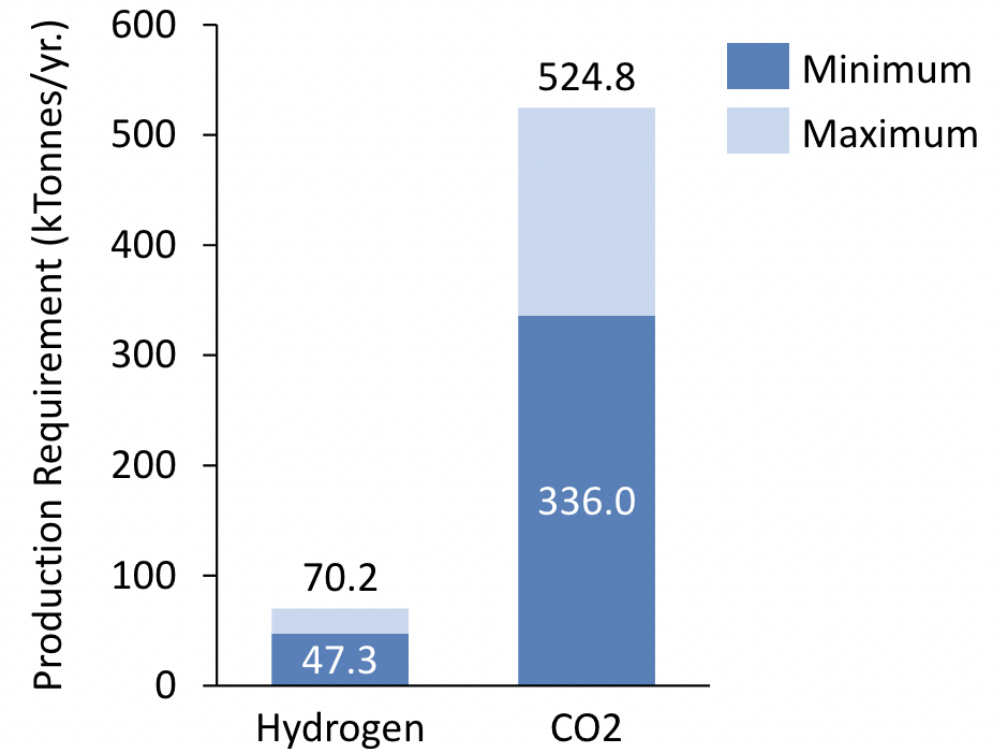


# SAF Pathways Require Green Hydrogen Could Act as a Long-term Offtaker



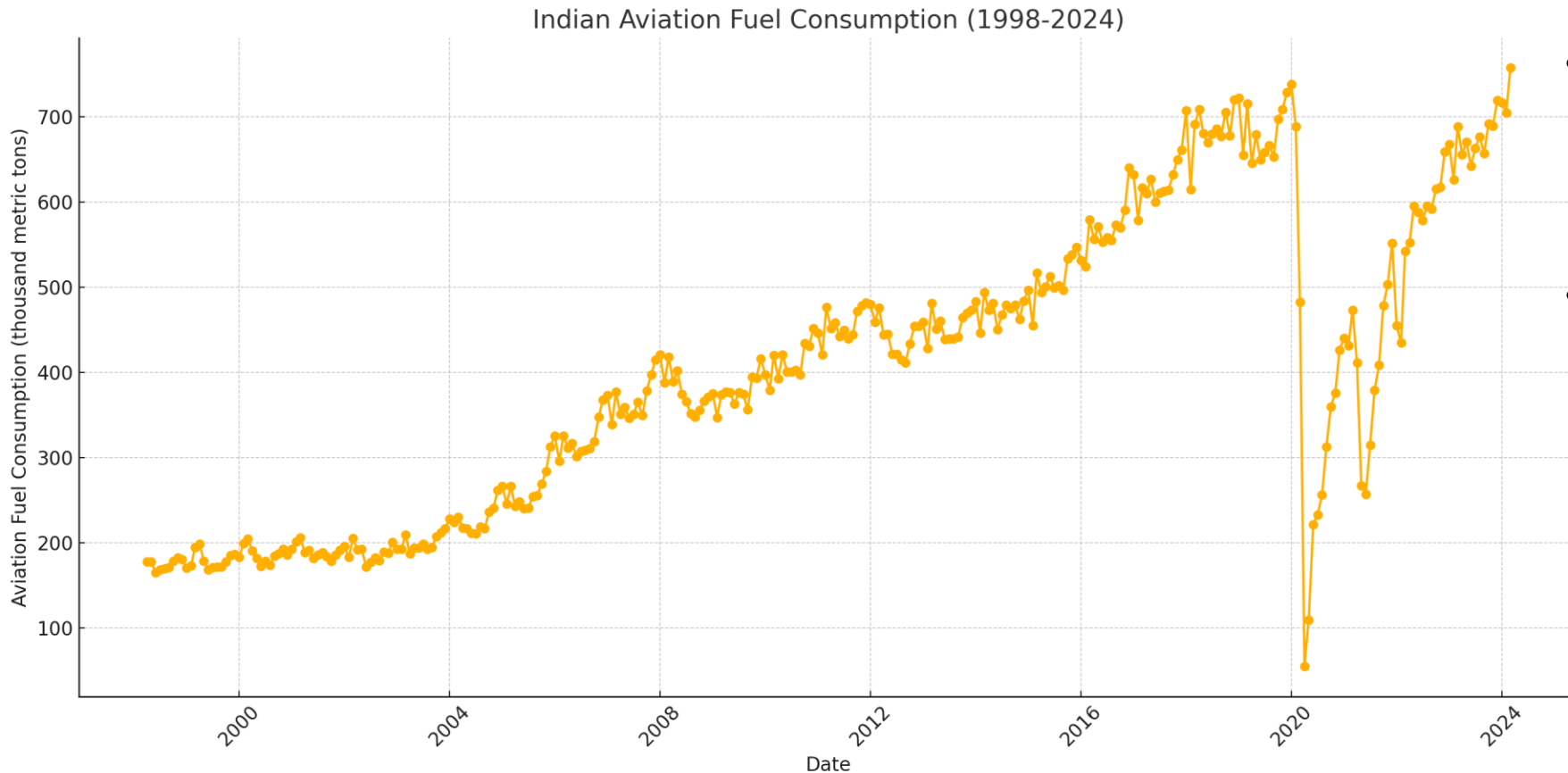
- Power – to – Liquid (PtL) SAF production requires electrolytic hydrogen and point source/captured CO2.
  - Green hydrogen is required to meet this demand.
- Biofuel-based SAF has a higher TRL, but questionable decarbonization effects and is unsustainable.

**Hydrogen and CO2 Required to Replace 0.7% of 2030 UK SAF Demand<sup>1</sup>**





# Indian Fuel Consumption is Growing, PtL SAF is Required to Achieve Decarbonization Goals



- Bio-based SAF could provide up to 24 million tons of feedstock
  - Meet 1% SAF targets by 2030
- PtL SAF will be required to meet demand by 2050
  - Sell into global markets
  - Achieve complete decarbonization

*Source: Clearview Analysis; Data aggregated from Petroleum Planning and Analysis Cell*



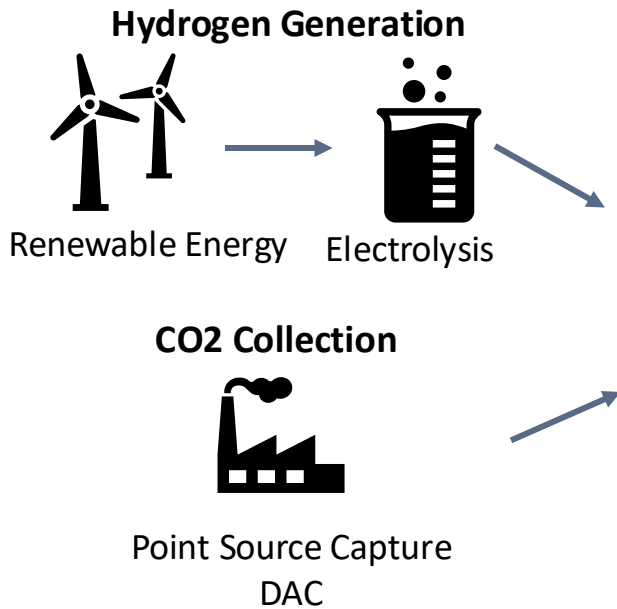
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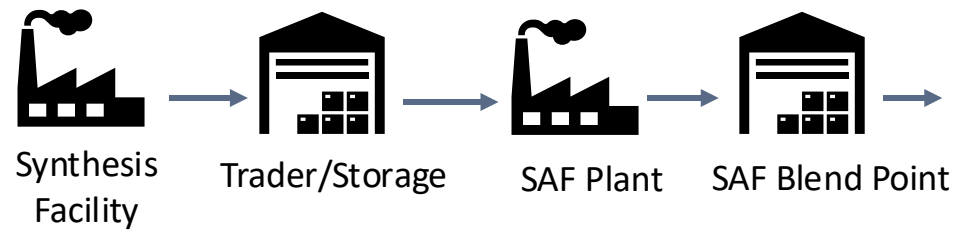


# PtL SAF Supply Chain Components

## 1. Feedstock Production



## 2. SAF Production, Transportation, and Blending



## 3. SAF Use



## Required Plant Components

PtL SAF Locations Require:

### 1. CO2 Source

1. Point Source

### 2. Hydrogen Source

1. Electrolytic
2. Carbon Capture

### 3. Intermediate Transportation

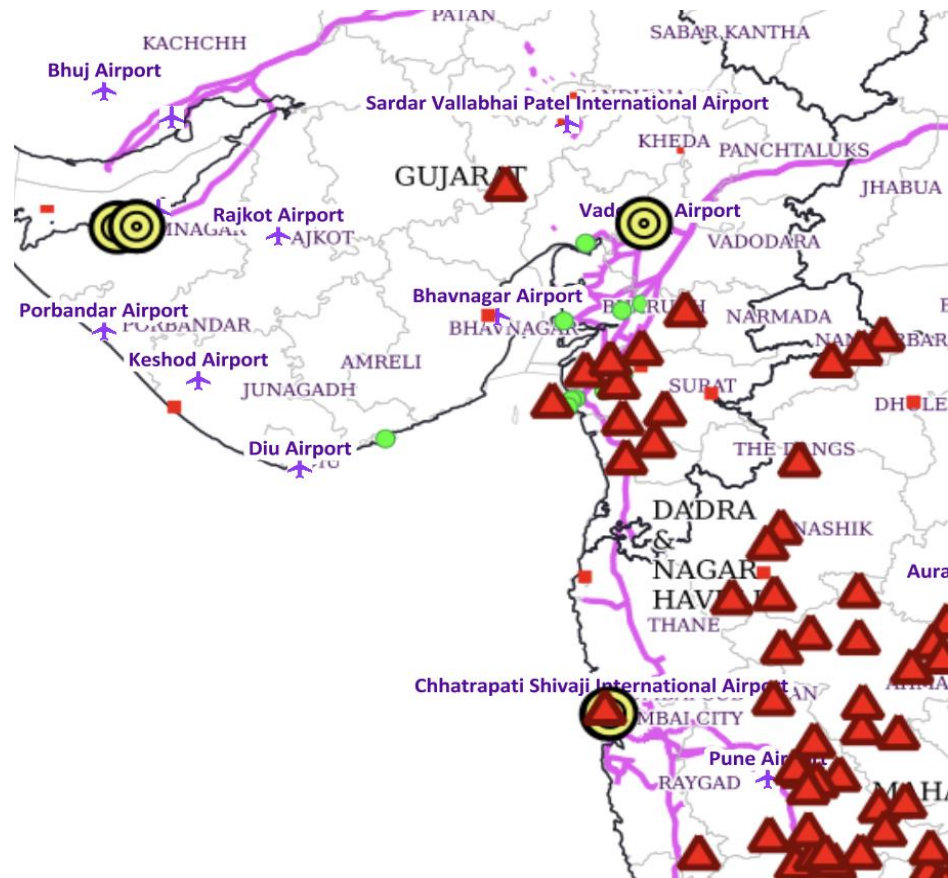
### 4. Appropriate Demand Profiles



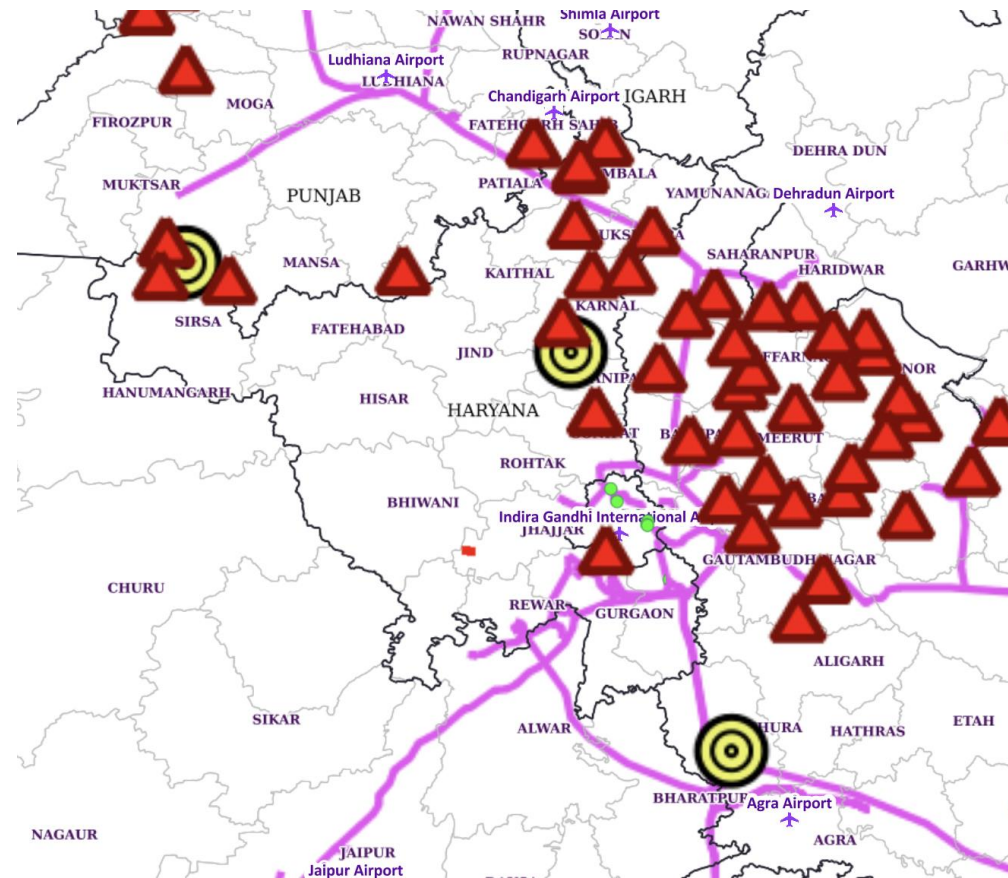
# Regions in India Have High PtL SAF Warrant A Deeper Dive



## Gujarat/Maharashtra



## Haryana/Uttar Pradesh



### Legend

- Ethanol Plants
- Refinery
- Airport
- Petroleum Pipeline

- Ethanol plants and refineries represent potential sources of CO<sub>2</sub> capture



# Example Analysis: Generating FT Fuels Using Hydrogen and Captured CO<sub>2</sub>

Green

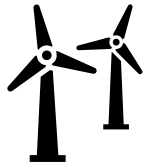


- To evaluate India's (and other country's) PtL SAF potential, Clearview has built a techno-economic cost model to:
  - Estimate current production costs
  - Identify key cost drivers
  - Evaluate the effect of tax credits and policy incentives
- Power-to-Liquid SAF production is an expensive endeavor but provides real emissions reduction benefits.
- The following slides provide an example analysis to highlight the potential uses for this model.



# Individual Component Models for Feedstock Production

## 1. Hydrogen Production



Renewable Energy



Electrolysis

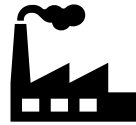


Financial Inputs

*Levelized Cost of Hydrogen Production*

- Cost breakdown
- Sensitivity analysis
- Uncertainty analysis

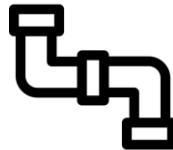
## 2. Cost of Captured Carbon



Point Source CO2 Emissions



Natural Gas Cost



Transportation Cost

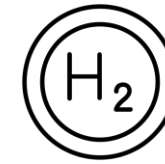


Financial Inputs

*Cost of Captured CO2*

- Analyze various point sources:
  - Ammonia
  - Ethanol
  - Coal
  - Etc.
- Cost breakdown
- Sensitivity analysis
- Uncertainty analysis

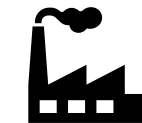
## 3. PtL FT Model



Hydrogen Cost



Carbon Dioxide Cost



FT + SAF Synthesis



Financial Inputs

*Minimum Fuel Sales Price*

- FT synthesis
- RWGS
- Cost breakdown
- Sensitivity analysis
- Uncertainty analysis



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# CO2 Capture Model Parameters



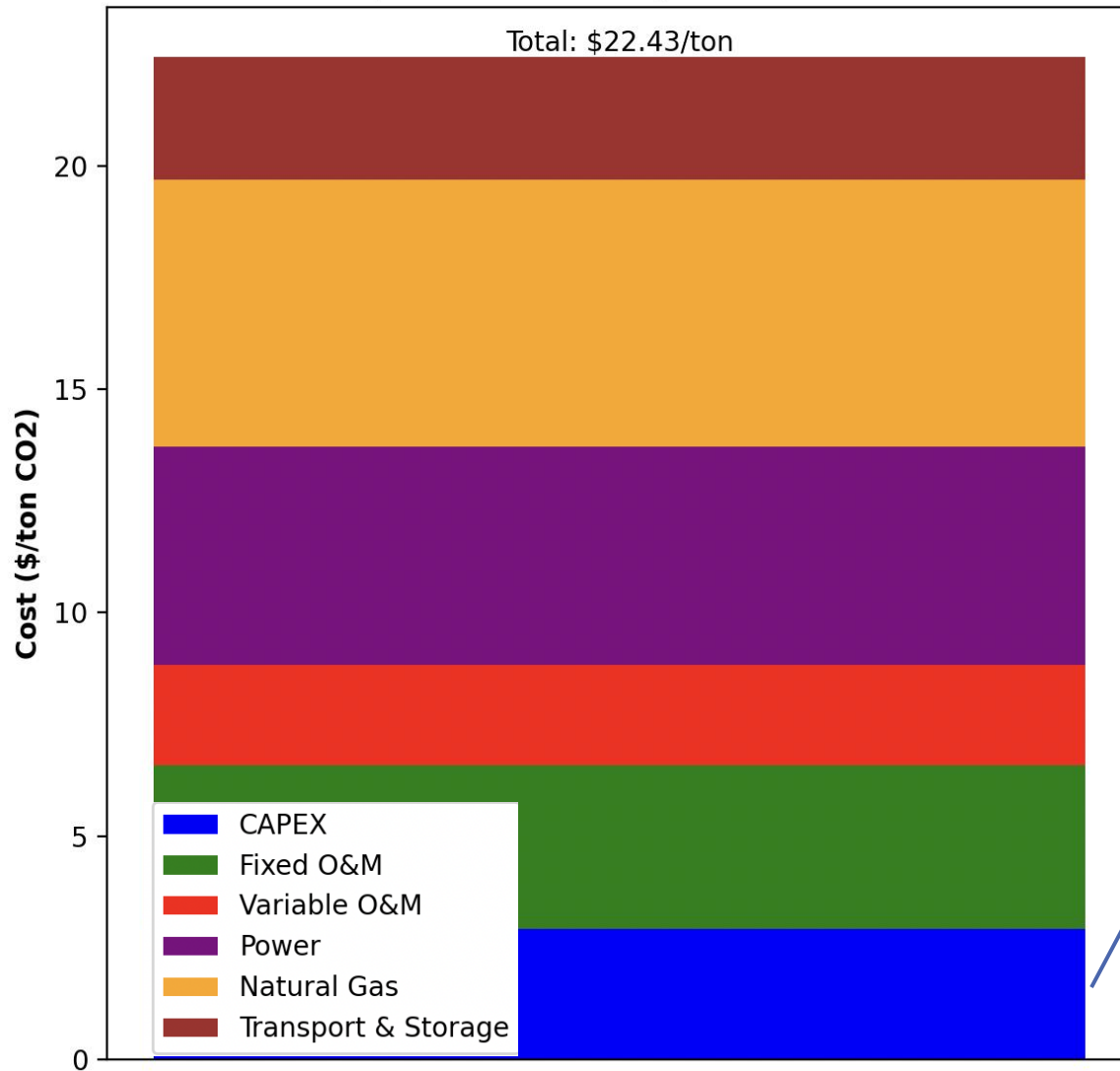
| Parameter   | Value                                |
|---|--------------------------------------|
| Purchased Power Price (\$/MWh)                      | 58.5                                 |
| Purchased NG Price (\$/MMBTU)                       | 6.3                                  |
| Capital Charge Factor                               | 5.5%                                 |
| Fraction of Total Available CO2 in Primary Reformer | 34% (18% CO2 by volume, low purity)  |
| Fraction of Total Available CO2 in Stripper Vent    | 66% (99% CO2 by volume, high purity) |
| CO2 Transportation and Storage Costs (\$/ton)       | 10                                   |
| Plant Lifetime (years)                              | 30                                   |



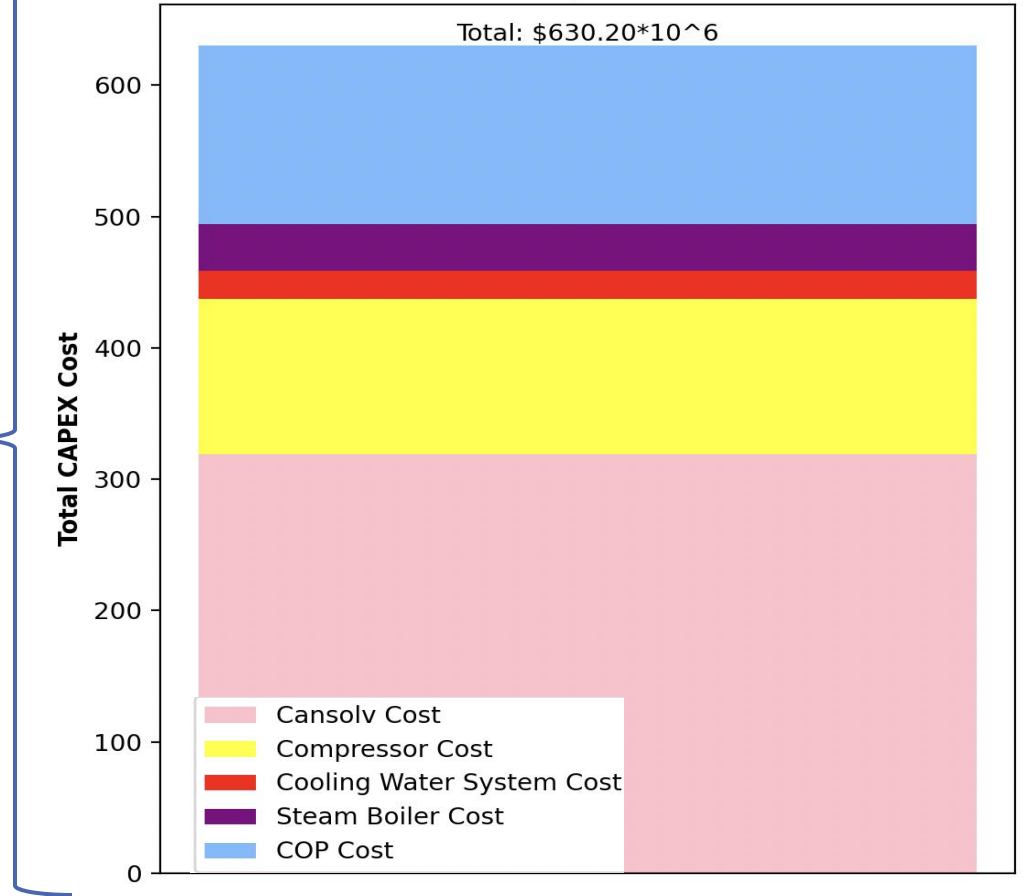


# CO2 Capture Model (Cost Breakdown)

## CO2 Capture Cost Component Breakdown



## CAPEX Cost Component Breakdown



Each cost component can be broken down into sub-costs in order to identify cost linkages and appropriately model potential finance/policy effects.



# PtL Fischer-Tropsch Model Parameters

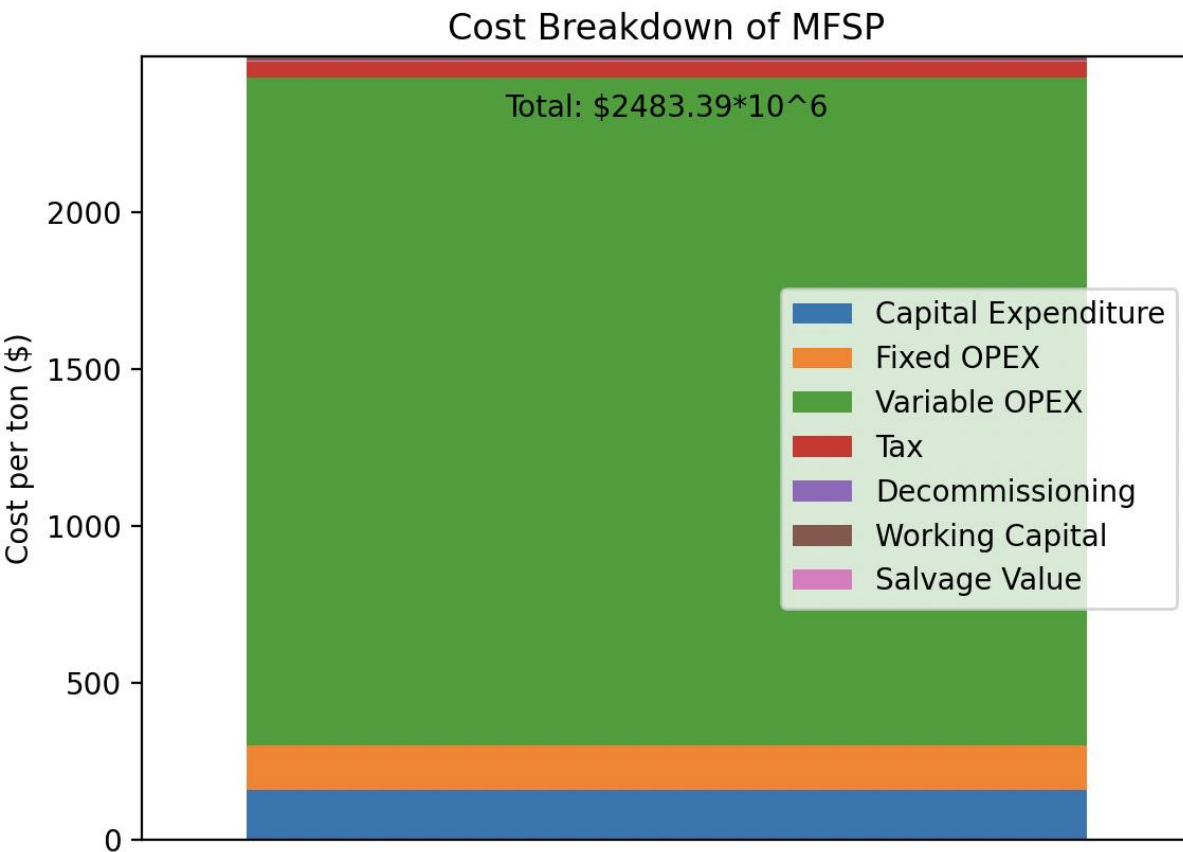
| Parameter                           | Value     |
|-------------------------------------|-----------|
| Nominal Capacity (tons/year)        | ~128,000  |
| Construction Period (years)         | 3         |
| Plant Lifetime (years)              | 40        |
| Depreciation Schedule (type, years) | MACRS, 20 |
| Interest Rate                       | 3.7%      |
| Decommissioning Costs               | 10%       |
| Total Tax Rate                      | 25.74%    |
| Green Hydrogen Cost (\$/kg)         | 6.00      |



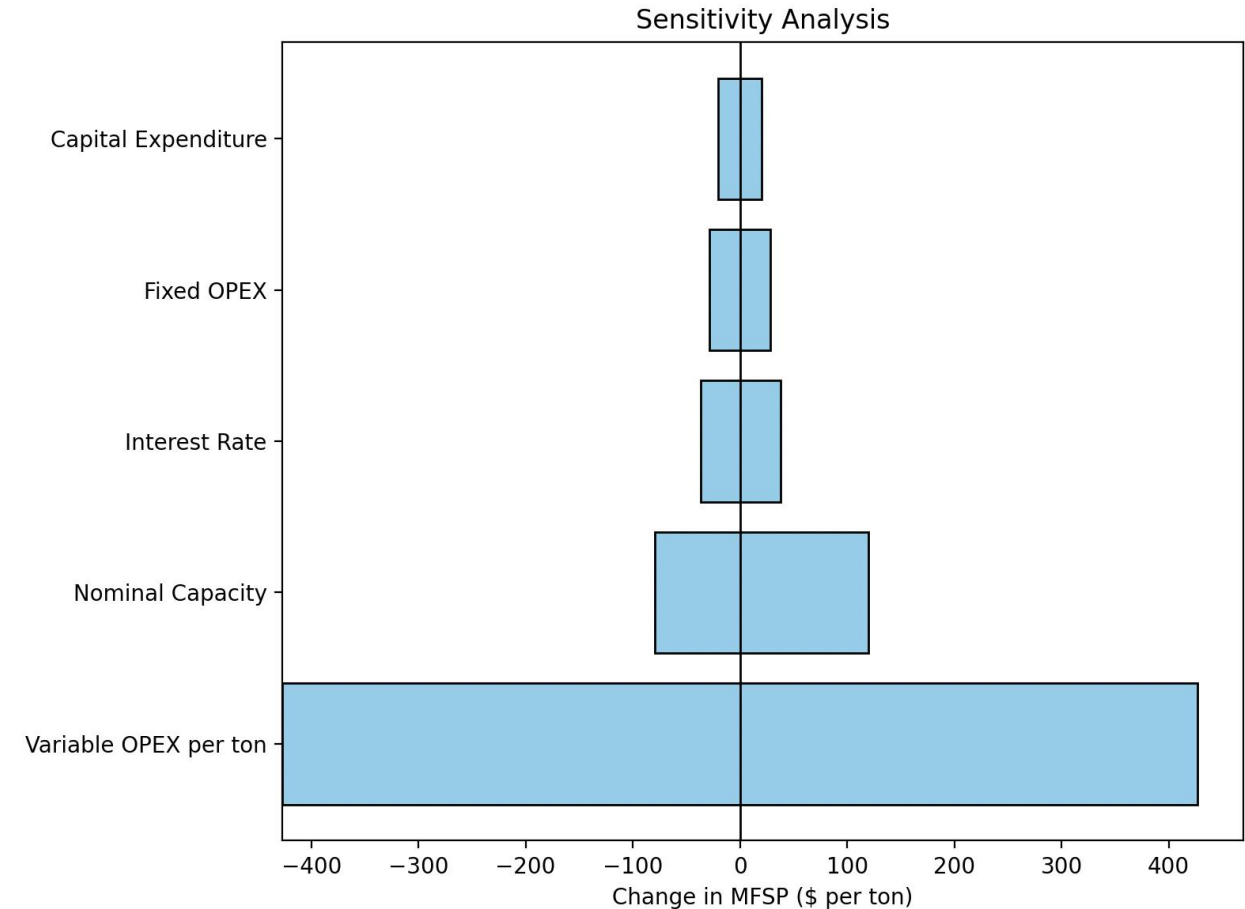




# PtL FT SAF Model (Cost Breakdown)



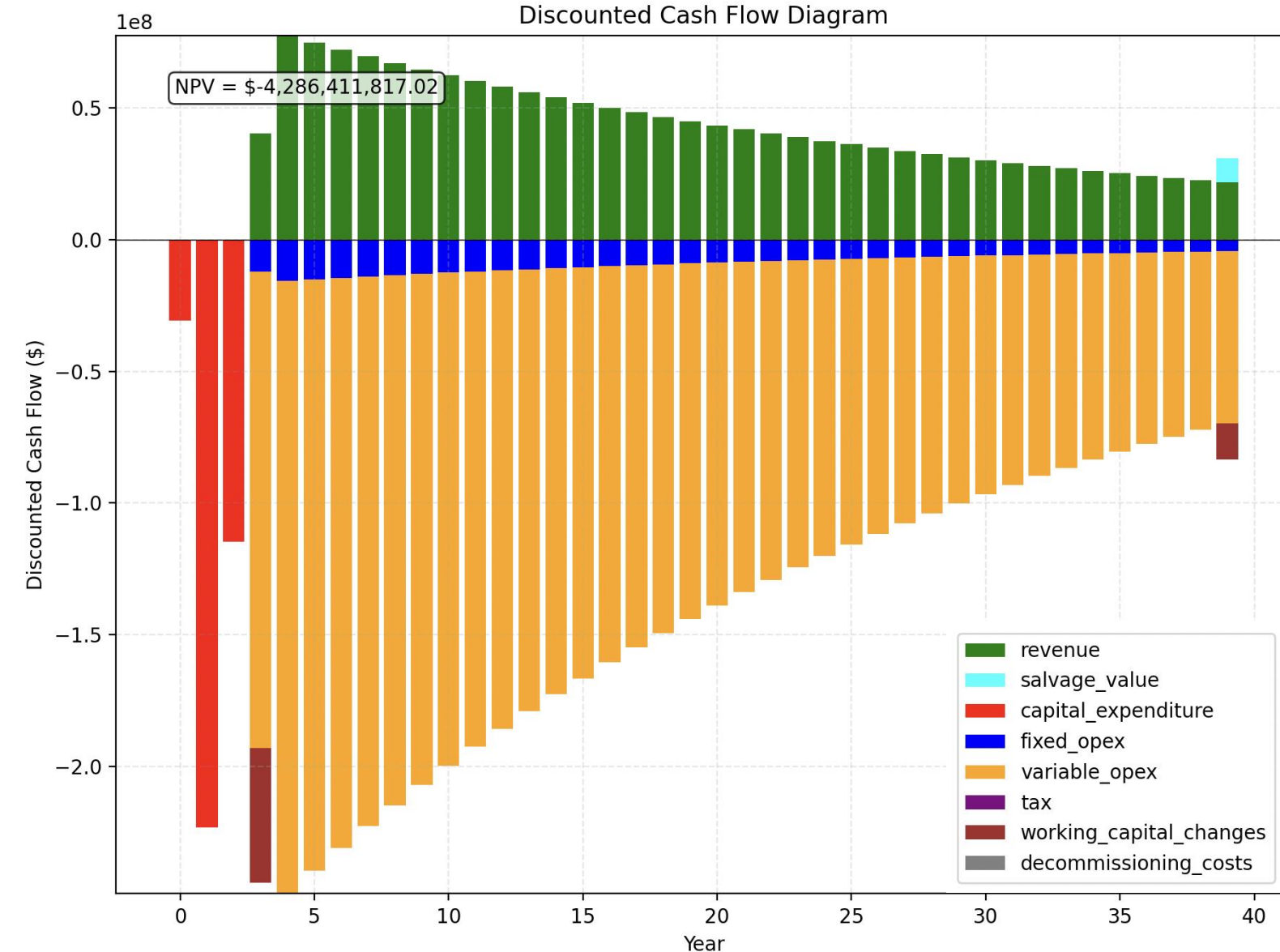
Cost breakdown of the Minimum Fuel Sales Price. Variable OPEX (i.e. feedstock costs), are responsible for >80% of total costs.



Variable OPEX (feedstock costs) are key driver in creating cost decline. Reducing feedstock costs by 20% results in MFSP falling by over \$400.

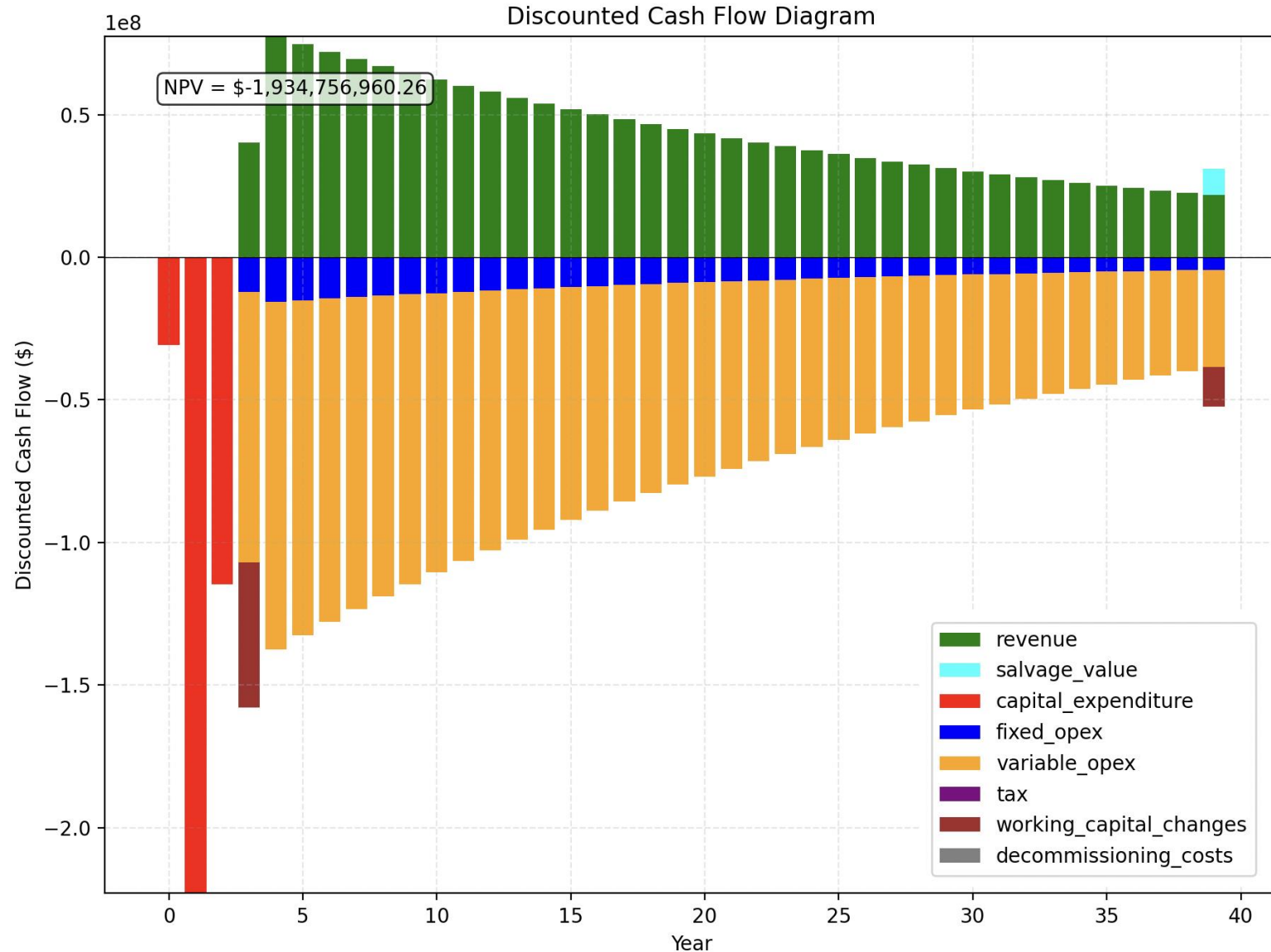


# At current jet fuel market prices, a PtL SAF to reach bankability.



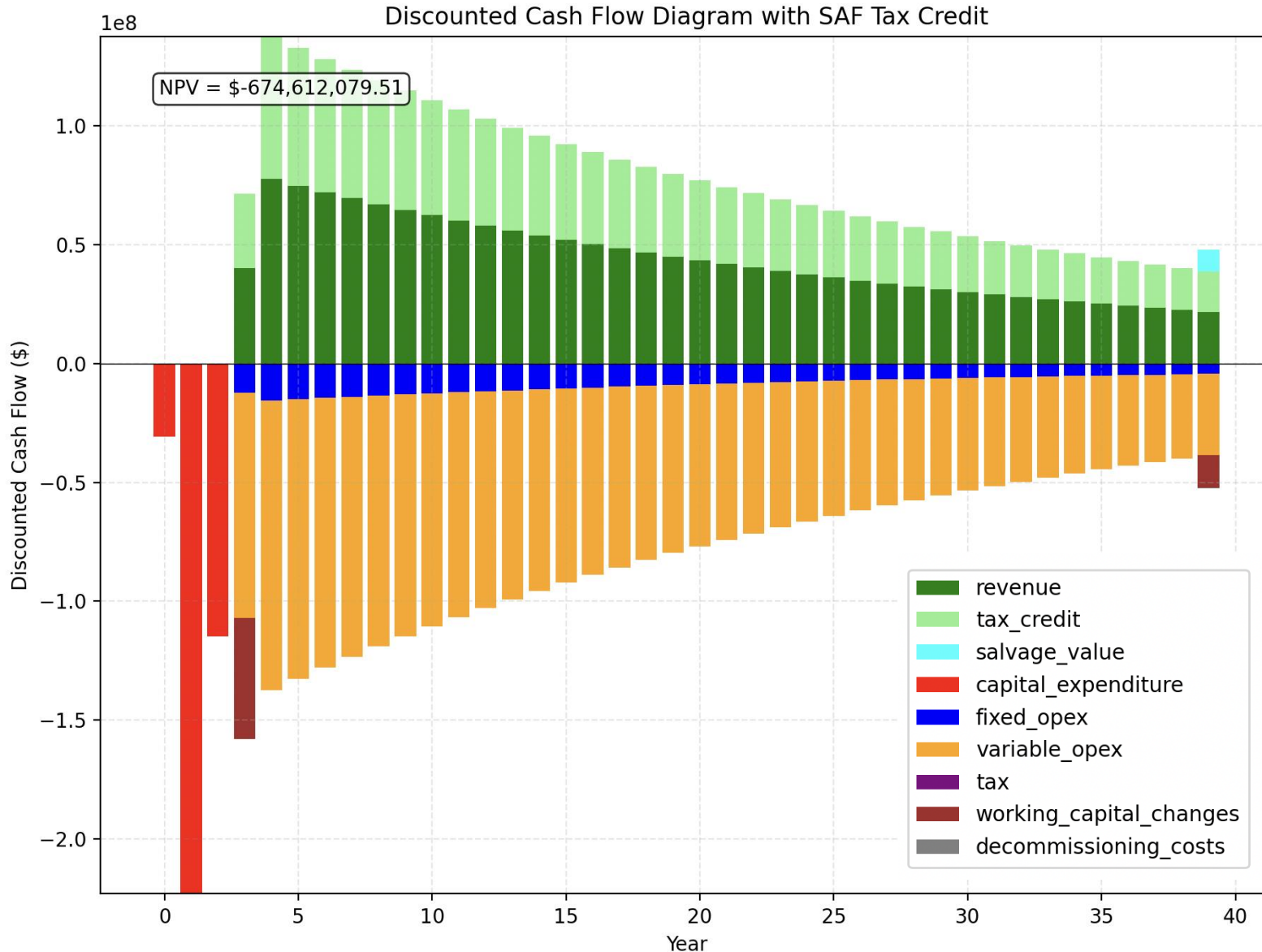
- Selling PtL SAF at market price results in **NPV of ~ -\$4 Billion**
  - Market price: ~\$700/ton
  - Green hydrogen costs is the primary cost driver.
  - A cost reduction is necessary to achieve positive NPV

# Reduced GH2 costs improve NPV but fail to achieve breakeven costs



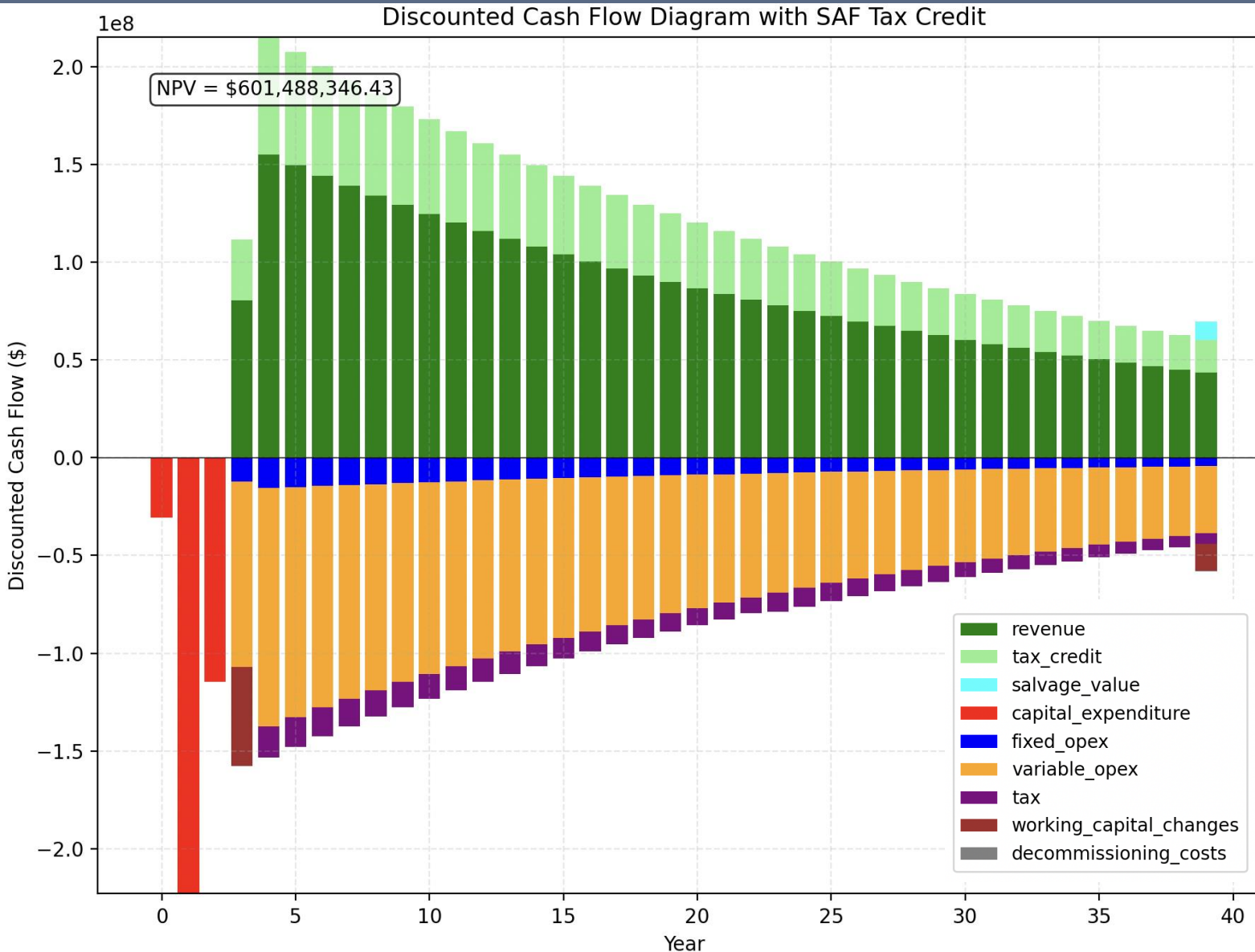
- Reducing green hydrogen costs from \$6.00 to \$3.00 per kg, approximately halves project NPV to - \$2 billion.
- Achieving cost parity requires additional revenue support.**

# U.S. 40B SAF tax credit and reduced GH2 costs reach breakeven NPV.



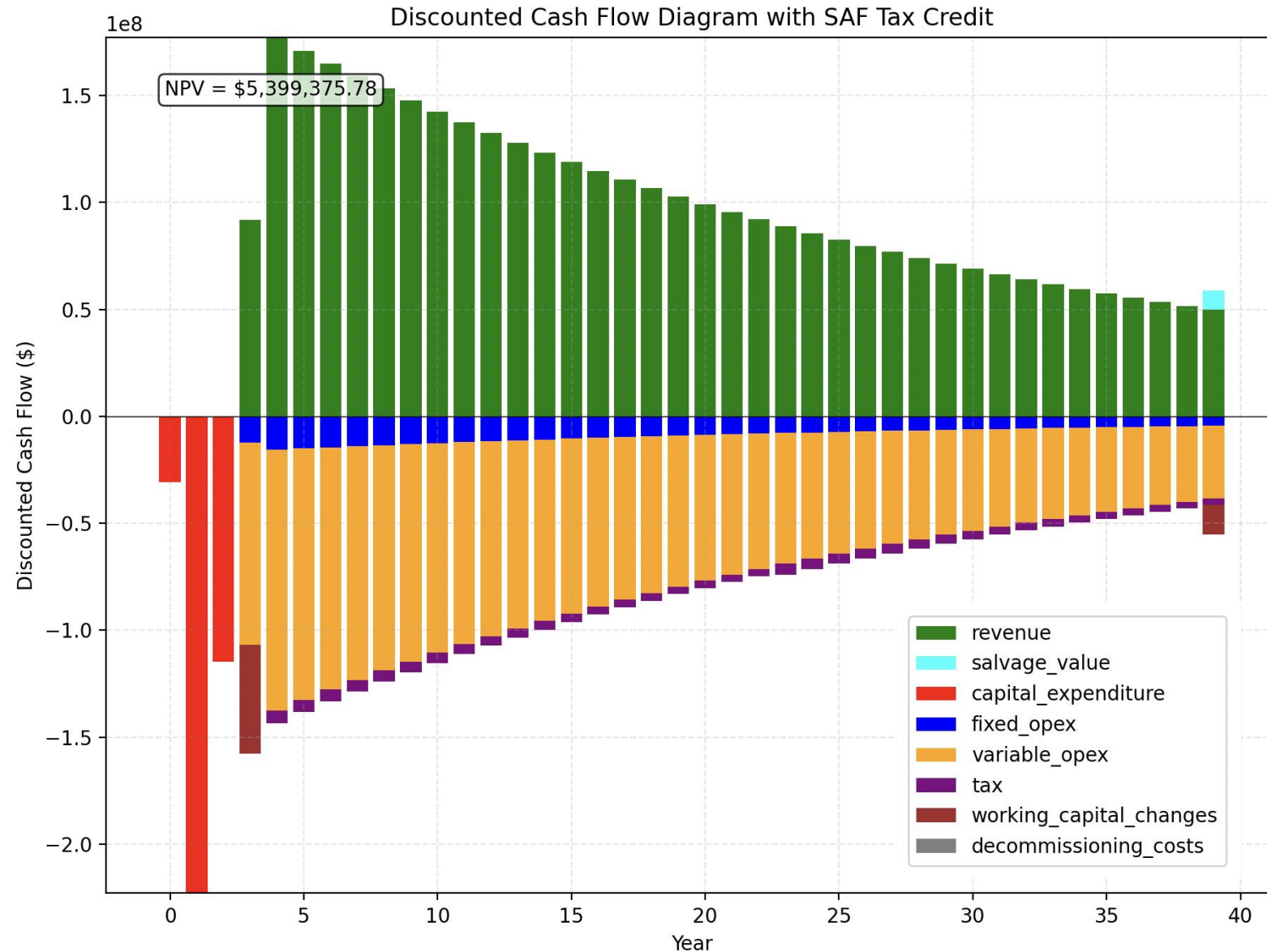
- Even applying the U.S. 40B SAF tax credit, which provides ~\$1.75/gal is not enough.
- If sold at market price, the tax credit would **need to increase by ~70%** to reach a breakeven NPV
- ***Importantly, other paths to cost parity exist, no tax credit is needed to reach a breakeven NPV given:***
  - GH2 Cost of \$3.00
  - Sales Price of ~\$1600 per ton

# Achieving a sales price of \$1 400/ton with 40B. results in positive NPV



- A sales price of \$1 400 and applying 40B SAF tax credits results in an extremely profitable facility.
  - **NPV: ~+600 million**
- **Securing high-paying offtake is key to achieving project bankability.**

# A sales price of \$1 600/ton and reduced GH2 costs results in positive NPV without extra incentive



- Achieving long-term, sustainable offtake is necessary for project bankability.
- Current market SAF prices range between \$1,100 - \$1,700/ton.**
  - Estimated costs sit within this range
  - PtL SAF produces larger emissions reductions than biomass-based SAF.

PtL SAF is not competitive in the near-term but could be an attractive option as costs fall.



- PtL SAF could play a pivotal role in decarbonizing aviation fuels, yet high fuel costs ***prevent immediate adoption.***
- As green hydrogen (and carbon capture costs) fall, ***the economic viability will increase.***
- The reliance on GH2 costs, while hurting short-term project viability, also presents an ***opportunity as a demand-sink for India's growing GH2 sector.***

