

Rajagopalan Harun

ASSOCIATE DIRECTOR - PROJECTS

Experienced Senior Management Professional with a track record of successful program and project management. Skilled in blending creative thinking with strong planning skills to drive results. Focused on maximizing efficiency and value within the organization through the implementation of best practice guidelines. Strong leader with the ability to visualize and transform Corporate vision into reality

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EXECUTIVE SUMMARY

As a highly experienced transformation leader in the construction industry like Hospitality, Retail & IT Mail, Five Star Hotels, Mixed Used Development Projects, Five Star Resorts and Retail Out lets and industrial structure. I have a proven track record of delivering consistent and sustained results in program and project management. Over the course of my 28+ year career, I have held various decision-making roles and have developed a reputation for my progressive vision and direction

I am a skilled strategic planner and policymaker, and have led numerous success stories that have helped to position organizations for long-term profitability. In my roles, I have demonstrated a strong ability to drive operations with ownership and sustain multi-million-dollar benefits through diversified portfolios and a positive work culture that promotes diversity and inclusiveness

I have also led business excellence initiatives, including cost-saving strategies and value engineering changes, in collaboration with stakeholders and leadership teams across the board. I am known for my ability to effectively manage complex projects and initiatives, and for my strong communication and collaboration skills.

I am dedicated to continuously improving processes and systems to drive organizational success and long-term profitability. I have a strong ability to anticipate and mitigate business risks, and am committed to finding innovative solutions to challenges and driving positive change within organizations

FUNCTIONAL & OPERATIONAL EXPERTISE

Hospitality | Five Star Hotels & Resorts | Mixed Used Development Projects | Retail & IT Mail | Retail Out lets | Open & Closed Auditorium | Warehouse Buildings | Conc Roads 80feet wide 15KM | Corporate Operations | School inspection Buildings | Green field Projects - (80 Nos members & 800 PRWS) | Real Estate | GFRG Technology & Execution | High Rise Residential Buildings | Commercial Fit-Outs | Co working spaces | Apartments, & Villas | MEP Sevicees | Laisioning works

Core-Shell Contract Management | Pre & Post Tendering Works | Procurement | Auditor for Technical | SOP & OHSAS | LOI | Financial Management | AP & AR | Site Audit | Rate Analysis | SCM | Liaison | QA & Safety Inspection | Technical Interviews | MS Office | MS Projects | MS Access | AutoCAD | Primavera (6) | GPM, Office 360, Revit – 3d, Civil 3D, BIM 360 DATA MANAGEMENT

Price escalation finalization as per RBI index | Knowledge and experience PT Slab, Mivan Shuttering
Industrial structure in PEB Web flange Design, Space Frame & Tekla Technology | Determination of EOT

CAREER MILESTONES

- **Total Volume of Projects handled so far; 4500 Cr, Area 152 L SFT**
- **Aecom Project Brief:Name is Covered Dry Berth will facilitated and 2ND Unique structure in the World,Karwar,Karnataka**
- **Executed:** 728 pile & pile cap 8855 CMT, Precast pile casting & Driving 1200No as per DTP for a depth of 21 M (6. 4 & 2 Groups), All conc Grade is M45,One Expansion Jount,2208 Precast and Insitu Tunneling,11000M railing, Oil fillage Tank, ,Domestic & Drinking Water Tank, ETO granes,lift & Elevaters etc and floor deck slab 350mm thick M45.
- **Size** is 210*163*74m and 30ht water proofing paint to sustain the whether,Balance area normal enamel, Each structural steel vertical member is 50Mt,Shop drawings have cleared from my end 12500MT,EOT approved 77Days as Govt Norms.Cost of Project is 1500Cr & Team size 70 Nos
- **Challenges:** 240 Turbo vent provision and got Approved CFEES and achieved 5.5Million Manhouts without LTI. Ensured continuity of project delivery even during the COVID pandemic, Crane has used 3 no of 300mt For Erection and Tower supports with PPE

SKILLS

Industry Knowledge

Project Insight & Roadmap

Corporate Operations

Cost & Resource Optimization

Data Driven Analytics & Intelligence Benchmarking &

Implementing Changes

Liasioning & Approval of Project Requirements

Project Life-Cycle Management

Ownership on Business Objectives

FIDIC Contract Management (Red Book 1999)

Audits & Compliance

- **Value Engineering:** Wasted conc have reused , whole structure was strengthend by using Dublar plate for avoiding decongestion of joints.
- **MEP:** All services have looped from the existing system of Indian Navy and chased through the tunnelling wall with cilt support track for a dia of 300 DP steel pipe & HDPE pipe with check nut voles controlling,Transformer 3100,2000,1000KV,Swith gear,Panel board , Groundfos Pumps,HVAC system,Fir alarm & Power distribution

The Tamara Real Estate & Holding Pvt Ltd., Shibulal Invesment Proects

- 5 Star Resorts Base built conc Columns & MS structures covered by Pre Engineering woods which inclusive af Services like Deluxe, Suit, Handicap, Twin, King, SPA & Swimming Pool & Temperature control Pool 135KLTS, Rainwater Harvesting Tank (1 Cr LTS Capacity), Ladies & Managers Dorm, Security Dorm, Plantation Office, Change Rooms,STP & MEP Services , 300 Acers - Coorg, Bangalore. Sea level is 4000 Feet
- CNBC awaaz travel Award2013 &Top20 Honey Moon Destination in India, Conde Nast Traveler India
- 10 KM, 2.5 M wide Approach Road constructed by RCC. with soling sub-base & Wet mix 1:3:6 along 15 small RCC Culverts & side drain arrangement & 6 KM Asphalt Road
- 4 KM & 7 KM Maccafferi & R R Masonry wall constructed for avoiding earth sliding in different levels
- **Mixed-use Development project** inclusive of IT Park, Retail Mall, 5 Star Hotel of 250 Rooms & 150 Service Apartments (Chalet Hotel Project Operated by M/s Marriott International Inc, Hong Kong) (Cost: 544 Cr, Build-up Area: 14 L SFT) Double Basement + 22 Floors, Raft foundation with Columns heads,Flat slab,Civil,Interior & MEP Services
- Client: K Raheja Group
- 5-Star Hotel. 210 Rooms 10 floors with Double Basement, Piling & Pile cap & Conventional Method, Core shell & Interiors, MEP Services,2.75 L SFT - 180 Cr (The Tamara Thiruvandram, Kerala)
- 5 Star Resorts Base built conc Columns & MS structures covered by Pre Engineering woods which inclusive af Services like Deluxe, Suit, Handicap, Twin, King, SPA & Swimming Pool & Temperature control Pool 135KLTS, Rainwater Harvesting Tank (1 Cr LTS Capacity), Ladies & Managers Dorm, Security Dorm, Plantation Office, Change Rooms,STP & MEP Services 15 Acres, Highest Toe Point, Kodaikanal,Tamil Nadu
- Three Service Apartment, 4 floors, each 1 L SFT, end-to-end (The Lilac 1,2,3 & 4) Civil. Interior & MEP Services,Bangalore
- **School Inspection Building:** Samitha Acadamey, Bannerghatta Road, Bangalore, Cost 30 Cr, 15 Acres,Civil, Interior & MEP Services,Bangalore
- **Retail Out :** The Organic World, J P Nagar, 3rd Phase, Bangalore, Civil, Interior & MEP Services,Bangalore
- **Admin Block:** 40000 SFT Civil,Interior Fit-out & MEP Services

Ware house:Ultra Tech Cement Ltd (Goal Storage unit)

- Space frame structurual works with column pedestal with 4 expansion joints for a ht of 25M,Covered by purlin and decking sheets with powder coated for a sixe of 90*300*25M at Jakkiya pettai,Hydrabad.
- **Challenges** achieved 2.5Million Manhours without LTI, Ensured continuity of project delivery even during the COVID pandemic
- Pipes uses Jindal & Appoolo,Each part 12MT and Crane have used 2 No 150mt and 3 Hydra with Tower Support
- Scope, Base built,Column fabrication & Erection, Space frame Assembly and Erection
- DG 128KAV – 5nos for supply

Ware house:Metal Karma,Bangalore,Hosur

- Space frame structurual works with column pedestal with 4 expansion joints for a ht of 25M,Covered by purlin and decking sheets with powder coated 4 units each One Lakh sft,10Acres at Bangalore.
- **Challenges** achieved 3.5Million Manhours without LTI
- Pipes uses Jindal & Appoolo,Each part 12MT and Cranse have used 2 No 75mt and 3 Hydra with Tower Support
- Scope, Base built,Column fabrication & Erection, Space frame Assembly and Erection
- MEP has done by client because of Expansion Project
- Commercial projects: 1432 Cr, area of 38 L SFT 5-Star Hotel, Resort & Mixed-Use Development
- Residential Projects: 1440 Cr for an area of 52 L SFT Residential Appartment
- Industrial Projects: 1720 Cr, area of 64 L SFT PEB & Space Frame Structures for volume above 12000 MT
- School Building Projects: 308 Cr, area of 15 L SFT Precast & Conventional
- Led teams of Quantity Engineers Value & Cost Analysis, Specification, Bill Certification & Close-Outs
- 10 KM, 2.5 M wide Approach Road constructed by RCC. with soling sub-base & wet mix 1:3:6 along 15 small RCC Culverts & side drain arrangement & 6 KM Asphalt Road
- 4 KM & 7 KM Maccafferi & R R Masonry wall constructed for avoiding earth sliding in different levels
- 13Nos of Orchid International schools were Executed & opened for the of Year 2018-2019 in South India as Per CBSE Norms

EMPLOYMENT SCAN

Associate Director – Projects, PMC (Execution & Program Management)

AECOM INTERNATIONAL DEVELOPMENT INC, Bangalore, Since Jun 2021 – Jun 2022

Project Feature: Client Indian Navy, Project Cost 1500 Cr

AECOM will be the Project Management Consultant for the prestigious “**Project Seabird – Phase IIA**”.

The largest Naval Infrastructure project involving creation of a Naval Base at Karwar, West Coast of India.

During this decade-long project, AECOM will manage and oversee the planning, design, contracting, construction and acceptance of the entire works, including construction of a new Naval Air Station.

This complex will support Major Warships, Submarines & Yard Crafts, with a specialized dockyard for repair and maintenance facilities. Also, covered dry berths for Ships & Submarines, technologically advanced security and communication systems, a Naval Air Station (including multiple runways, hangars, housing, ordnance handling areas, services, personnel support infrastructure, etc.), various utilities systems as well as residential complexes at multiple locations.

These facilities have to be built on a hilly terrain, which involves several technical & environmental challenges. AECOM will draw upon its technical expertise to carry out this work while ensuring least disruption to the environment.

Key aspects in this role:

- Responsible for the PMC oversight of Pile & Pile cap structural steel work
- Assist clients throughout the execution of the site works, verification of their execution
- Support with variation order reviews and other contract matters
- Collaborate with site team, ensure execution of project work as per mandate, quality & timelines
- Anticipate potential risks affecting the project, recommend appropriate solutions
- Provide relevant input to PMC team for milestone certification
- Manage CAPEX & OPEX, review all funding matters
- Review & approve pay applications, commercial agreement of change orders and invoices
- Send proposals to HO for purchase order approval
- Manage the QS firm contracted, assist in the empanelment and their on boarding
- Keep Stakeholders updated on the project status & progress thru regular review meetings

Head – Projects PAN India (Execution & Program Management)

K12 TECHNO SERVICES PVT LTD, Bangalore, Aug 2017 – May 2021

Client: Orchids the International & Gems India Schools

Projects Undertaken: School Inspection, Buildings & Green Field Projects

Project Locations: Mumbai, Pune, Hyderabad, Calcutta, Chennai & Bangalore

13Nos of Orchid International schools were Executed & opened for the of Year 2018-2019 in South India as Per CBSE Norms, Pune and Bombay school construction migrated to Mivan Shuttering 7 Floors with one Basement for a plate area of 50000 sft per Floor, Two schools with Precast Technology 7 Floors for a plate area of 35000 Sft

General Manager – Projects (Execution & Program Management)

TAMARA REAL ESTATE & HOLDINGS PVT LTD, Bangalore, Sep 2012 – Aug 2017

Client: M/s. Shibulal investments (Ex-Chairman of Infosys)

Projects Undertaken: Hospitality Industries

- Residential apartments, corporate fit-outs, (Shell, Interiors & MEP services), Service apartments
- 5-Star Hotel & Resorts with 60% base MS structures that included Deluxe, Suit, Handicap, Twin, King, SPA & Swimming Pool with (Temperature control Pool) (35K LTS) SPA, Rainwater Harvesting Tank (1 Cr LTS Capacity), Ladies & Managers Dorm, Security Dorm, Plantation Office, Change Rooms, STP & MEP Services
- 5-Star Hotel. 210 Rooms 10 floors 2.75 L SFT - 180 Cr (Civil, Interior & MEP Services) The Tamara Thiruvandram, Kerala)
- Two 5-Star Resorts (56 rooms each), 3 L SFT, end-to-end (The Tamara - Coorg & Kodai) Civil, Interior & MEP Services
- Three Service Apartment, 4 floors, each 1 L SFT, end-to-end (The Lilac 1,2,3) Civil, Interior & MEP Services
- Inspection Building, Samitha Acadamey, Bannerghatta Road, Bangalore, Cost 30 Cr, Civil, Interior & MEP Services
- The Organic World, J P Nagar, 3rd Phase, Bangalore, Admin Block, 40000 SFT Civil, Interior & MEP Services

Contract Manager (Execution & Quantity Surveying), Core-Shell & Interior

CUSHMAN & WAKEFIELD INDIA PVT LTD, Bangalore, Jul 2005 – Aug 2012

Project Undertaken: Green Field Project

- Mixed-use Development project, inclusive of IT Park, Retail Mall, 5 Hotel of 250 Rooms & 150 Service Apartments (Chalet Hotel Project Operated by M/s Marriott International Inc, Hong Kong) (5 Star Hotel) (Cost: 500 Cr, Build-up Area: 14 L SFT) Double Basement + 22 Floors

Client: K Raheja Group

- Bangalore International Exhibition Centre - PEB steel structures Shell and core.
The industrial project was spread across 125 Acres, Cost: 580 Cr, Area: 10 L SFT

Client: IMTMA (Indian Machine Tool Manufacture's Association)

Senior Engineer – Execution

SEMBCORP INFRASTRUCTURE INDIA PVT LTD. Bangalore. Feb 2003 – Jun 2005

Project Undertaken Residential Apartments and Commercial Buildings

- D K Himatsingka, Bangalore (Himatsingka Seide Ltd, Bangalore), Cost: 7 Cr
- Godrej Woodsman Estate, Bangalore (Godrej Properties and Investment Pvt Ltd, Bangalore), Cost: 344 Cr, Double basement 16 Floors, 30Acres,Core-shell

Quantity Surveyor (Contracts & QS)

ETA CONSTRUCTIONS INDIA PVT LTD, Bangalore, Jun 1996 – Feb 2003

Project Undertaken Residential Apartments and Commercial Buildings

- Diamond District (India Builders Corporation), Cost: 28 Cr, Built-up area: 7 L SFT, 8 floors
- Binny Crescent (HMG Engineering Pvt Ltd), Cost: 15 Cr, Built-up Area: 2.5 L SFT, 5 floors
- Platinum City (India Builders Corporation), Cost: 26 Cr, Built-up Area: 5 L SFT, 8 floors

To know more about the projects, Click [RAJAGOPALAN HARUN Project Management | Civil Engineer | \(rajagoplanh.github.io\)](https://rajagoplanh.github.io)

ACADEMIC & PROFESSIONAL CREDENTIALS

Certificate Course of RICS in Quantity Surveying, Bangalore.

B Tech (Civil Engineering), Rajasthan Vidyapeetham University

ADVANCED DIPLOMA IN OCCUPATIONAL HEALTH, SAFETY, ENVIRONMENT & RISK MGMT

TRAININGS, MEMBERSHIPS & CERTIFICATIONS

- Attended MD programs on Contracts, Arbitration Workings, Commercial Negotiations, EOT Analysis -Legal Aspects, Presentation of all Review Meetings, Resolving all Interface Issues, Leadership Skills, Communication Skills, Planning and Safety in the Construction industry, etc.
- Completed NBQP Accredited Lead Auditor Training on Environmental, Occupational Health & Safety Management Systems, EHSMS 14001:2015 & OHSAS 18001:2007, Southern Region (CII/SR/14576/17)

PERSONAL DETAILS

Address: 203,Manish Karthikeya Apartment, Kumara Swamy Layout, Bangalore – 560078

Social Status: Married

Languages Proficiency: English, Kannada, Tamil, Hindi, Malayalam, Corgis and Telugu

Passport No: S2335979, Valid up to 15/05/2028

References: Can be made available upon request