

# Rajagopalan Harun

## ASSOCIATE DIRECTOR - PROJECTS

Experienced Senior Management Professional with a track record of successful program and project management. Skilled in blending creative thinking with strong planning skills to drive results. Focused on maximizing efficiency and value within the organization through the implementation of best practice guidelines. Strong leader with the ability to visualize and transform Corporate vision into reality

rajagoplanh@gmail.com

Bangalore, India

+91 94821 99444

<https://www.behance.net/harunrr>

<https://www.linkedin.com/in/rajagopalan-harun-24910b50/>

<https://github.com/rajagoplanh>

## EXECUTIVE SUMMARY

As a highly experienced transformation leader in the construction industry, I have a proven track record of delivering consistent and sustained results in program and project management. Over the course of my 25+ year career, I have held various decision-making roles and have developed a reputation for my progressive vision and direction

I am a skilled strategic planner and policymaker, and have led numerous success stories that have helped to position organizations for long-term profitability. In my roles, I have demonstrated a strong ability to drive operations with ownership and sustain multi-million-dollar benefits through diversified portfolios and a positive work culture that promotes diversity and inclusiveness

I have also led business excellence initiatives, including cost-saving strategies and value engineering changes, in collaboration with stakeholders and leadership teams across the board. I am known for my ability to effectively manage complex projects and initiatives, and for my strong communication and collaboration skills.

I am dedicated to continuously improving processes and systems to drive organizational success and long-term profitability. I have a strong ability to anticipate and mitigate business risks, and am committed to finding innovative solutions to challenges and driving positive change within organizations

## FUNCTIONAL & OPERATIONAL EXPERTISE

Marine Projects | Mixed-Use Development | IT-Mall & Retail Mall | Piling & Pile Cap, Precast Pile & Tunnelling Works | Corporate Operation - (80 Nos members & 800 PRWS) | Real Estate | Industrial FEB Structures | GFRG & Precast Technology & Execution | MS Structural Works | 5-Star Hotel & Resorts | High Rise Residential | Commercial & Industrial Buildings | Fit-Outs | Apartments, & Villas

Core-Shell Contract Management | Pre & Post Tendering Works | Procurement | Auditor for Technical/SOP & OHSAS | LOI | Financial Management | AP & AR | Site Audit | Rate Analysis | SCM | Liaison | QA & Safety Inspection | Technical Interviews | MS Office | MS Projects | MS Access | AutoCAD | Primavera (6) | GPM, Office 360, Revit – 3d, Civil 3D, BIM 360 DATA MANAGEMENT

Price escalation finalization as per RBI index | Knowledge and experience PT Slab, Mivan Shuttering  
Industrial structure in PEB, Space Frame & Tekla Technology | Determination of EOT

## CAREER MILESTONES

- **Total Volume of Projects handled so far; 3500 Cr, Area 142 L SFT**
- **Ensured continuity of project delivery even during the COVID pandemic**
- Executed 728 pile & pile cap 8855 CMT, Precast pile casting & Driving 1200No as per DTP for a depth of 21 M (6 & 4 Groups)
- Achieved 2 million man-hours without LTI, 800 RMT Hard rock, 11000 MT shop drawings approved
- **Marine Projects: Sea-Bird, 3rd Naval Base, Karwar, Bangalore. 1200 Cr**
- Commercial projects: 1432 Cr, area of 24 L SFT 5-Star Hotel, Resort & Mixed-Use Development
- Residential Projects: 440 Cr for an area of 41 L SFT Residential Apartment
- Industrial Projects: 220 Cr, area of 64 L SFT PEB & Space Frame Structures for volume above 12000 MT
- School Building Projects: 208 Cr, area of 13 L SFT Precast & Conventional
- Led teams of Quantity Engineers Value & Cost Analysis, Specification, Bill Certification & Close-Outs
- Temple concept Yoga platform: without electricity, used 240 Brass Oil Lamps with panel perforated arrangement with natural finishing products. i.e., Laterite block, Granite, Mangalore tiles, etc.
- 1 Cr LTS capacity of Rainwater Harvesting Tank built by Maccferri Wall, R R masonry & HDP linear

## SKILLS

Industry Knowledge

Project Insight & Roadmap

Corporate Operations

Cost & Resource Optimization

Data Driven Analytics & Intelligence Benchmarking &

Implementing Changes

Liasioning & Approval of Project Requirements

Project Life-Cycle Management

Ownership on Business Objectives

FIDIC Contract Management (Red Book 1999)

Audits & Compliance

- 10 KM, 2.5 M wide Approach Road constructed by RCC. with soling sub-base & wet mix 1:3:6 along 15 small RCC Culverts & side drain arrangement & 6 KM Asphalt Road
- 4 KM & 7 KM Maccafferri & R R Masonry wall constructed for avoiding earth sliding in different levels
- 13Nos of Orchid International schools were Executed & opened for the of Year 2018-2019 in South India as Per CBSE Norms

## EMPLOYMENT SCAN

### Associate Director – Projects, PMC (Execution & Program Management)

AECOM INTERNATIONAL DEVELOPMENT INC, Bangalore, Since Jun 2021

#### **Project Feature: Client Indian Navy, Project Cost 1200 Cr**

AECOM will be the Project Management Consultant for the prestigious “**Project Seabird – Phase IIA**”.

The largest Naval Infrastructure project involving creation of a Naval Base at Karwar, West Coast of India.

During this decade-long project, AECOM will manage and oversee the planning, design, contracting, construction and acceptance of the entire works, including construction of a new Naval Air Station.

This complex will support Major Warships, Submarines & Yard Crafts, with a specialized dockyard for repair and maintenance facilities. Also, covered dry berths for Ships & Submarines, technologically advanced security and communication systems, a Naval Air Station (including multiple runways, hangars, housing, ordnance handling areas, services, personnel support infrastructure, etc.), various utilities systems as well as residential complexes at multiple locations.

These facilities have to be built on a hilly terrain, which involves several technical & environmental challenges. AECOM will draw upon its technical expertise to carry out this work while ensuring least disruption to the environment.

**Project Specification:** TAKAL MODEL Fabrication & Erection work & Industrial Structures, Covered Dry Berth World 2 unique structure of 210 M x 163 M x 75 M, consisting of 728 friction & End Bearing Piles with Pile cap, Precast Tunnel 2200 M, 2208 no's Precast Pile driving, Internal Railing 10288 M with MEP all operational facilities (Steel Volume 15000 MT).

#### **Key aspects in this role:**

- Responsible for the PMC oversight of Pile & Pile cap structural steel work
- Assist clients throughout the execution of the site works, verification of their execution
- Support with variation order reviews and other contract matters
- Collaborate with site team, ensure execution of project work as per mandate, quality & timelines
- Anticipate potential risks affecting the project, recommend appropriate solutions
- Provide relevant input to PMC team for milestone certification
- Manage CAPEX & OPEX, review all funding matters
- Review & approve pay applications, commercial agreement of change orders and invoices
- Send proposals to HO for purchase order approval
- Manage the QS firm contracted, assist in the empanelment and their onboarding
- Keep Stakeholders updated on the project status & progress thru regular review meetings

### Head – Projects PAN India (Execution & Program Management)

K12 TECHNO SERVICES PVT LTD, Bangalore, Apr 2019 – May 2021

Client: Orchids the International & Gems India Schools

Projects Undertaken: School Inspection, Buildings & Green Field Projects

Project Locations: Mumbai, Pune, Hyderabad, Calcutta, Chennai & Bangalore

- 13Nos of Orchid International schools were Executed & opened for the of Year 2018-2019 in South India as Per CBSE Norms

### General Manager – Projects (Execution & Program Management)

TAMARA REAL ESTATE & HOLDINGS PVT LTD, Bangalore, Sep 2012 – Aug 2017

Client: M/s. Shibulal investments (Ex-Chairman of Infosys)

Projects Undertaken: Hospitality Industries

- Residential apartments, corporate fit-outs, (shell & interiors), service apartments, 5-Star Hotel & Resorts with 60% base MS structures that included Deluxe, Suit, Handicap, Twin, King, SPA & Swimming Pool with (Temperature control Pool) (15 L LTS) SPA, Rainwater Harvesting Tank (1 Cr LTS Capacity), Ladies & Managers Dorm, Security Dorm, Plantation Office, Change Rooms & STP (5-Star standard)
- 5-Star Hotel. 210 Rooms 10 floors 2.75 L SFT - 100 Cr (The Tamara Thiruvandram, Kerala)
- Two 5-Star Resorts (56 rooms each), 3 L SFT, end-to-end (The Tamara - Coorg & Kodai) Civil & Interior
- Three Service Apartment, 4 floors, each 1 L SFT, end-to-end (The Lilac 1,2,3) Civil & Interior
- Inspection Building, Samitha Acadamey, Bannerghatta Road, Bangalore, Cost 30 Cr, Civil & Interior
- The Organic World, J P Nagar, 3rd Phase, Bangalore, Admin Block, 40000 SFT Interior Fit-out

- Sobha Pearls. M G Road, Bangalore, 42000 SFT Dilapidation Civil & Interior work
- Axilor Ventures Pvt Ltd, 3rd Phase, Bangalore, Dilapidation Civil & Interior Fit-out 20000 SFT
- Samitha Academy School Administrative Office, Jaya Nagar, Bangalore, Dilapidation Civil & Interior Fit-out 16000 SFT

## **Contract Manager (Execution & Quantity Surveying), Core-Shell & Interior** CUSHMAN & WAKEFIELD INDIA PVT LTD, Bangalore, Jul 2005 – Aug 2012

Project Undertaken: Green Field Project

- Mixed-use Development project, inclusive of IT Park, Retail Mall, 5 Hotel of 250 Rooms & 150 Service Apartments (Chalet Hotel Project Operated by M/s Marriott International Inc, Hong Kong) ( 5 Star Hotel) (Cost: 500 Cr, Build-up Area: 14 L SFT)  
Double Basement + 22 Floors  
Client: K Raheja Group
- Bangalore International Exhibition Centre - PEB steel structures Shell and core.  
The industrial project was spread across 125 Acres, Cost: 1000 Cr, Area: 10 L SFT  
Client: IMTMA (Indian Machine Tool Manufacture's Association)

## **Senior Engineer – Execution**

SEMBCORP INFRASTRUCTURE INDIA PVT LTD, Bangalore. Feb 2003 – Jun 2005

Project Undertaken: Residential Apartments and Commercial Buildings Core-shell & Interior

- D K Himatsingka, Bangalore (Himatsingka Seide Ltd, Bangalore), Cost: 7 Cr
- Godrej Woodsman Estate, Bangalore (Godrej Properties and Investment Pvt Ltd, Bangalore),  
Cost: 344 Cr, Double basement 16 Floors, Core-shell

## **Quantity Surveyor (Contracts & QS)**

ETA CONSTRUCTIONS INDIA PVT LTD, Bangalore, Jun 1996 – Feb 2003

Project Undertaken Residential Apartments and Commercial Buildings

- Diamond District (India Builders Corporation), Cost: 28 Cr, Built-up area: 7 L SFT, 8 floors
- Binny Crescent (HMG Engineering Pvt Ltd), Cost: 15 Cr, Built-up Area: 2.5 L SFT, 5 floors
- Platinum City (India Builders Corporation), Cost: 26 Cr, Built-up Area: 5 L SFT, 8 floors

To know more about the projects, Click [RAJAGOPALAN HARUN Project Management | Civil Engineer | \(rajagoplanh.github.io\)](https://rajagoplanh.github.io)

## **ACADEMIC & PROFESSIONAL CREDENTIALS**

Certificate Course of RICS in Quantity Surveying, Bangalore.

B Tech (Civil Engineering), Rajasthan Vidyapeetham University

ADVANCED DIPLOMA IN OCCUPATIONAL HEALTH, SAFETY, ENVIRONMENT & RISK MGMT

## **TRAININGS, MEMBERSHIPS & CERTIFICATIONS**

- Attended MD programs on Contracts, Arbitration Workings, Commercial Negotiations, EOT Analysis -Legal Aspects, Presentation of all Review Meetings, Resolving all Interface Issues, Leadership Skills, Communication Skills, Planning and Safety in the Construction industry, etc.
- Completed NBQP Accredited Lead Auditor Training on Environmental, Occupational Health & Safety Management Systems, EHSMS 14001:2015 & OHSAS 18001:2007, Southern Region (CII/SR/14576/17)

## **PERSONAL DETAILS**

**Address:** 203, Manish Karthikeya Apartment, Kumara Swamy Layout, Bangalore – 560078

**Social Status:** Married

**Languages Proficiency:** English, Kannada, Tamil, Hindi, Malayalam, Corgis and Telugu

**Passport No:** S2335979, Valid up to 15/05/2028

**References:** Can be made available upon request