## **Uber Assignment**

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#### **Problem Solving Approach**

- For Analysis, only the trips to and from the airport are being considered.
- The aim of analysis is to identify the root cause of the problem (i.e. cancellation and non-availability of cars) and recommend ways to improve the situation.

#### Key Metrics used-

- 1. Completed Requests Tells about the reliability of the Pickup points.
- 2.Time Slots How many requests are getting completed at different time-slots from City and Airport?
- 3. Idle Time How much time a driver has to wait to get the next trip
- 4. Supply Demand Gap Gives an overview of the imbalance of supply and demand

### **Analysis**

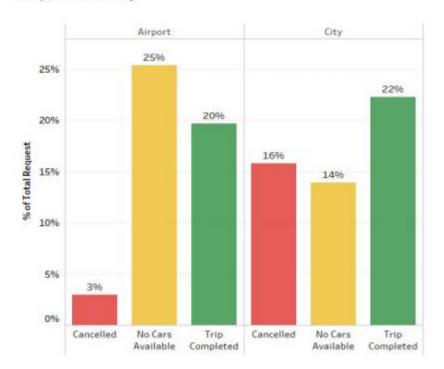
Approximately 42 % of the overall trips are getting completed. [i.e. More than 50 % of the requests have Cancelled or "No cabs available" Status]

- Cab Cancellation rate is very high for "City to Airport" requests. These two time slots are highly affected :-
- 1. Early Morning [4 am to 8 am] 8 % of total requests
- 2. 2. Morning [8am to 12 pm] 6 % of total requests
- "No Cabs Available" is mostly higher for "Airport to City" requests. These two time slots are highly affected :-
- 1. Evening [4 pm to 8pm] 12 % of total requests
- 2. 2. Night [8pm to 12am] 10 % of total requests
- "Airport to City" requests during Evening time slot is severely affected by "Supply-Demand"

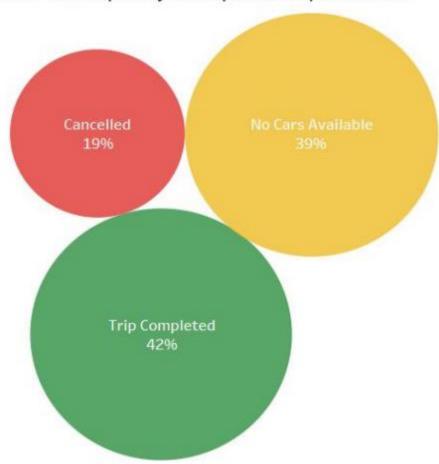
# Tableau Screenshots

### Visual Analysis - I

Frequency of requests segmented by Pickup Point - Airport and City

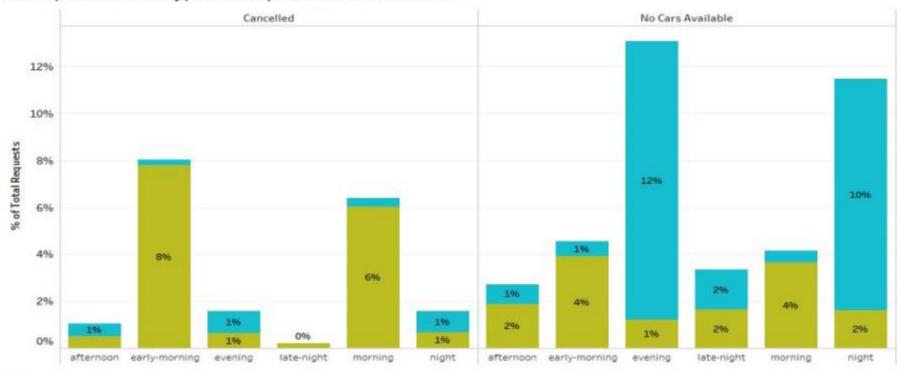


Over-all frequency of requests as per Status



## Visual Analysis - II

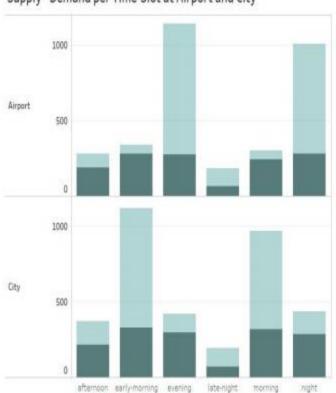
#### Most problematic types of requests and time-slots



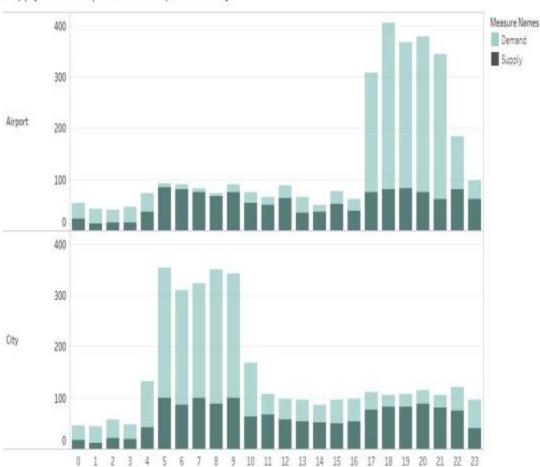
Pickup.point
Airport
City

### Visual Analysis - III

Supply - Demand per Time-Slot at Airport and City



Supply - Demand per hour at Airport and City



#### **Root Cause Analysis**

Reasons for higher rate of Cancellation -

- 1. Airport trips from city takes long time to reach airport .Again ,driver has to wait for the next trip. It makes no economic sense if he comes back empty.
- 2. Based on flight patterns, there is a huge variance on the next trip a driver will get. [e.g. If a driver reached airport at 5 am to drop a customer then he has to wait for 2-3 hours to get the next trip back to city from airport. Because at this airport, all the domestic flights will start arriving from 8am onwards.]

Reasons for "No Cabs Available" -

1. 1. Most of the drivers will logged out for the day before midnight .Hence, supply decreases.

### Recommendation

#### What is Supply and Demand:-

- Supply refers to the number of cab requested having status "Trip Completed".
- Demand refers to total number of requests for cabs irrespective of the status.

**Supply-Demand Gap**: At some point, too much of a demand for the product will cause the supply to diminish.

#### **How to Overcome Supply-Demand Gap for UBER:-**

- 1. We can introduce Vibrant pricing of the fare during peak hours to avoid Cancellation.
- 2. We can provide incentives to the drivers to stay longer in the airport to avoid "No Cabs available".