

ESG Investments and Firm Value: A Global Comparative Study

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Abstract: Environmental, Social, and Governance (ESG) investing has emerged as a dominant paradigm in modern finance, reflecting a growing recognition that sustainable business practices contribute to long-term firm value. This study examines the global relationship between ESG performance and firm valuation across developed and emerging markets from 2015 to 2024. Using panel data from 300 multinational corporations spanning North America, Europe, and Asia, the research employs a comparative analytical framework to evaluate how variations in ESG scores influence key financial metrics such as Tobin's Q, return on assets (ROA), and market capitalization. Results reveal that firms with consistently high ESG ratings exhibit stronger valuation premiums, lower capital costs, and improved investor confidence, particularly in markets with robust institutional frameworks. Conversely, in emerging economies, ESG integration remains nascent, and financial impacts appear less pronounced due to weaker regulatory enforcement and disclosure practices. This comparative study highlights the importance of aligning corporate sustainability with financial strategy, reinforcing that ESG adoption is not merely an ethical commitment but a strategic lever for value creation. The findings offer policy insights for global investors, regulators, and corporate managers aiming to enhance responsible investment ecosystems.

Keywords: ESG investments, firm value, sustainable finance, global markets, corporate governance, comparative analysis

I. INTRODUCTION

Over the last two decades, the landscape of global finance has undergone a profound transformation

driven by the growing prominence of Environmental, Social, and Governance (ESG) considerations. Investors, policymakers, and corporations increasingly recognize that financial performance can no longer be evaluated solely on traditional profitability metrics, but must also account for sustainability and ethical responsibility. ESG investing, once regarded as a niche concept, has become a mainstream financial phenomenon that influences capital allocation, risk management, and strategic decision-making at both corporate and institutional levels. The central thesis of ESG investments rests on the notion that firms prioritizing responsible environmental practices, ethical labor relations, and sound governance structures are better positioned to generate sustainable value over the long term. This paradigm aligns with the broader global agenda for sustainable development, including the United Nations' Sustainable Development Goals (SDGs), and responds to increasing stakeholder demand for corporate accountability. From carbon disclosure and social equity to board diversity and ethical supply chain management, ESG metrics offer a multidimensional framework for evaluating a firm's non-financial performance and its potential to manage long-term risks.

The relationship between ESG performance and firm value has become one of the most debated subjects in contemporary finance literature. Proponents argue that integrating ESG principles enhances a firm's reputation, strengthens stakeholder trust, and reduces exposure to regulatory and environmental risks, all of which positively influence financial valuation and market perception. Empirical studies suggest that high-ESG firms enjoy improved access to capital, lower cost of equity, and greater resilience during economic downturns.

However, the financial materiality of ESG remains inconsistent across regions, sectors, and timeframes. In developed economies such as the United States, United Kingdom, and Germany, robust institutional frameworks, mandatory disclosure norms, and active investor engagement have accelerated the integration of ESG metrics into corporate strategies, yielding measurable impacts on valuation. Conversely, in emerging markets such as India, Brazil, and Indonesia, weak governance structures and inconsistent reporting standards have diluted the observable linkage between ESG performance and firm value. This study adopts a global comparative perspective to analyze these divergences, aiming to uncover how ESG integration influences firm valuation differently across regions with varying institutional maturity. By combining empirical financial data with comparative analysis, the research offers a comprehensive evaluation of ESG's strategic role in shaping corporate value creation. Ultimately, it argues that ESG investment is not merely a moral or reputational choice; it is an essential determinant of long-term financial competitiveness and sustainability in a rapidly evolving global economy.

II. RELATED WORKS

The academic exploration of ESG investments and firm value has evolved rapidly as sustainability gained traction in the global financial system. Early studies primarily framed ESG within corporate social responsibility (CSR) paradigms, emphasizing reputational benefits rather than financial performance. However, recent empirical evidence has demonstrated a measurable link between ESG practices and firm valuation metrics such as Tobin's Q, price-to-book ratios, and cost of capital. For instance, researchers have shown that firms with high ESG ratings experience enhanced investor confidence, improved liquidity, and lower volatility in equity markets [16]. A comparative analysis of global equity portfolios by Choi et al. found that ESG leaders consistently outperformed laggards in both developed and emerging economies, primarily due to better operational efficiency and risk management frameworks [17]. Similarly, Hunjra and colleagues examined ESG integration in Asian markets and reported that strong governance and environmental practices positively influenced firm profitability, especially when disclosure transparency was high. These findings reinforce the

notion that ESG performance serves as a signal of management quality and long-term orientation, reducing information asymmetry between firms and investors. Furthermore, studies by Broadstock and Matousek revealed that firms engaging in sustainability initiatives are better insulated against financial shocks, indicating ESG's potential as a defensive asset in turbulent markets [18]. The shift in investor sentiment toward sustainability has also driven the development of ESG indices, exchange-traded funds (ETFs), and sustainability-linked bonds, underscoring the mainstreaming of responsible investing within capital markets.

Despite the growing consensus on ESG's importance, the empirical evidence on its financial impact remains mixed, particularly across different regional and institutional contexts. Studies conducted in the United States and Europe have reported strong positive correlations between ESG disclosure and firm valuation, largely attributed to mature regulatory systems and sophisticated investor bases [19]. In contrast, research in developing economies reveals inconsistent patterns. According to Rahman and Alam, while ESG initiatives improve reputational capital and stakeholder engagement in emerging markets, their translation into tangible financial gains is hindered by weak enforcement mechanisms and limited market awareness [20]. The divergence stems from variations in governance quality, investor activism, and data reliability across regions. For instance, firms in Western economies often face stronger pressure from institutional investors and regulators to comply with sustainability standards, whereas in less developed markets, ESG compliance is frequently voluntary and underreported. This disparity affects market perception, leading to undervaluation of ESG-driven firms in emerging economies. Moreover, methodological differences in ESG rating systems where rating agencies apply distinct weightings to environmental, social, and governance components create inconsistencies in cross-country analyses. Ioannou and Serafeim highlighted this methodological challenge, emphasizing that ESG's impact on firm value depends on contextual factors such as national culture, legal frameworks, and industry dynamics [21]. Thus, the comparative analysis of ESG investments must account for institutional heterogeneity to produce meaningful insights. The literature collectively points to the conclusion that

ESG value creation is not universally linear but contingent on the maturity of financial markets, stakeholder orientation, and the regulatory environment in which firms operate.

A growing body of recent literature has shifted from static analysis toward dynamic, longitudinal, and sector-specific studies to capture ESG's evolving impact on firm value. Empirical models integrating time-series and panel regressions have been employed to investigate the causality between ESG performance and financial returns, offering more nuanced interpretations of sustainability's economic relevance [22]. For example, Daugaard's meta-analysis of global ESG research found that long-term ESG commitment leads to superior financial performance, particularly when firms embed sustainability into their strategic decision-making rather than treating it as an external reporting exercise. Another strand of research has examined the moderating effects of innovation, corporate culture, and board diversity on the ESG–firm value nexus, revealing that socially conscious leadership amplifies the benefits of sustainability initiatives. Furthermore, a global comparative study by Capelle-Blancard and Petit demonstrated that ESG factors influence firm value differently across industries environmental performance being critical for manufacturing and energy firms, while governance and social responsibility dominate in the financial sector [23]. This aligns with the broader theoretical perspective that ESG is not a uniform construct but a multidimensional strategic tool that varies in materiality depending on sectoral characteristics and market conditions. Taken together, the existing literature underscores that ESG integration enhances firm resilience, stakeholder trust, and valuation in the long run, though its short-term financial outcomes remain contingent upon regional, regulatory, and industrial differences. The cumulative findings provide a strong empirical foundation for this study's global comparative approach, which aims to further disentangle the contextual factors shaping ESG's influence on firm value in developed versus emerging markets.

III. METHODOLOGY

3.1 Research Design
This study adopts a **quantitative, comparative, and panel-based research design** to analyze the relationship between Environmental, Social, and Governance (ESG) performance and firm value

across global regions. The design integrates both **cross-sectional** and **time-series** dimensions to assess how ESG initiatives influence firm valuation over time in developed and emerging markets. The research relies on secondary financial and ESG data sourced from Refinitiv, Bloomberg ESG Database, and MSCI ESG Ratings covering the period from 2015 to 2024. The dependent variable, firm value, is measured primarily through **Tobin's Q**, **Return on Assets (ROA)**, and **Market Capitalization**, while the independent variable ESG performance is represented by composite ESG scores standardized on a 0–100 scale. Control variables such as firm size, leverage, industry classification, and GDP growth rate are incorporated to mitigate endogeneity bias and improve the robustness of the model [1]. The study's comparative nature allows for an understanding of how institutional, cultural, and regulatory differences shape the ESG–firm value nexus globally [2].

3.2 Data Collection and Sampling Framework
The study sample comprises **300 publicly listed multinational corporations (MNCs)** from three major economic regions **North America, Europe, and Asia-Pacific**. The selection criteria include consistent ESG disclosure for at least seven consecutive years and availability of financial performance data. To ensure representativeness, firms were stratified across industries such as finance, energy, manufacturing, and technology. The time frame of 2015–2024 was chosen to capture the post-Paris Agreement period, during which ESG adoption accelerated globally [3]. Data for ESG metrics were extracted from standardized sustainability reports, annual filings, and institutional databases, while firm-level financial indicators were obtained from Thomson Reuters Eikon and Compustat. The inclusion of both developed and emerging market firms ensures that the study encapsulates diverse institutional settings, allowing for comparative insights into ESG's economic materiality [4].

Table 1: Regional Distribution and Data Summary of Sample Firms

Region	Number of Firms	Observation Period	Mean ESG	Avg. Market Cap (USD)	Dominant Industry

			Score	Billion	
North America	100	2015–2024	68.4	75.3	Technology & Finance
Europe	100	2015–2024	72.1	64.7	Manufacturing & Energy
Asia-Pacific	100	2015–2024	54.8	52.2	Energy & Consumer Goods

Source: Refinitiv ESG Database; Bloomberg (2025)

3.3 Variables and Model Specification

The econometric model used to estimate the impact of ESG performance on firm value is specified as:

$$FV_{it} = \alpha + \beta_1 ESG_{it} + \beta_2 SIZ_{it} + \beta_3 LEV_{it} + \beta_4 GDP_{it} + \beta_5 TNDS_{it} + \epsilon_{it}$$

Where:

- FV_{it} : Firm value of company i at time t (measured by Tobin's Q and ROA)
- ESG_{it} : ESG score of firm i at time t
- SIZ_{it} : Firm size measured by log of total assets
- LEV_{it} : Financial leverage (debt ratio to equity ratio)
- GDP_{it} : Regional GDP growth rate
- $TNDS_{it}$: Industry dummy variable
- ϵ_{it} : Error term

A **fixed-effects panel regression** model is employed to control for unobserved firm heterogeneity. The study also performs **robustness checks** using random-effects models and lagged ESG variables to examine causality and mitigate simultaneity bias [5][6].

3.4 Analytical Techniques

The analysis proceeds in three phases:

1. **Descriptive Statistics and Correlation Analysis** – to assess mean differences in ESG scores and financial metrics across regions.
2. **Panel Regression Estimation** – to quantify the relationship between ESG performance and firm value.
3. **Comparative Regional Analysis** – to interpret differences in coefficients among developed and emerging markets.

All statistical analyses are conducted using **STATA 17** and **EViews 12**, ensuring accurate model

diagnostics, including variance inflation factors (VIF) to check multicollinearity and Hausman tests to determine the most appropriate regression specification [7].

Table 2: Variable Definitions and Measurement Methods

Variable	Type	Measurement	Expected Impact	Source
Firm Value (FV)	Dependent	Tobin's Q, ROA		Compustat
ESG Score	Independent	Composite ESG rating (0–100)	Positive	Refinitiv
Firm Size (SIZE)	Control	Log of total assets	Positive	Eikon
Leverage (LEV)	Control	Debt/Equity ratio	Negative	Bloomberg
GDP Growth (GDP)	Control	Annual % growth rate	Positive	World Bank
Industry (IND)	Control	Dummy (1 = Manufacturing, 0 = Others)	Mixed	Firm Reports

The operationalization of variables follows globally recognized ESG assessment frameworks to ensure comparability. ESG scores are standardized to neutralize regional reporting biases [8]. Firm value indicators are market-based, reflecting investor perception and intrinsic worth, while control variables are chosen based on previous empirical findings indicating their moderating influence on ESG-value relationships [9][10].

3.5 Ethical and Methodological Considerations
 The research adheres to ethical standards in data handling and analysis. All data sources are publicly available, ensuring transparency and replicability. Outliers and missing data were treated using winsorization and mean imputation techniques to maintain data consistency [11]. No firm-specific confidential information was accessed, and all analyses comply with institutional ethical guidelines for secondary data research. Moreover, to mitigate survivorship bias, the dataset includes both currently listed and delisted firms that maintained ESG disclosures during the observation period [12].

3.6 Limitations and Assumptions
 While the study provides comprehensive global coverage, certain limitations exist. ESG reporting standards vary significantly between regions, which can introduce inconsistency in scoring methodologies [13]. Additionally, market valuation may be influenced by macroeconomic shocks, such as geopolitical conflicts or inflation surges, that are not fully captured by control variables [14]. Despite these challenges, the study's multi-region comparative approach enhances the robustness of its findings, offering valuable cross-sectional insights into how ESG integration shapes firm value across varying institutional landscapes [15]. In sum, this methodology establishes a rigorous empirical foundation for assessing the global ESG–firm value relationship, leveraging statistical precision, comparative analysis, and data integrity to ensure both academic and practical relevance.

IV. RESULT AND ANALYSIS

4.1 Descriptive Overview of ESG Performance and Firm Value

The descriptive statistics reveal distinct regional variations in ESG performance and firm valuation among the 300 sampled firms. European corporations demonstrated the highest average ESG scores (72.1), followed by North American firms (68.4), while Asia-Pacific firms recorded comparatively lower averages (54.8). This gradient aligns with differences in institutional maturity, regulatory frameworks, and stakeholder awareness across regions. Tobin's Q, used as a proxy for firm valuation, also displayed a positive trend with ESG scores, suggesting that markets reward sustainable and transparent business practices. Notably, European firms exhibited higher median Tobin's Q ratios, indicating stronger investor confidence in

companies with comprehensive sustainability disclosures. Firms in Asia-Pacific regions, although improving steadily since 2019, continue to lag due to uneven ESG integration and limited regulatory incentives.

Table 3: Descriptive Statistics of Key Variables (2015–2024)

Variable	Mean	Median	Std. Deviation	Min	Max
Tobin's Q	1.98	1.72	0.64	0.89	4.10
ROA (%)	6.75	6.21	3.12	-1.45	14.83
ESG Score	65.1	67.0	12.5	34.2	91.8
Firm Size (log assets)	10.42	10.37	0.63	8.94	12.18
Leverage (Debt/Equity)	0.54	0.48	0.27	0.12	1.29
GDP Growth (%)	2.9	3.1	1.2	-1.5	5.4

The descriptive analysis underscores the global transition toward integrating ESG into firm strategy, with higher ESG scores associated with larger, more mature firms. Smaller firms displayed greater volatility in ESG performance, suggesting that scale and capital access play a role in sustaining ESG initiatives.



Figure 1: ESG Analysts in Asset Management [24]

4.2 Regression Analysis and Model Estimation
 The fixed-effects panel regression model was employed to estimate the relationship between ESG performance and firm value. Results confirm a positive and statistically significant relationship between ESG scores and both Tobin's Q and ROA. Specifically, a 1-point increase in ESG score is associated with a 0.023 rise in Tobin's Q and a 0.041% increase in ROA, holding other variables constant. This indicates that firms prioritizing environmental and social initiatives gain measurable market premiums and operational efficiency benefits.

Firm size showed a strong positive relationship with firm value, implying that larger corporations derive more tangible financial benefits from sustainability integration. In contrast, leverage exhibited a negative coefficient, reaffirming that higher debt levels dampen the positive influence of ESG initiatives on valuation. The GDP growth variable, representing macroeconomic context, positively influenced firm value, suggesting that ESG-driven firms in expanding economies outperform those in stagnating environments.

Table 4: Fixed Effects Regression Results (Dependent Variable: Tobin's Q)

Variable	Coefficient	Std. Error	t-Statistic	p-Value
Constant	0.842	0.127	6.63	0.000
ESG Score	0.023	0.005	4.60	0.000
Firm Size	0.197	0.038	5.18	0.000
Leverage	-0.152	0.041	-3.71	0.001
GDP Growth	0.067	0.028	2.39	0.017
Industry Dummy	0.056	0.033	1.69	0.092

R ² (Within)	0.713	F-Statistica	14.72	Prob > F
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The model achieved a strong within-R² value (0.713), indicating that ESG variables and control factors explain over 70% of the variation in firm valuation. The industry dummy variable showed marginal significance, suggesting that while ESG effects vary by sector, the overall impact on firm value remains consistently positive.

4.3 Regional Comparative Insights
 Comparative regional analysis reveals that ESG performance exerts varying degrees of influence on firm value across North America, Europe, and Asia-Pacific. European firms demonstrated the highest elasticity, with ESG contributing significantly to valuation metrics. This can be attributed to the European Union's mandatory sustainability reporting and investor emphasis on ethical portfolios. North American firms followed closely, where voluntary ESG disclosures and investor activism play a critical role in enhancing firm reputation and share price stability. Conversely, in Asia-Pacific, ESG initiatives showed a weaker but still positive effect, primarily due to fragmented disclosure standards and varying levels of corporate transparency.

Table 5: Regional Comparison of ESG–Firm Value Relationship

Region	Coefficient (ESG → Tobin's Q)	Coefficient (ESG → ROA)	Significance Level	Interpretation
Europe	0.029	0.048	*** (p < 0.01)	Strong positive impact; mature ESG integration
North America	0.024	0.039	** (p < 0.05)	Moderate impact; high investor

				sensitivity
Asia-Pacific	0.016	0.021	* (p < 0.10)	Emerging trend; regulatory lag present

The findings suggest that the strength of ESG-firm value linkage depends on market sophistication and regulatory enforcement. In Europe, ESG metrics are directly tied to executive compensation and investor due diligence, leading to higher valuation effects. Meanwhile, Asia-Pacific's growing ESG movement indicates potential for long-term financial convergence as sustainability becomes embedded in corporate strategy.

4.4 Sectoral Insights and Performance Patterns

Sectoral disaggregation reveals that **technology, finance, and consumer goods** sectors derive the most significant valuation gains from ESG engagement. Technology firms benefit from investor expectations of innovation-led sustainability, while financial institutions integrate ESG into risk assessment and lending frameworks. In contrast, energy and heavy manufacturing sectors display a mixed pattern; while some firms gain valuation boosts from transitioning toward cleaner energy sources, others suffer temporary profitability declines due to capital reallocation toward sustainability initiatives.

Table 6: Industry-Level Impact of ESG on Firm Value (Pooled Sample)

Industry	Avg. ESG Score	Tobin's Q Mea	Coefficient (ESG → Tobin's Q)	Interpretation
Technology	74.2	2.14	0.031	Strong ESG-driven innovation and investor trust

Finance	70.5	1.96	0.027	Positive integration through sustainable finance
Manufacturing	63.3	1.82	0.018	Gradual transition; moderate ESG materiality
Energy	59.6	1.58	0.012	Transition costs offset short-term valuation gains
Consumer Goods	67.8	2.01	0.025	ESG enhances brand equity and investor appeal

4.5 Interpretation of Findings

The empirical findings collectively confirm that ESG performance is a **significant and positive determinant of firm value**, both in accounting-based and market-based terms. Firms that proactively integrate ESG practices enjoy enhanced investor confidence, superior access to capital, and long-term valuation premiums. The comparative regional evidence further indicates that ESG's financial impact strengthens with institutional development, regulatory transparency, and stakeholder engagement. Additionally, the sectoral results reveal that industries closer to consumer markets or innovation cycles experience greater ESG sensitivity, whereas traditional, resource-intensive sectors face transition challenges before realizing value gains.



Figure 2: The Evolution of ESG [25]

Overall, the analysis underscores that ESG integration is not merely a reputational exercise it serves as a **strategic driver of financial performance and market competitiveness**. Firms embracing ESG principles align better with the global shift toward sustainable capitalism, positioning themselves advantageously for long-term growth, stability, and investor trust.

V. CONCLUSION

The global comparative analysis of ESG investments and firm value clearly establishes that environmental, social, and governance practices have evolved from peripheral corporate responsibilities to central determinants of financial performance and competitiveness. Across all three regions Europe, North America, and Asia-Pacific the study demonstrates that higher ESG scores are associated with superior market valuation and improved profitability metrics, though the intensity of this relationship varies depending on institutional maturity, regulatory enforcement, and investor culture. European firms, benefiting from stringent disclosure norms and a mature sustainable finance ecosystem, show the strongest positive association between ESG and firm value, followed closely by North American firms, where investor activism and voluntary transparency play crucial roles. In contrast, firms in Asia-Pacific, while showing positive outcomes, remain constrained by fragmented reporting systems and uneven regulatory oversight, highlighting the need for stronger institutional frameworks. Sectoral analysis further reveals that industries oriented toward innovation and consumer trust such as technology, finance, and consumer goods derive greater benefits from ESG integration, whereas capital-intensive sectors like energy and manufacturing face transitional trade-

offs before realizing long-term value. The findings collectively affirm that ESG adoption is not a short-term reputational tool but a strategic asset capable of driving sustained shareholder value, operational efficiency, and risk mitigation. Moreover, the study underscores that firms aligning their ESG objectives with national sustainability agendas and investor expectations are better positioned to attract global capital flows, reduce cost of financing, and foster stakeholder loyalty. By quantifying ESG's tangible financial impact, this research contributes to the growing body of evidence that sustainable investing is a pragmatic approach for value creation in the 21st-century economy. The results hold important implications for policymakers seeking to standardize ESG disclosures, investors designing sustainable portfolios, and corporations striving to balance profitability with ethical and environmental responsibility. Ultimately, the evidence converges on a decisive conclusion: firms that internalize ESG principles within strategic and governance structures are not just ethically superior they are economically stronger, more resilient, and future-ready in an era defined by sustainability-driven growth.

VI. FUTURE WORK

Future research should expand the comparative framework by incorporating more granular data on ESG sub-pillars to examine which dimensions environmental, social, or governance contribute most to firm valuation across industries and regions. Longitudinal studies using dynamic panel and causality models could further explore the persistence of ESG impacts over multiple business cycles, especially during market crises or geopolitical disruptions. Additionally, integrating qualitative dimensions such as corporate culture, board diversity, and sustainability-driven innovation could enrich the quantitative findings presented here. Emerging data sources, including AI-driven ESG analytics and sentiment-based sustainability indices, offer promising avenues to enhance the precision of measurement and mitigate biases inherent in existing rating systems. Finally, future studies should examine the role of institutional investors and sovereign wealth funds in accelerating ESG integration across developing economies, where regulatory enforcement remains uneven. By bridging methodological, sectoral, and regional gaps, forthcoming research can provide deeper insights into how ESG transitions from a corporate

choice to a universal financial imperative shaping the global investment landscape.

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