#### Contact

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www.linkedin.com/in/rajarubanrajindram (LinkedIn) github.com/rubanero14 (Portfolio) codepen.io/rubanero14/pens/public (Portfolio)

### Top Skills

Front-End Development
Cascading Style Sheets (CSS)
HTML

#### Certifications

JavaScript Algorithms and Data Structures, Computer Science

Pre Contract Examination For Insurance Agents

Takaful Basic Examination (TBE)

Full Stack Web Development

Responsive Web Design, Computer Science

# Rajaruban Rajindram

Frontend Developer by Profession | Full Stack Developer by Passion Kuala Lumpur

## Summary

#### Snapshot:

Currently I'm a Frontend Developer working with: HTML, CSS, JavaScript (Vanilla, Node, Vue & React).

I had a Banking & Finance background during the pre-Covid era, where I have generated minimum in total business of MYR12million ++ during my banking stint (This numbers includes total number of business brought in by various financial products, ie: Mortgage, SME, & Personal Financing.

Acquired LinkedIn Verified Skill Badges:

- Front-End Development (Top 15% Scorer)
- Android (Top 15% Scorer)
- CSS (Top 5% Scorer)
- HTML (Top 30% Scorer)
- Cybersecurity (Top 30% Scorer)

Raven's Advanced Progressive Matrices (APM) Score: 156

Web Portfolio: DM me

GitHub: https://github.com/rubanero14

Codepen: https://codepen.io/rubanero14/pens/public

Recent Project:

Type: Personal Webapp (Full Stack)

Base Framework: Vue JS (Frontend), Node & Express JS (Backend)

Description: Global Stocks Data Pipeline and Analytics Tool for

Dividend Research and Analysis

Supported Devices: Mobile and Desktop Live Demo: https://rubanero14.github.io

## Experience

Capital Platforms Pte Ltd Frontend Developer November 2021 - Present (8 months)

Kuala Lumpur

- Developing awesome and functional in-house and clients' system's User Interface and User Experience using Vue JS framework, HTML, CSS, JavaScript, C#, Figma, Typescript and other relevant tools
- Worked on modernizing the Frontend of extensive legacy internal CRM system within 90days, enabled mobile responsive functionality across many devices, worked around to ensure the legacy codes are kept intact which written on C# and Angular framework and improvised where it needed.

RHB Banking Group Assistant Sales Manager November 2018 - February 2021 (2 years 4 months) Kuala Lumpur, Malaysia

- Sales Management Supervise the activities of sales representatives and team in order to meet sales target
- Participate in the interviewing, hiring, and training of sales staff
- Address issues in delivery of sales/services, and resolution of customer complaints
- Collaborate with sales management to plan and develop effective sales strategies and to also set goals and targets
- Perform administrative tasks of performance tracking and filing
- Account Management Maintain contact with clients in order to create a good working relationship that fosters

increased sales and customer base

- Assist sales managers in the planning and organization of periodic sales meetings
- Monitor the performance of sales staff to spot work areas that require improvement
- Recommend and implement training programs for sales reps and team to improve their

work efficiency

- Ensure adherence to the work policies, ethics and regulations
- Display and explain company products/services to potential clients to influence purchase

 Consistently churned profitable numbers with a Benefit to Cost ratio 8.6X (This ratio is calculated based on net profit from sales divide by basic salary(yearly)

Al Rajhi Bank Contact Centre Executive 2017 - September 2018 (1 year)

Kuala Lumpur, Malaysia

- 1. To do Sales and Marketing for Bank's Personal Financing product to mass market
- 2. Help to facilitate to get Credit Approval for prospect's Personal Financing application .
- 3. To act as first Line of Defence to bring in only credit worthy prospects with solid repayment track records.
- 4. To generate and source new business via referrals and prospecting for the Bank while maintaining good relationship with existing clients for sustainable business
- Consistently churned profitable numbers with a Benefit to Cost ratio 3.7X (This ratio is calculated based on net profit from sales divide by basic salary(yearly)

Standard Chartered Bank 9 years 11 months

Business Development Executive September 2012 - February 2017 (4 years 6 months) Petaling Jaya

- 1. To do Sales and Marketing for Bank's Mortgage and Personal Loan products to mass market
- 2. Help to facilitate to get Credit Approval for prospect's Mortgage and Personal Loan application.
- 3. To act as first Line of Defence to filter out non credit worthy prospects by performing independent background check, documentations verification and etc.
- Consistently churned profitable numbers with a Benefit to Cost ratio 16X (This ratio is calculated based on net profit from sales divide by basic salary(yearly)

Assistant Manager, Consumer Banking Operations April 2007 - August 2012 (5 years 5 months) Petaling Jaya

- 1. Do daily reporting to Head of dept on KPIs and tasks uptates and status.
- 2. Facilitate day to day tasks to team members to ensure smooth process flow and eod clearance of tasks given and avoiding any backlogs.
- 3. Facilitate with warehousing vendors for securing documentations for filing.
- 4. Facilitate my team to do electronic back up for same documentations by scanning and storing in our internal bank system on daily basis.

## Education

Lincoln University College

Masters of Business Administration (MBA), Business Administration and Management, General · (July 2020 - July 2021)

Kolej Teknologi Paramount Associate's degree, Computer Science

SMK Raja Mahadi High School Diploma (SPM), Science Stream