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(Portfolio)

Top Skills

Vue.js
JavaScript
Front-End Development

Certifications

JavaScript Algorithms and Data
Structures, Computer Science
Pre Contract Examination For
Insurance Agents
Certified Vue Developer (Vue 3
| Vuex | Router) - The Complete
Developer Guide
Takaful Basic Examination (TBE)
Full Stack Web Development

Rajaruban Rajindram

Frontend Developer by Profession | Full Stack Developer by Passion
Kuala Lumpur

Summary

I'm a Frontend Developer working with: HTML, CSS, JavaScript & Vue

Experience

Capital Platforms Pte Ltd
Frontend Developer
November 2021 - Present (9 months)
Kuala Lumpur

- Developing awesome and functional in-house and clients' system's User Interface and User Experience.
- Working on modernizing the Frontend of extensive legacy internal CRM system, enabled mobile responsive functionality across many devices, worked around to ensure the legacy codes are kept intact which written on C# and Angular JS framework.
- Working on client side projects built on Vue JS framework

RHB Banking Group
Assistant Sales Manager
November 2018 - February 2021 (2 years 4 months)
Kuala Lumpur, Malaysia

- Sales Management - Supervise the activities of sales representatives and team in order to meet sales target
- Participate in the interviewing, hiring, and training of sales staff
- Address issues in delivery of sales/services, and resolution of customer complaints
- Collaborate with sales management to plan and develop effective sales strategies and to also set goals and targets
- Perform administrative tasks of performance tracking and filing
- Account Management - Maintain contact with clients in order to create a good working relationship that fosters increased sales and customer base

- Assist sales managers in the planning and organization of periodic sales meetings
- Monitor the performance of sales staff to spot work areas that require improvement
- Recommend and implement training programs for sales reps and team to improve their work efficiency
- Ensure adherence to the work policies, ethics and regulations
- Display and explain company products/services to potential clients to influence purchase
- Consistently churned profitable numbers with a Benefit to Cost ratio 8.6X
(This ratio is calculated based on net profit from sales divide by basic salary(yearly))

Al Rajhi Bank

Contact Centre Executive

2017 - September 2018 (1 year)

Kuala Lumpur, Malaysia

1. To do Sales and Marketing for Bank's Personal Financing product to mass market
 2. Help to facilitate to get Credit Approval for prospect's Personal Financing application .
 3. To act as first Line of Defence to bring in only credit worthy prospects with solid repayment track records.
 4. To generate and source new business via referrals and prospecting for the Bank while maintaining good relationship with existing clients for sustainable business
- Consistently churned profitable numbers with a Benefit to Cost ratio 3.7X
(This ratio is calculated based on net profit from sales divide by basic salary(yearly))

Standard Chartered Bank

9 years 11 months

Business Development Executive

September 2012 - February 2017 (4 years 6 months)

Petaling Jaya

1. To do Sales and Marketing for Bank's Mortgage and Personal Loan products to mass market
2. Help to facilitate to get Credit Approval for prospect's Mortgage and Personal Loan application.

3. To act as first Line of Defence to filter out non credit worthy prospects by performing independent background check, documentations verification and etc.

- Consistently churned profitable numbers with a Benefit to Cost ratio 16X (This ratio is calculated based on net profit from sales divide by basic salary(yearly))

Assistant Manager, Consumer Banking Operations

April 2007 - August 2012 (5 years 5 months)

Petaling Jaya

1. Do daily reporting to Head of dept on KPIs and tasks updates and status.
2. Facilitate day to day tasks to team members to ensure smooth process flow and eod clearance of tasks given and avoiding any backlogs.
3. Facilitate with warehousing vendors for securing documentations for filing.
4. Facilitate my team to do electronic back up for same documentations by scanning and storing in our internal bank system on daily basis.

Education

Lincoln University College

Masters of Business Administration (MBA), Business Administration and Management, General · (July 2020 - July 2021)

Kolej Teknologi Paramount

Associate's degree, Computer Science

SMK Raja Mahadi

High School Diploma (SPM), Science Stream