

## GAINS Profile

<b>Name of contact:</b>	<b>Sunil K</b> <b>Executive Director – BNI NEW Delhi</b> <b>District Director – BNI India.</b> Founder Director / Chief Executive at: ADI Group. ACS International Couriers Pvt. Ltd., ADI Cargo Operations Pvt. Ltd. ADI Corporate Consultancy Pvt. Ltd., ADI Corporate Training M:+91 9899789340 email: <a href="mailto:sunilk@bni-india.in">sunilk@bni-india.in</a> <a href="http://www.bni-delhiwest.in">www.bni-delhiwest.in</a>		
<b>Date of meeting:</b>	Please call a day in advance	<b>Time of meeting:</b>	Preferably Second Half of the day
<b>Start Time:</b>	On schedule	<b>Finish Time:</b>	☺
<b>Meeting Location:</b>	Preferably in Dwarka or a location as decided Mutually.		
<b>Goals:</b>	<p>My B-HAG is to spread the word of mouth marketing as an effective tool for growth for as many Entrepreneurs in Delhi and Beyond. I wish to make a pool of 5000 + member region of BNI in my area of influence and ensure they grow and enjoy their entrepreneurial journey. My direct Business of Express Distribution to be an effective organization with customer in Mind. Want to reach 20 Station of Domestically in India to be the most preferred service partner to customers.</p> <p>Assisting People with Developing right skill sets to Excel in their Executive Journey will be the next venture I wish to be a part of.</p>		
<b>Accomplishments:</b>	<p>Had Managed large and medium sized sales organizations for the <b>Best - In - Class</b> global organizations and leading service providers in the field of Transportation and Aviation. Founded and established a couple of very effective Express distribution companies in India. Awarded by CII for innovation in Logistics and distribution – SCALE - 2014 Awarded by WIAL – World Institute of Action Learning as the client of the year in Leadership development through Action Learning – 2015</p> <p>Active mentor for Start ups and small scale organizations</p> <p>A strong express distribution network established and managed in Greater china and neighbouring Asian Countries.</p>		
<b>Interests:</b>	<p>People. Building up systems and process to help people to achieve their personal and professional Goals in life.</p> <p>Logistics, Express distribution and Complex Supply Chain solutions</p> <p>Sales Development and Driving ambitious organizational Goals to Achieve them. Travel and Exploring the Nature. Fascinated with the Nature, Wild life and Mountain Tourism. Dogs. Just Love them. Wish to open a retirement home for them.</p>		
<b>Networks:</b>	<p>Asian Express Network, which is spread across all continents and adequately, represented in all major business hubs.</p> <p>Taipei International Business Community.</p> <p>Alumni of my Business studies, Schools and affiliated Organizations.</p> <p>BNI – The <b>NETWORK</b>, which will enhance your <b>NET WORTH</b>! Being associated with BNI for more than 4 years is helping me to identify and reach the Right People for the Right Job at the Right Time!</p>		
<b>Skills</b>	<p>Business Strategy and Strategically planning, Implementation and Leadership.</p> <p>Supply Chain Management</p> <p>Identifying core areas of Challenge and Practical solutions</p> <p>Learning and Development</p> <p>Identifying core areas of Challenge and Practical solutions to overcome challenges</p> <p>Thinker, Analyst and Trainer</p>		

