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### **Business Problem**

New York City has probably the most competitive restaurant industry. With millions of tourists flocking to the big apple each year, apart from historical sites, the varied cuisines are equally an attraction. However, knowing the stiff competition, smart decisions need to be made to start a restaurant business that draws in clientele and makes a profit.

This analysis focuses on the following aspects of solving for a business case:

- 1. Which cuisines are prevalent in NYC?
- 2. Which cuisines are relatively absent in NYC?
- 3. Where is cuisine absenteeism seen the most?
- 4. Which sensible selections could be made as cuisines of choice for the business?
- 5. Which sensible boroughs of NYC could be chosen as target locations?

### Data

NYC open source data is obtained from data.ny.gov.

The data is downloaded dynamically in the csv format and converted into a dataframe.

This data consists of the following relevant columns

- 1. DBA = restaurant name
- 2. ZIPCODE = location zip
- 3. Latitude
- 4. Longitude
- 5. CUISINE DESCRIPTION = tags the type of food served
- 6. Several other columns not necessarily relevant for this analysis

#### Issues

The Foursquare API was not used in this work because of the "Quota error". As a result a more open source data set as the one described above is used which does not have any quota issues for developers.

### Methodology

A detailed stepwise process with related outcomes is explained in this section.

- 1. Necessary libraries are installed and/or imported
- 2. Data capture
  - i. Data is obtained from the open source NYC government website using 'https://data.ny.gov/api/views/43nnpn8j/rows.csv?accessType=DOWNLOAD&sorting=true'
  - ii. This is converted to a pandas dataframe for further manipulation.
- 3. Cleaning
  - i. The dataframe is assessed for non-existent borough names and these rows are removed
  - ii. Rows with NaN values are removed that would typically be present in the Latitude/Longitude columns
  - iii. Rows with no tag for the cuisines in the column CUISINE DESCRIPTION are also removed

#### 4. EDA

- i. This step explores the counts of the restaurants per NYC borough by the cuisine descriptor
- ii. To look for a business opportunity, we focus on the lowest counts that indicates there's a shortage
- iii. Further, we look for non-specialty and specialty cuisines to focus on a handful of targets

#### 5. Mapping

- i. General maps are made for NYC
- ii. Maps with selected cuisine types are also made
- 6. Observations and actionable insights

# Results

## Lowest counts of cuisines across NYC

The table below shows the lowest 25 cuisine types.

| CUISINE            | COUNT | Tag           |  |
|--------------------|-------|---------------|--|
| Basque             | 7     | Specialty     |  |
| Chilean            | 34    | Specialty     |  |
| Czech              | 43    | Specialty     |  |
| Nuts/Confectionary | 43    | Non-specialty |  |
| Iranian            | 66    | Specialty     |  |
| Scandinavian       | 76    | Specialty     |  |
| Southwestern       | 80    | Specialty     |  |
| Fruits/Vegetables  | 82    | Non-specialty |  |
| Cajun              | 86    | Specialty     |  |
| Californian        | 93    | Non-specialty |  |
| Indonesian         | 121   | Specialty     |  |
| Soups              | 124   | Non-specialty |  |
| Creole/Cajun       | 150   | Specialty     |  |
| Hotdogs            | 177   | Fast Food     |  |
| Portuguese         | 178   | Specialty     |  |
| Moroccan           | 182   | Specialty     |  |
| Egyptian           | 191   | Specialty     |  |
| Afghan             | 207   | Specialty     |  |
| Pancakes/Waffles   | 227   | Specialty     |  |
| Ethiopian          | 236   | Specialty     |  |
| English            | 244   | Specialty     |  |
| Hotdogs/Pretzels   | 305   | Fast Food     |  |
| Armenian           | 320   | Specialty     |  |
| Australian         | 431   | Specialty     |  |
| German             | 448   | Specialty     |  |

Three cuisines are highlighted in red as they seem to be viable options with a relatively low number of existing establishments.

# Lowest counts of cuisines per borough

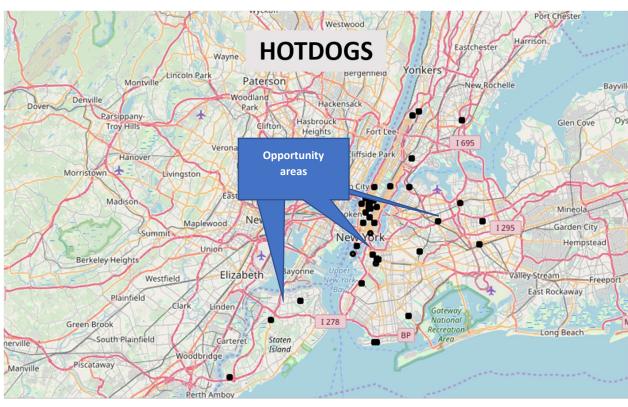
The table below further details the cuisine counts per borough which were highlighted earlier to have a relatively low overall presence.

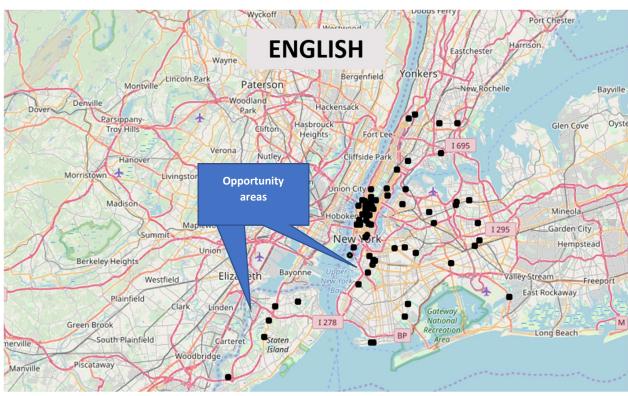
| BOROUGH       | CUISINE DESCRIPTION           | COUNT |
|---------------|-------------------------------|-------|
| Bronx         | Pakistani                     | 3     |
| Bronx         | Hotdogs                       | 4     |
| Brooklyn      | English                       | 4     |
| Bronx         | Vegetarian                    | 5     |
| Manhattan     | Creole/Cajun                  | 6     |
| Bronx         | Armenian                      | 7     |
| Manhattan     | Basque                        | 7     |
| Queens        | Fruits/Vegetables             | 7     |
| Staten Island | Continental                   | 7     |
| Staten Island | Tapas                         | 7     |
| Bronx         | Czech                         | 8     |
| Staten Island | Soups & Sandwiches            | 8     |
| Queens        | Hotdogs                       | 9     |
| Brooklyn      | Scandinavian                  | 10    |
| Queens        | Cajun                         | 12    |
| Bronx         | French                        | 13    |
| Staten Island | African                       | 14    |
| Brooklyn      | Californian                   | 15    |
| Brooklyn      | Nuts/Confectionary            | 15    |
| Queens        | Australian                    | 16    |
| Staten Island | Chinese/Japanese              | 16    |
| Staten Island | Pancakes/Waffles              | 16    |
| Brooklyn      | Indonesian                    | 17    |
| Queens        | Czech                         | 17    |
| Staten Island | Cajun                         | 17    |
| Staten Island | Steak                         | 17    |
| Brooklyn      | Czech                         | 18    |
| Brooklyn      | Fruits/Vegetables             | 18    |
| Brooklyn      | Filipino                      | 19    |
| Queens        | English                       | 19    |
| Queens        | Iranian                       | 19    |
| Queens        | Moroccan                      | 19    |
| Staten Island | Vietnamese/Cambodian/Malaysia | 21    |
| Brooklyn      | Soups                         | 22    |
| Manhattan     | Creole                        | 22    |
| Manhattan     | Southwestern                  | 22    |
| Staten Island | Hotdogs/Pretzels              | 24    |
| Bronx         | Eastern European              | 27    |
| Bronx         | Pancakes/Waffles              | 28    |
| Bronx         | Soups & Sandwiches            | 28    |

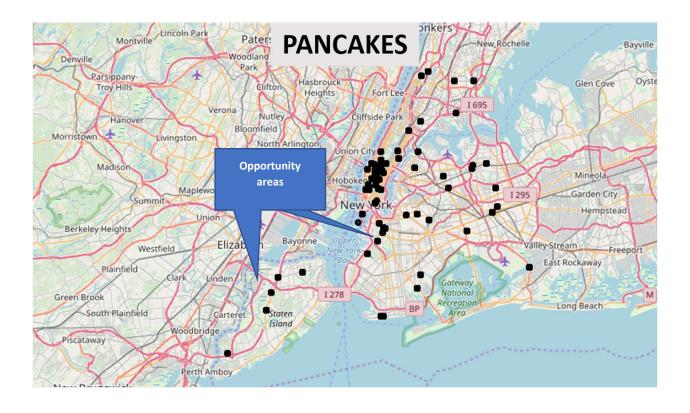
Here the lack of Hotdogs serving restaurants is further evident.

## Mapping

Below are maps with the existing restaurants as indicated by the label.







## Observations and Actionable Insights

Based on the analysis and mapping, the following insights could be derived.

- 1. There is a relative lack of restaurants across NYC for the following cuisines
  - a. Hotdogs
  - b. English food
  - c. Pancakes
- 2. Based on visual mapping, the following observations could be made
  - a. Staten Island is a clear opportunity as establishments there are few and sparse
  - b. The area of Brooklyn closer to Manhattan is another opportunity with relatively low number of restaurants
  - c. Further, a similar low density exists near both of NYC's major airports namely JFK and LGA