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Valuation Date: 11th February 2025

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## INVESTMENT THESIS



**Thesis**: Delta Air Lines is a compelling investment opportunity due to its strong market position, cost efficiencies, diversified revenue streams, and undervaluation compared to its intrinsic worth. Given a target price of \$70.90 (vs. current price of \$64.75), I'm expecting solid upside potential.

## Final Verdict: HOLD/BUY Delta Air Lines (DAL) – Target Price: \$70.90

Delta is a high-quality airline with a proven business model, strong revenue diversification, and a clear path to growth. At current price levels, the stock remains undervalued, presenting a solid buying opportunity with limited downside risk. The airline's cost leadership, premium brand positioning, and strong free cash flow generation further reinforce its long-term investment appeal.

## **COMPANY OVERVIEW**



## 1.1 Company Description

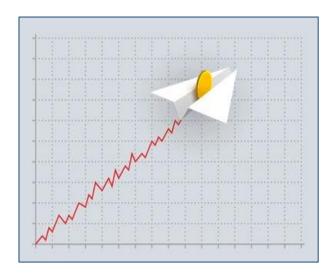
Delta Air Lines Inc. (NYSE: DAL) is one of the world's largest and most profitable airlines, headquartered in Atlanta, Georgia. Delta operates a global network serving over 200 million customers annually. With a fleet of over 900 aircraft, Delta is a major player in the domestic and international air travel industry, offering a range of services, including cargo, vacation packages, and international services through its partnership in the SkyTeam Alliance.



countries and flies to more than 200 destinations. Delta serves key hubs in Atlanta, Detroit, Minneapolis-St. Paul, New York (JFK), Salt Lake City, and Los Angeles, making it a dominant player in the North American air travel market.

### 1.2 Strategy

Delta's strategy focuses on several key pillars to maintain its market leadership:



#### Fleet Modernization and Sustainability:

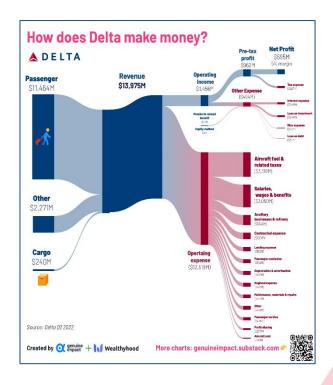
Delta is continuously renewing its fleet to lower operating costs and improve fuel efficiency. As of 2024, Delta has ordered over 400 new aircraft, including Airbus A321neos and Boeing 737 MAX planes, reducing maintenance costs and boosting overall fleet efficiency.

Premium Offering Expansion: Delta has aggressively focused on premium service offerings like Delta One and First Class. In 2023, 28% of Delta's total passenger revenue came from premium cabin products, a significant driver of its profit margins.



Revenue Diversification: Delta continues to increase its focus on ancillary revenue, with significant income from baggage fees, seat upgrades, loyalty programs, and other non-ticket sales. This strategy helps reduce reliance on volatile ticket sales.

**Global Expansion:** Through partnerships with international carriers in the SkyTeam Alliance, Delta is strengthening its global footprint, particularly in Asia and Europe. By



2024, Delta aims to expand its reach to 15 new international destinations.

## 1.3 Shareholder Structure and Dividend Policy

Delta's shareholding structure is diverse, with a mix of institutional investors, retail investors, and hedge funds holding a significant portion of its shares. Vanguard and BlackRock hold substantial stakes, with a combined 15% ownership.



Dividend Policy: Delta suspended dividend payouts during the COVID-19 pandemic but resumed them in 2022. As of 2024, Delta pays a quarterly dividend of \$0.10 per share, providing a dividend yield of 2.8% at current share prices. The airline maintained payout has а ratio approximately 20%, signalling a cautious returning approach to capital focusing shareholders while debt on reduction and fleet investments.







## 1.4 Management Team

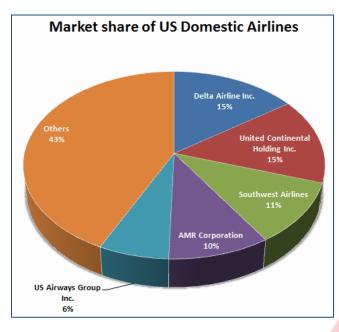
The management team of Delta is one of the key reasons for the company's resilience through turbulent economic conditions.

2016, overseeing its **transformation** into a leading global carrier. Under his leadership, Delta has expanded its **international routes** and improved operational efficiencies.

Paul Jacobson, CFO: As CFO, Paul played a pivotal role in restoring Delta's balance sheet during and after the COVID-19 crisis. He was instrumental in securing financing to maintain liquidity during the pandemic and has been leading efforts to reduce the company's debt load.

Gil West, COO: Gil's leadership focuses on ensuring Delta's operational efficiency, customer satisfaction, and on-time performance. Under his direction, Delta has improved its on-time performance to 85% in 2023, surpassing the industry average of 81%.

## AMERICAN AIRLINE INDUSTRY



## 2.1 A Cyclical Industry Going Through an Economic Recession

The airline industry is highly cyclical and significantly affected by economic downturns. The COVID-19 pandemic caused a sharp decline in global air travel, but the industry has been on a recovery trajectory since 2021.

U.S. Airlines Fuel Consumption
Millions of gallons
Scheduled service

1,566

1,646

1,646

1,646

1,646

1,646

1,646

1,646

1,646

1,646

1,646

1,646

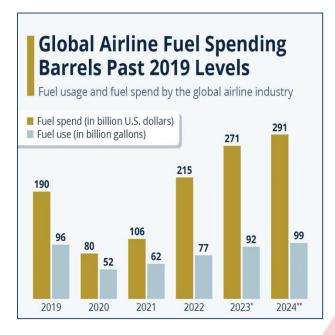
1,646

1,646

1,646

In 2023, global air traffic increased by 32%, but it was still 10% below pre-pandemic levels. In the U.S., domestic air travel has almost fully recovered, driven by pent-up demand for leisure travel. However, business travel recovery is slower, with 2024 projections suggesting it will not return to 2019 levels until 2025.

Fuel Price Sensitivity: As of 2024, airlines are facing higher fuel prices, with crude oil prices hovering around \$85 per barrel. Fuel accounts for around 25% of Delta's



operating costs, making it one of the largest cost items. Historically, a \$1 increase in the price of oil increases Delta's annual fuel expenses by \$40 million.

## 2.2 Oil Price Dynamics

Delta's fuel costs are highly sensitive to fluctuations in oil prices. For 2023, Delta's fuel costs amounted to \$8.9 billion, reflecting an 18% increase from the previous year due to rising oil prices. Delta uses hedging strategies to mitigate some of this exposure, but the airline is still impacted by oil price movements.

Fuel Cost Sensitivity: Delta's fuel cost per gallon was \$2.28 in 2023, up from \$1.85 in 2022. If oil prices rise by \$10 per barrel, Delta's fuel costs would increase by about \$200 million annually.



## 2.3 Political Change and Its Impact on Delta

Political events and changes in government policy have a direct impact on the airline industry. For instance:



**U.S.-China Trade War**: Trade tensions between the **U.S.** and **China** led to volatility in international routes, particularly those to **Asia**. Delta operates **16 daily flights** to China, so any disruption due to tariffs or other barriers could significantly affect its revenues.

Regulatory Environment: The FAA (Federal Aviation Administration) continually introduces new safety regulations, which could raise operational costs for Delta. Additionally, increases in airport security fees or aviation taxes can affect Delta's cost structure.

## 2.4 Industry Trends



Post-Pandemic Recovery: The airline industry continues to recover, with global passenger traffic in 2024 expected to grow by 15% year-over-year. Delta is particularly well-positioned in international travel, which is recovering faster than domestic.

Sustainability Initiatives: Delta has committed to becoming carbon-neutral by 2030. The company plans to invest in sustainable aviation fuel (SAF) and explore new technologies to reduce its carbon footprint. It is currently working on

increasing the use of **SAF**, which will account for **10%** of its fuel by **2030**.

**Technological Innovation**: Delta continues to innovate with **biometric technology**, including facial recognition at check-in and boarding. The company is also enhancing its **mobile app**, which increased customer engagement by **12%** in 2023.



# DELTA AIR LINES COST BREAKDOWN VS COMPETITORS

Delta's cost structure is highly competitive when compared to its peers. The following table breaks down key operational costs:

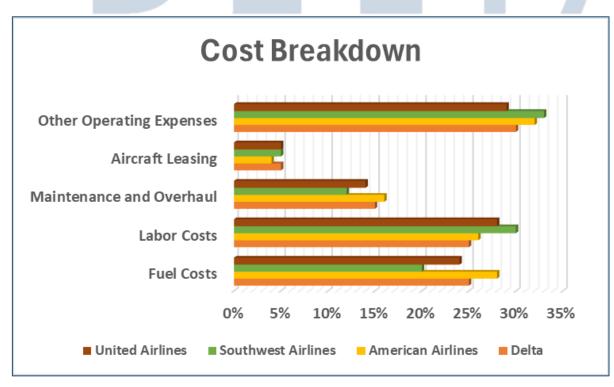
Expense Category	Delta	American Airlines	Southwest Airlines	United Airlines
Fuel Costs	25%	28%	20%	24%
Labor Costs	25%	26%	30%	28%
Maintenance and Overhaul	15%	16%	12%	14%
Aircraft Leasing	5%	4%	5%	5%
Other Operating Expenses	30%	32%	33%	29%



Fuel Efficiency: Delta has the lowest fuel cost percentage among the major U.S. carriers. Its investment in more fuel-efficient aircraft, like the Airbus A350 and Boeing 737 MAX, has helped reduce fuel consumption per mile.

Labor Costs: Delta's labor cost is slightly lower than that of Southwest Airlines, which has a higher proportion of unionized employees. Delta's labor contracts are also more flexible, allowing the company to adjust staffing levels based on demand fluctuations.

Maintenance: Delta's maintenance costs are in line with the industry, with ongoing investments in fleet renewal and new aircraft helping lower long-term maintenance expenses.



#### UNITED spirit Southwest jetBlue 10.6% 16.0% 16.8% Alughu Air Group 17.3% HAWAIIAN American Airlines 🔪 17.6% Trontier 7.5% 3.6% Others **▲** DELTA **SkyWest** 2.4%

# DELTA AIR LINES COMPETITIVE ANALYSIS

Delta faces competition from U.S.-based airlines like American Airlines, United Airlines, Southwest Airlines, and JetBlue. However, Delta has several competitive advantages:

#### **Market Position**

Delta dominates the domestic market, with approximately 17% of the U.S. domestic market share in 2023. It also has a strong international presence, with about 18% of international passenger traffic originating from Delta.

## 

## Most Profitable U.S. Carrier in International Travel

Delta is the most profitable U.S. carrier in international travel, with its international revenues contributing 40% of total revenues in 2023. Delta's premium products like Delta One and its strategic alliances with global

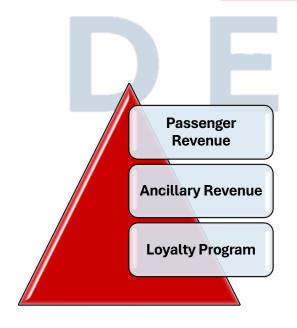
carriers have driven strong growth in this segment.



### **Highest Brand Value in the Industry**

Delta boasts the highest brand value in the airline industry, with a \$20 billion valuation in 2023. Its SkyMiles loyalty program has over 90 million members, which provides Delta with a steady stream of high-margin revenue.

## **KEY VALUE DRIVERS**



#### Revenue Breakdown

Passenger Revenue: Delta derives the majority of its revenue from passenger services, which accounts for 70% of total revenue. Delta is also focusing on expanding its premium cabin offerings, which have higher margins.

Ancillary Revenue: Ancillary revenue continues to be a major growth area. In 2024, Delta's ancillary revenue totalled \$4.8 billion, driven by baggage fees, seat



selection, and the SkyMiles credit card program.

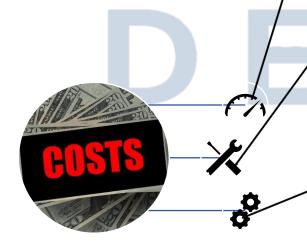
**Loyalty Program:** Delta's SkyMiles program remains a significant driver of its profitability, contributing approximately \$6.3 billion annually. Membership has grown by 10% year-over-year.

#### **Cost Breakdown**

Fuel: Fuel is Delta's largest cost. The airline has hedging strategies in place, but fluctuations in oil prices can significantly impact costs. Delta is working to mitigate this by investing in more fuel-efficient aircraft.

Labor Costs: Labor is the second-largest cost component. Delta's employee productivity is higher that than of competitors, thanks to its focus on automation and technology.

Maintenance: The company spends heavily on maintaining its fleet. However, its focus on modernizing its aircraft fleet helps mitigate the long-term cost of repairs and maintenance.



## **FORECAST**

### **Revenue Projections (2025-2029)**

**Available Seat Miles (ASM):** Projected growth in ASM at a 5% CAGR, driven by Delta's expansion in international routes and the recovery of business travel.

Passenger Mile Yield (RPM): Projected 2.5% increase in yield, driven by Delta's focus on premium offerings and dynamic pricing strategies.

**Load Factor:** The load factor is expected to remain around 85%, consistent with historical trends.

**Loyalty Program:** Projected growth in SkyMiles members by 8% annually, contributing to high-margin revenue growth.







## **Cost Projections**

**Aircraft Fuel:** Fuel costs are expected to rise by 5% annually, assuming oil prices remain around \$85 per barrel.

**Salaries:** Projected growth of 3% annually as Delta continues to invest in its workforce.



**Regional Carrier Expense:** Costs associated with regional carriers are expected to remain stable as Delta adjusts its flight network.

## **VALUATION**



## **Discounted Cash Flow (DCF) Analysis**

**WACC**: 6.104%

Exit Multiple (EBIT): 5.98x

Based on our DCF analysis, Delta's **Enterprise Value** is **\$59.07 billion**, and the **implied share price** is **\$70.90** for FY2025.

## **Comparable Company Analysis**

Company	EV/EBITDA	EV/SALES	P/E
Delta Airlines	6.2x	1.3x	13.8x
American Airlines	6.5x	2.4x	14.7x
United Airlines	5.9x	1.1x	12.3x
Southwest Airlines	4.8x	0.9x	10.7x

#### **Implied Equity Value for Delta**

Low End: \$54.1 per share

High End: \$87.5 per share

Given the high-end valuation and strong market position, we set a **target price of \$70.90** for FY2025.



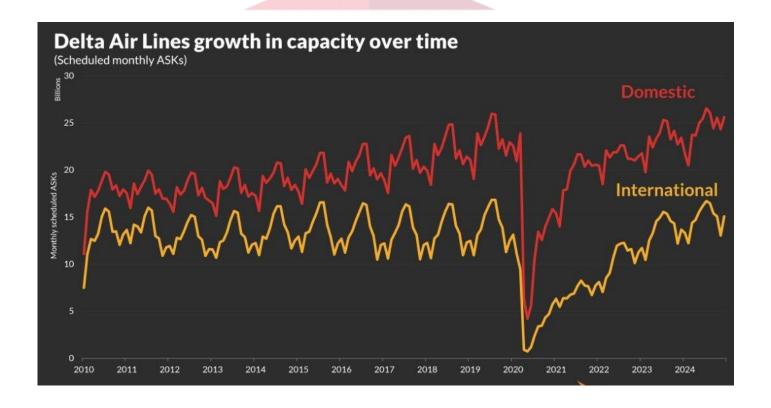
## CONCLUSION

Delta Air Lines Inc. is a leading carrier in both the U.S. domestic and international aviation markets, with a well-diversified revenue stream, strong brand recognition, and a proven ability to adapt to industry challenges. The company's focus premium travel, loyalty programs, and cost efficiencies enhances its profitability and long-term growth prospects. lts commitment to sustainability, fleet modernization, and technological advancements continued ensures operational resilience.



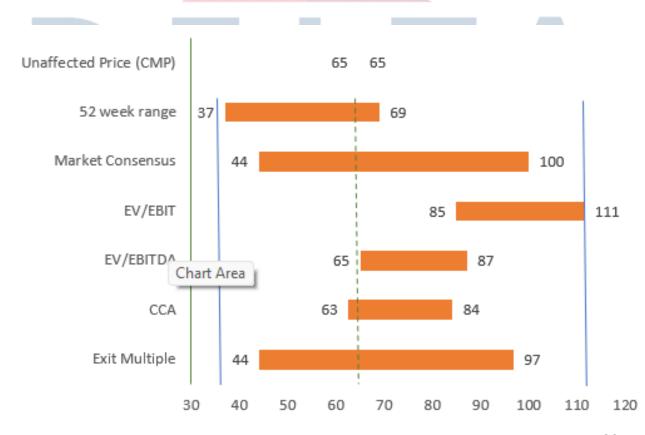


From a valuation standpoint, my **Discounted** Cash Flow (DCF) model suggests an implied share price of \$70.90, while Delta's current market price stands at \$64.75, indicating that the stock is undervalued by approximately 9.5%. This presents compelling investment opportunity with significant upside potential. Given its strong fundamentals, strategic initiatives, and competitive edge, I issue a HOLD/BUY recommendation for Delta Air Lines stock, with a target price of \$70.90 for FY2025, expecting solid returns as the airline continues to outperform competitors and expand its market leadership.



## **FOOTBALL FIELD ANALYSIS**

Method	Lower	Difference	Higher
Exit Multiple	44.2	52.6	96.8
CCA	62.69	21.50	84.19
EV/EBITDA	65.11	22.0	87.15
EV/EBIT	85.0	26.5	111.5
Market Consensus	44	56.0	100
52 week range	37.0	32.0	69.0
Unaffected Price (CMP)	64.75		64.75
Final range	62.5		111.5



The football field analysis evaluates Delta Airlines' valuation using multiple methodologies, including Exit Multiple, CCA, EV/EBITDA, EV/EBIT, and Market Consensus. The unaffected price is \$64.75, while the final valuation range spans \$62.5 to \$111.5. The 52-week trading range (\$37-\$69) suggests market sentiment, with Delta's stock currently near its upper bound. The Exit Multiple and Market Consensus methods indicate lower valuations starting at \$44, while EV/EBIT reaches up to \$111. The bar chart provides a clear comparison, helping investors assess if the stock is undervalued or overvalued. This analysis is essential for M&A decisions, private equity evaluations, and strategic planning, consolidating various valuation perspectives into a single visual framework for informed decision-making.



## **APPENDIX**

	COST OF EQUITY
REGRESSION BETA	9.49%
BOTTOM UP BETA	8.34%

Valuation Date	11-02-2025
Projection Date(YEAR END)	31-12-2025
Projection Date(MID YEAR)	30-06-2025

	0.88	1.88	2.88	3.88	4.88
STEP 1:	DEC' 2025	DEC' 2026	DEC' 2027	DEC' 2028	DEC' 2029
EBIT	4357	5788	7426	9307	11381
Tax rate	21%	21%	21%	21%	21%
NOPAT	3442	4573	5867	7352	8991
(+)D&A	2862	3225	3665	4195	4833
(+)NCWC	893	1021	1217	1451	1730
(-)Capex	-7246	-8555	-10115	-11975	-14193
FCFF	-50	264	633	1023	1361

STEP 4:	Gordon Growth
Growth rate of US	2.30%
Terminal Value	36604
PV of TV	27404



Exit Muitiple	
EBIT	11,381
EV/EBIT	5.98
Terminal Value	68059
PV OF TV	50954

Name of Target Company		DeltaAirlines				Median	1								
				Implied EV-D		Minority	T	Debt		_		y-Delta Airline		nplied Per Share V	
Metrics		Lower 10%			Higher	Interest	lotal Debt	Equivalent	Cash Eq	s lo	wer	Higher	Diluted Shares O/S	Lower	Higher
LTM EV/EBITDA	9.077	6.3x	7.7x	57,117	69,809	0	16194	8944	3069	0	35,048	47,740	648.0	54.1	73.7
FY1 EV/EBITDA	10.233	6.1x	7.7x 7.5x	62,694	76,626	0		8944	3069	0	40,625	54,557	648.0	62.7	84.2
FY2 EV/EBITDA	11,123	5.8x	7.1x	64,262	78,543	0		8944	3069	0	42,193	56,474	648.0	65.1	87.2
	22,220	21211	7120	0.,202	10,210	·	2020	5511	5555		.2,250	20,	210.0	22.2	
										D	elta Airline	es Valuation Ra	inge as per Trading Co	62.7	84.2
				Implied EV-D	elta Airlines	Minority		Debt		Investment m	olied Equit	y-Delta Airline		ıplied Per Share V	alue-Delta Airline
Metrics		Lower 10%			Higher	Interest	Total Debt	Equivalent	Cash Eq	s Lo	wer	Higher	Diluted Shares O/S	Lower	Higher
LTM EV/EBIT	6,016	10.7x	13.1x	64,431	78,748	0	16194	8944	3069	0	42,362	56,679	648.0	65.4	87.5
FY1 EV/EBIT	7,317	13.1x	16.0x	95,696	1,16,962	0		8944	3069	0	73,627	94,893	648.0	113.6	146.4
FY2 EV/EBIT	7,965	9.7x	11.8x	77,164	94,312	0	16194	8944	3069	0	55,095	72,243	648.0	85.0	111.5
										D	elta Airline	es Valuation Ra	inge as per Trading Co	85.0	111.5
		Industry Mu	ltiple Range	Implied EV-D	elta Airlines	Minority		Debt	Cash &	Investment m	olied Equit	y-Delta Airline		nplied Per Share V	alue-Delta Airline
Metrics		Lower	Higher	Lower	Higher	Interest	Total Debt	Equivalent	Cash Eq	s Lo	wer	Higher	Diluted Shares O/S	Lower	Higher
		10%	10%												
LTM EV/Sales	61,643	0.8x	0.9x	46,543.12	56,886.03	0		8944	3069	0	24,474	34,817	648.0	37.8	53.7
FY1 EV/Sales	62,897	0.7x	0.9x	44,260.91	54,096.67	0		8944	3069	0	22,192	32,028	648.0	34.2	49.4
FY2 EV/Sales	65,539	0.7x	0.8x	43,319.67	52,946.26	0	16194	8944	3069	0	21,251	30,877	648.0	32.8	47.7
										D	elta Airline	es Valuation Ra	inge as per Trading Co	34.2	49.4
				Indus	stry Mul	tiple R	ange								
	Ме	etrics		Lowe		Higher									
					10%		10%								
FY1 P/E				10	).8x	13.	2x								
FY2 P/E				10	).3x	12.	6x								

THE DELTA AIR LINES				Ī							
(in USD million except per Share Data)											
Income Statement	12 months	12 months	12 months	12 months	12 months	12 months	12 months	12 months	12 months	12 months	12 Months
income Statement	Dec. 31,	Dec. 31,	Dec. 31,	Dec. 31,	Dec. 31,	Dec. 31,	Dec. 31,	Dec. 31,	Dec. 31,	Dec. 31,	Dec. 31,
	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029
Operating Revenue:											
Total operating revenue	47,007	17,095	29,899	50,582	58,048	61,643	72,652	85,774	1,01,418	1,20,069	1,42,309
Operating Expense:											
Salaries and related costs	11,601	9,001	9,728	11,902	14,607	16161	18665	22036	26055	30846	36560
Aircraft fuel and related taxes	8,519	3,176	5,633	11,482	11,069	10566	13593	16048	18975	22464	26625
Ancillary businesses and refinery	1,245	1,785	3,957	5,756	4,172	5416	6985	8246	9750	11543	13681
Contracted services	2,942	1,953	2,420	3,345	4,041	4228	5020	5927	7008	8297	9834
Landing fees and other rents	2,176	1,833	2,019	2,181	2,563	3150	3538	4177	4939	5847	6930
COGS	26,483	17,748	23,757	34,666	36,452	39521	47800	56434	66726	78998	93630
Regional carrier expense	2,158	1,584	1,736	2,051	2,200	2328	3141	3708	4384	5190	6152
Aircraft maintenance materials and outside repairs	1,751	822	1,736	1,982	2,200	2616	3159	3730		5221	6188
-	2,211		953	1,891	2,432	2485	2827	3338		4672	5537
Passenger commissions and other selling expenses			756			1788	2139			3534	
Passenger service	1,312	551 399	430	1,453 508	1,750 532	548	708	2525 836		1170	4189
Aircraft rent	423				0		708	836			1386
Restructuring charges		8,219	-19	0	864	0	0			0	0
Pilot agreement and related expenses	0	0	0	0		0	_	0	_	0	0
Profit sharing	1,643	0	108	563	1,383	1389	1270	1499		2099	2487
Government grant recognition	0	-3,946	-4,512	0	0	0	0	0	_	0	0
Other	1,827	1,232	1,405	1,700	2,239	2460	2951	3484		4878	5781
Total operating expense	11,325	9,504	2,258	10,148	13,734	13614	16194	19119	22606	26763	31721
Operating Income/{Loss}/EBITA&D	9,199	-10,157	3,884	5,768	7,862	8508	8658	10222	12086	14308	16959
Non-Operating Expense:											
Interest expense	-301	-929	-1,279	-1,029	-834	-747	-1439.60	-1208.30	-995.00	-806.60	-744.50
Impairments and equity method losses	-62	-2,432	-337	0	0	0.00					
Gain/(loss) on investments, net	119	-105	56	-783	1,263	-319.00					
Loss on extinguishment of debt	0	-8	-319	-100	-63	-39.00					
Pension and related benefit/(expense)	-65	219	451	292	-244	0.00					
Miscellaneous, net	-111	137	-60	-127	-35	-232.00					
Total non-operating expense	-420	-3,118	-1,488	-1,747	87	-1337	-1439.6	-1208.3	-995	-806.6	-744.5
Depreciation and amortization	2.581	2,312	1.998	2.107	2.341	2513	2862	3225	3665	4195	4833
Depreciation and amortization	2,361	2,312	1,556	2,107	2,341	2313	2002	3223	3003	7133	7033
Income/(Loss) Before Income Taxes/EBIT	6,198	-15,587	398	1,914	5,608	4,658	4357	5788	7426	9307	11381
Income Tax (Provision)/Benefit	-1,431	3,202	-118	-596	-999	-1201	1065	1414	1815	2274	2781
		45									
Net Income/(Loss)	4,767	-12,385	280	1,318	4,609	3457	5421	7203		11581	14162
Dividend paid	980	260	0	0	128	321	75	100	128	161	197

THE DELTA AIR LINES											
(in USD million except per Share Data)											
Balance Sheet as of:	31-Dec-19	31-Dec-20	31-Dec-21	31-Dec-22	31-Dec-23	31-Dec-24	31-Dec-25	31-Dec-26	31-Dec-27	31-Dec-28	31-Dec-29
Current Assets:											
Cash and cash equivalents	\$ 2,882	\$ 8,307	\$ 7,933	\$ 3,266	\$ 2,741	\$ 3,069	\$ 3,125	\$ 3,606	\$ 5,352	\$ 8,559	\$ 14,274
Short-term investments	0	5,789	3,386	3,268	1,127	0	0	0	0	0	0
Accounts receivable	2.854	1.396	2,404	3,176	3.130	3,224	4,562	5,386	6,368	7,539	8,935
Fuel, expendable parts and supplies inventories	1,251	732	1,098	1,424	1,314	1,428	1,967	2,323	2,747	3,252	3,854
Prepaid expenses and other assets	1,262	1,180	1,119	1,877	1,957	2.123	2,123	2.123	2.123	2.123	2,123
Total Current assets	8,249	17,404	15,940	13,011	10,269	9,844	11,777	13,438	16,590	21,473	29,186
Non Current Assets:											
Property and equipment	31,310	26,529	28,749	33,109	35,486	37,595	41,979	47,309	53,759	61,540	70,900
Operating lease right-of-use assets	5,629	5,733	7,237	7,036	7,004	6,644	6,644	6,644	6,644	6,644	6,644
Goodwill	9,781	9,753	9,753	9,753	9,753	9,753	9,753	9,753	9,753	9,753	9,753
Identifiable intangibles	5,163	6,011	6,001	5,992	5,983	5,975	5,975	5,975	5,975	5,975	5,975
Cash restricted for airport construction	636	1,556	473	0	0	0	0	0	0	0	0
Equity investments	0	1,665	1,712	2,128	3,457	2,846	2,846	2,846	2,846	2,846	2,846
Deferred income taxes	0	1,988	1,294	0	0	0	0	0	0	0	0
Other noncurrent assets	3,766	1,357	1,300	1,259	1,692	2,715	2,715	2,715	2,715	2,715	2,715
Total Non Current Assets	56,283	54,592	56,519	59,277	63,375	65,528	69,912	75,242	81,692	89,473	98,833
Total Assets	64,532	71,996	72,459	72,288	73,644	75,372	81,690	88,680	98,282	1,10,946	1,28,019
Current Liabilities:											
Current maturities of debt and finance leases	2,287	1,732	1,782	2,359	2,983	2,175	2,313	2,133	1,884	621	621
Current maturities of operating leases	801	678	703	714	759	763	763	763	763	763	763
Air traffic liability	5,116	4,044	6,228	8,160	7,044	7,094	7,094	7,094	7,094	7,094	7,094
Accounts payable	3,266	2,840	4,240	5,106	4,446	4650	6468	7636	9029	10689	12669
Accrued salaries and related benefits	3,701	2,086	2,457	3,288	4,561	4,762	5,714	6,746	7,977	9,444	11,193
Loyalty program deferred revenue	3,219	1,777	2,710	3,434	3,908	4,314	4,314	4,314	4,314	4,314	4,314
Fuel card obligation	736	1,100	1,100	1,100	1,100	1,100	1,100	1,100	1,100	1,100	1,100
Other accrued liabilities	1,078	1,670	1,746	1,779	1,617	1,812	1,812	1,812	1,812	1,812	1,812
Total Current Liabilities	20,204	15,927	20,966	25,940	26,418	26,670	29,578	31,598	33,972	35,837	39,566
Non Current Liabilities:											
Debt and finance leases	8,873	27,425	25,183	20,671	17,071	14,019	12,083	9,950	8,066	7,445	6,824
Pension, postretirement and related benefits	8,452	10,630	6,035	3,707	3,601	3,144	3,144	3,144	3,144	3,144	3,144
Noncurrent air traffic liability	0	500	130	0	0	0	0	0	0	0	0
Loyalty program deferred revenue	3,509	5,405	4,849	4,448	4,512	4,512	4,512	4,512	4,512	4,512	4,512
Noncurrent operating leases	5,294	5,713 0	7,056 0	6,866 24	6,468 908	5,814	5,814	5,814	5,814	5,814	5,814
Deferred income taxes	1,456		_			2,176	2,176	2,176	2,176	2,176	2,176
Other noncurrent liabilities Total Non Current Liabilities	1,386 28,970	4,862 <b>54,535</b>	4,398 <b>47,606</b>	4,050 <b>39,766</b>	3,561 <b>36,121</b>	3,744 <b>33,409</b>	3,744 <b>31,473</b>	3,744 <b>29,340</b>	3,744 <b>27,456</b>	3,744 <b>26,835</b>	3,744 <b>26,214</b>
Stockholders' Equity:											
Common stock at \$0.0001 par value	0	0	0	0	0	0	0	0	0	0	0
Additional paid-in capital	11,129	11,259	11,447	11,526	11,641	11,740	11,740	11,740	11,740	11,740	11,740
Retained earnings/Accumulated deficit	12,454	-489	-148	1,170	5,650	8,783	14,129	21,231	30,344	41,764	55,729
Accumulated other comprehensive loss	(7,989)	(9,038)	(7,130)	(5,801)	(5,845)	(4,979)	-4,979	-4,979	-4,979	-4,979	-4,979
Treasury stock	(286)	(259)	(282)	(313)	(341)	(251)	-251	-251	-251	-251	-251
Total Equity	15,358	1,534	3,887	6,582	11,105	15,293	20,639	27,741	36,854	48,274	62,239
Total Liabilities & Equity	\$ 64,532	\$ 71,996	\$ 72,459	\$ 72,288	\$ 73,644	\$ 75,372	\$ 81,690	\$ 88,680	\$ 98,282	\$ 1,10,946	\$ 1,28,019

THE COCA-COLA COMPANY					
(in USD million except per Share Data)					
Cash Flow Statement	12 Months				
Casii Flow Statement	31-Dec-25	31-Dec-26	31-Dec-27	31-Dec-28	31-Dec-29
Cash From Operating Activities					
Net Income	5,421	7,203	9,241	11,581	14,162
Depreciation and amortization	2,862	3,225	3,665	4,195	4,833
Change in assets and liabilities:					
Trade accounts receivable	(1,338)	(824)	(982)	(1,171)	(1,396)
Inventories	(539)	(355)	(424)	(505)	(602)
Prepaid expenses and other current assets	_	-	-	-	-
Accrued Salaries	952	1,032	1,230	1,467	1,749
Accounts payable and accrued expenses	1,818	1,168	1,393	1,660	1,980
Net Cash Provided by Operating Activities	9,176	11,449	14,123	17,227	20,726
Cash From Investing Activities					
Capital Expenditure	(7,246)	(8,555)	(10,115)	(11,975)	(14,193)
Net Cash Used for Investing Activities	(7,246)	(8,555)	(10,115)	(11,975)	(14,193)
Cash From Financing Activities					
Cash dividends paid	(75)	(100)	(128)	(161)	(197)
Debt Raised	_	-	-	-	-
Debt Repaid	(1,798)	(2,313)	(2,133)	(1,884)	(621)
Net Cash Provided by/(Used for) Financing Activities	(1,873)	(2,413)	(2,261)	(2,045)	(818)
Net Increase/(Decrease) in Cash and Cash Equivalents	56	481	1,746	3,207	5,715
Cash and Cash Equivalents, Beginning of Year	3,069	3,125	3,606	5,352	8,559
Cash and Cash Equivalents, End of Period	3,125	3,606	5,352	8,559	14,274

## DELTA