

# **SHIWANGI UKEY**

## MARKET RESEARCH PROFESSIONAL

+91 8600856466, rukey9823@gmail.com www.linkedin.com/in/shiwangiukey

## **WORK EXPERIENCE**

| Key Responsibilities & Achievements   |  |  |  |  |
|---|--|--|--|--|
| Infiniti research Pvt. Ltd., Bangalore, Karnataka   |  |  |  |  |
| Analyzed pharmaceutical and biotech markets using Bloomberg and CrunchBase to assess competitive landscape. Provided recommendations for supply chain optimization and product portfolio expansion              |  |  |  |  |
| Analyzed customer behavior patterns to enhance financial product offerings using ZoomInfo and AI tools. Delivered competitive intelligence to optimize digital lending services and fintech adoption strategies |  |  |  |  |
| Researched global market trends in building automation and energy solutions for growth opportunities. Analyzed customer needs in smart building technologies and sustainable practices for product innovation   |  |  |  |  |
| Assessed performance metrics against competitors to enhance product positioning. Analyzed regulatory impacts on product portfolios and provided strategic marketing recommendations                             |  |  |  |  |
| Conducted market analysis on consumer goods with focus on hygiene and personal care categories. Used AI tools to predict market trends and optimize pricing strategies for product lines                        |  |  |  |  |
| Researched advanced material markets focusing on optical communications and specialty glass. Identified expansion opportunities in green energy and medical devices sectors using Bloomberg data                |  |  |  |  |
|   |  |  |  |  |

## Global Market Insights, Pune, Maharashtra

Conducted secondary research using industry tools and authored SWOT and PESTEL analyses. Created comprehensive market trends and consumer profile reports

## **Report Insights Consulting**

Created consumer profiles through market research and coordinated with team members. Assisted in research projects leading to performance-based increment during internship

| Degree  | College Name                              | Date/Year              | Responsibilities  |
|---|---|------------------------|---|
| MBA in<br>Telecommunications<br>and Marketing<br>Management | MIT World<br>Peace<br>University,<br>Pune | Aug 2018 -<br>Dec 2020 | <ul> <li>Completed SIP at Tata         Communications, focusing on CRM         and NMS</li> <li>Specialized training in         communication and marketing skills</li> </ul> |
| Bachelor of<br>Engineering in<br>Computer Science           | D.Y.P.I.E.T,<br>Pune                      | Aug 2013 -<br>May 2017 | Foundational training in coding and computer science theory   |

## **SKILLS**

- Research Tools: Bloomberg, ZoomInfo, CrunchBase, Google Analytics, Al Tools
- Analysis: Qualitative & Quantitative Analysis, Market Research, Data Interpretation
- Communication: Report Writing, Content Creation, Technical Writing, Presentation
- Technical: Microsoft Office Suite, Digital Marketing, E-Commerce Platforms

## **CERTIFICATIONS & ACHIEVEMENTS**

- · Microsoft Office Certification
- Foundation of Digital Marketing and E-Commerce Certification
- "Best Beginner 2022" Award at Infiniti Research Private Limited
- First intern to receive performance-based increment at Reports Insights Consulting

## **LANGUAGES**

English, Hindi, Marathi (Professional Fluency)