

# Capstone Project - 3 Individual: Mobile Price Range Prediction

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#### **Let's Catch The Defaulters**

- 1. Defining problem statement
- 2. EDA and feature engineering
- 3. Feature Selection
- 4. Preparing dataset for modeling
- 5. Applying Model
- 6. Model Validation and Selection





#### The Dilemma

, I will use historical data to identify which phone features and specifications contribute to a higher or lower price range. By analyzing the data, I will create a predictive model that can identify which mobile phone models are relatively expensive or inexpensive.

To achieve this, I will break down the project into four parts. The first part is data collection, where I will gather relevant data on various mobile phone models and their corresponding prices. This data will include factors such as the phone's brand, processor, camera quality, storage capacity, and screen size.

The second part of the project is data cleaning, where I will remove any inconsistencies or errors in the data to ensure the model's accuracy. I will also transform the data into a format that is easy for the model to use.



The third part of the project is feature selection, where I will determine which factors have the most significant impact on a mobile phone's price range. By analyzing the data, I will identify which features are correlated with higher or lower prices and use them as inputs for the predictive model.

The fourth and final part of the project is model training, where I will use machine learning algorithms to develop a predictive model that can accurately predict mobile phone prices based on their features and specifications. This model will be trained on the historical data and tested on new data to ensure its accuracy and reliability.



With this predictive model, potential buyers can use the phone's specifications to estimate the price range they should expect to pay. Additionally, mobile phone manufacturers and sellers can use this model to price their products competitively and increase their sales.

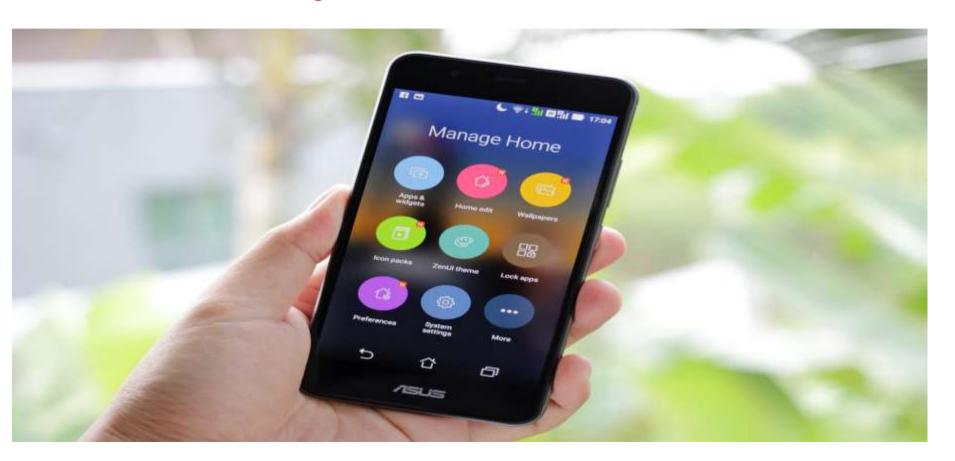


# **Data Pipeline**

- <u>Data processing-1</u>: In this first part we've removed unnecessary features.
   Since there were nearly many columns with all null values.
- <u>Data processing-2</u>: In this part, we manually go through each features selected from part 1, And encoded the categorical features, changed the columns containing date time values.
- <u>EDA</u>: In in this part, we do some exploratory data analysis (EDA) on the features selected in part-1 and 2 to see the trend.
- <u>Create a model</u>: Finally, In this last but not the last part, we create models.
   Creating a model is also not an easy task. It's also an iterative process. we show how to start with a with a simple model, then slowly add complexity for better performance.



# **Data Summary**





# **Data Summary**

Battery\_power - Total energy a battery can store in one time measured in mAh.

Blue - Has bluetooth or not.

Clock\_speed - speed at which microprocessor executes instructions.

Dual\_sim - Has dual sim support or not.

Fc - Front Camera mega pixels.



# **Data Summary**

Four\_g - Has 4G or not.

Int\_memory - Internal Memory in Gigabytes.

M\_dep - Mobile Depth in cm.

Mobile\_wt - Weight of mobile phone.

N\_cores - Number of cores of processor.



Pc - Primary Camera mega pixels.

Px\_height - Pixel Resolution Height.

Px\_width - Pixel Resolution Width.

Ram - Random Access Memory in Mega.

Touch\_screen - Has touch screen or not.

Wifi - Has wifi or not.

Sc\_h - Screen Height of mobile in cm.

Sc\_w - Screen Width of mobile in cm.

Talk\_time - longest time that a single battery charge will last when you are.

Three\_g - Has 3G or not.

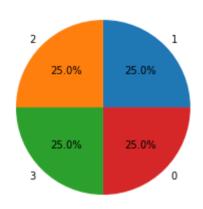
Wifi - Has wifi or not.

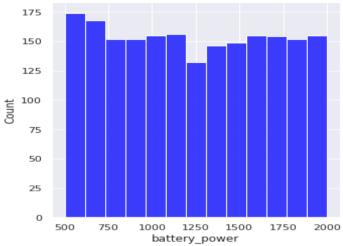
Price\_range - This is the target variable with value of 0(low cost), 1(medium cost), 2(High Cost), 3(Very High cost).



#### **EDA**

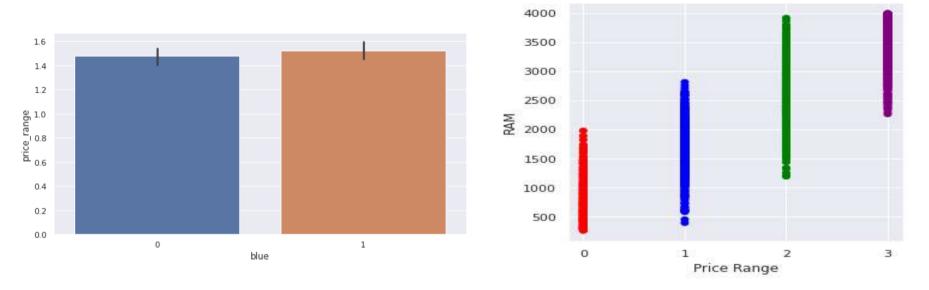
Price Range Distribution





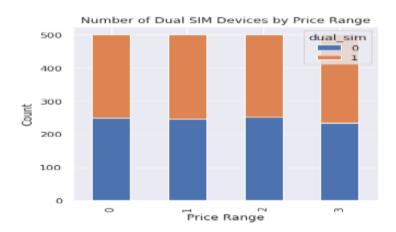
- 1.All category phones are distributed with equal price range
- 2. This plot visualizes how the battery capacity, measured in mAh, is distributed across the dataset. We can observe that the distribution of battery capacity is positively correlated with the price range of the mobile phones, as there is a gradual increase in the battery capacity as the price range increases. This suggests that there is a strong relationship between the battery capacity and the price of a mobile phone, and that consumers may be willing to pay more for a mobile phone with a higher battery capacity.





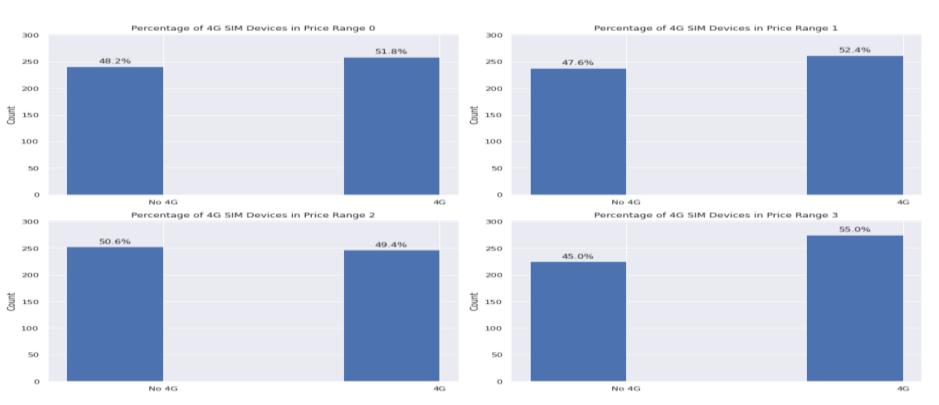
- 1.Almost half the devices have Bluetooth, and half don't.
- 2. The scatter plot shows a clear positive correlation between RAM and price range, with the majority of the data points clustering towards the upper right corner. This suggests that as the price range increases, the amount of RAM in the device generally increases as well.





We can observe that upto low,medium,high almost it is same but for very high price range it is seen that it is found that the count is raised who using dual devices and count is increasing for dual devices.





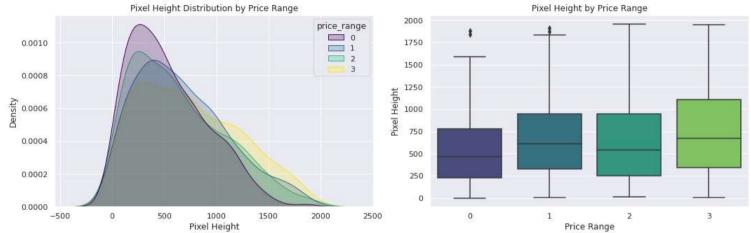
I have found that at low, medium, very high prices the mobile phones having sim in more numbers but at high prices it is showing slightly collapse.







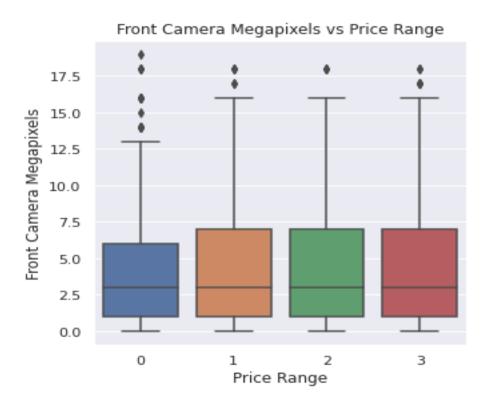
### **Futuristic Features**



Based on the analysis of the pixel width distribution across different price ranges, it can be observed that there is not a continuous increase in pixel width as we move from low cost to very high cost mobile phones. In particular, mobile phones with medium cost and high cost have almost equal pixel width, indicating that this may not be the sole driving factor in deciding the price range of mobile phones. Other features such as processor, camera quality, storage capacity, and brand value may also play a significant role in determining the price range. Therefore, a holistic approach considering multiple factors is necessary for accurate pricing and positioning of mobile phones in the market. Pixel height is almost similar as we move from Low cost to Very high cost. little variation in pixel\_height.



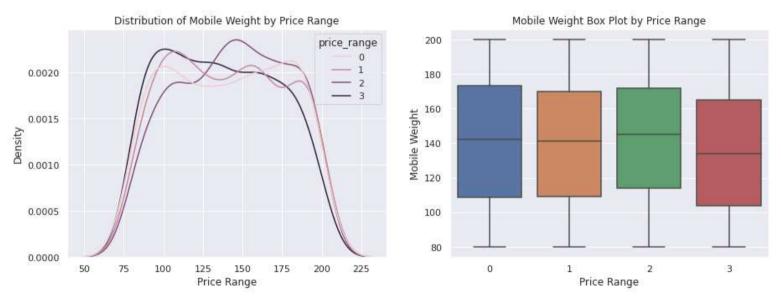
#### **EDA**



It is almost same impeact of price range in all categories.



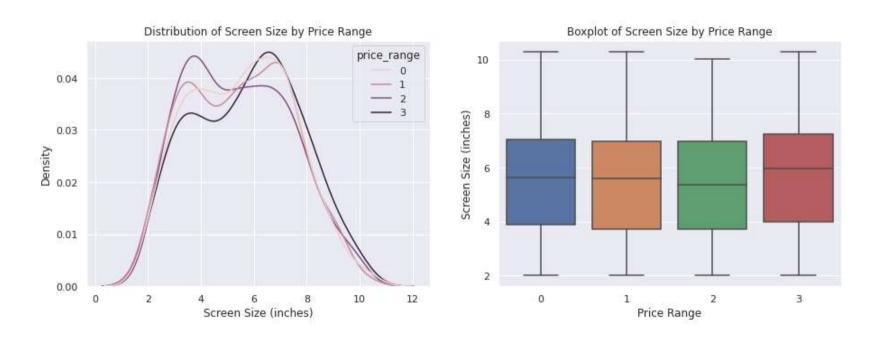
#### **EDA** (continued)



The distribution of primary camera megapixels across different target categories is relatively consistent, indicating that this feature may not significantly influence the price range of mobile phones. This consistency is a positive sign for prediction modeling, as it suggests that this feature may not be a major confounding factor in predicting the price range.



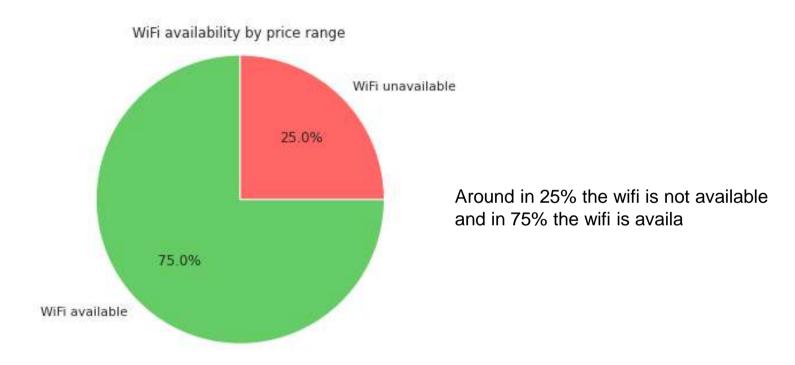
## EDA (continued)



It can be observed that mobile phones with higher price ranges tend to be lighter in weight compared to lower price range phones.



## EDA (continued)



# Αl

- 0.0

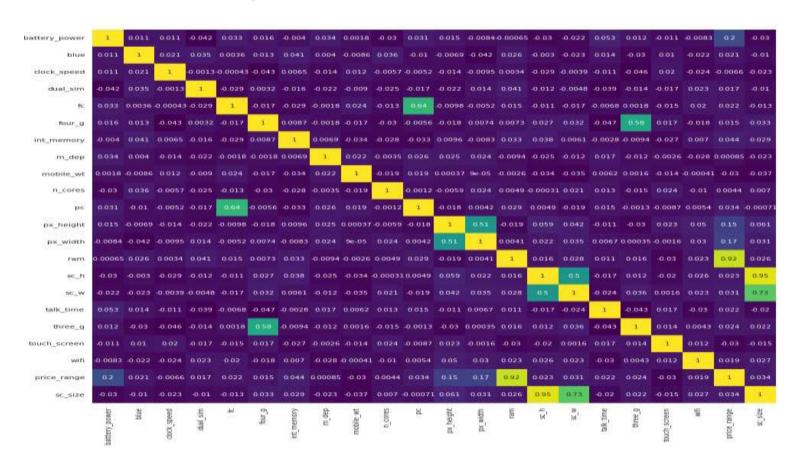
- 0.6

-0.4

-0.2

-0.0

#### EDA (continued)





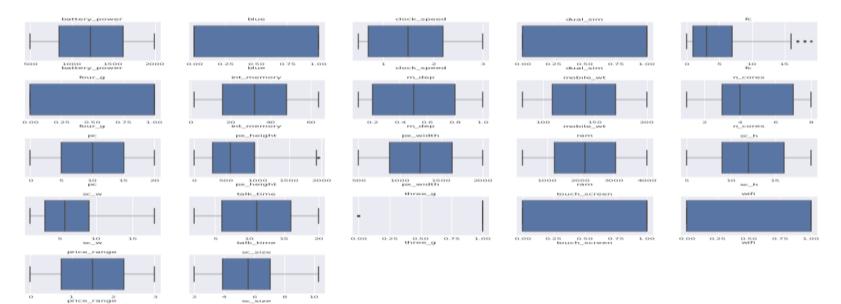
- The high correlation between RAM and price\_range is a positive sign for businesses as it indicates that RAM will be a major deciding factor in estimating the price range of a mobile phone.
- However, there are also some cases of collinearity in the data. Specifically, there is a correlation between the pairs of features ('pc', 'fc') and ('px\_width', 'px\_height'). These correlations make sense, as a phone with a good front camera is likely to have a good back camera, and an increase in pixel height typically corresponds with an increase in pixel width.



To address this collinearity, we could consider replacing the 'px\_height' and 'px\_width' features with a single feature representing the overall number of pixels in the screen. However, it is important to note that the 'fc' and 'pc' features should be kept separate, as they represent different aspects of the phone's camera capabilities (front camera megapixels vs. primary camera megapixels).



# **Outliers Handling**



As we can see very less outliers are present so no need to remove



# Model Implementation Logistic Regression

Classification report for Logistic Regression (Test set)=										
	pre	cisic	n	reca	all	f1-sc	ore	supp	oort	
C	)	0.9	1	0.9	0	0.9	)1	107		
1		0.69	9	0.7	6	0.7	2	83		
2	2	0.68	3	0.6	5	0.6	57	97		
3	3	0.85	5	0.8	4	8.0	84	113	•	
accur	acy					0.7	9	400		
macro	avg	J	0.7	8	0.	79	0.7	79	400	
weighte	d av	g	0.7	79	0	.79	0.	79	400	



Classification report for Logistic Regression (Train set)=								
	precision		reca	all f1-s	f1-score		port	
C	)	0.93	0.8	8 0	.90	421	1	
1		0.75	0.7	9 0	.77	386	6	
2	2	0.73	0.7	9 0	.76	379	9	
3	3	0.92	0.8	6 0	.89	414	1	
accur	acy			0.	83	1600	C	
macro	avg	g 0	.83	0.83	3.0	33	1600	
weighte	d av	, g (	0.84	0.83	0.	.83	1600	



# **Xgboost**

Classification Report for XGBoost(Test set)=								
	precision		on recall		score	support		
0	0	.91	0.91	I 0	.91	105	ı	
1	0	0.77		7 0	0.77			
2	0	.66	0.76	6 0	.71	92		
3	0	.90	0.78	3 0	.83	112		
accur	acy			0.	81	400		
macro	avg	0.	81	0.81	0.8	80	400	
weighted avg		0	.82	0.81	0.	81	400	



Classification Report for XGBoost(Train set)=								
	prec	recall f1-score			sup	port		
0	) (	0.99	1.0	0	0.9	9	39	5
1	(	).99	0.9	8	0.9	9	409	9
2	2 (	).99	0.9	9	0.9	9	40	8
3	,	.00	1.0	0	1.0	0	388	8
accur	acy				0.9	9	160	0
macro avg 0.			99	0	.99	0.9	9	1600
weighted avg		0	.99	(	0.99	0.	99	1600



Cross-validation score: 0.81500000000000000000000000000000000000								
	•			l f1-sc	`		,	
0	0.	91	0.93	0.9	92	105		
1	0.	76	0.76	0.7	0.76			
2	0.	66	0.72	0.6	0.69			
3	0.	89	0.80	3.0	0.85			
accuracy 0.81 400								
3				0.80	0.8	_	400	
weighted	d avg	0	.81	0.81	0.	81	40	





0 0.92 0.94 0.93 105	
1 0.78 0.75 0.76 91	
2 0.63 0.72 0.67 92	
3 0.87 0.78 0.82 112	
accuracy 0.80 400	
macro avg 0.80 0.80 0.80 4	100
veighted avg 0.81 0.80 0.80	400



	precisi	on	recall	f1-	score	su	pport	
	0	0.8	9 (	0.96	0.	.93	105	
	1	0.8	0 (	0.73	0.	76	91	
	2	0.6	4 (	0.71	0.	.67	92	
	3	0.8	6 (	0.79	0.	.83	112	
;	accuracy	<b>/</b>			0.8	80	400	
n	macro avg 0				08.0	0.	80	400
we	ighted a	vg	0.8	1	0.80	0	.80	400



precision	rec	all f1-	score	sup	port	
0	0.91		_	0.94	39	_
1	0.88	_	_	0.86	40	_
2	0.88	_	_	0.86	40	
3	0.92	2 0.9	95	0.94	38	8
accuracy macro av	g	0.90	0.90	).90 ) C	160 ).90	1600
weighted av	vg	0.90	0.9	0	0.90	1600



#### Conclusion

Based on the exploratory data analysis (EDA), we observed that the mobile phones in the dataset are divided into four different price ranges, each having a similar number of elements. Additionally, we found that approximately half of the devices have Bluetooth, while the other half do not. Furthermore, we noted that as the price range increases, there is a gradual increase in battery power, and RAM shows continuous growth from low-cost to very high-cost phones. Moreover, the costly phones tend to be lighter than the lower-priced ones.

Our analysis indicates that RAM, battery power, and pixel quality are the most significant factors affecting the price range of mobile phones. From our experiments, we concluded that logistic regression and XGBoost algorithms with hyperparameter tuning yielded the best results in predicting the price range of mobile phones.

In summary, the EDA revealed that the dataset consists of mobile phones grouped into four price ranges, with similar numbers of devices in each range, and a 50-50 distribution of Bluetooth. We also observed that RAM and battery power increase with the price range, and higher-priced phones tend to be lighter. Our experiments suggest that the most important factors affecting the price range of mobile phones are RAM, battery power, and pixel quality. Finally, we found that logistic regression and XGBoost algorithms, coupled with hyperparameter tuning, provide the best performance in predicting the price range of mobile phones.