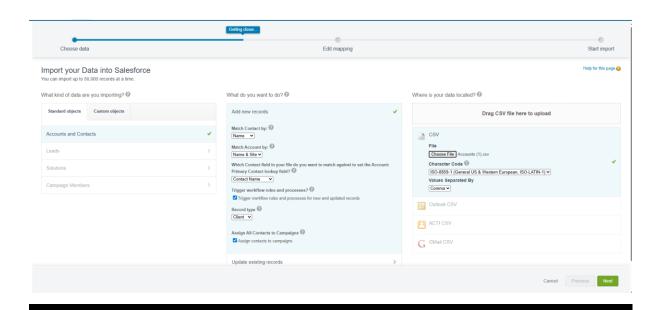
Salesforce Project Implementation Phases with Concepts (Admin + Developer)

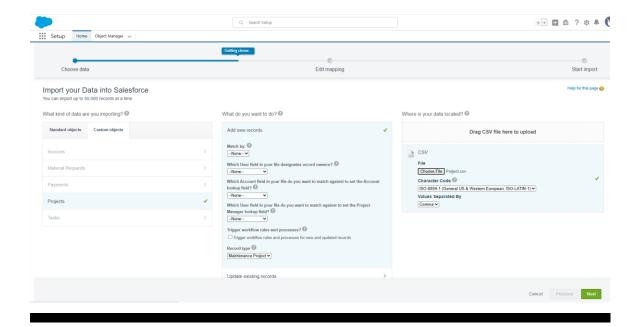
Problem Statement: Construction companies often struggle to manage communication among multiple stakeholders such as clients, project managers, vendors, contractors, and subcontractors. Since updates, approvals, and requirements are exchanged through scattered channels like phone calls, emails, and spreadsheets, important information is often lost or delayed. This lack of a centralized system results in miscommunication, project delays, cost overruns, and reduced client satisfaction.

Proposed Solution: A tailored Construction CRM solution is needed to streamline communication, track tasks, manage vendor/contractor interactions, and provide real-time project updates, thereby improving efficiency, accountability, and client trust.

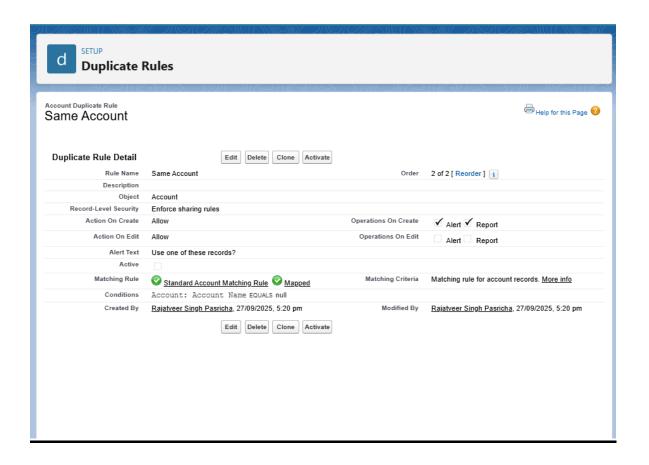
Phase 8: Data Management & Deployment

DATA IMPORT WIZARD:

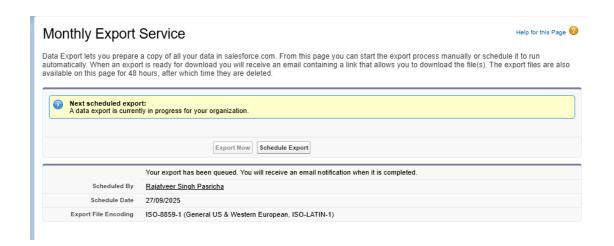




DUPLICATE RULES:



DATA EXPORT AND BACKUP:



Here I have done steps which are essential for initial phases of the project. I'll do further integration in the advance stages of projects.