

RAJA VISWANATH JANAPATI

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DOB: 25-08-1993

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Looking for a career in Web Development with Python. I love creating efficient software products. I always look forward to learn. I try to get a broader bird's eye overview of most things, possible by my knowledge in multitude of areas. Being enthusiastic, patient, resilient and equipped with the right skills and experiences, I am confident that I can contribute to your firm and also myself. So, let's grow together.



EDUCATION

MSc in International Business

Maastricht University, Netherlands

March 2020

25th best University in the world for the program

Specialization: Strategy and Innovation

Competencies:

- ▶ Project Management ▶ Client Requirements ▶ Planning and Documentation
- ▶ Business Intelligence ▶ Business Strategy

Master in Technology

GITAM University, Visakhapatnam, India

August 2016

Specialization: Wireless Communications

Competencies:

- ▶ Internet Protocol ▶ HTTP ▶ Communication Networks

Bachelor of Technology

GITAM University, Visakhapatnam, India

June 2015

Specialization: Electronics and Communication Engineering

Competencies:

- ▶ C language ▶ Data Structures & Algorithms ▶ Digital Image Processing
- ▶ Computer Memory Organization

WORK EXPERIENCE

Junior Regional Manager Intern

Mercedes- Benz, Maastricht, The Netherlands

Nov'18-Apr'19

- Assisted regional manager in devising strategies to stay ahead of competition, superior customer service, accurate demand forecast, inventory management, efficient supply chain and data management.
- Increased revenue from car-rentals division by 32% through active penetration into the segment

Co-proprietor (part-time)

Mani Handloom Sarees, Kotha Madhavaram, India

Apr'10- Aug' 16

- Family Business of Indian traditional sarees and their raw materials managed by my father and me.
- Dealt majorly with import of raw materials, sales and employee management (15-20 employees)
- Took the responsibility of importing raw materials from different parts of India such as Bangalore, Surat, Chirala to our place of business Kotha Madhavaram.
- When importing the raw materials, I made the quality assurance assessment if the quality and quantity of the raw materials are up to the expected requirements.
- When selling the products, as a seller, I made sure that we always delivered the best product possible meeting the customer expectations.

Business Development and Testing Intern

LaughGuru, Mumbai, India

May'16-July'16

www.laughguru.com

- Humor based Web Application 'laughguru.com' through which school students learn their academics
- Developed, tested and sold the Web application by giving demos to people of concerned market
- Did manual testing for the Web Application for every version release. Never faced a complaint about the product quality from other salespeople or the customers

Summer Intern Trainee

Electronics Corporation of India Limited, Hyderabad, India

May'13- July'13

- Worked in the design, development and testing of two components of input module of missile launchers

SKILLS

- **Languages** ▶ Python ▶ HTML ▶ Java
- **Web Development** ▶ Django ▶ Bootstrap
- **Database** ▶ SQL ▶ SQLite ▶ PostgreSQL
- **Project Management:** ▶ Jira ▶ Azure DevOps Server ▶ GitHub ▶ CI/CD
- **Methodologies:** ▶ Agile ▶ Scrum ▶ Design Thinking ▶ BDD
- **Software Testing:** ▶ ISTQB CTFL ▶ Selenium ▶ Postman ▶ Cucumber ▶ Jmeter
- **Personal:** ▶ Quantitative, Analytical and Communication (GMAT score: 670; IELTS: 7.0)
- **Others:** ▶ Microsoft Office (Excel, Word, PowerPoint) ▶ SPSS

Language proficiencies

- English - Fluent
- Hindi - Intermediate
- Telugu - Native
- Dutch - Intermediate
- French - Intermediate

OTHER ACTIVITIES & HOBBIES

- Was ActionAid India volunteer for two years and participated in two disaster relief activities.
- Have been sponsoring medals for top students in nearby public school (India) for 5 years and also been donating a meal a month in an old age in my hometown for 7 years
- Was member of the 'Institution of Electronics and Telecommunication Engineers' student wing during my Bachelor's degree and helped organize several events
- Achieved 2nd place in a competitive event called "Dirt Gems" where we had to make our small robotic buggy walk through thick mud and reach its destination
- Achieved rank of 308 among around 33,000 test takers in APRJC entrance examination for high school 2008 conducted by the state government of Andhra Pradesh, India.
- Staying current on the developments around the world in technology, economy and politics
- Playing and watching cricket, tennis, football, badminton, squash and table tennis; was part of the college cricket team in my bachelors and currently a member of the Maastricht Cricket Club