

## Letter of Collaboration Proposal

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Dear colleagues,

I hope this letter finds you well. My name is Mariana Voitiuk, and I represent [Clinical Trials Ukraine \(CTU\)](#), a leading SMO dedicated to supporting clinical research in Ukraine. As an experienced partner in the field, we are eager to collaborate with Contract Research Organizations like yours to facilitate and enhance clinical trials in our region.

### Who We Are

Clinical Trials Ukraine works from 2000s and is committed to providing exceptional support and services for clinical trials. Our team has successfully conducted 1200+ national and multinational clinical trials. We have 300K+ patients in database and 17 modern and well-equipped sites across Ukraine.

Our expertise spans 20+ therapeutic areas, and we pride ourselves on our adherence to international ethical standards and best practices. We offer a robust infrastructure and experienced personnel to ensure the smooth execution of clinical trials from start to finish.

### Our Services

We offer a comprehensive suite of services tailored to meet the needs of both local and international organizations.

These include:

- **Provision of research sites:** access to state-of-the-art research centers equipped to handle various phases of clinical trials.
- **Independent site audits:** conducting thorough audits to ensure compliance with regulatory standards and best practices.
- **Site preparation for regulatory audits:** assisting sites in preparing for inspections by regulatory authorities.
- **Patient recruitment:** implementing effective strategies to recruit and retain patients for clinical trials.
- **Technical support:** providing independent technical support for sites dealing with specialized systems and equipment.
- **Patient visit facilitation:** ensuring smooth logistics for patient visits to research sites.
- **Training and education:** offering comprehensive training programs for investigators and site staff.

- **Specialized training programs:** conducting specific training sessions for the entire research team to ensure optimal performance.
- **Meeting and kick-off coordination:** organizing pre-study meetings and kick-off events to streamline trial initiation.

### **Why Ukraine?**

Ukraine presents a unique and promising environment for clinical research. Despite the challenges posed by the ongoing conflict, our country continues to uphold high standards in clinical trials. Key advantages include:

- **Skilled medical workforce:** Ukraine boasts a highly qualified medical and scientific community, ensuring high-quality research and data integrity.
- **Cost-effective operations:** the cost of conducting clinical trials in Ukraine is relatively lower compared to Western Europe and North America, providing significant savings for sponsors.
- **Diverse patient population:** our country has a diverse patient population, enabling comprehensive studies across various demographics.
- **Regulatory support:** the Ministry of Health and the State Expert Center in Ukraine are committed to supporting clinical trials, as evidenced by the numerous studies approved and ongoing despite current adversities.

### **Invitation to Collaborate**

We are enthusiastic about the potential for collaboration and look forward to discussing how we can support your clinical research initiatives in Ukraine. Our team is ready to provide detailed information and answer any questions you may have.

Please feel free to reach out to us at contacts below. We are keen to explore this opportunity further and to establish a mutually beneficial partnership.

Thank you for considering Clinical Trials Ukraine as your partner. We look forward to your response and the possibility of working together.

Warm regards,  
Mariana Voitiuk  
Clinical Trials Ukraine (CTU)