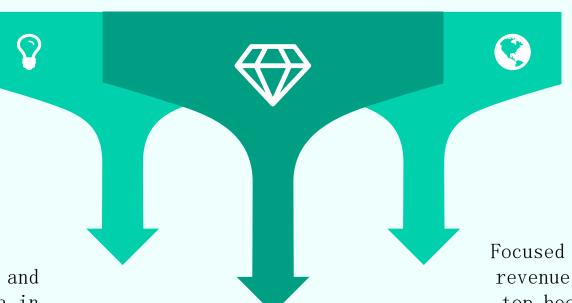




Project Overview



Analyzed transactional and inventory data in PostgreSQL.

Extracted business insights for e-commerce decision-making.

Focused on KPIs like revenue, stock, and top books/authors.





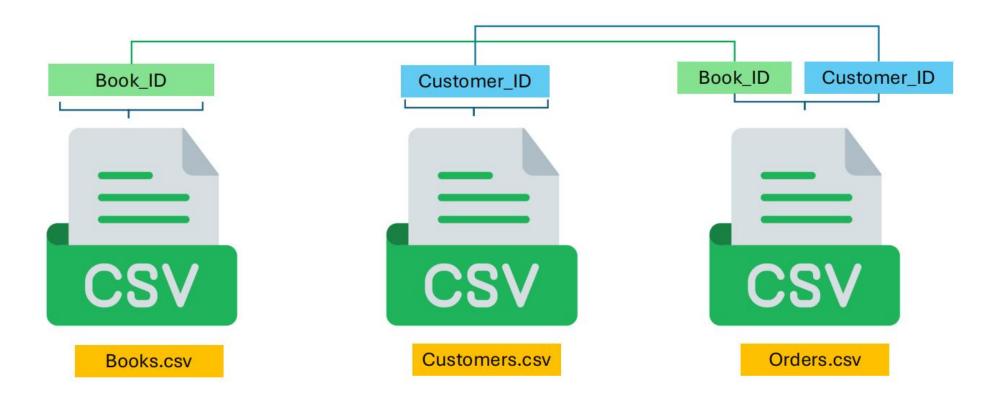
- books.csv title, author, genre, price, stock
- 2 customers.csv name, city, country
- 3. orders.csv book ID, customer ID, quantity, total amount, order date



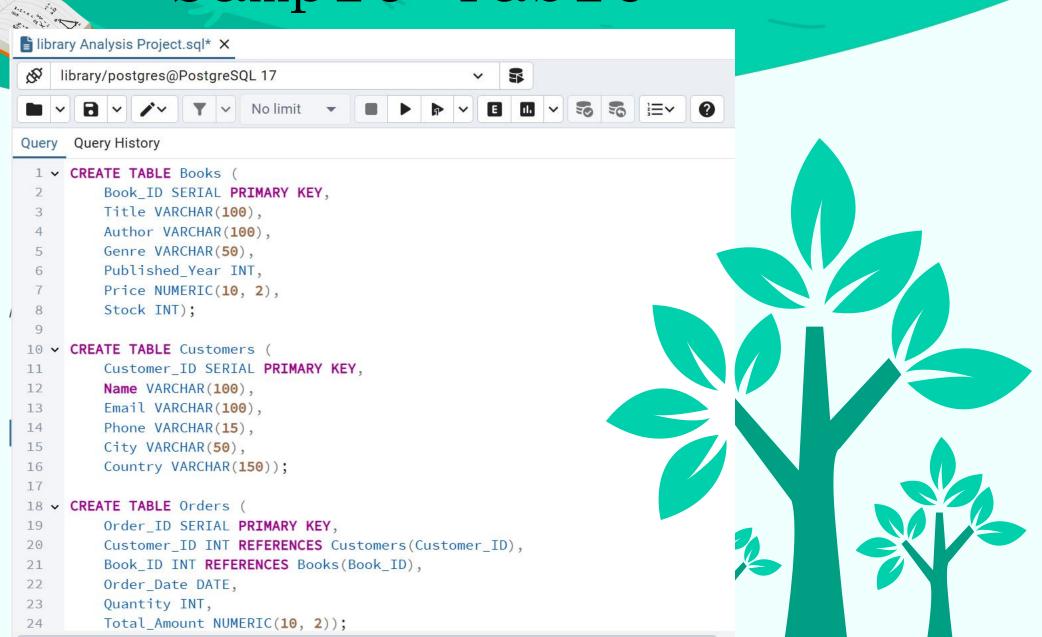
Datasets Used

3 CSV Files

Tables must have at least one common column with same column name and same data type



Sample Table





Objectives



• Analyze book sales performance



• Understand customer behavior



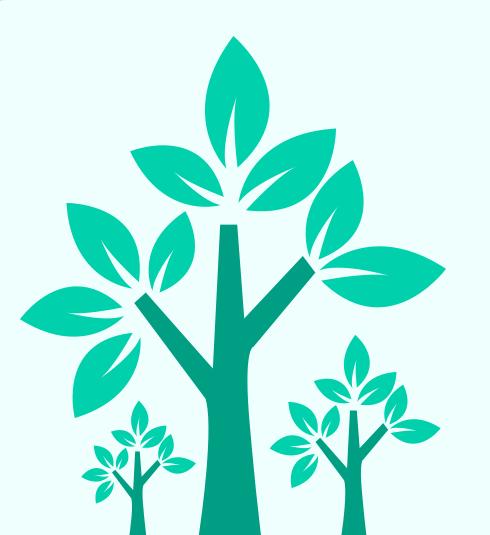
• Monitor inventory levels



• Calculate total revenue



• Identify top authors and regions

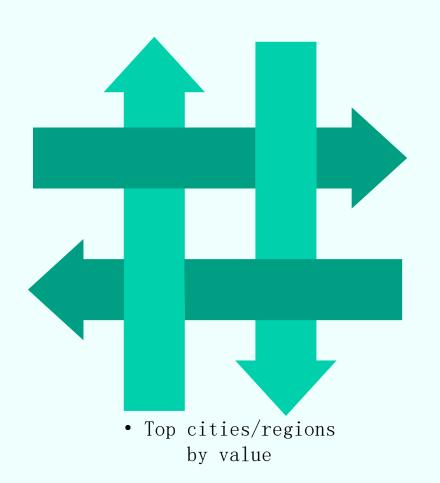




Business Problems

• Best performing genres/books

• Most loyal and profitable customers



• Total revenue

• Stock after orders



Methodology

Import and clean CSV data

Basic SQL exploration



Advanced SQL with JOINs & aggregations

KPI modeling



Key Insights











- Fiction: highestselling genre
- High-spending customers identified
- Total revenue calculated

- Remaining stock determined
- Top authors/books listed



Skills Gained





• Real-world SQL queries





• Managing relational tables





• Translating
KPIs to database
logic





• Businessfocused data analysis mindset

Basic Queries

- 1) Retrieve all books in the "Fiction" genre
- 2) Find books published after the year 1950
- 3) List all customers from the Canada
- 4) Show orders placed in November 2023
- 5) Retrieve the total stock of books available
- 6) Find the details of the most expensive book
- 7) Show all customers who ordered more than 1 quantity of a book
- 8) Retrieve all orders where the total amount exceeds \$20
- 9) List all genres available in the Books table
- 10) Find the book with the lowest stock
- 11) Calculate the total revenue generated from all orders

Advance Queries

- 1) Retrieve the total number of books sold for each genre
- 2) Find the average price of books in the "Fantasy" genre
- 3) List customers who have placed at least 2 orders
- 4) Find the most frequently ordered book
- 5) Show the top 3 most expensive books of 'Fantasy' Genre
- 6) Retrieve the total quantity of books sold by each author
- 7) List the cities where customers who spent over \$30 are located
- 8) Find the customer who spent the most on orders
- 9) Calculate the stock remaining after fulfilling all orders



Conclusion



First complete SQL project - from CSVs to KPIs.



Improved SQL skills and business analysis thinking.



Strong portfolio addition for GitHub and LinkedIn.



Thank You!

Every great presentation is complete with a great audience
— and that's you!



