## About the Position

Role: **Testing – Manual & Automation**
Designation: Testing Engineer
Experience: Freshers
Location: Gurgaon (Work from Office) - 5 Days
Education: BTech/BCA or Equivalent Bachelor's Degree
Industry Type: Technology / SaaS product
Functional Area: Technology

## About SalesCode.ai

Founded by **Ex Coke** business leaders, we are a Sales-Tech start-up guaranteeing sales upliftment with the help of AI. We are already working at scale with top global companies like **MARS, SHELL, RB, Coca-Cola, Colgate, Perfetti,** and others across 16+ countries in Asia, Europe and LATAM.

## What We do

Large CPG Companies lose 12-35% of Sales daily, due to inherent human inefficiencies, and Store level gaps and opportunities every day. Even a 1-2% improvement drives Millions of
$ of incremental revenue.

*"Our MISSION is, to exponentially augment Sales Team's competency and intelligence with AI, to drive Sales and Execution at a speed and scale impossible to match by human efforts. Sales Teams using our AI Platform have an extraordinary and unfair advantage over others".*

With our AI Platform for Sales, we are leading two technology interventions that will redefine the future of CPG sales, by eliminating human inefficiencies:

1.  Augmented Intelligence of Sales Teams - with our proprietary product AI Supervisor. [Won the title of **Challengers** in **NASSCOM AI Game Changers 2021 Compendium,** for AI Implementation at Scale and Business Impact].

2.  Digital RTM to transform the current 100% people-dependent RTM of consumer goods companies - with our E-B2B Platform powered by AI Sales Agent. [**Winner in NASSCOM  Retail Tech Challenge**, judged by Business and Tech leaders from **HUL, RB, Marico** and other top companies]

## Roles & Responsibilities:

- Create & track test reports & progress reports
- Ensure test execution for the assigned module/product area and execution of manual test cases
- Work on test execution, test case development, modifications/enhancements, test case review, end-to-end support for simple applications and for reporting bugs and testbed issues
- Work on deployment on Linux and databases
- Experience in creating automation test suites using tools like Selenium etc.
- Experience in performance testing using JMeter etc. will be an added advantage
- Knowledge of the Sales domain will be an added advantage
- Certification related to the testing field like ISTQB, and CAST will be a big plus.

## Desired Candidate Profile

- Strong, innovative and initiative-seeking approach to problem-solving and finding solutions
- Flexible and proactive/self-motivated working style with strong personal ownership of problem resolution
- Strong communication skills with sound articulation and comprehension
- The ardent desire to explore and learn emerging interactive technologies.

## What's on Offer

1. Opportunity to work with top professionals and experts in a mission mode, to lead and contribute to the creation of a Global company.
2. Create value for the customers, engage with top Global brands and CXOs, and help them experience the Future of Sales.
3. Be a part of Wealth Creation and earn extraordinary financial benefits as a part of the ESOP plan, specially designed for high performers.