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ROHIT JAIN (CA -2011, B.COM-2009)

Extensive experience in spearheading entire **Finance, Accounts & Control Operations** with focus on achieving business growth objectives within turnaround & rapid changing environment, targeting assignments with an organisation of repute

Skill Set



Career Summary

- ▶ **Custodian of financial planning & analysis;** internal & regulatory reporting, accounting, budgeting & forecasting that led to long-term improvements in cost savings & productivity
- ▶ Gained international experience by visiting Africa and China and coordinating with Algerian, Chinese, Brazilian, Spanish, French and German clients
- ▶ Ensured seamless execution of GST implementation and actively engaged in identifying the impact (financial and business) of GST on business and key change in taxability of income and expense lines
- ▶ Core part of legal team working towards Anti-Dumping and Anti-Subsidy Investigation
- ▶ Supported strategic planning process including **financial policies, strengthening internal controls, accounting standards** as well as corporate-wide restructurings; guides & influences people, processes & resources to support best interests of business; prepared performance dashboards
- ▶ Worked with Sales and Marketing Teams in devising and implementing a new pricing strategy
- ▶ Managed initial requirement gathering for the implementation of a module in SAP for report generation
- ▶ Focused and goal-driven professional with combination of excellent commercial sense, problem-solving & analytical skills

Critical Strengths & Competencies

Financial Analysis & Reporting



Audits (Statutory, Internal)



Budgeting / Cost Control



Financial Modelling



Export and Import



Cash Flow Management



Pricing & Contract Management



Compliance Management



Reporting & Documentation



Career Timeline



Work Experience

Since May'19 with Emami Ltd., Head office Kolkata as Manager Finance (International marketing division).

Key Result Area:-

- Formulating annual and monthly territory wise and brand wise budgets for Subsidiaries and managing functions pertaining to pricing, transfer pricing and variance analysis.
- Book closing and managing the preparation of monthly MIS for the actual performance during the month along with monthly financials.
- Identifying process improvements to streamline data collection and report generation processes.
- Responsible for overall management of accounting and finance activates and Supervising finance personal for accurate reporting of financial data of the respective region in SAP system.
- Analysis of A&P spends on monthly, quarterly and annual basis.
- Approving sales order sheet and final PI based on margin calculations/realization as stipulated time to time by management.
- Coordination with statutory auditors/ tax auditors/internal auditors for smooth completion of audit.
- Developing strategies that leads to minimization of financial risks and reduction of costs for the organization.
- Inspect and approve distributor's contracts and managing working capital.
- Banking and cash flow management by availing trade finance and hedging/discounting of trade receivables.
- Tracking key business variables, highlighting key business trends and risks on a monthly basis to senior management.
- Overseeing day to day activities, approval of bank payments and participation in ad-hoc request/ requirements as assigned.
- Create an environment that promotes collaborative learning and collective ownership of responsibilities. Capture and share best- practice knowledge amongst the team.

Since Mar'14 with Electrosteel Castings Ltd., Corporate Office, Kolkata as Manager. Growth Path:

Mar'14-Mar'16 : Dy. Manager - Exports

Since Apr'17 : Manager

Key Result Areas:

- Formulating annual budgets for international subsidiaries encompassing sales, distribution development, brand, people, and costs. Managing the functions pertaining to transfer pricing, debtors, logistics and stock control for effective working capital management.
- Provide pricing to international customers for different DI pipes project and closing the order after final negotiation.
- Ensure proper recording of sales and expenses and generation and managing monthly MIS reports.
- Preparation of executive summary of business performance and financial statements periodically for subsidiaries in Algeria and Brazil and consolidation in parent company.
- Conducting internal audit, handling statutory audit in Algeria and Brazil
- Administering the anti-dumping duty investigation of the company, implementing the financial and administrative systems and processes of the company and ensuring compliance with all statutory and regulatory norms
- Managing export collections including the processing of outward foreign bills
- Driving the export team to coordinate with various governments and non-government departments and generating required export documentation in compliance with letters of credit, incoterms, UCPDC, ISBP and all other governmental & shipping regulations

Significant Accomplishments:

- Automated the preparation of 5 reports using SAP that had previously required 6-8 hours of effort per week.
- Operated as Controller of Anti Subsidy refund application being filed by us in Europe (Spain, France, Italy and U.K)

- Expanded the business in the territory of North east Africa market in coordination with the team in Europe

May'12 to Feb'14 with Everest Infra Energy Ltd., Kolkata as Assistant Manager (Finance)

Key Result Areas:

- Regulated annual & monthly accounts and monthly consolidation of 100% subsidiaries and generated MIS/reports on product costing, sales, production and inventory
- Handling credit facility of INR 40 Cr (Fund base) and INR 100 Cr (Non fund base) through consortium of Banks.
- Delivered assistance to the auditors during audit and maintaining compliance with the accounting standards of the company and liaised with the auditors for the quarterly review
- Conducted audits and allocated resources in order to bring about efficiency and cost/time effectiveness, and monitored profitability and Work in Process (WIP)
- Liaised with the credit rating agencies for obtaining the credit rating of the company

Training

Oct'10 to Jul'11 with Rohit Ferro Tech Ltd., Kolkata as Management Trainee- Finance Department

Role in Brief: Interpreted the foreign and domestic letter of credit for sales department, generated and maintained MIS reports for discounting with banks. Reconciled accounts of debtors and creditors and updated the details in ace accounting software

Articleship

Mar'07 to Aug'10 with CA Firm: Pawan Pramod and Associates, Kolkata

Role in Brief: Performed statutory audits for Central Bank of India and managed other functions pertaining to internal audit statutory audit, taxation & other areas

Academic Achievements

- All India Rank 21 in CPT Exam
- Completed CT7 Module of Actuarial Science Course
- Cleared NCFM Capital Market and Dealers Module (National Stock Exchange)
- Actively volunteers Blood Donation Camps and Eye checkup camps through "Arihant Mandal"
- Represented school in various cultural events
- Member of school & College cricket team and participated in VICTO league, Kolkata
- MS Office & Internet applications

IT Skills

Education & Credentials



- CA Final in Nov'11 with 52%
- B.Com. (Honors) from Calcutta University in 2009 with 67%
- 12th from Birla high School (CBSE Board) in 2006 with 93%
- 10th from D.A.V Public School (CBSE Board) in 2004 with 86%

Personal Details

Date of Birth: 1st January 1989

Languages Known: English and Hindi

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