

## Debasish Bhowmick – CMA, M. Com & MBA-F

### SENIOR MANAGERIAL ASSIGNMENTS

Business Control | Finance Control | Supply Chain in MNC

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### Core Competencies

Financial reporting & analysis includes strategic planning.

Product Costing, Pricing & Contract Manufacturing, Leasing, Revenue recognition & cost control

Supply Chain, Inventory & Warehouse management, Automation etc.

Experience in Oracle, MS Dynamics etc.

Working Capital Management

Channel Business & Contracts negotiation

Capital Budgeting, Internal Audit (SOX)

Working experience of HFM/OneStream

Transfer Pricing & FTB Margin

### Education

**CMA (Cost & Management Accountant)** from Institute of Cost Accountants of India in 2018.

**MBA (Finance)** from ICFAI University, Hyderabad in 2011; "360 Degree" Course **Master's in commerce** from Kolkata University, Kolkata in 1999.

**Bachelor's in commerce** from Kolkata University, Kolkata in 1997.

### Training

🔧 3-Tier Program for Management Development from IIM-A.

### Soft Skills

Team Player, Collaboration, detailing, Strategic Focus, Leads & Develops Talent

"A dynamic & versatile leader, who believes Progress is all about trying new things and learning new ways of doing things by challenging the status quo. **Since last 20 years - Experience in Management Accounting & reporting, Business Partnering & Strategies, & EXIM. Heading India Supply Chain w.e.f. 2020 August - \$ 220 Million business.**

Industry Preference: Manufacturing ~ Location Preference: India / Overseas

### Profile Summary

- 🔧 **Supply Chain - India:** Working on revamping domestic supply chain to sharpen customer focus and enhance cost optimization. For example: Stand up supply chain function, SOPs, Customer delight, Vendor management, Internal Staff realignment, Visual management and reporting transparency, Automation, Bottom line contribution
- 🔧 **Team Size: 38** (Four factories, 11 warehouses, 50 contract packaging sites)
- 🔧 **Business Partnership:** Working closely with Business Managers and GMs. Maintaining direct relationship with Channel partners. making significant contribution for long term contracts & to retain business with better value proposition.
- 🔧 **Collaborative Function:** Working with Internal cross functional teams like, HR, Manufacturing, Global Sourcing and Internal Audit (SOX) team. Trade Compliance Officer-USA member. Involved with external service providers like, Government (Foreign Trade Policy), Citibank (FEMA), Debt Collector, Dun & Bradstreet, Big4 audit firms.

### Previous role experience:

- 🔧 **Controlling Function:** Kenya, Germany and India Finance & Business controlling. Business planning & analysis. Costing & Pricing (products & large equipment projects), Various audits, Working Capital Management, Revenue Recognition, SOX compliance, GAAP analysis, Monthly management packs, overseeing Internal controls, Transfer pricing, Appraising Capex proposal, Back office operations including Exports supply chain, EXIM including various payment options (LC / Forward Contracts etc.), Overseas Branch operation, books closure in HFM/OneStream etc.

### Career Timeline





## Work Experience

**Since May'04 with Signode India Ltd., Hyderabad**  
*Reporting to General Manager of MEA & South East Asia*

### Growth Path / Deputations:

May'04 – Feb'05	Branch Accountant, Kolkata
Feb'05 - Sep'05	Branch Accountant, Jamshedpur
Sep'05- Jul'06	Branch Accountant, Surat
Jul'06 – Feb'10	Plant Accountant, MIS – Manager, Hyderabad
Feb'10 – Mar'13	Regional Accounts Head / All India Receivables and Operation Contracts Head, Silvassa
Mar'13 – July'20	Finance Head – Middle East & Africa - APAC & ANZ Corporate Office, Hyderabad, India.
Aug'20 – present	Supply Chain Head – Hyderabad, India. Business & contracts \$ 220 million.

### Significant Accomplishments:

#### As Finance Head - Middle East & Africa

- 🔗 Partial shifting of production from Australia to India and improved margins for the platform. Worked on Strategic project with APAC platform controller.
- 🔗 Deployed commercial strategy by initiating and implementing simplification project to reduce manpower cost in Germany.
- 🔗 Contributed towards the successful execution of Business Simplification Project in Thailand. .
- 🔗 Set a mechanism for Freight Forwarders to ensure yearly saving of US \$ 30K (freight P&L)
- 🔗 Streamlined & improved "Cash Conversion Cycle" (CCC) of business
- 🔗 Obtained 'Above Average' rating in International Audit – Kenya.
- 🔗 Successful implementation of Finance Lease process in Kenya.
- 🔗 Self is recognized as "Trade Compliance Officer" by Corporate - USA.

#### As Regional Accounts Head / All India Accounts Receivables and Operation Contracts Head

- 🔗 Conferred with:
  - Golden Eagle Award - 2012 to create best commercial model for Supply Chain business.
  - Cash Award for Contract Manufacturing process flow accounting (OMP).
  - Played a key role in introducing iBPA (Interactive Business Planner & Analyzer), a web-based solution for sales staff on real time data, demand forecasting and material planning and tracking of historical performance.

#### As Plant Accountant, MIS – Manager

- 🔗 Bagged Best Team Award - FY 2006, 2008 & 2010. Silver Eagle Award in 2007

#### As Branch Accountant

- 🔗 Received Best Accountant Award from Platform Controller in 2004.
- 🔗 Execution Excellence Award from GM – India.
- 🔗 Recognition Award from President - Signode Industrial Group, USA for hard work and dedication in 2020.



## Previous Experience

**Feb'99 – Oct'00 with Sinha & Sinha, Kolkata as Accounts Assistant**  
**Nov'00 – May'04 with National Panasonic India (P) Ltd., Kolkata, India**

### Growth Path:

Nov'00 – Aug'01: Accounts Trainee  
Sep'01 – May'04: Accounts Officer; *Reported to the Accounts Head (Eastern Region)*



## Personal Details

**Date of Birth:** 24<sup>th</sup> May 1976

**Languages Known:** English, Hindi and Bengali

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