

JYOTIRINDU PAL

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OBJECTIVE

Seeking position of a CFO /Head Level role in Finance/ Operation function or any other senior level assignment with an organisation of high repute

PROFILE SUMMARY

**Finance Strategy Planning
Budgeting
Operational Leadership
Financial Accounting
Banking Operations**

**Working Capital Management
Cost Optimization
Vendor management
MIS, Project Management
Treasury Operations& Fund
Management
Statutory & Internal Audit
GST Income Tax
ERP Implementation
Compliance
Administration
Contracting
Stakeholder Management,
Financial Modelling**

25 years of experience (10 years GM Finance/ Operations function of Organisation) –IT Hardware and Software and Service Industry mostly in multi-national environment in Strategy development, Business and Process Excellence Plans, Cost and Profit management, Project and Change management, , Corporate restructuring, Compliance & Risk management, Contracting, Treasury & Fund management , Direct and Indirect Taxation, Credit Control and Training & Development, Actively involved in implementing administrative policies & procedures to improve internal control systems.

Utilizes keen analytical skill, insights and team approach to drive organizational improvements and implementation of the best practices. Knowledgeable and familiar with all aspects of corporate finance, forecasting, business plans and development, project viability, fund raising, etc.

Sound experience in developing and implementing financial structure, formulating and establishing policies and strategies.

Excellent negotiating abilities to drive an effective vendor management process and generate new revenue streams for the business.




Good prowess in analysing complex problems to develop corrective action alternatives, preparing comprehensive reports to design future road maps of the organization, and developing well laid out charter on present and future business goals. Extensive experience in controlling P&L performance & business operations and working closely with other business and support functions to drive operational excellence. Superior



interpersonal skills, capable of resolving multiple and complex issues and motivating staff to peak performance.

CORE COMPETENCIES

- A keen strategist, planner and implementer with expertise in devising strategies to enhance overall organizational growth, sustained profitability and improved business performance.
- Strong business and commercial acumen, excellent analytical prowess, and high standard of negotiation skills. Strong communication and inter-personal skills.
- Adroit at financial planning, risk management, strategy formulation, treasury management, technology selection, vendor development & management.
- Spearheading finance function involving determination of financial objectives of the organization and designing & implementing systems, policies & procedures to facilitate financial control.
- Formulating the Annual Budgets, Cash Flow Statements, Annual Operating Plans & measurement of performance against plans, presenting monthly financial reports and implementing internal controls.
- Interacting with Govt departments and regulatory authorities for ensuring statutory compliances.
- Supervising the preparation of MIS reports, feasibility reports & other financial reports for management and Group.
- GST, Income Tax and Allied matters, Liaison with the tax official and assessments.

- Ensure the company meets its compliance obligations under relevant laws and the requirements of regulatory authorities.
- Oversee all financial and management accounting information is compliant with all statutory requirements
- Responsible for the Statutory Audit, being entirely in-charge of OEM Compliances and Audit
- Monitoring the Inventory Movements, while working towards timely delivery and cost effective logistics.
- Overseeing the Accounts Receivable Department, driving a highly effective strategy to ensure the cash flow & working capital is managed in line with business needs.
- Handling daily monitoring of bank limits and funds and financing with the banks
- Managing the entire MIS, creating dashboards to facilitate better business decisions and handling the business reporting to the HO.
- Responsible to manage all Taxation and allied matters for the company, ensuring no escalations or findings are reported in Statutory Audits.
- Hold the distinction of acting as a Financial Consultant in implementing in implementing ERP (MS NAV) across the organization
- Handling the Credit Rating function for the requirements of FI
- Setting up effective system for executing time driven projects as Project Lead and core Steering Committee member.

Name of Company	Company Details	Tenure Period	Position	Job Location
 Thakral One Nepal Private Limited	<p>An IT company registered in Nepal, Partner of IBM for Nepal, a 100% subsidiary company of Thakral One Pte Ltd, an IT conglomerate of Singapore from the Thakral Group. Providing robust IT infrastructure solutions and services. Also deals majorly with IBM hardware and SW. Apart from IBM, Lenovo HW, Huawei, HP (IPG Products), Cisco, Oracle, and Microsoft as a LAR. Transferred from the Bangladesh location to with the same job portfolio from May'19 as Sr. Manager Finance and Operations</p>	May- 2019 –Dec 2020	<p>Sr. Manager- Finance & Operations Reporting: CEO, Regional GM at (Singapore) & Chairman</p>	Location: Kathmandu, Nepal
 Thakral Information Systems Private Limited	<p>An IT company registered in Bangladesh, having turnover around US\$ 50million, Partner of IBM for Bangladesh, Nepal and Bhutan, a joint venture company from Thakral Group of Singapore and Esquire Group of Bangladesh. Dealing with majorly with IBM hardware and SW. Apart from IBM, Lenovo HW, Huawei, HP (IPG Products), Cisco, Oracle & Microsoft as a LAR.</p>	April- 2009 –April 2014, June 2014 -April 2019	<p>General Manager- Operations General Manager- Finance Reporting: CEO, Regional GM at (Singapore) & Chairman</p>	Location: Dhaka, Bangladesh
 Airtime Marketing & Sales India Private Limited	<p>A Subsidiary Company of Astro All Asia Network Plc. incorporated in Malaysia. Offering the FM Radio Station in Kolkata at Frequency Level of 107.8 MHz and 106.2 MHz and 93.5MHz(Under the Same Management).</p>	October 2007 – April'09	<p>Assistant Manager- Accounts Reporting: Country Head</p>	Kolkata, India

 Metalogic Systems Private Limited	An ISO 9000: 2000 & BS7799 Software Development & Transformation Company having branches in Europe, USA and in Australia.	August 2003 – Sept 2007	Accounts Officer Reporting: Managing Director	Kolkata, India
 Steel Products Limited	A pioneer in High Tension Tower manufacturer & Erector in India and abroad, and one of the Largest Industrial Galvanizing Plant in India and also engage in Real Estate promoting.	April 2003 – July 2003	Audit Executive Reporting: Directors	Kolkata, India
A. K Kumar & Co. (Chartered Accountants)	A firm having more than sixty clients mainly engages in Tea Plantation, Industrial Gases, Software, and Textile etc.	May1995 – March 2003	Sr. Audit Executive Reporting: Sr.Partner	Kolkata, India

Professional Qualification:

Exam Title	Institute	Result	Passing Year	Duration
ICWA	The Institute Of Cost And Works Accountants Of India'	Passed the Final Examination	2002	

Academic Qualification:

Exam Title	Concentration/Major	Institute	Result	Passing Year	Duration
B.Com (Hons.)	Accounting	University of Calcutta		1993	4 Years

Computer Proficiency:

Fully conversant with MS Office, Accounting Packages -Tally & Fact, fully conversant with ERP MS NAV

Personal Information:

Date of Birth: 10 March 1972

Nationality: Indian

Passport No: Z4912387

Permanent Address:

Sivalaya Apartments, Phase II, Flat No. 3A, 10/6 Kabi Bharat Chandra Road, Kolkata, PIN: 700028, West Bengal, India

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