



RESUME

Name AVIJIT ROY

Date of Birth 10/08/61

Marital Status Married with 2 daughters

Residential Address 24/A, Panchanantala Lane, Bowbazar
Kolkata – 700012

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Father's name & occupation Late Shri M M Roy – Retd Co Executive

Educational Background

Year	Examination	Institute/University	Division
1977	ICSE -10	Calcutta Boys' School	I
1980	ISC – 12	----- do-----	I
1983	B Com(H)	Goenka College of Commerce	II
1986	MBA(Finance)	Calcutta University	I
1988	ICA I	ICAI	II

Professional Membership

Year	Institute	Membership
1988	All India Management Association	Associate
1988	Institute of Internal Auditors (USA)	Associate
2006	Association of Mutual Fund of India (AMFI)	Advisor

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Work Experience

Organisation	Position	Period
India Steamship Co Ltd(Shipping)	Finance Executive	1986 to 1990
Nicco UCO Finance Ltd(Non-Banking	Assistant Manager	Till Oct 92
Phoenix Intl Finance Ltd(Finance	Branch Manager	Till Jun 96
Dabur Finance Ltd(Company)	Branch Manager	Till March 98
State Bank of India (Housing Finance)	Chief Manager	Till February 06
Harbauer India (P) Ltd(water/waste water treatment)	General Manager-Finance	Till Jun 12
Mackeill Ispat & Forging Ltd(steel)	Head-Finance	Till Dec'15
Rajwada Group (Real estate)	Head – Finance	Till date

Work Exposure:

- **Operating as a Profit Centre Head (PCH)** – operating as a PCH by raising resources & deploying the same & running the operations on the basis of profit-centre concept
- **Corporate Debt Restructuring (CDR)/NPA Management – Handling the entire process from the submission to implementation, incl liaison with CDR Headquarters & negotiating/liaisoning with banks/financial institutions for settlement**
- **Legal matters** – handling all legal matters of the company in coordination with the lawyers
- **Marketing/Tendering** – Preparation of tender documents & submission before the government agencies, negotiation and finalisation of EPC contracts with both government/private sector agencies
- **Fund mobilisation** - through public deposits by maintaining regular contact with the brokers/agents & from different banks & financial institutions for **working capital/term finance/Private Equity/ECB/FDI**
- **MIS Reports for Board of Directors** – for review of existing status & report the steps already taken, the present status vis-à-vis projections, if any & recommend further strategies to be adopted to expedite realisation of the projections
- **Handling Inspection/Statutory Audits/Tax Audits** – preparing necessary statements/reports as per the statutes & the requirement of the auditors & assisting the audit procedures by providing necessary explanations & evidences, wherever necessary

- **Finalisation of accounts** – preparation of Balance Sheet & Profit & Loss A/cs & other relevant financial statements as per the Accounting Standards & the Companies Act, 1956
- **Creditors Management** – negotiating, checking & regulating payment to suppliers as per the agreed credit period & negotiating purchase price/discounts to accelerate payments to suppliers as per the availability of funds
- **Budgetary control** – preparation of annual budgets for approval of the Board & monthly/quarterly review of budgets/actuals with variance analysis & suggest remedial steps to be taken
- **Taxation** – handle income tax matters of the company exclusively, liaison with the I/T department up to Appeal stage, attending Tribunals & assisting legal counsels in court cases. **Specialist in handling search & seizure cases.**

References:

- Shri P Chatterjee, CEO & Director
Sun Risk Management Services Ltd, Mumbai
- Shri P P Bagchi, Arbitrator – Ministry of Petroleum (Govt of India)
New Delhi
- Shri C Narasimhan, Dy Managing Director & Group Executive
State Bank of India, Mumbai
- Shri A Sen, Managing Director & Chief Executive Officer
SBI Life Insurance Co Ltd, Mumbai
- Shri B K Mullick, Inspector General of Police (IG) - West Bengal
- Shri Subrato Saha, Chief (Finance)
Housing & Urban Development Corporation Ltd (HUDCO)
Kolkata
- Shri B G Roy, Regional Director of Indo-German Chamber of Commerce,
Kolkata

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