



AMIT S SHAH

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Job Objective: Senior level positions in new project management from Green field to production stage, Strategy Planning, Production, Operation, PPC, Administration, Distribution, Key Account Management, Product Management with leading organizations.

Professional Profile

A dynamic professional with over 30 years' rich experience (26 years' experience only in African Continents) in Strategy Planning, Production, Operation, PPC, Administration, Distribution, key account Management, product Management, project management from Green field to production stage in overseas. A keen planner with proven abilities in devising strategies to augment business, developing and promoting products for business excellence. Verifiable year on year success in achieving revenue and business growth objectives in highly competitive, international environments. Distinction of developing new markets across Africa. Highly successful in building relations with upper level decision makers seizing control of critical problem areas and delivering on client commitments. Excellent interpersonal, communication and organizational skills with proven abilities leading motivated teams towards achieving organizational goals.

Areas of Expertise

Strategy Planning	PPC	Administration
Production	Distribution	Key Account Management
New project management	Business Development	Marketing Management
Receivable Management	Project Coordination / Reports	Product Management
Profit Centre Operations	Commercial Functions / Documentation	People Management

Career Highlights

From Aug'19 to till date at Dev Enterprise, Morbi, India as a Business Consultant/Advisor for Zambia, Ethiopia & location in Africa. This is well diversified group company engaged in manufacturing sanitary ware and floor/wall tile

Company engaged in supplying in all kind of minerals and additives to ceramic industries from global market. We are looking to start trading activities of Manganese ore, Copper ore, Aluminum and Lead battery scrap from Zambia and DRC and later set up a based in Zambia to set up a Aluminum and Lead recycling plant and also advisor for aluminum Kitchenware project in Somalia (East Africa)

Looking after entire trading activities and business development in Zambia, Ethiopia and Somalia

From DEC'15 TO AUG'19 at BMET ENERGY TELECOM INDUSTRIES AND TRADE PLC as a Plant Manager (Copper rod and Aluminum rod division) at Addisa Ababa, Ethiopia. This is Turkish Group. This is one of the biggest Cable manufacturing company in Africa with production capacity of 12000 mt of 8mm copper rods per annum and 12000 mt of aluminum 9.5 mm rods per annum

Significant Highlight

Reporting to the Dy. General Manager- Presently Managing a team of 120 personnel.

In charge of Aluminum and copper rod division, looking after production activities of copper and Aluminum rod, recycling of energy and telecom cable to recover copper for production of copper rod, recycling of Lead to produce Lead ingots and polyethylene plastic for production of PE granules.

- Plant manager responsible for day today activities & all the operations in plant.
- To prepare an annual business plan and ensure adherence to targets on month and annual basis.
- To ensure all productivity, quality and budgeted cost parameters.
- To recruit and train suitable manpower for optimal running of the plant.
- To ensure a suitable conducive HR climate in the plant.
- To ensure the safety regulations as per standard norms.
- To prepare MIS report and review performance/variance on a regular basis.

From Dec'7 to Dec'15 at FUTURE METALS (GH) LTD., (A UNIT OF DEMAT TREADING COMPANY) as Plant Manager/Project Head, GHANA (West Africa), CAMEROON, ANGOLA AND ETHIOPIA Dubai base company with operation in 14th African country and worldwide engaged in recycling of Aluminum, Lead and Plastic

From Dec'9 to Dec'15 at UNIVERSAL METALS AND MINERALS PLC, ETHIOPIA, (A DIVISION OF NEUERTHGROUP) as a PLANT MANAGER/PROJECT INCHARGE

Steering initiatives towards achievement of organizational goals & vision with chief responsibilities pertaining to new project management, Business Development, Strategy Planning, Production, Operation, PPC, Administration, Distribution, Key Account Management, Product Management of recycling of secondary aluminum, lead and Plastic, aluminum rolling mill and Rebar, TMT bar project

Significant Highlights:

UNIVERSAL METALS AND MINERALS PLC

PLANT MANAGER (ALUMINIUM, LEAD and PLASTIC RECYCLING PLANT)

Having production capacity of 12000 mt of ALUMINIUM ALLOYED INGOTS, REFINED LEAD INGOTS AND 2500 mt of PLASTIC GRANULES PRODUCT PER ANNUM

METE HARA (OROMIYA REGION)

ETHIOPIA (EAST AFRICA)

ADDITIONAL RESPONSIBILITIES OF BUSINESS DEVELOPMENT AND NEW PROJECT- New project of Aluminum extrusion manufacturing project and Aluminum kitchenware project

FROM OCT'09 to Dec'15

Significant Highlights

- Reporting to the V.P(Project and manufacturing) – Managed a team of 220 personnel.
- Drive annual business in production volume of 12000 mt of Aluminum and Lead ingots and 2500 mt of plastic granules
- Company formation and other related formalities, approval, free zone approval, power supply for manufacturing unit are acquired.
- Construction of sheds and foundations for equipment, machinery for aluminum, Lead and Plastic recycling
- Erection and commissioning of equipment and machineries
- Looked after entire project and new project management ➤ PPC, International Procurement, sales and marketing.
- Achieved projects, production target and new product development
- Worked on another two project 1. battery manufacturing and Aluminum circle, sheet manufacturing, Aluminum extrusion manufacturing project 2. Reinforcement bar, TMT Bar and Iron rod manufacturing project
- Plant manager is responsible for day today activities & all the operations in plant
- To prepare an annual business plan and ensure adherence to targets on month and annual basis.
- To ensure all productivity, quality and budgeted cost parameters.
- To recruit and train suitable manpower for optimal running of the plant.
- To ensure a suitable conducive HR climate in the plant.
- To ensure the safety regulations as per standard norms.
- To prepare MIS report and review performance/variance on a regular basis.
- To liaison with local government bodies and ensure compliance. ➤ To start continuous improvement programs like KAIZAN on regular basis ➤ Handle Angola projects during working in Ethiopia.

New project of Aluminum extrusion manufacturing project: -

- Worked on Project study, Preliminary feasibility report, Project report and risk analysis & Project execution and project activities
- Visit China, Taiwan, India and Hong Kong for selection of machineries for production line and meeting with production line manufacturer

ANGOLA: - PROJECT INCHARGE

Phase-1: Aluminum, Lead and Plastic recycling project production capacity of 12000 mt of Aluminium and Lead ingots, 2500 mt of Plastic granules

FROM OCT'12 TO DEC'12

Significant Highlights

- Reporting to the HEAD (WEST AFRICAN DESK) – Managed a team 250 personnel.
- Company formation and other related formalities, approval, free zone approval, power supply for manufacturing unit are acquired.
- Phase-1: -Construction of sheds and foundations for equipment, machineries for aluminum and lead plant and Plastic Plant
- Erection and commissioning of equipment and machineries and achieved production capacity of 1000 mt of Aluminum and Lead ingots and 250 mt of Plastic granules
- Looked after entire project from Green field and new project management.

CAMEROON (WEST AFRICA): -

CAMEROON MINERALS AND METALS SARL

PLANT MANAGER AND PROJECT INCHARGE

Phase 1: -Aluminum, lead processing and Plastic Recycling Plant with production capacity of 12000 mt of Aluminum and Lead ingots and 2500 mt of Plastic granules

FROM September'08 TO OCT'09

- Reporting to the HEAD (WEST AFRICAN DESK) – Managed a team of 40 personnel and later stage 150 personnel.
- Company formation and other related formalities, approval, free zone approval, power supply for manufacturing unit are acquired.
- Phase-1: -Construction of sheds and foundations for equipment, machinery for aluminum and lead plant and Plastic Plant
- Erection and commissioning of equipment and machineries for Aluminum, lead and plastic recycling plant
- Looked after entire project execution from Green field and new project management.

GHANA (WEST AFRICA): -

FUTURE METALS(GHANA)LTD

GHANA PROJECTS

Aluminum, Lead and Plastic Recycling Plant with production capacity of 12000 mt of Aluminum and Lead ingots and 2500 mt of Plastic granules

FROM DEC'07 TO SEP'08

- Reporting to the HEAD (WEST AFRICAN DESK) – Managed a team of 40 personnel and later stage 210 personnel.
- Company formation and other related formalities, approval, free zone approval, power supply for manufacturing unit are acquired.
- Phase-1: -Construction of sheds and foundations for equipment, machinery for aluminum, lead plant and Plastic Plant
- Erection and commissioning of equipment and machineries are under process and expected to complete within two months.
- Looking after entire project and new project management
- Transferred to CAMEROON PROJECT

Mar'06- Nov'7 at Pioneer Kitchenware Ltd, Factory Manager, Ghana, Africa having production capacity of 4800 mt of aluminum kitchenware, utensils and non-stick kitchenware per annum, 3600 mt of aluminum roofing sheets per annum

Steering initiatives towards achievement of organizational goals & vision with chief responsibilities pertaining to Strategy Planning, Production, Operation, PPC, Administration, Distribution, Key Account Management, and Product Management of Aluminum Kitchenware and roofing sheets

Significant Highlights:

- Reporting to the Chairman –Managing a team of 150 personnel.
- Looking after entire operations.
- PPC, International Procurement, sales and marketing.
- Achieving production target and new product development.
- Worked on new project of Aluminum Rolling Mill in two phase, Phase I- 250MT Aluminum Circle and Phase II- 1250MT of Aluminum Coil.
- Budget preparation and Expansion Plan.
- Worked in the Board of Director as a Executive Director (Operation).

August'01-Feb'06 at Cook 'N' Lite (Nigeria) PLC. Ikeja, Nigeria, division of TOWER ALUMINIUM (NIG)PLC, Group Company of COMCRAFT UK. as Factory Manager having production capacity of 30000 enamel cookware sets and enamelware per month

Steering initiatives towards achievement of organizational goals & vision with chief responsibilities pertaining to Strategy Planning, Production, Operation, PPC, Administration, Distribution, Key Account Management, Product Management of Enamel Kitchenware. Aluminum kitchenware and roofing sheets

Significant Highlights:

- Reporting to the Group Executive Director, Managing a team of 300 personnel. .
- Since installation and commissioning of the plant and achievement of 100% production capacity.
- Handle project of 3.5 MVA gas base power generating plant.
- Looking after entire operations.
- PPC and International Procurement.
- Achieving production target and new product development.
- Budget preparation and Expansion Plan.

July'93 – August'01 at Narshidas & Co. Ltd (Enamel and Aluminum utensil Division) and Narcol Aluminum Rolling Mill, Mombasa, Kenya as a Plant Engineer having production capacity of 2400 mt of Aluminum kitchen and hollowware per annum and 500 mt of Aluminum circle and roofing sheets per annum

Significant Highlights:

- Manufacturing of Enamel Ware, Aluminum Kitchenware and Hollow ware.
- In charge of Production of Enamel ware and Aluminum utensils and Kitchenware, Kerosene stove and Lantern Lamp.
- Handled Project of 1500KW U Type Continuous Enameling Furnace and 2 nos of 250MT Double Action Power Press.
- Handled project of Four High Aluminum Sheet Rolling Mill.
- In charge of melting Hot Rolling and Cold Rolling, Circle Blanking, Annealing and Maintenance.

- Looking after entire operations.
- PPC and International Procurement.
- Achieving production target and new product development.
- Budget preparation and Expansion Plan.

Aug'89-Jun'93 at Elecon Engineering Works Ltd. (Gear Division), manufacturer of Helical and Worm Gear Box, Gujarat, India as a Jr. Engineer.

Significant Highlights:

- Working in Heat Treatment Department.
- In charge of PPC, Metallurgical inspection of raw material and finish product.
- Development of New Heat Treatment Cycle.

Education

- BE (Metallurgy) from M S University of Baroda, Gujarat, India. in 1988.

Personal Details

Date of Birth: 10th Jan 1968
Address in India: B-57, Paris Nager society, Near Lions hall, Race course, Baroda
Marital Status: Married
Nationality: Indian
Languages Known: English, Hindi, Gujarati, Amharic, Swahili