




Plant Head / BU Head / Head Operations

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Profile Summary

- Advanced Senior Operations and Quality Professional offering over **21+ years** of experience in Handling P & L of plant, Process Knowledge and Automobile industry experience with MNC culture exposure.
- Certified Six sigma, Lead Auditor for ISO 9001:2015, Internal Auditor for IATF16949:2016, ISO 14001 and ISO 45001**
- Accomplished in building high-performing teams and inspiring staff to achieve personal and professional goals.
- Insightful exposure on core tools - VDA 6.3, DMAIC, TPM, APQP, PPAP, PDCA/FTA, FMEA, SPC, MSA, OEE, KAIZAN, 5S, POKAYOKE, QRQC, PQA, SRM, FDPR, DQR, DOE, SPPC, LLC's, 5Why, 8D,
- Extensive experience in **Cast Iron, Aluminum, Forging, Machining Centre (VMC, HMC), Stamping, Metal Forming, Deep draw, Welding, Tool Manufacturing, Grinding, Surface treatment, Heat Treatment, Aus-tempering, LLDPE, ROTO molding, Fiber reinforced products, Powder Coating, and Assembly**
- International exposure by visiting countries such as **North America, Japan, Germany, France, China, Switzerland, Czech Republic, Austria, Poland, Mexico, Thailand, Hong Kong, Singapore and Poland**

Industrial Exposure

- Automotive:** VW, Nissan, Ford, Volvo, Kia, Toyota, Renault, MAN, GM, BMW, Tata, M & M, Ashok Leyland, Benz Mercedes, International Trucks, Honda, Suzuki, Hyundai and Skoda
- Tier 1:** Sanden, Valeo, Denso, Subros, Behr, KDAC, Wabco, Knorr, Karrier, Bitzer and Frascold
- Non-Automotive:** Emerson, Tecumseh, Godrej, LGE, Mabe, Kulthron, Asmico, ELGI and KPCL

Proficiencies

Multi-Plant Handling	P&L Management	Global Strategic Sourcing	Supply Chain Management
Innovation and Problem solving	Risk Management	Inventory Management	Localization
Budgeting and Cost Control	Project Management	Customer Relations	Commercial negotiations
Safety, Statutory & Legal Compliances	Team Building & Succession planning		ER and IR

Behavioral Competencies

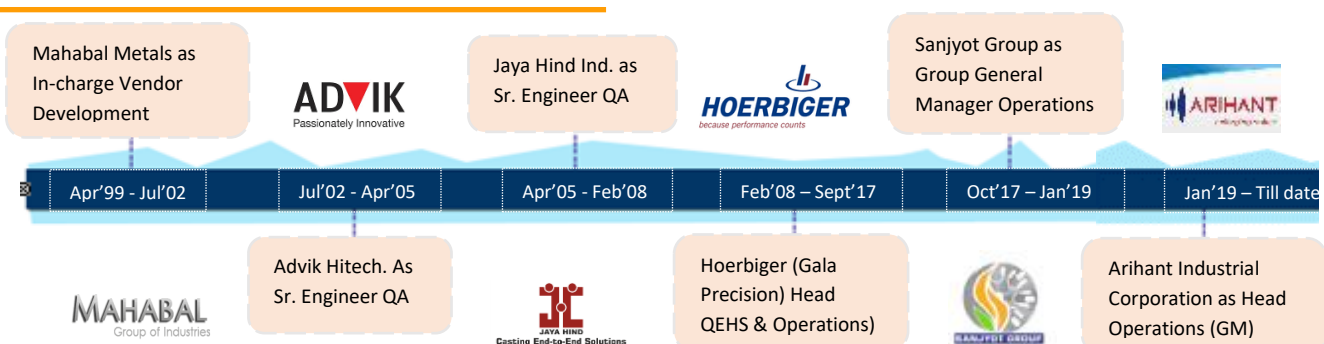
- Entrepreneurship Comfort with ambiguity, opportunity Sensing and driving innovation.
- Strategic Thinking Envisioning future, creativity and systems thinking.
- Business Acumen, Customer focused, value optimization, managing risk.
- Enabling Change
- Passion and Execution Emotional connect, ownership & accountability and drive for results.

Strength and Weaknesses

Strength – Focused, Open Minded, Visionary, Analytical, Honesty

Weakness – My strength are my weaknesses.

Career Timeline



Notable Accomplishments and Projects (recent 3)

With Arihant Industrial Corporation Ltd. Vasai

- Reduction in Inventory value by 10.0 Mio INR in 3 months.
- Reduction in customer complaint by 80% through implementing right production process and procedures.
- Effectively improved the lead time in supplies from 60 days to 20 days by effectively managing Operations and Supply chain
- Recognized as a 7Star Best Manufacturer in INDIA for Quality, Innovative and Value for Money by EduWorld
- Reengineered the specification to avoid over quality

With SANJYOT Group Pvt. Ltd.

- Played a Lead role in setting up GREEN FIELD Project - manufacturing set up in a span of 6 months
- Established a new business vertical in Sanjyot group supplying parts to Key OEM and Tier 1
- Recipient of business award from 4 customers, started serial supplies for 17 variants
- Obtained certification for the plant: IATF 16949:2016

With Gala Precision Technology Pvt. Ltd (Hoerbiger Group Company).

- VDA 6.3 Audit Scored (93% in first go)
- PPAP documentation: @ 750 nos. (including preparation and internal approval)
- Audits conducted: Supplier - @ 275 no's, Internal Process audits - @ 220 nos., Product Audits - @ 500 nos., Customer audits - @ 125
- Minimized the rejection and rework cost by INR 109 Million in a span of 7 years
- Key role in augmenting the Sales / Man ratio from average 0.46 % to 2.1 % in 3 years
- Planned strategies for ensuring productivity improvement in stamping process by 3 times (from 111 Mio Strokes to 444 Mio Strokes)
- Successfully led the project Process stabilization & Production optimization by reducing no. of machines from 192 to 41
- Valued contributor in minimizing the Input cost by 11% by supplier developments
- Acknowledged with 21 awards for introducing the management culture out of which, 16 were for Best Quality Supplier; obtained VIP membership from a Japanese client having 2nd position in global Market
- Pivotal role in establishing and supervising TS 16949 for 2 plants (Domestic and Export Unit); maintained the certification for both the plants in previous 4 cycles
- Contributed in designing and implementing Flapper Reed Valve and Valve Plate Visual Inspection Standard / Criteria that was accepted by the customers
- Played a key role in: Completing Transfer Project that was recognized and appreciated by Global Management
- Lead the Relocation Project of Manufacturing Set up - Phase I and Phase II
- Improvement Projects – Kaizen @ 650 nos., Mid Term projects: @ 105 nos. Long Term Projects – 10 (including Six Sigma)

Role and Responsibilities

- Overall responsibility for running the Plant Operations with particular focus on Health & Safety, Quality, Productivity, Cost and Delivery performance targets
- Ensures that regulations regarding Labour law, quality and environmental issues are met all times.
- Controlling daily business operations by devising and deploying short and long-range strategies to grow profitability and accomplish objectives.
- Evaluating the success of the organization in reaching its goals. Leading, guiding, directing, and evaluating the work of all leaders depending on the Organizations reporting structure
- Cultivated strong business relationships with customers to increase overall experience, satisfaction & retention rates.
- Enforcing adherence to legal guidelines and in-house policies to maintain the company's legality and business ethics
- Building trust relations with key partners and stakeholders, both internal and external
- Boosted team performance with enhanced employee evaluation processes and making succession planning.
- Established positive and effective communication among unit staff and organization leadership, reducing misunderstandings and late tasks.
- Implemented incident management responses, including troubleshooting, root cause analysis and issue resolution. Liaising with customers for quality or delivery issues and suggest resolution for the same.
- Updated & published standard operating procedures (SOPs) using input from stakeholders, customers & employees, resulting in clearer and more useful instruction for users.
- Restocked inventory to sustain par levels and produced quarterly inventory audits and calculated, updated and presented reports.

- Managed communications during major technology outages, natural disasters, virus outbreaks, frame cloud outages and network device outages.
- Merged over in MNC through effective management of due diligence efforts.
- Providing technical guidance to the supplier team, on New development, on design change, on resolving performance bottlenecks and concerns, on productivity improvement and cost saving schemes.
- Evaluated suppliers by assessing quality, timeliness and compliance of deliveries to maintain tight cost controls and maximize business operational efficiency.
- Executed local market strategies aligned to overall strategic and marketing plans, creating tactical initiatives to meet operational, budgetary and productivity goals.
- Developed project management roadmap to define project objectives, timelines and milestones.
- Organized preventive maintenance to reduce downtime and line shutdown or production delays.
- Worked in matrix management environment with oversight of division level managers, operations, sales, finance, human resources, safety and compliance.
- Spearheaded department training for appraisals of new components.
- Monitored customer feedback to devise business strategies and determine process improvements for better customer experiences.
- Chaired monthly meetings with functional leadership to identify opportunities for improvement, establish milestones and review QMS performance
- Oversaw global product development and partner relationships, enabling footprint expansion into new markets.
- Set, enforced and optimized internal policies to maintain efficiency and responsiveness to demands.
- Developed and submitted strategy and initiative reports to highlight current actions and proposed changes to corporate committee.

Training/Certification/Program (Few important)

- Lead Auditor for ISO 9001:2015 by Bureau VERITAS
- Internal Auditor for TS16949, ISO 14001 and ISO 18001 by Bureau Veritas
- Six Sigma Green Belt from Hoerbiger Six Sigma Academy
- Leadership Development (Self-Development Program) by Aon Hewitt
- Systematic Problem Solving Techniques (A Residential Training Program - 1 Week) by Mahindra Institute of Quality
- Industrial Safety Program, Kaizen School and TPM Implementation, "Z" Quality Concept by Mahindra and Mahindra Ltd.
- Metallurgical Analysis of Cast Iron – Metalab Kolhapur
- Process Capability and Measurement System Analysis Skill Development – Omnex
- Kaizen Project and Improvements Skills – Cummins India

Education

- Executive Masters in Business Administration (Supply Chain & Operations)** from IIBMS Mumbai in 2013
- Diploma in Mechanical Engineering** from Board of Technical Education, Mumbai in 1999

IT Skills

- MS Office and Internet Applications
- SAP, MINITAB, AutoCAD, Project Management

Personal Details

Date of Birth:	7th June 1980
Languages Known:	English, Hindi and Marathi
Present Add:	Kalyan West, MH. India 421301
Permanent Add:	Talegaon (D), Tal. Maval, Dist. Pune
Marital Status:	Married (Number of Dependents: 2)
Visa Status:	Business Visa to US valid till 2024