

## KAPIL PRATAP SAOLE

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**A dedicated and result driven professional seeking senior management roles into Production, Operations, Quality Management with an organization of high repute.**

### PROFILE SNAPSHOT

- A competent professional with proven experience of around **14 years** in operations management, Project Management(Green+Brown),New product development and coordination, quality assurance, resource management.
- Associated with **YG Cutting Tools Corporation Pvt Ltd as Production Head Bangalore**
- An out-of-the box thinker with **sound product knowledge & thorough understanding of product dynamics.**
- Actively participated for Life cycle of ERP (ECC6) Microsoft Project and Microsoft Navision (2015) involving production planning, materials management and sales & distribution modules.
- An effective leader with strong interpersonal and time management skills & ability, along with stupendous skills for mentoring, guiding & controlling members.
- Proficient in establishing process/procedures and managing the shop floor activities, ensuring timely accomplishment of production targets, thereby increasing the contribution and sales turnover.
- Deft in material planning and procurement, maintaining reduced inventory levels to achieve maximum cost saving without hampering the production process.

### CORE COMPETENCIES

**Operations Management • New Product Development • Operation Excellence • Supply chain Management • Liaison & Negotiations • Process Enhancement • Project Management •TPM • Team Management • Quality Management•**

### NOTABLE ACCOMPLISHMENTS AND SPECIAL ASSIGNMENTS

- Visited China for Machine planning and shifting activity in July 2019.
- Visited South Korea Parent Company for Product training during Green Field Project implementation phase in July 2019.
- Visited Japan parent company for Training, Machine planning and shifting activity in October 2009 and September 2018.
- Successfully established the plant and machine shop with lean concepts and started the production in April 2010.
- Successfully shifted the plant (Brown Filed Project) within the given time frame and laid the assembly and machine shop as per lean concepts and restored the production in May 2013.
- Worked for Cost Reduction, Cycle time reduction, Process enhancement and Quality improvement project.
- Effectively maintained JQA Level-2 and Level-3, OHSAS 18000, ISO9001-2015, Trained for 5S & TPM Activity, Knowledge of TS 16949.

## CAREER CONTOUR

**July 2019 - Till date**

**YG Cutting Tools Corporation Pvt Ltd, Bangalore, Karnataka.**

### **Production Head**

- Headed the Plant operations. Strategic, operational and administrative planning of all engineering operations.
- Management of Quality systems including internal audits to complement 5S, Kaizen & Poke Yoke activity.
- Conducted operational assurance analysis as per metrics to ensure processes optimization; risks identification and contingency plans development to deliver management objectives within stipulated timelines
- Actively participated in workshop safety, tool box meetings, and workshop specific safety initiatives. Reported all hazards and unsafe acts. Ensured third party compliance. Actively promoted positive safety culture.
- Administered workload prioritization, resource allocation, progress review and made mid-course corrections to maximize capacity utilization and performed root cause analysis and proposed preventive measures.
- Served as a member of the company steering committee and contribute to the overall guidance, policy making and objective establishment of the company and provide constructive input from a production perspective.
- Drove the tooling and consumables budgets based on the forecast & tooling inventory management.
- Responsible for P&L for complete plant operation.
- Analyse and rollout initiatives for achieving high level of customer service standards.
- Cycle time reduction by 1 min per job on VMC by implementing the probing system.
- Idle Cycle time and scrap reduction on CNC machine implementing sensor system.
- Utilized Lean Manufacturing strategies to improve manufacturing processes and reduce costs.

**October 2009-July 2019**

**OSG India Pvt Ltd, Manesar, Gurgaon, Haryana.**

### **Factory Manager**

- Spearheading complete operations of Plant, including Planning, Scheduling, Driving & Monitoring the Production, Quality, Cost, Delivery, New model Development, Safety, People Morale, Capacity enhancement, Optimal Infra utilization and Productivity improvement.
- Acted as key member in new plant establishment at Gurgaon (Green Field Project) in 2009.
- Successfully established the plant within the given time frame and laid the assembly and machine shop and Possess excellent action plans development skills for continual improvement in production and quality management system.
- Major role in plant shifting at Gurgaon for expansion (Brown Field Project) in 2013.
- Successfully shifted the plant within the given time frame and laid the assembly and machine shop and restored the production.
- Interacted with Parent company for approvals, technology transfer, Safety norms and Shop Layouts.
- Adherence to international Global company standards & close coordination with international colleagues for transfer of materials and accessories for production.
- Proven capabilities in enhancing the operations, optimizing resources & capacity and escalating productivity & operational efficiencies.
- Gained exposure by conducting Quality Assurance Audit by OSG Japan and implemented the same in OSG India Plant and successfully maintained JQA level 2 and level 3 from last 8 years.
- Establish operations standards for cost control, waste reduction, safety, and complete & on time delivery without compromising product quality.

- Budgeting and cost control including remedial adherence measures with accountability of P&L performance.
- Implementation safety rules & guidelines in the manufacturing facility. Enforcing compliance with the same to eliminate happening of untoward incidents.
- Actively involved in the planning of Preventive, Predictive & Breakdown maintenance; analysis, modifications, Spares Planning, Budgeting etc. Increased the monthly production by 16% by line balancing, increasing productivity on bottleneck machines and reorganizing the manpower.
- Handled new process establishment (CNC Machine try out and commissioning), Driving the successful commissioning of new process/equipment so as to meet the quality & capacity standard.
- Developed combination rolls for grinding performing two operations on the tap in one holding.
- Development of diamond rolls for Thread and chamfer grinding machines.
- Developed the alternative suppliers for the consumables like Grinding wheel, Diamond rolls, Rust preventive oil.
- Strategizing & implementing plans on energy rationalization & cost reduction.
- Responsible for continuous process improvement and deciding process parameters to get maximum output from all operations; executed & developed the best practices and standard operating procedures targeting at organizational excellence a devising cost control measures to implement cost effective.
- Implementation of systematic data based problem solving tools to reduce the variation and waste in the production process. Key member in Microsoft NAV implementation in the Plant.
- Assessing the performance of vendors based on quality improvement rate, timely delivery and credit terms. Developed vendors locally which saved the cost of importing.
- Successfully completed EHS audit as per company norms which is equivalent to OSHA.
- Successfully completed the Pilot batch approval within 25% lesser time.

**July 2006-Sept 2009**

**Shree Sainath Engineering Industries Indore, Madhya Pradesh.  
Production Engineer**

- Handled new process establishment, Driving the successful commissioning of new process/equipment so as to meet the quality & capacity standard.
- Ensured continuous improvements of production systems & processes for eliminating waste & non-value added (NVA) steps.
- Establish operations standards for cost control, waste reduction, safety, and complete & on time delivery without compromising product quality.
- Implementation safety rules & guidelines in the manufacturing facility. Enforcing compliance with the same to eliminate happening of untoward incidents.
- Conducted regular production review meetings, prioritize production activities, keep customers informed on order status, and ensure OTD (on time delivery). Manage and control inventory for timely delivery.
- Liaised with Production, Quality, Maintenance and PPC Departments for timely completion of product schedules.

## **EDUCATION**

- B.E (Mechanical) 72.03% from Jawaharlal Institute of Technology Borawan, Khargone Madhya Pradesh in 2006.
- TOEFL 102/120 (Test of English as a foreign language) in 2009.
- GRE 1020/1600 (Graduate Record Examination) in 2008
- Foundation Course in Auto Cad 2005 from Auto Desk Indore.

## IT SKILLS

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Well-versed with: Budgeting/MIS/Management Review Advance excels & Power Point, MS – Office, AutoCAD

## PERSONAL DETAILS

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Date of Birth	10/05/1983
Permanent Address	42, Lavkush Nagar Sector no. 3 Khandwa, Madhya Pradesh, 450001
Present Address	A-101, Master Classic Residency, Old Yelahanka, Bangalore, Karnataka, 560064
Languages Known	English, Hindi