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Address :

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15, Bahadurgarh, Haryana -
124507

DoB : 6th February 1972

Nationality : INDIAN

Languages Known :

Hindi, English, Bengali

Core Competencies :

- ❖ Stuck-on: Sports shoe with synthetic mat, Dress shoe/Mocassin with Leather & Synthetic material & sandal production
- ❖ DIP (Direct Injection Process) & PU Pouring production
- ❖ Setting up the Quality System for Productivity improvement, decrease in rejection etc.
- ❖ New Articles SOP
- ❖ Vendor Development
- ❖ Team building & training
- ❖ Adaptability to change for betterment
- ❖ Compliance Management

Achievements :

- Production of 7.5K/day sports shoe (3 conveyors) in Fortune Shoes, Barisal, Bangladesh
- Headed Fortune shoes consisting a workforce of 1,500 workers.
- Started suede leather boot production in Fortune shoes.
- Successfully handled daily production of 20-25K shoes/sandals (synthetic) in Aerobok, Action & Relaxo Footwear.
- Solved major problem of foxing bond opening in sparx canvas shoes in Relaxo.
- Production of relatively high MRP shoes in Batanagar
- Headed PU Pouring dept. In Batanagar, producing Industrial Leather safety shoes & synthetic open footwear.
- Decrease in “ B ” Pair shoes using 6-sigma technique.

CURRICULUM VITAE - SANTOSH KUMAR

QUALIFICATIONS :

Sept. 1994 – **B. Sc. (Engg.) Mechanical** with Distinction (70.3%)
Bhagalpur College of Engg., Bhagalpur

Feb. 1997 – Management in Footwear Technology (**MFT**) from
FDDI, NOIDA

Jan. 2002 – Advanced Diploma in Information Technology (**ADIT**) from
IGNOU, N. Delhi

A seasoned professional having 24 yrs. of cross-functional experience in Footwear Production, Quality system setting, Material Planning, Vendor Development, Factory administration, Compliance management, Team management etc.

PROFESSIONAL EXPERIENCE (24.0 Yrs.):

Nov. 2018 – till date – Relaxo Footwears Ltd.,
(+2 Year) (AGM Mfg.)

Makers of Sparx brand sports, canvas & open footwear (all synthetic).

- ❖ Responsible for cutting & lasting, bottoming & packing sections.
- ❖ Co-ordinate with PPC & NPD team for timely launch of NPDs.
- ❖ Daily production of about 23.5K pairs of synthetic Sandals (5k), Chappals (5k), Vulcanized shoes [(Tennis school shoes – 6.5k) & Canvas shoes (7k)].
- ❖ Managing a team of 25 Officers & Supervisors and 700-800 workers.
- ❖ Working knowledge of SAP.
- ❖ Maintain the required PPMD (Pairs Per Man Days).
- ❖ Maintain the rejection within 1.5%.
- ❖ Maintaining 5's in each of the production area.

Feb. 2018 – Sept. 2018 - Action shoes, Bahadurgarh, Haryana
(0.75 Year) (Production Head – AGM Mfg.)

Makers of Flotter & florina brand in PU open footwear (all synthetic).

- ❖ Full responsibility of the unit.
- ❖ Co-ordinate with marketing team for monthly orders, purchase team for timely material purchase.
- ❖ Daily production of about 20K pairs (cutting to packing) of sandals, chappals on 2 PU rotary pouring machines, 1 PU Pouring Chinese machine.
- ❖ Managing a team of 10 Managers, 15 supervisors & 600 workers.

- ❖ 10 in-house stitching lines & 10 outside stitching contractors.
- ❖ Co-ordinating with sales for timely delivery of goods.
- ❖ Timely delivery of new articles.
- ❖ Maintain the rejection within 1.5%.

**July 2016 – Aug. 2017 - Aerobok shoes Pvt. Ltd., (Aqualite India Pvt. Ltd.)
(1.25 Year) Bahadurgarh, Haryana (Unit Head – AGM Mfg.)**

Makers of Aqualite, Real-PU, Gurukul, Aquasoft Brands (all synthetic).

- ❖ Full responsibility of the unit.
- ❖ Daily production of about 25-28K pairs of synthetic sandals, chappals & shoes on 2 PVC rotary injection machines, 1 PU rotary pouring machine & 3 PU Pouring Chinese machine.
- ❖ Managing a team of 10 Managers, 20 supervisors & 800 workers.
- ❖ Co-ordinating with sales for timely delivery of goods.
- ❖ Wastage control & cost control
- ❖ ERP implementation

**Nov. 2014 – June 2016 – Fortune Shoes Ltd., Barisal, Bangladesh
(1.75 Years) Factory Manager – 100% EOU**

(Producing Leather & synthetic Boots & sports shoes)

Main Buyers : 1. M/s. Deichmann, Germany

2. M/s. Henkelmann (Thema Fashion Group), Holland
3. Aldo Globo
4. Xti, Spain etc.
5. Theorama
6. Novi
7. Kienast

- ❖ Heading a team of 15 Officers, 20 Supervisors & 1500 workers
- ❖ Handling Planning, Production, QC, stock, admin. Etc.
- ❖ Sample development as per customers' requirement
- ❖ Timely delivery of export shipments including new articles
- ❖ Handling full in house monthly production of 1.80 lakhs pairs of sports shoes & boots.
- ❖ Handling social audit & customer audit (e.g., : BSCI) as per customers / buying house requirement
- ❖ Handling all the correspondence regarding order status, shipment status, samples etc. & other related instructions with buyers i.e., co-ordinating with buyers regarding production matters.
- ❖ Compliance with Govt. Rules & buyers' social audits
- ❖ Follow up with Chinese suppliers for raw material status

May 2004 – Oct. 2014 - Manager Prod.- Bata India Ltd., Batanagar Factory

(10.5 Years)

- Mocassino & dress shoes (5 yrs.)
- PU Pouring & DIP sections (1.5 yrs.)
- Outsourcing (Job work) – (4 yrs.)

- ❖ Headed a team of 20 technical and 10 non-technical managers
- ❖ In charge of PU Pouring dept. (producing Safety & Dress shoes & also open sandals & chappals)
- ❖ Handled around one lakh pairs of shoes & uppers weekly (job work outsourcing).
- ❖ Handled activities in around 80 associates in and around Batanagar
- ❖ Working knowledge of Six Sigma. Attended company sponsored crash course on 6-sigma & undertook small projects for improvements in Batanagar Factory.
- ❖ Ensure timely despatch of monthly orders including New Articles. Finalizing Standard Operating Procedures (SOP) for the concerned production in associates.
- ❖ Compliance with Govt. Rules & local laws (General & Labour)

Dec. 2000 – April 2004 – Asstt. Manager Prod. –

(3.5 Years)

**Tryshoera India Pvt. Ltd., NOIDA (100% EOU)
Producing Moc. Moc., Booties & dress shoes
(Producing full leather shoes)**

- ❖ Headed a team of 4 managers
- ❖ Set up a new dress shoes lasting & finishing line

Dec. 1997 – Nov. 2000 – Footwear Technologist

(3.0 Years)

**National Leather Development Program
(A UNDP assisted project)**

- ❖ Train the artisans on modern shoe making machines
- ❖ Increase the market reach of their products
- ❖ To increase the comfort, durability & finish of their products

March 1997 – Nov. 1997 – Euro Shoes, Unnao

(0.75 years)

Production Supervisor

- ❖ Actively involved in setting up of the unit
- ❖ Maintain the required quality level of the shoes at every operation
- ❖ Confirm to the Buyer's quality standard.