



# GURPREET SINGH

PLANT HEAD / OPERATIONS HEAD / SCM HEAD / MANUFACTURING HEAD

Experienced (17+) enterprising and strategic manufacturing leader with diverse industry knowledge and special talent for contributing in streamlining business processes, setting up new plants , technology transfer , profit and loss mgmt , culture building , in start-up & joint venture organizations. Worked in companies from Germany , China , United States & Netherland with Matrix reporting . Strong believer of encouraging Imagination at work , strong shop floor small improvement initiatives & advocating team work by bringing everything you have & achieve everything you want .

Exploring challenging senior managerial assignments with a professionally managed organization in India or abroad .



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## Relevant Skills

P & L ,Budgeting ,Cost Control	Operations /Machining /SCM	Business Excellence, Lean , Agile
Vendor /Supplier Development	Resource Hiring & Optimization	Project /Change Management
Quality Management/ISO	Legal Liaison & Coordination	Inter Culture Adaptability

## Executive Summary

A core Industry technocrat, have worked in Multinational Corporate & Industrial manufacturing setup like Consumer good , Lighting , Heavy Machinery , Tyre Manufacturing with global footprint & customer base .

## Specialties

- Heading medium size business unit operations managing functions like SCM ,Production , Profit Loss Mgmt ,Logistic , Business Excellence ,Plant Utilities/maintenance & Customer Support.
- Turning around & transforming business unit to “ Fit To Purpose “ with value stream improvement , Global & Integrated value chain improvement.
- Setting up of “ state of art “ plant in India for Global supplies in stipulated time frame & scaling up plant capacities to accommodate changing customer requirements.
- Repeatedly managed key matrixes related to Safety , Quality , Delivery , Cost , Service level to achieve sustainable growth in dynamic & Changing market place.
- Successfully implementation of TCO projects across all the function for top line / bottom line improvement , improvement in quality / customer service level & Customer experience.
- Foot print management , new products , process , technology transfer to India for local & global demand fulfillment using project management tools.

## Work History

Nov 2014-Dec 2020, Saurer Textile Solutions Pvt Ltd., Vadodara as Sr. Manager SCM / Operations/ Assembly (Team 450 Plus) **SAURER.**

- Functioned as Sr Manager Plant Operations , oversee end to end management of the India plant operations and integrated supply chain from Order to delivery , with state of art machine shop , semi automatic assembly stations with more than 200 external partners.
- Supported as key member to make the Indian plant to a 100 Million Euro revenue company & Responsible for operations side of P&L.
- Develop and implement strategies for enhancing profitability and revenue generation as well as accomplishing organizational business objectives.
- Lead strategic Initiatives in complete value stream using strategic tools starting from customer order to product handover to customer including planning ,purchasing , material management , assembly , logistic & customer support to ensure operational efficiency and economy.
- Key player on identification, empanelment, evaluation and rationalization of vendors based on business and operational requirements ,deriving strategic projects for improving potential suppliers to acceptable level of quality , delivery ,cost & safety .
- Spearhead team efforts in designing and implementing SOPs, organization chart, forms, process flows, KPIs & performance management for multiple departments.
- Coordinate to ensure that operations conform to local, state and Government regulations to have a seamless operations.

- Highlights:**
- Set up a brand new “State of Art” Plant in Vadodara, defining strategies related to pricing and procurement. This setup saved 40% of the cost of the German Manufacturing unit which was closed subsequently.
  - Zero to 100 Million Euro Revenue turnover of the Business Unit in 4 years from the concept of the Business Unit.
  - Significantly enhanced operational efficiency by merging 2 plants from Ahmedabad and Halol to the main plant in Vadodara. The Direct savings of 05 Million Euros.
  - Lead global TCO project using DMAIC on logistic cost optimization by 35 % with scope from machine assembly ,packing , container loading , site erection with total saving of 01 Million Euros /annum, same project later replicated across all global locations.

**Aug'12 – Nov'14 with Venture Lighting India Ltd , Naiad, Gujarat as Manager ( Location Head)**  
**(Operations/SCM/Production) (Team 250 Plus )**



- Successful set up of brown field project , supply chain for local & global market , with customer base from US , England , France & India.
- Led the designing, delivery of effective change management programs for organizational changes impacting 250 plus employees where unit was closed for more than 7 years , Team development ,mentoring to cater global customers.
- Establishing complete SCM setup , 3PL supplier selection , Supply chain security release for Direct export to US Market in record time.
- Successfully ramping of components , pre-assembly & final product assembly for US customer The Home Depot with successful qualification of International supply chain security ware house for direct container sealing for US Market.
- Established & led ECO Halogen production plant for US market with backward integration where burners assembly line also included in project scope , new plant qualified for global supplies in record time .

**Highlights:**

- Successful closing of trade union agreement with worker union with implementation of PLB ( Performance linked bonus ) achieving win win situation.
- Spearhead team efforts in setting up new plant for manufacturing of ECO Halogen product for US market in record time & Also setting up & release of supply chain security ware house setup for US direct supplies from plant .
- Revival of struggling plant with breakthrough improvement in operational & financial indicators , portfolio enhancement , New product development , Qualification & market release .

**Dec'05 – Aug'12 with Philips Electronics India, Vadodara, Gujarat as Assistant Manager In Production Dept (Team 140 - 200 Plus)**



- Led HID BU value stream where more than 55 SKU were part of portfolio (Sodium , Metal Halide, Mercury , IRR, Ref , BU lamps in various wattages) , responsible for cost centre , Zero Base , HID P & L .
- Driving OEE of HID assembly line , Assembly plant high compatibility to produce various products in single assembly plant , Line consistently achieved more than 96 % total efficiency .
- Part of Lean implementation team & led implementation of same in HID BU , with significant reduction in NVA using work standardisation , TPM & SMED achieved total efficiency was benchmark from HID global with more than 97 % Total efficiency .
- Responsible for technology transfer & footprint management from Netherland & China to India for producing HPIBU, HPIT,SOX,SON,IRR product for Indian market for foot print management & TCO projects to make products more competitive in local market.

**Highlights:**

- Technology transfer from China & Netherland for HID lamps portfolio extension & improvement with more than 25 % top-line improvement.
- Assembly plant automation & multiproduct compatibility by implementing SMED , Standard work , TOP for OEE improvement to more than 90% & capacity utilization to highest level.
- YOY 8 % saving in variable & fix cost by introducing new suppliers , releasing new parts & productivity improvement .

**Sep'03 – Nov'05 with Poddar Tyres Limited, Ludhiana, Punjab as Assistant Engineer in Maintenance & Design Deptt (Team 45 Plus)**



- QMS lead for Maintenance Department , maintaining history cards , SOP preparations & spare part management for maintenance dep't.
- Assisted in designing of new Bias cutter , Monogamy , Presses, & tube conveyor system for in-house requirement.
- Responsible for maintenance of Utilities for Boiler, Compressors , Tyre presses , ETP & Tyre building machines for plant.

**Education**

- EMBA (Operations Management) from M S University, Tirunelveli, Tamil Nadu in 2012
- Bachelor of Engineering – Production/Industrial from Marathwada Institute of Technology, Aurangabad in 2001
- Diploma in Mechanical Engineering from Mehr Chand Polytechnic Jalandhar, Punjab in 1997

**Professional Development**

- International Manager Training Germany 2015/2016.
- (ASCM) Basic of Distribution & Logistic
- Toyota Production System 2008.
- Lean Six Sigma Black Belt 2021 / Green Belt 2005
- Metaplan (Strategic Planning ) ,ISO/QMS
- Lean Thinking Training

**Awards & Recognitions**

- Asian Winner of Product & Service quality Awards 2008 Philips for Team DLI Vadodara Lamp Factory .
- High Performance recognitions for Take Ownership , demonstrating the Philips Behaviour. 2014.
- QIC Indian Finalist for DLI Project .
- QIC India Finalist for TCO project for localisation of IRR Lamp Filament .
- Selected in Indian Army in 2002 for OTA In EES Scheme.

**Referees**

Available upon request