

RESUME

D. DINESH SARAVANAN

#. 33/31, Nasuruddin Kollai St,
Ambur, Tirupattur District,
Tamil Nadu – 635 802.
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CAREER ASPIRATION

As a highly motivated and skilled professional, seeking for a challenging career in the field of Business Administration, with meticulous and sound knowledge in Management Systems and Concepts, associated with a great extent of self-interest, innovation along with the growth of organization.

EDUCATIONAL QUALIFICATION

Sl. No	Degree	University	Class obtained	Year of completion
1	Master of Business Administration (Operations Management)	Periyar University, Salem	First class	2005
2	MCA (Master of computer Applications)	IGNOU, New Delhi	First class	2002
3	B. Sc (Computer Science)	Madras University	First class	1997
4	PGDHRM (Post Graduate Diploma in Human Resources Management)	IGNOU, New Delhi	First class	2001
5	Diploma in Footwear Technology	State Board of Technical Education, Tamil Nadu	First Class	2000

EXPERIENCE SUMMARY

- D. Dinesh Saravanan is a post-graduate candidate in Business Applications and has around 20 years of experience in Business Management Solutions like Merchandising, Sourcing, Manufacturing and Logistics. Good domain knowledge in Process Management, which is applicable to any manufacturing industries like Apparels, Footwear, Automobiles etc.
- Possessing good communication and presentation skills with ability to clearly demonstrate and discuss business/technical information with the clients and Suppliers.
- Well conversant with IT Applications like FlexPLM, ERP, Tableau etc
- In-depth knowledge in Process Studies like Lean Management Concepts, Statistical Process Control, Failure Mode and Effects Analysis, TPM and KPIs.
- Hands on Experience in Process Management, Monitoring, Analyzing and Troubleshooting.
- Strong knowledge on Systems implementation, Data Analysis and Interpretation, MIS Data Management.
- Have experience in Customers Engagement across the globe and have travelled to USA, China, Germany and many Southeast Asian countries frequently for Customer Engagement.

AREAS OF EXCELLENCE

- Merchandising, Sourcing, Exports and Logistics
- Management Information Systems – Data Analysis and Reporting
- Process Management Studies –Lean Manufacturing, TPM, TQM, SPC, SQC, Kaizen
- Apparels and Footwear

APPLICATIONS

- **FLEXPLM**

Used this Application tool from Product Development till Commercialization Phase

Flex PLM is a Product Lifecycle Management tool. Each PLM will have a different life cycle concepts. Here we designed the PLM, which is applicable for footwear manufacturing units, where CH used to source the shoes.

Modules:

- Product Concept Review, Prototype, Sampling Status Review
- Commercialization review
- BOM - Viewing, Creating and updating the BOM
- Costing – Viewing, Creating and updating cost sheets.
- Product Specification Sheets - Viewing, Creating and updating product specification sheets.
- Material Data Sheets – Material Color library, Comparison etc.
- Season Schedules – Production Season delivery schedule, Initial Quote Dates etc.
- User Access Credentials Control – Agents, Suppliers and Factories
- Orders are generated thru SAP and shared to the customer thru Electronic Data Exchange.

- **EUREKA ERP SYSTEMS**

Eureka ERP is an end-to-end solution that includes the below modules and applied this tool at the Business Units for Manufacturing Operations.

- Has Technical Data Sheets, Costing, BOM, Material Planning with Automatic Purchase Orders, Advanced inventory control, FG stock maintenance etc.
- ERP facilitates comparison of cost between vendors and the price fluctuation for the same vendor for a period.
- Has complete control of material cost. The material price is automatically listed when selecting the vendor in cost sheet working and the same price is displayed on purchase orders released to the vendor.
- Goods Receipt Note generation, Job Tickets preparation, Production Status tracking with Job tickets etc

Modules:

- Financial Management
- Materials Management
- Manufacturing/Production Management
- Human Resources Management
- Supply Chain & Logistics Management
- Customer Relationship Management
- Enterprise Process Control
- Advanced Production Planning & Control

- **TABLEAU**

Used Tableau Application for Retail Operations Management.

- Tableau is a powerful and fastest growing data visualization tool used for Business Intelligence Industry
- Used Tableau to simplify raw data into the very easily understandable format.
- Data analysis is very fast with Tableau and the visualizations created are in the form of dashboards and worksheets.
- Report Generation and stock analysis – Category Level, Supplier Level, Product Level, Rack Level, Day level, Etc.

WORK HISTORY

JOB PROFILE – 1 : GENERAL MANAGER (OPERATIONS)

ORGANIZATION : UB INTERNATIONAL TRADING LTD (FOOTWEAR DIVISION), AMBUR
PERIOD : APR 2019 till date

Responsibilities

- Overall manufacturing operations of the Full Shoes Manufacturing unit.
- Capacity planning and capacity building based on production and Delivery Schedule.
- Responsible for Cost Control and Material Requirement, Kit Planning
- Responsible for Customer Coordination, Technical Reviews, Strategic Delivery Planning.
- Responsible for handling Admin, HR, Production Planning, Manufacturing and Deliveries.
- Responsible for ensuring the Legal, Statutory and Compliances standards.
- Customers – Bugatti, Deichmann, Raymonds (Domestic Market)

JOB PROFILE – 2 : GENERAL MANAGER (UNIT HEAD)

ORGANIZATION : FARIDA SHOES PVT LTD, UNIT-1, THUTHIPET, AMBUR
PERIOD : Jan 2018 to Mar-2019

Responsibilities

- Overall operations of the Manufacturing unit.
- Responsible for handling Admin, HR, Production Planning, Manufacturing and Deliveries.
- Capacity planning and capacity building based on production and Delivery Schedule.
- Responsible for implementing Cellular module manufacturing system in production.
- Responsible for ensuring the Legal, Statutory and Compliances standards.
- Customers – Frye, Jones, Gordon & Bros, Raiki, Bata France, M&S

JOB PROFILE – 3 : OPERATIONS MANAGER – SOURCING, MERCHANDISING, LOGISTICS & CSR

ORGANIZATION : COLE HAAN INDIA
PERIOD : Feb 2012 to Dec 2017

Responsibilities- Sourcing, Merchandising & Logistics Operations

- Worked as a Customer Representative for the US Brand – Cole Haan
- Responsible for sourcing footwear products from six Indian Supply Chain factories.
- Review and analysis of production forecast, efficient inventory level of all safety stock and review of volume requirements.
- Capacity planning and capacity building of supply chain factory partners.
- Responsible to lead the turnaround of struggling manufacturer, overseeing cross-functional operations including production, warehousing and logistics.
- Responsible to work with logistics partners for vessel scheduling and container approvals.
- Over all focusing Samples, Costing, Planning and production until shipments made.
- Sampling focusing – proto, fit, wear test, Salesman sample, production sample & sample material tracking and queries discussion with customer.
- Good communication & relationship with the Supply Chain Partners - mainly focusing and follow up to ensure that the shipments are moved as per the committed delivery dates.
- To ensure no customer complaints in terms of deliveries and qualities and production. To conduct Weekly once review meeting with the Suppliers.
- Preparing Unit wise Order information sheet to know the status and to have weekly discussion with every Suppliers to brief the status about the deliveries.
- Closely working with the relevant departments to finalize the new orders deliveries and continuously follow up.
- Collaborate with all stakeholders to perform various strategies and coordinate with the Factory Management to monitor all supply chain activities and resolve all availability issues.
- As a process audit trainer, responsible to train the quality team on product, process and mold audits.

Responsibilities- Corporate Social Responsibility

- Implementing and managing Cole Haan Code Leadership Standards and CR requirements.
- Evolving the factory partners on Labor, Environment, Safety and Health requirements.
- Partnered with vendors material sourcing teams to standardize and follow the Restricted Substances List as per Cole Haan guidelines.
- Conceptualized and implemented Community Development initiatives.
- Conducting social audits based on Cole Haan code of conduct and CTPAT Audits as well.
- Guided the factory partners for preparing CTPAT manual in accordance with US – CBP law and requirements and successfully handled and completed three CTPAT compliance audits.

JOB PROFILE – 4 : CSR - SUSTAINABLE MANUFACTURING AND SOURCING MANAGER

ORGANIZATION : NIKE SOURCING INDIA PVT LTD
PERIOD : Apr 2008 to Jan 2012

Responsibilities

- Responsible to socialize and implement Nike CR requirements to the source base in India.
- Executed and coached the Nike plan on CR standards with vendor partners.
- Created benchmarking events within the region to elevate knowledge sharing.
- Planned, managed and executed capacity building and skill set improvement of factory partners.
- Imparting training to vendors for setting up production & HR Systems and improve overall compliance in the Nike Vendor base.
- Coordinated with FLA (Fair Labor Association) and IRFT (International Resources for Fairer Trade) for Labor audits at Nike source factories.

JOB PROFILE – 5 : MANAGER – CORPORATE RISK & SOCIAL COMPLIANCES

ORGANIZATION : KAR GROUP OF COMPANIES, AMBUR
PERIOD : Sep 2005 to Mar 2008

Responsibilities

- Authorized to maintain Social Compliances and Corporate Risk factors effectively with respect to various Customers' Code of Conduct.
- Introduced the concept of Waste Management to drive the attitude of utilizing of materials without scraping and controlling the unplanned issues.
- Implemented the CTPAT audit requirements as per the of US-CBP (US Customs and Border Protection)
- Auditing supplier factories producing retail merchandise for ensuring fair trade practices.

JOB PROFILE – 6 : MANAGER – QUALITY SYSTEMS

ORGANIZATION : UNITED INDIA SHOE CORPORATION, AMBUR
PERIOD : June 2003 to Aug 2005

Responsibilities

- Responsible for implementing the quality systems from raw material to final product and to meet the customer requirement.
- Authorized to set the quality standards in concurrence with the customers' feedback.
- Responsible for training the quality inspectors at every stages of full shoe production process.
- Implemented process control by applying Statistical Techniques SPC & SQC and analyzing causes for the non-conformance and to control/eliminate.
- Implemented AQL Inspection Method (Mills Standard – 1.5) on final product quality in both upper and full shoe production departments.
- Team member in implementation of Lean Manufacturing Concepts (Toyota Production System) and NOS process establishment under the guidance of Nike, Vietnam.

JOB PROFILE – 7 : QUALITY INCHARGE & QUALITY SYSTEMS COORDINATOR

ORGANIZATION : FARIDA SHOES PVT LTD, AMBUR

PERIOD : Sep 2000 to May 2003

Responsibilities

- Worked as Quality In-charge of Full Shoes production line for 3 conveyors.
- Implemented Statistical Process Control (SPC) Techniques
- Well conversant with preparation of Quality Manual, Quality System Procedures, Inspection Layout, Quality Plan, Vendor Assessment and Rating.
- Coordinated with the Management Representative for Systems Implementation and to get ISO 9001:2000 certifications for Farida Shoes Pvt. Ltd and Chennai Footwear Pvt. Ltd, from BVQI.

PERSONAL PROFILE

Name	:	D. DINESH SARAIVANAN
Date of Birth	:	30th Nov 1976
Father's Name	:	Mr. K. G. Dasarathan
Sex	:	Male
Marital Status	:	Married
Language Known	:	English, Tamil, Telugu, Urdu & Hindi
Nationality	:	Indian
Permanent Address & Address for communication	:	#. 33/31, Nasuruddin Kollai St, Ambur, Tirupattur District, TamilNadu – 635 802. India.
Valid Passport No	:	Z3767526
Email Address	:	dineshsaravanan@ymail.com
Mobile	:	+91 99941 77760
Countries visited on Business trips	:	USA, China, Germany, Vietnam, Taiwan, Indonesia, Thailand, Sri Lanka
Hobbies	:	Badminton, Reading Books, Listening Music.

DECLARATION

I hereby declare that the above said informations are true to the best of my knowledge and belief.

Place : Ambur

Date : (D. DINESH SARAIVANAN)