

RESUME

D. DINESH SARAVANAN

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CAREER ASPIRATION

As a highly motivated and skilled professional, seeking for a challenging career in the field of Business Administration, with meticulous and sound knowledge in Management Systems and Concepts, associated with a great extent of self-interest, innovation along with the growth of organization.

EDUCATIONAL QUALIFICATION

Sl. No	Degree	University	Class obtained	Year of completion
1	MCA (Master of computer Applications)	IGNOU, New Delhi	First class	2004
2	B. Sc (Computer Science)	Madras University	Second class	1997
3	Diploma in Management	IGNOU, New Delhi	First class	2006

EXPERIENCE SUMMARY

- D. Dinesh Saravanan is a post-graduate candidate in Computer Applications and has around 20 years of experience in Business Management Solutions. Good domain knowledge in Process Management, which is applicable to any manufacturing industries like Apparels, Footwear, Automobiles etc.
- Possessing good communication and presentation skills with ability to clearly demonstrate and discuss business/technical information with the clients and Suppliers.
- Well conversant with IT Applications like FlexPLM, Ramco ERP, Tableau etc
- Hands on experience with Process Studies like Lean Management Concepts, Statistical Process Control, Failure Mode and Effects Analysis, TPM and KPIs.
- Hands on Experience in Process Management, Monitoring, Analyzing and Troubleshooting.
- Strong knowledge on Systems implementation, Data Analysis and Interpretation, MIS Data Management.
- Have experience in Customers Engagement across the globe and have travelled to USA, China and many Southeast Asian countries frequently for Customer engagement.

AREAS OF EXCELLENCE

- Management Information Systems – Data Analysis and Reporting
- Process Management Studies – Lean Manufacturing, TPM, TQM, SPC, SQC, Kaizen
- Apparels and Footwear
- Exports and Logistics

APPLICATIONS

- **FLEXPLM**

Used this Application tool from Product Development till Commercialization Phase

Flex PLM is a Product Lifecycle Management tool. Each PLM will have a different life cycle concepts. Here we designed the PLM which is applicable for footwear manufacturing units, where CH used to source the shoes.

Modules:

- Product Concept Review.
- Prototyping, Sampling Status Review / Updates
- Commercialization review
- BOM - Viewing, Creating and updating the BOM
- Costing – Viewing, Creating and updating cost sheets.
- Product Specification Sheets - Viewing, Creating and updating product specification sheets.
- Material Data Sheets – Material Color library, Comparison etc
- Season Schedules – Production Season delivery schedule, Initial Quote Dates etc.
- User Access Credentials Control – Agents, Suppliers and Factories
- Orders are generated thru SAP and shared to the customer thru Electronic Data Exchange.

- **EUREKA ERP SYSTEMS**

Eureka ERP is an end-to-end solution that includes the below modules and applied this tool at the Business Units for Manufacturing Operations.

- Has Technical Data Sheets, Costing, BOM, Material Planning with Automatic Purchase Orders, Advanced inventory control, FG stock maintenance etc.
- ERP facilitates comparison of cost between vendors and the price fluctuation for the same vendor for a period.
- Has complete control of your material cost. The material price is automatically listed when selecting the vendor in cost sheet working and the same price is displayed on purchase orders released to the vendor.
- Ensures maximum security as changes to the price of raw material can be carried out only by persons authorized to have access to it.
- Goods Receipt Note generation, Job Tickets preparation, Production Status tracking with Job tickets etc

Modules:

- Financial Management
- Materials Management
- Manufacturing/Production Management
- Human Resources Management
- Supply Chain & Logistics Management

- Customer Relationship Management
- Enterprise Process Control
- Advanced Production Planning & Control

- **TABLEAU**

Used Tableau Application for Retail Operations Management.

- Tableau is a powerful and fastest growing data visualization tool used for Business Intelligence Industry
- Used Tableau to simplify raw data into the very easily understandable format.
- Data analysis is very fast with Tableau and the visualizations created are in the form of dashboards and worksheets.
- Helps to the extent level for real time analysis
- Dashboards - Stores Operation, Product Availability, Merchandising Assortment, Waste Manager/Optimization, Retail Scorecard, Demand Forecast, Manager Dashboard etc.
- Report Generation and stock analysis – Category Level, Supplier Level, Product Level, Rack Level, Day level, Etc.

WORK HISTORY

JOB PROFILE – 1 : GENERAL MANAGER - OPERATIONS

ORGANIZATION : UB INTERNATIONAL TRADING LTD (FOOTWEAR DIVISION), AMBUR
PERIOD : APR 2019 till date

Responsibilities

- Overall manufacturing operations of the Full Shoes Manufacturing unit.
- Capacity planning and capacity building based on Demand Forecast and Delivery Schedule.
- Responsible for Cost Control, Material Requirement and Kit Planning
- Responsible for Customer Engagement, Technical Reviews and Strategic Delivery Planning.
- Lead role in problem analyzing and troubleshooting related to Supply Chain Process.
- Responsible for handling Admin, HR, Production Planning, Manufacturing and Deliveries.
- Responsible for Finance and Budget planning by coordinating with Finance Team.
- Responsible for ensuring the Legal, Statutory and Compliances standards.

JOB PROFILE – 2 : BUSINESS HEAD

ORGANIZATION : FARIDA SHOES PVT LTD, UNIT-1, THUTHIPET, AMBUR
PERIOD : Jan 2017 to Mar-2019

Responsibilities

- To own and improve the profitability of the business unit.
- Responsible for implementing Eureka ERP/Total Production Control System (TPCS) Application.

- Played a key role between the IT team and operations team to set up the TPCS system.
- Creating workflows, process maps and summaries to document processes, procedures and possible solutions
- Interacted directly with stakeholders to gather business needs, input/output requirements and evaluate processes and procedures
- Interpreting business requirements in order to determine solutions to meet user needs.
- Identifying opportunities for improving business processes through systems and/or non-system changes
- Work closely with cross-functional departments and assist in problem solving and issue reconciliation.

JOB PROFILE – 3 : OPERATIONS MANAGER – BUSINESS OUTSOURCING

ORGANIZATION : COLE HAAN INDIA
PERIOD : Feb 2011 to Dec 2016

Responsibilities

- Worked as a Customer Representative for the Brand – Cole Haan
- Worked as In-charge for implementing FlexPLM Application tool for Sourcing Operations.
- Coordinating with the US team for sourcing footwear products from Six Supply Chain factories.
- Review and analysis of production forecast, efficient inventory level of all safety stock and review of volume requirements.
- Capacity planning and capacity building of supply chain factory partners.
- Responsible to evaluate and execute the Retail Business Orders
- Responsible to lead the turnaround of struggling manufacturer, overseeing cross-functional operations including production, warehousing and logistics.
- Collaborate with all stakeholders to perform various strategies and coordinate with the Factory Management to monitor all supply chain activities and resolve all availability issues.

JOB PROFILE – 4 : CSR - SUSTAINABLE MANUFACTURING AND SOURCING MANAGER

ORGANIZATION : NIKE SOURCING INDIA PVT LTD
PERIOD : Apr 2007 to Jan 2011

Responsibilities

- Worked as a Customer Representative for the Brand - Nike
- Responsible to socialize and implement Nike CR requirements to the source base in India.
- Executed and coached the Nike plan on CR standards with vendor partners.
- Created benchmarking events within the region to elevate knowledge sharing.
- Planned, managed and executed capacity building and skill set improvement of factory partners.

- Imparting training to vendors for setting up production and quality Systems and improve overall compliance in the Nike Vendor base.
- Coordinated with FLA (Fair Labor Association) and IRFT (International Resources for Fairer Trade) for Labor audits at Nike source factories.

JOB PROFILE – 5 : SENIOR MANAGER – BUSINESS DEVELOPMENT

ORGANIZATION : KAR GROUP OF COMPANIES, AMBUR

PERIOD : Sep 2004 to Mar 2007

Responsibilities

- Preparing business development plan for the group of companies by involving the Top Management (MD, CEO, CFO, COO) to understand and execute the vision and strategy of the company and to implement with the team (short term and long term plan).
- Preparing market segmentation after studying the market scenario and potential keeping in mind the Existing clients with whom business being shared by other competitors, lost clients, new clients.
- Responsible for developing Business Growth Strategies and plan.
- Managing and retaining relationship with existing clients.
- Having an in-depth knowledge of business products and value proposition.
- Writing business proposals and negotiating with stakeholders.
- Identifying and mapping business strengths and customer needs.

JOB PROFILE – 6 : MANAGER – QUALITY MANAGEMENT SYSTEMS

ORGANIZATION : UNITED INDIA SHOE CORPORATION, AMBUR

PERIOD : June 2002 to Aug 2004

Responsibilities

- Responsible for implementing the process systems like FMEA, Statistical Process Control, Kaizen to improve the quality, productivity and delivery to meet the customer requirements.
- Authorized to set the quality standards of the product in concurrence with the customers' feedback.
- Responsible to form Quality Circle and for training the quality inspectors at every stages of production process.
- Implemented process control by applying Statistical Techniques SPC & SQC and analyzing root causes for the non-conformance and to control / eliminate.
- Implemented AQL Inspection Method (Mills Standard – 1.5) on final product quality.
- Team member in implementation of Lean Manufacturing Concepts (Toyota Production System – Process simplification, Elimination/reduction of waste process, process integration) and NOS process establishment under the guidance of Nike, Vietnam.

JOB PROFILE – 7 : QUALITY SYSTEMS INCHARGE

ORGANIZATION : FARIDA SHOES PVT LTD, AMBUR

PERIOD : Sep 1999 to May 2002

Responsibilities

- Worked as Quality Systems In-charge of Full Shoes production Unit.
- As an In-charge, coordinated with all the Depts. for successful implementation of ISO 9001 QMS.
- Implemented Statistical Process Control (SPC) Techniques to control the reoccurrences of defects and to reduce the rework and rejections.
- Responsible for Data Collection, Root Cause Analysis and CAPA Implementation.
- Well conversant with preparation of Quality Manual, Quality System Procedures, Inspection Layout, Quality Plan, Vendor Assessment and Rating.
- Coordinated with the Management Representative for Systems Implementation and to get ISO 9001:2000 certifications for Farida Shoes Pvt. Ltd and Chennai Footwear Pvt. Ltd, from BVQI.

PERSONAL PROFILE

Name	:	D. DINESH SARAVANAN
Date of Birth	:	30th Nov 1976
Father's Name	:	Mr. K. G. Dasarathan
Sex	:	Male
Marital Status	:	Married
Language Known	:	English, Tamil, Telugu, Urdu & Hindi
Nationality	:	Indian
Permanent Address & Address for communication	:	#. 33/31, Nasuruddin Kollai St, Ambur, Tirupattur District, TamilNadu – 635 802. India.
Valid Passport No	:	Z3767526
Email Address	:	dineshsaravanan@ymail.com
Mobile	:	+91 99941 77760
Countries visited on Business trips	:	USA, China, Vietnam, Taiwan, Indonesia, Thailand, Sri Lanka
Hobbies	:	Badminton, Reading Books, Listening Music.

DECLARATION

I hereby declare that the above said informations are true to the best of my knowledge and belief.

Place : Ambur

Date : (D. DINESH SARAVANAN)