**SUDHIR KUMAR BHARTI**

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Senior level assignments in Business & Service Operations with an organisation of high repute

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| **COMPETENCIES**   * **Strategy Planning** * **After-sales Service Operations** * **Sales & Marketing** * **Channel Management** * **Project Management** * **Client Relationship Management** * **Business Development** * **Cost & Resource Optimisation** | **PROFILE SNAPSHOT**   * A result oriented professional with 4 years of extensive experience in Fire Alarm System(*FAS)* and Public Announcement Systems and BMS of Building solutions Of Ravel & Honeywell systems. * A keen analyst, highly skilled in market forecasting, quick to identify & formulate strategies to exploit business opportunities. * Excellence in handling business development, identifying & developing new markets, lead generation, client retention and achieving targets. * Demonstrated expertise in development & implementation of promotion plans and handling communication for brands. * Skilled in managing teams to work in sync with corporate set parameters & motivating them for achieving business and individual goals. * Presently associated with Ravel Electronics Pvt.Ltd (Indian MNC- Manufacturing Unit), Kolkata as Area Service Engineer. * Abilities in working on the schedules based on Equipment Usage & Historic Data, Root Cause Failure Analysis (RCFA) & recommend design changes for spares with high failure trends. * A keen communicator with honed interpersonal, problem solving and negotiation abilities |

## EMPLOYMENT DETAILS

**Since April’17-Aug'19: RAVEL (Indian MNC- Manufacturing Unit), Kolkata as Area Service Engineer.**

Service and Parts of FAP & product support (Construction and Building solutions), Access Platform (AC and Battery), commissioning of devices & configuration of FAP’s.

* **Key Result Areas:**
* Spearheading the entire business of parts business of Northern & Eastern India (Eastern Region).
* Accountable for reviewing payment terms GST, CST, etc. along with custom clearances, local Vat, logistics, tendering and techno-commercial negotiation.
* Imparting demo machine deployments and trainings to Customers, Client & Vendors.
* Responsible for generating Service reports on commissioning Knowledge of basic principles of Industrial FAP & Circuits (UL & Non UL-symbols for FAP’s manufacturing units).

**Aug’15 – Mar’17: Impressions HR Services Pvt. Ltd. with client Honeywell Automation India Limited, Kolkata as Shift Engineer - Product Support & Maintenance for FAP’s Devices on Construction sites.**

* **Key Result Areas:**
* *Play the role of Servicing & installation of AVANI PANEL(FAS)****,PA system in Eastern zone of Ravel.***
* *Play the role of maintenance of* ***FAS, BMS, PA*** *system in new terminal of* ***NSCBI Airport, Kolkata****.*
* *Associated with FIRE ALARM SYSTEM* ***commissioning*** *and* ***maintenance*** *of* ***Tajsat Air Catering building****,* ***Netaji Subhas Chandra Bose International Airport(Kolkata)****.*
* *Involved in* ***commissioning*** *and* ***testing*** *of various kind of* ***device****,* ***detector****s,* ***Aspiration system*** *and its maintenance.*
* *Responsible for site coordination with client like* ***AAI (Airports Authority of India),Taj Sat.***
* *Configuration of different third party system devices with our system.*
* Re-engineered existing CAT6 cable plant infrastructure for office expansion and migration from previous network
* Increased network efficiency
* ***Providing* on-going service and support through completion of project.**

## TRAININGS / CERTIFICATIONS

* **Summer Internship from Eastern Railway, Sealdah (JUNE-JULY 2014)**

Duration:  *1 month*

Topic: *Workshop on “signal and telecommunication”*

* **Winter Training from DOORDARSHAN KENDRA, Kolkata (17-21 Feb 2014)**

Duration: *1 week*

Topic*: Training on “Television studio & high power transmitter”*

## ACADEMIC PROJECT

* *8051 Microcontroller Based Access Controlled Lock System Using GSM*

## EDUCATION

* **B.Tech (2011-2015): Electronic & comm. Engineering From Narula Institute of Technology W.B.U.T Board**

**With CGPA 7.24.**

* **INTERMEDIATE: (Maths, physics and Chemistry) Dum Dum Airport Hindi High School W.B.C.H.S.E**

**Board in 2010 with 56.5 % Marks.**

* **S.S.C (10th): Dum Dum Airport Hindi High School W.B.B.S.E Board in 2008 with 60.38 % Marks.**

## IT SKILLS

* Language C, JAVA, DBMS, Data Structure, MS Office and Internet Applications.

## PERSONAL DETAILS

* **NAME :Sudhir Kumar Bharti**
* **FATHER’S NAME : Lal Bhushan Bharti**
* **DATE OF BIRTH : 03rd May 1993**
* **GENDER : Male**
* **NATIONLITY :Indian**
* **MARITAL STATUS :Unmarried**
* **Last CTC : 3.5 LPA**
* **Expected CTC : 5.LPA**

Place : Kolkata

Date : 23.06.2020 **SUDHIR KUMAR BHARTI**