Current Location- Vadodara, India

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**KETAN HIMATLAL MALKAN**

**“Adept at integrating SBU-Plant Operation of Plastic/Plastic Packaging/Automotive plastics /PVC pipe industry / organization into overall business strategy to improve top and bottom-line”**

**Senior Managerial Plastic Engineering Professional (Vice President/SBU Head Level)**

*More than two and half decades of association with PlasticFMCG, Consumer Durables, Automotive and Packaging Industry; offering excellent track record for managing large manufacturing operation, Green field/Brown fieldmanufacturing projects, Plant Commissioning, launching new business units and making them successful business ventures.*

**Profile Outline**-**APlastic Engineering Professional & SuccessfulBusiness Leader** with Cross Functional Experience in Multinational Companies in SBU Operation,Strategic Plan of Business & Manufacturing Technology.Significantly contributed for the companies like **Finolex Ind. Ltd., The Supreme Ind. Ltd,Vadodara (initially at Chennai)-India, Graham Blow pack Pvt. Ltd., Milton Plastics Ltd. as a SBU,operations and Plant Head, Reporting to the top management.**

**Statement of Objective:**Looking for the next level senior managerial engagement with Plastic/Packaging industry ; wherein the job scope would be” formulating Plant operational strategy, heading SBU operation and directing large CAPEX projects; responsible to lead new Operations / Production Management / Process Improvement; enabling the business to target revenue growth and gain market momentum

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**Profile Value**

* **Manufacturing Operational Strategist:** Worked closely with the top management; to final the blue print of the new project. As a member of core group, participated in plant operational strategy, production planning, cost reduction process, maintenance /operations improvements, Quality Assurance and manufacturing process re-engineering.
* **Production Operations:** Managing the highly automated production line for achieving the periodic production targets. Directing subordinates for Preparing manuals & work instructions for production, coordinating plant activities for the set standards with accountability for strategic utilization & deployment of available resources to achieve objectives.
* **Mentoring large Team:** Leading & monitoring the performance of team members to ensure efficiency in operations. Imparting continuous on job training to the workforce for enhancing their productivity & operational efficiencies through knowledge enhancement / skill building.
* **Developing and managing clients:** To improve customer satisfaction, improving operational inefficiency, product and process re-engineering, addition of new business, occupy idle capacity and strategic diversification.

**Key Demonstrated Success Records in**

**Strategic Business Relationship with Stake Holders/Industrial Clients:** Developing medium & long term Business Growth plan & execution of expansion, setting up new plant, technology up gradation, CAPEX budget planning & achieving schedule & targets. Drivingprofitability of the business units; strategically expanding corporate clients for increasing the supply base of the existing business. Generating revenue from Industrial Clients, New Products and New Packaging Solutions.Liaising and building healthy relations with industrial customers for their product need. Coordinating with customers for new product launches.

**SBU Operations / Production & Engineering:**Organizations Profitability, Finance management. Formulating & implementing budget, expenses. Responsible for manufacturing Operational productivity, periodic target. Formulating Key manager’s functions, KRA, performance & employee cost monitoring system.

**New Product Development:** Sharing the views as per product mix for appropriate manufacturing techniques. Organizing trials for new moulds with appropriate suggestions for modification and Advising/suggesting product costing.

**Managing Green Field & Brown Field Projects:** Managing project activities right from the conceptualization stage to the execution; procurement, scheduling, progress monitoring with the help of MS project, production management, manpower planning & liaising with consultants &contractors. Establishing time span of project execution as per client specifics; listing down resource needs for projects, after considering the budgetary parameters set.

**Recent Employment Details**

**Iplast Industries PrivateLimited (RUSSIAN MNC): AS HEAD- OPERATIONS, June 2018 to May 2020**

**Job Role & Key Deliverables:**

**Managing Green Field Project :** Managing project activities right from the conceptualization stage to the execution; procurement, scheduling, progress monitoring, production management, manpower planning & liaising with consultants &contractors.

* Work with top management to determine the route of the business and implement all manufacturing operational aspects, contribute toward Identifying new technologies/process innovation and Product Development. Directing Production Operation, Plant structuring and direct cross-functional teams using interactive and motivational leadership. Highly accomplished for Driving Organization’s Manufacturing Unit,Achievement of top-line Revenue objectives through effective SBU Operational management.
* Product marketing: involved in introduction and marketing of injection moulded transit packaging products .

**Graham Blow Pack Pvt Ltd. Oct 2016 to May 2018**

**Job Role & Key Deliverables:**

* Entrusted with the Strategic Planning, Financial revival of the business, Responsible for the operations for the three manufacturing units, Business development, Strategic diversification, JV formation, drive the growth by introducing new technology and make organization “a leader in innovative technology”,Product development and developing and managing resources. Ensuring the profitability by setting up KRA, budgeting resources and effective implementation and monitoring.
* Directing Production Operation, Plant structuring and direct cross-functional teams using interactive and motivational leadership. Highly accomplished for Driving Organization’s Manufacturing Unit,Achievement of top-line Revenue objectives through effective SBU Operational management.
* Implementation of policies in terms of statutory/regulatory requirement and in line with company’s policy.Measuring and monitoring customer feedback and their satisfaction.
* Directing production related tasks including planning, control and trouble shooting. Setting up production targets and achieve the same within time and cost parameters. Developing new process concepts for production optimization.

**Finolex Ind. Ltd. Joined in Masar, Vadodara as a General Manager –Production, Duration- May 2015 to Oct’16**

**Job Role & Key Deliverables:**

* Entrusted with the Strategic Planning and finalizing the operation plan for the whole unit to achieve the goals, devising plans/schedules, arranging resources and executing them in the given time frame as per budgeted cost parameters. Ensure the profitability; overseeing the overall operations for the improvement.
* Work with top executives to determine the route of the business and implement all manufacturing operational aspects, contribute toward Identifying new technologies/process innovation and Product Development. Directing Production Operation, Plant structuring and direct cross-functional teams using interactive and motivational leadership. Highly accomplished for Driving Organization’s Manufacturing Unit,Achievement of top-line Revenue objectives through effective SBU Operational management.
* Implementation of policies in terms of statutory/regulatory requirement and in line with company’s policy.Measuring and monitoring customer feedback and their satisfaction.
* Directing production related tasks including planning, control and trouble shooting. Setting up production targets and achieve the same within time and cost parameters. Developing new process concepts for production optimization.

**Highlights:**

**. Establishing basics like reporting system, production meeting etc., Wastage reduction from 7% to 4.5%, developed a method to Re utilize ASTM of crush material(without pulveriser),**

**reduction of the FG inventory by 30% by reorganizing yard, overcoming the chronic problems like reversion by proper die bush designing and by adopting appropriate methodology(as per standard) avoidance of reoccurring in pressure test.**

**Supreme Ind. Ltd,Vadodara-India (Joined in Chennai as a Project and SBU head,an ISO/TS 16949 certified) Duration- May 2010 to May 2015**

**Role-SBU Head** (Reporting to VP/CEO), A Green field Project.

(Supreme Ind. is a one of the largest polymer converter in India with Major Business verticals includes Composite division, Custom moulding, Furniture, Crates, Pipes and pipe fittings, Cross laminated film, Protective packaging and thermal insulation products.)

**Job Role & Key Deliverables:**

* Entrusted with the Strategic Planning and finalizing the operation plan for the unit to achieve the goals, devising plans/schedules, arranging resources and executing them in the given time frame as per budgeted cost parameters. Ensure the profitability; overseeing the overall operations for the improvement.
* Associated with top executives to determine the route of the business and implement all manufacturing operational aspects, contribute toward identifying new technologies/process innovation and Product Development. Directing Production Operation, commercial function, Plant structuring, distribution / SCM and direct cross-functional teams using interactive and motivational leadership. Highly accomplished for Driving Organization’s Manufacturing Unit,Achievement of top-line Revenue objectives through effective SBU Operational management.
* MR forISO/TS16949, ISO 14000:2004 and BS OHSAS18000:2007 and Apex and departmental manual preparation. Preparation of EOHS manual, designing and implementation of policies in terms of statutory/regulatory requirement and in line with company’s policy.Measuring and monitoring customer feedback and their satisfaction.
* Directing production related tasks including planning, control and trouble shooting. Setting up production targets and achieve the same within time and cost parameters. Developing new process concepts for production optimization.

**Highlights:**

* **Chennai was a Brown field project which was commissioned and operationlised under my leadership, I added 6 clients during my tenure of two years in Chennai (Visteon, BSH, SLlumex, SMR, NVH Korea, Mhale Filters), Process was started to add the clients like Fauracia and Valeo Lighting .**
* **From Nov’12 onwards, working at Composite unit as a SBU Head, the facility is developed for mfg. of LPG cylinders made from composite material and also to mfr. DownholeTubing and casing pipes for oil exploration. From May 2010 to Oct 2012; was working at TSIL’s Chennai plant which is a part of Industrial product division of TSIL and catering to Automotive and Appliances customers.**
* **Globally Supreme is second successful company who has establishedmanufacturing line for type IV kind of LPG cylinder in Composite material.**

**Graham Blow Pack Pvt.Ltd, MumbaiDuration-January 2006 to May 2010**

**Role- GM Operation (Reporting to Managing Director); Joined as Works Manger in 2006**

(Graham Blow Pack Pvt.Ltd ;is a JV between Graham Packaging L.P. one of the world leader in rigid packaging and a Blow Pack Pvt. Ltd. a leading manufacturer of Rigid Plastic Packaging products in India for Food , cosmetics, lubes oil, pesticide and pharma products mfg. companies.)

**Job Role & Key Deliverables:**

* Entrusted with the Strategic Planning and finalizing the operation plan for various units to achieve the goals for top and bottom line, devising plans/schedules, arranging resources and executing them in the given time frame as per budgeted cost parameters. Ensure the profitability; overseeing the overall operations for the improvement.
* Developing & streamlining the systems with proven ability to enhance the operational effectiveness and meet the operational goals within the cost, time & the quality parameters. Accountable for managing production planning, creating process flowcharts,system improvement, production activities & ensuring timely accomplishment of targets within the cost parameters. Responsible for New product development.
* Managing Quality assurance and Quality control: MR for ISO 9001: 2004, ISO-9001-2008, Arrange audits by external agencies.
* Accountable for SCM/Inventory management and control: Stores lay out as per planned inventory and work flow management with the help of Kaizen tools like KANBAN and JIT. Monitoring of inventory to avoid obsoletion and better utilization before shelf-life and also to control current asset.

**Highlights:**

* **Instrumental in formation of JV Between Graham Packaging and Blow Pack India Pvt. Ltd.**
* **Successfully included major clients in FMCG vertical for their packaging solutions that is going to be the major contributor to top and bottom line and will become growth engine namelyHUL, ITC, Amul, Cavinkare and Chollayil**.
* **Successfully managed clients like Heinz, Castrol and could add additional business**

**Previous Employment Outline**

# Project for a label company in India - Interlabel

Role- Factory Manager/ Duration- Apr 2004 to Jan 2006

# Milton Plastics Limited,Mumbai-India (A leading manufacturer of plastic products like casseroles, flasks, water jugs & water bottles, catering to local and export market with annual turnover of 210 cores)

Role-Plant Manager, Joined as Production Manager/Duration-March 1998 to 2004

# National Plastics Industries Ltd,Mumbai-India (A leading Manufacturer of Plastic Molded Furniture, Crates and House hold Articles catering to Local and Export market with annual turnover of 50 cores)

Role-Production In charge, joined as Shift In charge /Duration-May 1994 to Feb 1998

# Fancy Fittings Private Limited, Mumbai-India (A leading manufacturer of soft luggage accessories catering mainly to VIP luggage and exporting to Middle East, the turnover of 3 crores)

Role-Production and Maintenance Engineer/Duration-June 1992- April 1994

**Professional Achievements/Accomplishments**

* **Under my leadership, a plant was commissioned to mfg. LPG cylinder made out of composite material at Vadodara, this was a challenging task as there is no know how available to mfr. Such highly complex and safety demanding product.**
* **Chennai was a Brown field project which was commissioned and operationlised under my leadership.**
* **I added 6 clients during my tenure of two years in Chennai (Visteon, BSH, SLlumex, SMR, NVH Korea, Mhale Filters), Process was started to add the clients like Fauracia and Valeo Lighting**
* **Project leader for commissioning of Haridwar Plant of Graham Blow Pack Pvt. Ltd. Project leader for commissioning of Dadra Plant of Milton plastics ltd. Associated, with project team as a team member for commissioning of Dadra Plant of National plastics Ind. ltd.**
* **Associated, with the project team as a team member for commissioning of glass refill mfg. plant at Mumbai, which involves process like silver coating and vacuumising of glass Shells for Milton plastics ltd.**
* **Milton plastics is a second best Kaizen practicing company which gave me learning opportunity,practical experience and knowledge about various Kaizen tools like 5S, TPM, SMED, KAN BAN, LMS, poka- yoke, one point lesson etc. which are used to enhance cost efficiency, productivity, man power skills & efficiency and factory environment.**
* **Functionally associated with software/hardware developers in development of a software\hardware, which captures live data from the machines and feed into CPU as a input through a hardware which generates the required reports which can be seen live anywhere through internet and which further integrated with the system to get complete ERP information about resource utilization this I have done while working in National Plastics Ltd in the year 1997.**
* **Modification in design of relief valve for hydraulic system in injection moulding machine was done to avoid obsoletion of relief valves while working in Milton Plastics Ltd. In the year 1999.**
* **Instrumental in JV formation between Graham Packaging L.P. and PPI Blow Pack Pvt. Ltd.**
* **Project leader for implementation of 5S system at Gadegaon unit of TSIL.**

**Academia/Professional Certifications**

* Plastic Engineer from S.B.M P, Completed in 1992
* Diploma in Business Management from Prof. Wellingkar institute, Completed in December 1998
* MBA from Institute of Technology and Management, Mumbai (affiliated to New Southern Hampshire University, USA), Completed in June 2010
* Professional Certification in Business Management from the Strategy Academy (Kolkata), Completed in 2011

**Other Details**

Nationality Indian

Date of Birth 7th February 1971

Marital Status Married

Current Address C-24, Anurag -2 CHS Ltd, Near Akota Garden, Akota , Vadodara- 390020.

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