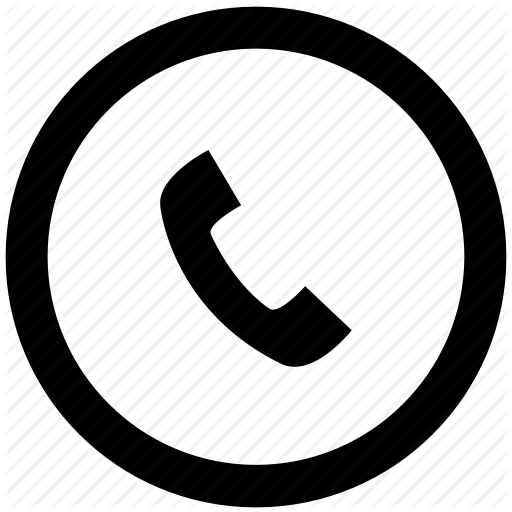
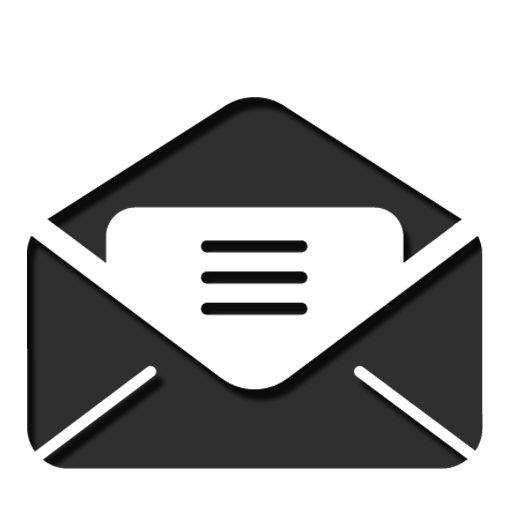
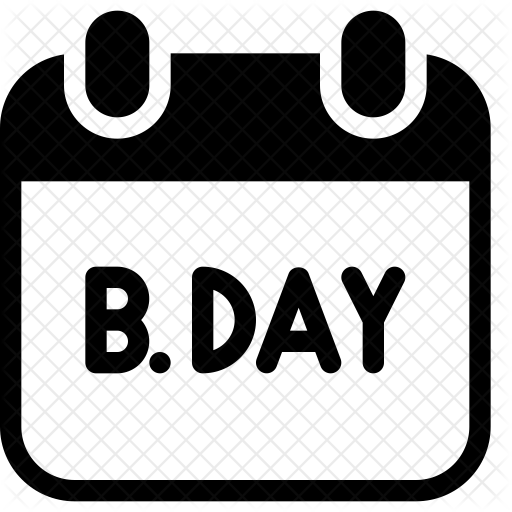
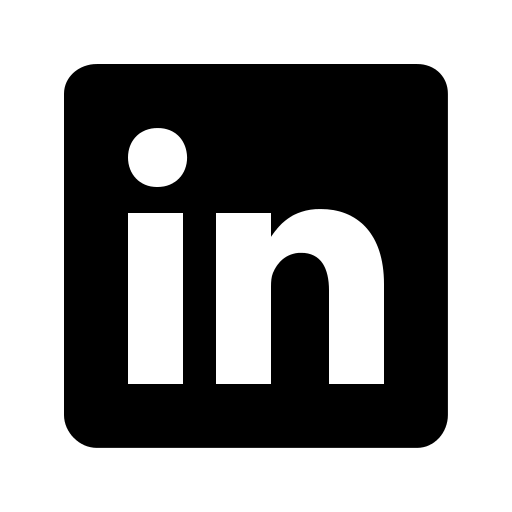
**SANDEEP DUA- M Tech**

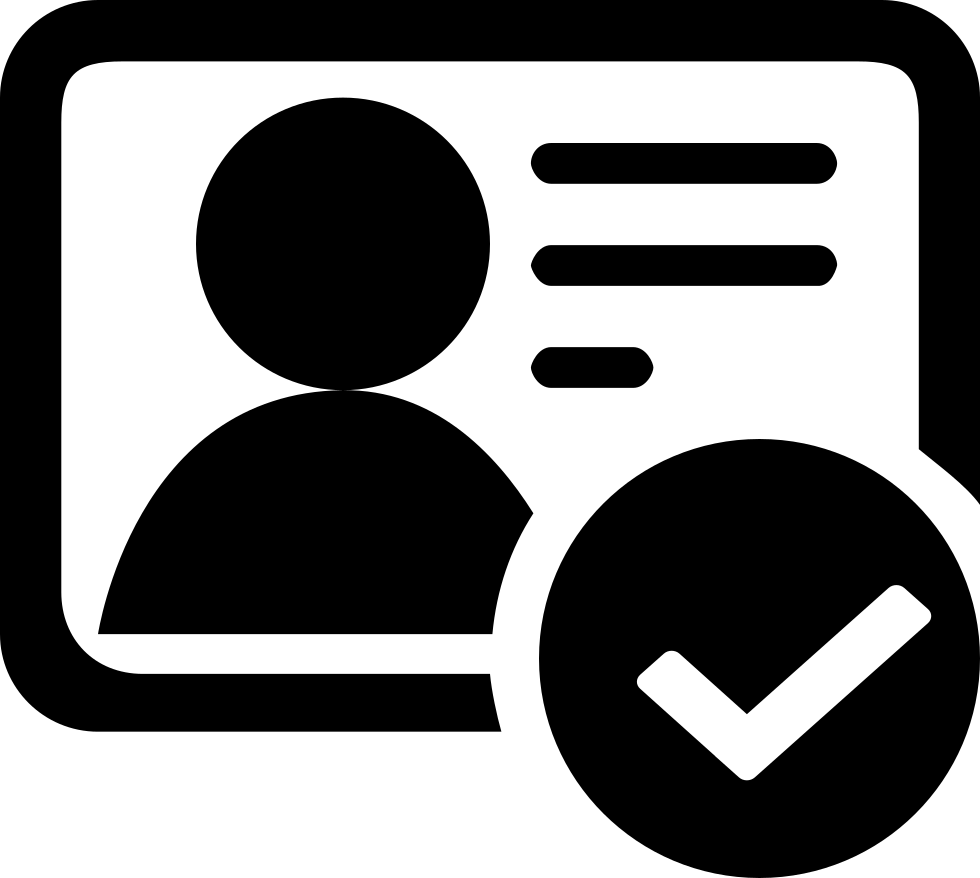
**Senior Management Profile**

**Plant Operation | Projects Maintenance | Budgeting. | Cost Control | Time management|**

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**Language Known:** English, Hindi & Russian **Present** **Address:** Delhi–**INDIA**

**linkedin.com/in/sandeep-dua-11083b18**

CoreCompetencies

Factory Operations

Manufacturing Management

Production & Quality Management

Plant Budgeting, Planning, Forecasting

P & L Management

New Product Development

Kaizen Implementation

New Project Management

Manpower Management

Team Monitoring & Handling

Infrastructure Setup

Multi-tasking

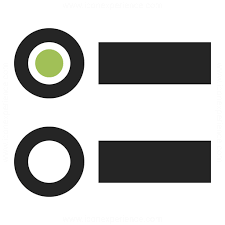
Vendor Management

Supply Chain Management

Audit Management

Profile Summary

* Resourceful engineer with ***21+ years*** of rich leadership experience and proficient in formulation, developing and implementing organization’s manufacturing & operations strategies to ensure attainment of revenue goals and profitability.
* Collaborated with sales & marketing team and other functional heads to understand customer insights and execute their requirements by managing multi-location facilities including own and contract manufacturing units.
* Adept in developing and implementing strategies for promoting world class manufacturing, business excellence and sustained profitable growth.
* Well versed in adopting TQM, Kaizen & TPM to drive continuous process improvements across the organization.
* Experienced in development of new products and new packs with a first-time right record in new product launches.
* Adept in adopting flexible manufacturing schemes, capacity planning, production planning and distribution to maximize supply chain efficiencies and returns on investments.
* Experienced in *plant maintenance*, green and brown field projects.
* Proficient in leading cross-functional teams and extracting synergies, eliciting superior performances.
* Keen strategist, planner and implementer consistently delivering excellence in intensely competitive markets.

Organizational Highlights

**Aug 2005 to Feb 2007**

Area Maintenance Mgr

***Reliance Retail Petro Ltd***



**Mar 1999 to Nov 2003**

Sr. Engineer

**Oswal Chemicals & Fertilizers Ltd.**



**Dec 2019 to Feb 2020**

*Manufacturing Manager*- Ghana

***Twellium Industrial Company***



**Jan14 to Mar 2016**

Head Engineering

***Harvest Gold Industries Ltd***



**Mar 2007 to Jan 2014**

Regional Maintenance Manager

Operations Manager

Project Manager

**Britannia Industries Ltd**



**May 2016 to May 2019**

Plant Head - Lagos, Nigeria

**Venus Processing and Packaging Ltd**



**Dec 2003 to Aug 2005**

Sr. Engineer

***Asian Paints India Ltd.***



Work Experience



**Manufacturing Manager** *Ghana*

**Twellium Industrial Company** Dec 2019 to Feb 2020

(Biscuit Manufacturing)

**Key Result Areas**

* Plan, implement and review **production strategy and plan**.
* Evaluate, develop and implement a variety of **operating policies and procedures** to ensure that the unit meets its current and future production targets and quality standards.
* Making strategic decisions to invest in machineries, new methods to **reduce the labour, power and fuel costs**.
* **Reduction in manpower cost** by optimizing the position based manning.
* Executed and commissioned automatic raw material handling system to reduce the plant wastages and reduce the manpower requirement, thereby **reducing the cost of manufacturing**.
* Work with engineering team to find innovation opportunities that reduce thebreakdowns, implement preventive and predictive maintenance systems to **reduce the plant breakdown time**.
* Passion for coaching and mentoring, create mechanisms to help the team deliver autonomously.
* Good project management skills (Scoping, Planning, Risk Management, and Execution), and applies strong facilitation skills, ensuring the team is continuously adapting and improving their productivity.



**Plant Head** *Lagos, Nigeria*

**Venus Processing and Packaging Ltd**  May 2016 to May 2019

(Frozen Vegetables and Fruits)

**Key Result Areas**

* Preparation of **manufacturing plan and CAPEX budget**.
* **Production planning** to cater to market demand.
* **Increased the plant yield** from 50% to 54% by training the work force to improve their skills and thereby decreasing the process wastages.
* **Reduction in 10% of workers** by optimizing position wise manning thereby **reduced the cost of manufacturing**.
* **Plant performance evaluation**, yield, fuel and power consumption, wastages, uptime etc.
* **New product** commercialization.
* Monitored safety performance through internal audits and developed line managers proactive reporting systems.
* **Introduced** **BRC Global Food Safety System** and cleared it with “A grade”.
* Successfully carried out **Audits** like HACCP, KOSHER, HALAL.

**Head Engineering (Bakery Products)**

**Harvest Gold Industries Ltd**  Jan 2014 to Mar 2016

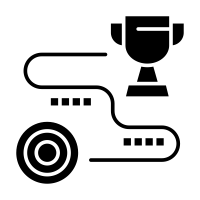
(Bread and Bakery products manufacturing)

**Key Result Areas**

* Maintenance Management. Preparation and adherence to Preventive maintenance schedule.
* **Introduction of PM module ERP system**.
* **Introduction of RFID system** to optimize the cycle time at each process thereby improving the product quality.
* **Modification of air handling system** design for better cooling effect.
* Capacity expansion and quality improvement projects.

**Britannia Industries Ltd.**  **Mar 2007 - Jan 2014**

(Biscuit Manufacturing)

**GROWTH PATH**

Regional Maintenance Manager - Aug 2012 to Jan 2014

Project Manager - May 2011 to July 2012

Operations Manager - Mar 2009 to May 2011

Maintenance Manager - Mar 2007 to Mar 2009

**As a Regional Maintenance Manager Aug 2012 to Jan 2014**

* Maintenance management for companies own plant and contract manufacturing units.
* **Capacity creation for cream biscuit plant. Reduced plant breakdown to less than 2%.**
* **Reduced engineering inventory stocks** by categorization of engineering spares.
* Part of Kaizen team. **Reduced baking time of Marie Gold biscuits by 10 secs** as Kaizen project thereby increasing the line output, Preparing CAPEX and OPEX budget for engineering activities.

**As a Project Manager May 2011 to July 2012**

* **Green field project of 50000 TPA biscuit plant in Odisha**, Completed the project within the given budget and record time of 15 months.
* Liaisoning with Govt. departments to obtain NOCs to establish the factory and thereafter to run the factory.

**As an Operations Manager (Contract Manufacturing Units) Mar 2009 to May 2011**

* Adherence to **production plan**(Plan Vs Actual) in all the contract-manufacturing units of North region.
* Introducing **new manufacturing plants** to meet the increased demand, stabilizing production within given timeline and budget.
* **Lowering conversion cost** by implementing position-based manning and optimizing production output.
* **Introduction of** **new products like Little Hearts, Jim Jam, Tiger Choco, Fruit & Nuts, Cream biscuits** etc.
* Preparing **monthly MIS** and **monthly consumption variance** report for all manufacturing units with recommendation of improvements to reduce the wastages and submitting it to Regional Manufacturing Head (RMH).

**As a Maintenance Manager Mar 2007 to Mar 2009**

* Maintenance Manager (Contract Manufacturing Units), Capacity expansion to increase the plant output. Capacity building to introduce new products.
* Introduction of project “Dhanush” to reduce the pack sizes of all SKUs.
* Providing technical knowhow to factories for better efficiencies of the plant.

Previous Experience

**Reliance Retail Petro Ltd (Reliance Group) Area Maintenance Manager** *Aug 2005 to Feb 2007*

**Asian Paints India Ltd. (Paint Manufacturing) Sr. Engineer** *Dec 2003 to Aug 2005*

**Oswal Chemicals & Fertilizers Ltd. (Fertilizer Manufacturing) Sr. Engineer** *Mar 1999 to Nov 2003*

college-degree-icon-10Education

* **M. Tech (Electrical Engineering) Moscow Power Engineering Institute 1997**
* **B. Tech (Electrical Engineering) Moscow Power Engineering Institute 1995**

**IT Skills - Microsoft Office | ERP - SAP, Navison, Hofinsoft**

**Certificates - Internal Auditor for BRC Global Food Safety System**

Noteworthy Achievement

* *Lowering production cost by implementing position-based manning.*
* *Stabilizing new products.*
* *Green field project of 50000 TPA biscuit factory.*
* *Introduction of SAP PM Module across company.*
* *Successfully cleared BRC Global Food Safety audit with A grade.*
* *Relocation and stabilization of Jim Jam and Little Hearts biscuits manufacturing line.*
* *Various capacity expansion projects.*