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|  | Prasoon Mallik Certified Public Accountant (CPA), MS Accounting, Advanced Diploma in Finance (CFA Level-II)  [prasoonmallik@gmail.com](mailto:prasoonmallik@gmail.com), Phone: +91 9471 910 425, Ahmedabad, India |

Experienced senior level Finance & Accounts Professional **with 20+ years** of diverse and progressive experience in handling Accounting and Financial Operations including statutory and external audits, Strategy and Planning, business risk analysis, financial evaluation & support, Treasury Management, new product/market selection, ROE/ROI improvement, Fund raising.

* Worked in India (10 years), Africa (10 years) and Brazil/UAE (over 2.5 years). Worked in Manufacturing, Trading, Export/Import and Service industry- managed positions from executive to division head level.
* Expertise in financial leadership, develop and standardize financial forecast & annual business plan, long-term strategic planning, consolidation of group accounts, management reports that provide business insights and value-added recommendations, product costing and comparative analysis.
* Full proficiency in managing Commercial & Supply Chain Management functions.
* Extremely good at working in multi-lingual and multi-cultural environment with exceptional cultural sensitivity.

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| **Key Skills** | **Area of Expertise** |
| * Accounting, Financial reporting, Planning &, Management * Commercial, Supply Chain and Change Management * IFRS, UCP, URR, ISBP, International Trade Regulations. IFRS by Earnest & Young (EY) * Taxation and tax planning * Fund syndication (Debt, Equity, PE, VC, Banks/FIs) * Industries: Trading, Manufacturing, Import and Export, Mining and Pharmaceutical * Leadership and training, team building * Multilingual (English, Hindi, Portuguese, Swahili, Gujarati) | * Corporate Finance & Accounting functions: end to end accounting and Consolidation of financial reports- managed Accounting functions of over 10 companies. * Financial Audits (Statutory/Internal) and Compliance * High level of proficiency in managing International Trade Functions, Monitoring Letter of Credits (Import/Export), Bank Guarantees, Fund Based and Non-Fund Based facilities- managed over 300 LCs/BG/SBLC and non-fund-based facility of over UAD 100 million * Treasury and Banking Functions; Forex Risk Management/ hedging- Raised working capital/Term Loans in excess of USD 100 million and Group turnover of over UAD 540 million. * Working Capital, Cash Flow, liquidity and investment management. |

**Professional Affiliations**

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| Logo | 2008 onwards: Associate Member of CPA Council of India |
| 1998 onwards: Associate Member of the Institute of Chartered Financial Analyst of India |

**Career Timeline**

 **Neopharma LLC, Abu Dhabi**

**Aug 2018 – Dec 2020** Head of Finance & Accounts (Factory Operations)

(Previously – Finance and Operations Head of Brazil Branch)

**Somika Group**,Lubumbashi, Democratic Republic of the Congo

**Sep 2017 – Apr 2018** General Manager - Finance



**Aug 2008 – Jul 2017: Quality Group Limited**, Dar Es Salaam, Tanzania

Senior General Manager – Finance & Accounts

[](https://www.v-softinc.com/)

**Sept 2003 – Aug 2008:** V-Soft Solutions (India) Pvt. Ltd, Ahmedabad, India

Finance Controller/Department Head

[Give India](http://www.giveindia.org/default.aspx)

**Mar 2001 – Sept 2003:** GIVE India Foundation, Ahmedabad, India

Sr. Manager- Finance & Accounts

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*Agro Foods Limited*

**Feb 1999 – Feb 2001:** SYP Agro Foods Limited, Ahmedabad, India

Manager- Finance and Accounts

**Sept 1997 – Jan 1999: AKG & Co.- Chartered Accountants,** Ahmedabad, India

Executive- Accounts, Audit & Compliance

## EMPLOYMENT HISTORY/ ACCOMPLISHMENTS

**Neopharma LLC, Goiania, Brazil & Abu Dhabi (UAE)**  Aug 2018-Dec 2020

A leading Pharmaceutical Manufacturing company in UAE and headquartered at Abu Dhabi. The company manufactures APIs and Critical drugs and has Marketing and Distribution network in over thirty countries (UAE, GCC, Africa, Middle East).

**Position and reporting to:**

April 2020 onwards- Head of Accounts & Finance - Factory Operations (Abu Dhabi)

August 2018-March 2020: General Manager and Country Head, Brazil- Finance, Accounts, HR and General Administration; reporting to Chief Finance Officer (HO).

Key Responsibilities:

* Providing leadership, direction and management of the finance and accounting function
* Financial forecasting and budgets, overseeing preparation of all financial reports
* End to end management of Books of Accounts- Record to Report and Statutory Audits
* Preparing strategies on long-term business model, financial planning (Project size: UAD 200 million)
* Establishing and developing relations with senior management, external partners and stakeholders
* Continuous monitor organization’s liabilities, asset and investments
* Cash flow planning and management for uninterrupted business operations
* Ensuring compliance with the law of the land and company’s policies
* Reviewing and critically analyze all procurements
* Monthly/quarterly and annual book closure and statutory audits
* General Ledger and AR and AP monitoring, prepare SOPs and policies, risk analysis and control
* General Administration and HR functions

**Achievements:**

* Brought Brazilian unit out of Judicial Recovery (Bankruptcy process)
* Successfully negotiated Working Capital funds of USD 2 million and Long-Term Loans of USD 3 million
* Established Finance/Accounts, HR and Administration unit from scratch
* Started trading operations for nutritional products, chemicals and by-products (import/trading)
* Completed integration of Brazilian unit with the Head Office operations
* Completed year-end statutory audits and prepared Books of Accounting as per IFRS

**Somika Group, Lumumbashi, DR Congo** Sep 2017-Apr 2018

Somika Group (Societe Minere Du Katanga)- a Mining and Mineral Processing Company, produces high-grade Copper, Cobalt, Tin, Tantalum & Niobium. The company is based in Democratic Republic of the Congo (D.R. Congo) and has over a dozen mining fields in Katanga region of DRC.

**Position and reporting to:** General Manager – Finance and Accounts for Mining and Mineral Resources SPRL (MMR); reporting to Chief Finance Officer.

Key Responsibilities:

Overall responsible for Finance, Accounts, Banking Operations, Treasury of MMR SPRL which is into mining of Tin, Tantalum and Niobium.

Monitor operation of branches (12) spread across the Katanga region of DRC which involved high level of mobility and frequent travels.

**Quality Group Limited, Dar Es Salaam (Tanzania)** Aug 2008-Jul 2017

One of the largest and diversified Tanzania based conglomerate- mainly into trading (import/export), food processing, manufacturing, Health Care, Automobile & Tyres, Real Estate development and hospitality business. Group companies consolidated turnover is over USD 300 million.

**Position and reporting to:** Senior General Manager- Finance; Reporting to Group CFO.

Key Responsibilities:

* Accounting, production planning, Account finalization and Statutory Audits.
* Working Capital management and their renewal for the entire group, syndicate funds for trade finance transactions.
* Take ownership and manage centralized Treasury Functions of entire group;
* Monitor and manage Fund and Non-fund based facilities (all types of bank guarantees/SBLCs) and LC (import/export); high level of proficiency in all aspects of import & export transactions, foreign currency hedging and risk management and keep Group CFO updated of fund position;
* Intercompany reconciliation, Group VAT reconciliation and planning, Group Tax planning.
* Manage external and internal auditors, Insurance Agencies, statutory/government authorities.
* Business analysis of SBUs which includes year end finalization of accounts, Statutory Audit, variance analysis and review, Contribution Margin analysis and strategy for improvement, product wise profitability analysis, Transfer pricing among Group companies, etc.;
* Imports and Landed cost reviews; Negotiation with foreign suppliers for commercial terms & AR/AP control.

**Achievements:**

* Successful implementation of Financial ERP System
* Raised working capital facility of over USD 75 million and renewed it for successive years
* Raised Non-funded facilities from Mauritius based banks (in excess of USD 60 million)
* Transformed Group Treasury Division into a profit center (with savings in excess of USD one million)
* Implemented Vendor Management System and Procurement policies
* Part of team for “First time adoption of IFRS and Group Accounts Consolidation”
* Finalised and consolidated group company accounts for multiple years

**V-Soft Solutions (India) Pvt. Ltd., Ahmedabad (India)** Sep 2003-Aug 2008

USA based ITeS/BPO corporation, operating in Engineering and B2B business vertical; a preferred business partner of Oracle USA, Inc. for their ERP/CRM solutions marketing and Implementation.

**Position and reporting to:** Finance Controller (A division head position); Reporting to CEO (USA)

**GIVE INDIA Foundation, Ahmedabad (India)** Mar 2001-Sep 2003

Not-for-Profit company, morally and financially supported by Indian’s largest private sector bank- ICICI Bank; provides financial services to the not-for-profit organizations.

**Position and reporting to:** Sr. Manager- Finance & Accounts; Reporting to Managing Director

**SYP Agro Foods Ltd., Ahmedabad (India)** Feb 1999-Feb 2001

Manufacturer and exporter of processed vegetables and spices, branch offices in Africa and Europe

**Position and reporting to:** Manager- Finance, Accounts and Inventory Control; Reporting to CFO

**AKG & Co. Chartered Accountants** Sep 1997-Jan 1999

A leading Chartered Accountants & Management Consultancy firm in Ahmedabad, India.

**Position and reporting to:** Executive- Finance & Audit; Reporting to Proprietor.

**IT Proficiency**

High proficiency in use of MS-Office (Excel, Word, Power Point); advanced level knowledge of Indian and US Accounting software: Tally ERP, Oracle ERP, Quick Books.

**Language Proficiency:**

* Proficient in English, Hindi, Gujarati
* Intermediate Proficiency in Kiswahili (Swahili) and Portuguese

**Personal Details:**

Date of Birth: August 06, 1970

Nationality: Indian

Place: Ahmedabad, India

Passport No.: Available (Expires in August, 2029)