**Rohit Rane**

**Mobile: +91-**9892741037 ~ **E-mail:** rohit\_rane09@yahoo.co.in

**Top Level Leader | Strategic & Operational Planning | Operations Management | Vision and Leadership**

***Persuasive and influential C-level professional*** with over 23 years of achievement ***fuelling next-level operations***; expertise in ***spearheading entire plant / manufacturing operations*** entailing ***Quality & Safety Management, P & L Management, Project Management, Compliances, Operations & Maintenance, Customer Complaints***

***Material Management & IT***; targeting senior-level assignments with an organization of high repute

**Core Competencies**

**Benchmarks**

**Profile Summary**

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| --- | --- |
| Operational Excellence  P&L Management  Quality Management / Assurance  Process Re-engineering  New Establishments & Controls  Plant Operations  Budgeting & Cost Control  ERP (SAP) Implementation Material Management  Continual Improvement Projects  Team Building & Training  **Education**  B.E. (Mechanical) from Shivaji University, Kolhapur in 1995  **Language Skills**  Hindi, English & Marathi  **Technical Skills**  7 QC Tools  Poka-Yoke, 5S & 8D PPM Reduction  Multi-Fixture gauging PPAP, FMEA  Quality & Control Plans Six Sigma  Supplier Certification | * ***Certified Lead Auditor, Quality Auditor & Six-Sigma Green Belt*** professional with skills in managing technically advanced, cost-efficient & state-of-the-art-production systems to ensure top & bottom-line profitability with skills in ***enhancing operational effectiveness*** * Result-oriented visionary executive with expertise in managing diverse range of plant activities such as ***strategic planning, managing top-line & bottom-line, process & equipment selection, capacity planning, process control, costing and quality assurance*** * Currently spearheading the ***IT for ERP customization & SAP implementation*** along with the entire Plant Operations for utilization of available resources as per pre-set schedule; executing cost saving technique to achieve reduction in terms of man-days, raw materials & energy conservation * Deployed various activities to ***analyse various processes*** & recommended modifications to minimize escalation, realize operational efficiency, control cost & reduce cycle time * Directed ***cross-functional teams*** using interactive & motivational leadership; acknowledged for leading, mentoring team members to achieve resource optimization * Track record of ***establishing processes & SOPs***, streamlining workflow by studying requirements and creating work environment to enhance productivity * Applied ***total quality management tools*** such as Six Sigma, Kaizen, 5S and Lean Manufacturing; strong experience in assuring all products produced represent the best-in quality by establishing effective quality assurance systems   **Certifications**   * Certified Lead Auditor for ISO 9001: 2008 -BVQI * Certified Internal Quality Auditor-UL * Six-Sigma Green Belt World Class Manufacturing Services-Integrated Management System (QMS/EMS/OHSAS)-BVQI * Geometrical Dimensioning and Tolerances {GD&T}- CII            * Failure Mode and Effect Analysis (FMEA) Course-UL * Team Building and Interpersonal Skills Course-Chrysalis HRD   **Professional Affiliation**   * Member of MCA (Mumbai Cricket Association) |

**Notable Accomplishments Across The Career**

**ACG-PAM Group:**

* Adhered to TQM through HACCP, BRC-loP, ISO, CE, IEC & GMP quality standards across organization
* Established a demo room with the latest machines, testing apparatus, catalogues, validation documents, manuals, PPEs to facilitate customers delight during visits
* Stabilized critical machines on field through retrofit kits, ensured 100% customer satisfaction by acquiring technical acceptance letter, indicated all issues closed & machine is running satisfactorily
* Reduced the FOC by 50% for in-warranty site failures
* Led the modernization of QA/QC Department with respect to instrumentation and equipment
* Liaison expert in trouble-shooting & launch of New-Products with alpha & beta validation & ensuring plug-in machines on field

**EMCO Limited:**

* Implemented:
* Cost savings strategies for increasing production level, along with process modifications
* Statistical quality control techniques and developed SOPs' for the internal processes
* Reduced PPM by auditing supplier components, developed advance product quality plans & executed process audits (vendor's end)
* Conducted training sessions on Productivity Improvement, 7QC Tools & IMS for new joinees
* Completed project launch of 315 mVA, 230kV Transformer & obtained validation from KEMAK, Netherlands
* Driving PQG,MRM ,EWC 5CRM management meetings focusing on product quality & rework control, SQA & customer complaint resolution

**Siemens Ltd.:**

* Managed operations related to reducing first sample inspection/routine inspection downtime by outsourced inspection agencies and hi-technology in-house measuring instruments ad launching and implementing Total Quality Management system for executing in- process inspection by TIR, sample/running/releasing inspection activities, process-capabilities {Cp-Cpk} & packed goods audits
* Steered efforts as the Team Leader for new tool validation & vendor development and implemented 8D methodology for repetitive non-conformances
* Launched PPAP & FMEA methods for revalidation of components
* Contributed in the implementation of POKAYOKE techniques & 5 S concepts
* Executed continual upgradation of Green-Channel Suppliers via. QM Audits & Quality Agreements, etc.
* Successfully completed projects on process optimization & problem solving through six-sigma

**Work Experience**

**Since Nov’13 with IMA-PG India Private Ltd., Mumbai as Change Parts (SBU) Head & MR ISO 9001 2015**

Growth Path:

Nov’13-Dec’16: Head of Quality Assurance (GM) +Stores (For Lean Management)/ Production Engineering Dept. (Strengthening Processes) / IT / MR (QMS) / Continual Improvement Projects

Jan’17 – Till Date: Business Unit Head (Change Parts & Improvements) & **MR ISO 9001 2015**

**Key Result Areas:**

* Spearheading the:
* Entire plant activities as per the goals of organization; developing new initiatives to create annual operating plan (AOP) to support the strategic directions
* P&L of Change Parts and ERP customization & implementation
* Managing:
* Business operations with key focus on profitability and satisfaction by ensuring optimal utilization of resources
* Weekly output of change-parts including design, execution, work in progress, trials and dispatch
* Executing end-to-end best business practices, scaling-up of trials to production level & cost reduction / continuous improvement projects in the organization
* Creating & sustaining a dynamic environment that fosters development opportunities & motivates high performance amongst team members; imparting on-job training to accomplish greater operational efficiency
* Ensuring adherence to quality systems, maintaining requisite documents to ensure complete in-process quality & improvement in process capabilities; providing guidance and recommending improvements on manufacturing methods to reduce errors
* Performing failure analysis of dispatch plans with respect to capacity, job allocation, and outsourcing of sub-assemblies
* Analyzing:
* Customer complaints (with inputs from CSD and CRM) machine performance at customer end, providing resolution and CAPA action for repetitive/chronic issues
* Material inputs and inventory levels for change parts, from GRN data, stores, RM and WIP audits for planning of consumption, order turnarounds and dispatches in order to maintain a steady inventory of 1.75 crs./month
* Visiting customer sites during commissioning & troubleshooting to understand the challenges, regulations followed by pharma industry, competition, machine analysis & other related issues
* Accomplishing improvement projects through DFV review, analyzing data taken from sales OA releases for non-standard layouts
* Working on the projects needing customized infrastructure and cost implications for outsourcing to external agency
* Mapping the software requirements, monitoring the design & development of HR Applications, Web Application demos to customers and external persons
* Engaged in evaluating new technology (migration required, costs involved), optimizing database and servers, maintenance and security activities, finalization of IT Vendors/ Out Sourcing of IT Projects and SAP process standardization
* Track record in providing 25% growth to the Plant in 2017 & estimated growth of consistent 25% in 2018

**Previous Experience**

***Jul’11 – Aug’13 with ACG-PAM Group, Mumbai as Head Quality Assurance – Encapsulation Division***

*Team Size: 15*

***Jan’09 – Jun’11 with EMCO Limited, Mumbai as Sr. Manager Quality - Transformer Division***

***Apr’06 – Jan’09 with Siemens Ltd., A&D Div. (Switchgears), Mumbai as Manager – Supplier Quality Assurance***

***Oct’96 – Apr’06 with Kaycee Industries Private Limited-CMS Group, Mumbai as Product Manager - QA (MR)***

***Sep’95-Oct’96 with Mahindra & Mahindra Limited, Mumbai as Graduate Apprentice Trainee***

**Extracurricular Activities**

* Organized awareness programs on Oral Cancer & Community Health Check-ups for women in Jaslok Hospital
* Performed in music concerts and conducted musical appreciation programs on various occasions

**Personal Details**

**Date of Birth:** 9th October 1972

**Address:** B-16, 3rd flr. Swapna Safalya, Coop Hsg. Society, J. B. Temkar Marg, Worli: Mumbai: 400030