S.K. SHARMA- Excellent interpersonal

 [shivuniq@gmail.com](mailto:shivuniq@gmail.com), shiv\_uniq@hotmail.com

, www.linkedin.com/in/shiv-kumar-sharma-g-m-operations-414a3313, Passport-L-6891255, Valid till 4/2024

 + 91 8696963789, 7976266485

Salary Drawn-Rs16.25-Expect:+24.0LPA/ Negotiable/ free Accommodation (Abroad + $1120 tax free + Conveyance & Bachler accommodation)



As a responsible candidate, would like to utilizes my Managerial skills, an experience to build up our team for a significant success, Growth for the Organization, always increased Production, Revenue with quality. maintain safety & Culture. focus P&L by SOWT & Skill & benefited in Crores, except **challenges,**  www.linkedin.com/in/shiv-kumar-sharma-g-m-operations-16980817

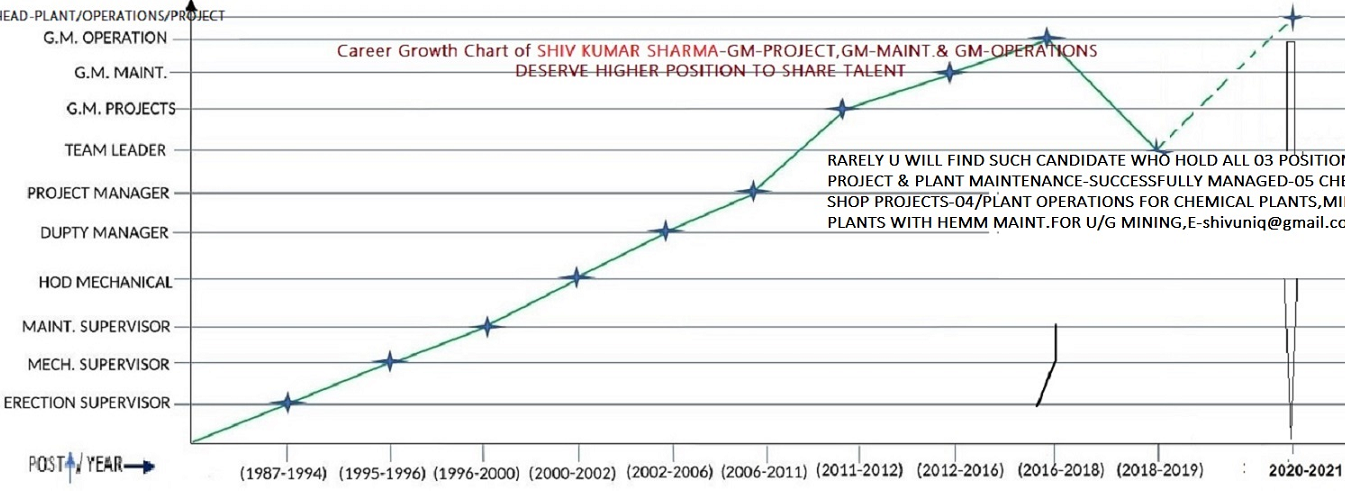
Professional and Higher Management Skills, Responsible for P & L-TIMELINE SUMMARY-

**EDUCATION**

**EXPERIENCE**

**Highlights-**Managed Asia biggest project for Paint shop with Japanese team for Tata Motor, Project for Caustic Chlorine Plant(Dcs), Mineral Processing Units, HEMM and Plant Maintenance for Labsa manufacturing and its 05 Plant, managed Plant Operations & Maintenance for Pharma,SRC Chemicals, deserve senior position, I’m smart in Technical & Managerial Skills, benefits more than Crores, please see below details and understand, I am capable.

**Key Competencies-**Engineering, Project Planning, [Project Head](https://postoffice.engineeristic.com/CL0/https:%2F%2Fwww.engineeristic.com%2Fk%2Fproject-head-jobs-979.html/1/01010177fc5aca0c-b0aa0f33-0835-4d19-b943-ab2f395a5ecc-000000/Qbb1kRwGSSC_w9QjVnPazQzHqNGLY1gW21zYKinffAA=181) Overall responsible for P&L, accountability for the Production function of this particular unit, which will include people and budgetary management, which determines all business decisions, uses various processes, methods to transform raw materials into finished goods, **Financial Budget Management:**1.Input & hold responsibility for manufacturing budgets,2.Prepare the annual Manufacturing budget, forecasts, all Capital Expenditure proposals as well as ensuring compliance with legal standards.3. Ensure the mass balance (RM & FG) at the end of each month & Annum, **Relationship Management:** 1.Ensure optimal performance,2.Proactively work with product line management, Engineering and other depts.to incorporate best practices into the manufacturing environment,3. Report on regular basis to the Senior Management team, ensuring accurate and timely reporting of the Key Performance Indicators,4.Recommend solutions without compromising quality or service while optimizing cost, **Safety & Housekeeping-** take care of pollution control, statutory regulations, systems are put in place to maintain Safety, health, **managed**-ISO 9001: 2008, ISO 14001: 2004, OHSAS 18001: 2007 **Vendor Development-**Regularly interacts with vendors and resolves the issues related to Quality of procured items, **Quality-** Non-compliances, if any, analyzed and countermeasures, **head plant operation**-analyze summery data on Production, Engineering & Admin to understood actual progress & expenses, take time to time Plant Load and Machine conditions, Ensure Mechanical Maintenance with HEMM for Mines, drive continuous improvement (Kaizen) at Plant to extract best performance, Lead the NPD across both existing and new ,have good Process Knowledge,I.T-Excel,M.S.Words,PPT and Auto CAD, G.M.Project, P&ID, Isometric, Solid, Electrical, Instrumentation, Civil work etc,

 for U/G Mining-plan for Preventive/Shut Down Maintenance ,control Man power, resolved union leader inference & Spare Parts Problems, Trained team on Brake ,Hydraulic system, Over haul hydraulic Valves, Propellor shaft, Crown Pinion, increased Revenue 2.5 Crs for SK Mine,.80Crs for RD Mines, released 06Machines from long B/Increased M/C running hrs, Managed Shaft shrinking Project & set up a U/G Workshop & facility, Kaizen, SOP, Reporting was to Manager-Operation, leaved for Growth.

**1**)A Certificate *‘Success Mantra-* Personality Development by HR Consultant in a Seminar at Mumbai-15 & 16th Sep.2002-with Ashapura-effected on my success.

**2)**A Certificate issued by *Asst. Eng. (Pressure Part)-TPS, Kota (Raj.)* for (*H.P.)/IBR Welding knowledge for Piping* & Structural-1987-1994(benefited in Projects).

**3**)Life Time Associate for social work, a Certificate Issued by- India Red Cross Society, Jaipur since 2003 for Social work (effecting on my social life & build moral).

**4**)A certificated by *FAG BEARING INDIA on Rolling Bearing-MILLINIUM WORKSHOP in a Seminar-Udaipur-27&28 Sept-2001*with Wolkem, (useful in Maintenance)

***5****)Sava Praman Patra* Issued by Mitra Mandal from Kanoria Chemical Ltd, (U.P) on Occasion of Annual Festival in 1976-77. (Build a sprit in real life for a Society).

**6)**A Certificate by *DGM-Project (HPM Industries Ltd) for best project activities, engineering* & Team work etc.- May,1996(make a confidence to handle Projects).

**7)** Appreciated & gifted by HZL at RD Mines for best Team Leader on HEMM maintenance, spares arrangement, (increased M/Cs working Hrs,U/G Workshop).

**8)** Appreciated by M. D-Lark Lab.India Ltd on External Audit & increasing performance of Man, Machineries & more revenue generation (build System).

**ST Boiler & Eng. Construction CO.P.Ltd**-(Oct.2019-Nov.2020),Managed team of 180 manpower for Boiler-2unit,erection,Commissioning for Ultratech Cement Plant,M49 H+GV, Kotputli, set up site office, Store workshop, Site meeting cabine,Deisel Storage(non Explosive), tools & tackles ,filler wires, electrodes ,safety items-PPE & site safety, manage Coles cranes, trolly and its maintenance & operations, structures, coils shifting & lifting on different level of Boiler floors, preparation of welding joints for boiler tube by IBR Welder at floor and location, erection of Hopers, cone, platform & structures, IBR welding of boiler coils,RT ,pre fabrication of pipe joints and fitted Valves and NRV etc., fit up joints on position, riggers for heavy erection, safety supervisors & engineers for checking erection, validation of lifting belts,Ceilings,chain pulley blocks and take approval, welding machines, grinding & material shifting, manage site activities, attend client meeting timely and raise billing, check HEMM bills raised by contractors and submit to client, manage safety at site, I was posted as a Project In charge and reporting to Client-Thyssen as well as Ultratech

**NORMET INDIA PVT LTD(**Oct-2018-Aug.2019**)-Team Leader,** Spl HEMM manufacturer for U/G Mining support, Maint. Contractor for HZL-Raj.Rs120 Crs/ PA

Managed team 202 & maintenance for Spraymec, charmec, Miller, Pipe handler, Seizer lift, Diesel Browser, Motor Grader, RBO, Multimec Utilift & more

**AWARDS & CERTIFICATES -SENIOR MANAGEMENT SKILLS-RESPONSIBLE FOR P&L-GRASS ROOT TO TOP LEVEL-5.0**

**EXPERIENCE TRENDLINE**

**NORMET INDIA PVT LTD(**Oct-2018-Aug.2019**)-Team Leader,** Spl HEMM manufacturer for U/G Mining support, Maint. Contractor for HZL-Raj.Rs120 Crs/ PA

Managed team202 & maintenance for Spraymec, charmec, Miller, Pipe handler, Seizer lift, Diesel Browser, Grader, RBO, Multimec Utilift & more for U/G Mining-plan for Preventive/S.Maint.,control Man power, resolved union leader inference & Spare Parts Problems, Train, increased Revenue 2.5 Crs for SK Mine,.80Crs for RD Mines, released 06Mfrom long B/Increased M/C hrs, Managed Shaft shrinking Project & set up a U/G Workshop & facility, Kaizen, SOP, Reporting was to Manager-Operation, leaved to see mismanaged, several transfers & Casteism situation.

**Lark Lab.India Ltd(**Oct.2017-Sept.2018**-)**formulation**-**as **G.M. Operations-**managed Operations, Plant Maintenance**,** External Audits, HR/salary, full M/C utilization, build a system for more production, taken 3 months B/D history, Implement Kiazen,RCA,GMP & Water systems, Managed RCA, Preventive Maintenance, Over hauling of rotary pumps & Vacuum Pumps, Power Factor, fixed Local Vendor, initiate Change control, Blisters, carbonators, STP, checkweighers, Labelling M/C, Capsule Filling, Boiler,RO, Granulation, Air compressors & chillers,HVAC, Control WHO system, wastage of Power, Man power and Utility, commissioned new Machines, *benefited on New HVAC, Rain water Harvesting & Road, S.S Cross over bench, S.S.Conveyors,cheap Briquette, U.V. Spectrum &Syrup Vessel repaired,* cost Saved-Rs70-75Lacs,*Increase shipment from 4-5to7 containers & turnover 2.0 CPA* •*Reduced B/D time, Fixed manpower on each Machine & increased skill, My* Reporting was to MD /Technical Direct,

**SRC Chemical Pvt Ltd** (May 2016-Sept.2017) -(**G.M. Operations**)- Processing Fluorspar, caco3 powder, Briquettes with a cap. of 50,000 MTPA, Amorphous Graphite of 2500 MTPA, Ferro Molybdenum, low Carbon Ferro Chrome, Managed Plant Operation, Maintenance,125 Man Power, Shift Schedule according to RAW material, Preventive Maint. & Spares Parts, Renovate Induction furnace, aligned Rotary Kiln, screw conveyors, fixed relays & timer according to load, repaired Grinding mills & leakages, Mesh conveyor, broken rollers, over haul Classifiers & change lub. Oil, increased 100 filter bags in Dust collector, increased efficiency by25%, Installed new rollers for Briquette & Chimney by team, saved Rs6.5 Lacs, fixed new instruments to get parameters from furnace & Grinding mills for auto tripping & Mess Dryer, increased production of Fluorspar(125-168 TPD)-benefited appx.-Rs7.8CPA & graphite by Rs 3.45 CPA, managed Pollution by Dust Collector, Overhead Cranes, My reporting was V.P-Operations.

**Greentec Pvt Ltd(**12July-2012-March.2016**)**-**G.M.Maintenance** for the Group-Managed Plant Maintenance for Sulphuric & Spent Acid, Alum,SO2, SO3 and Projects & contractor, Preventive Maintenance, spare parts, team of mechanical, Electrical, Civil & instrumentation, increased20% Production of 96% Labsa, maintain Vacuum Pumps, B.F.P, HE, PHE, Steam Turbine, Blowers, Drying Towers, ETP, PSA Nitrogen,DG.Set, F.A Tower, Fans, Sulfur Burner, Converter-4 Stages, APT, Valves, 60 TPH Waste Heat Recovery Boilers, V.A System, Reactors-08,cost saved on Maint-Rs 1.2 CPA, reduced B/D times & Increased Revenue for Silvassa Plant-appx.12.0 CPA,Controlled Maintenance for Roorkee, Pithampur, Hoogly, Pondicherry. Silvassa, benefited appx.7-8CPA, improved working culture with new ideas, renovate old Plant, Start uses of old spares, MIS, Reporting was to CEO / VP

Description: T-青**Taikisha Engineering India Ltd-**Auto Ancillary(Dec.2006-Sept.2011)-Projects Manager, Managed teams, construction power for Site, Utility, daily site meeting, Make weekly progress report, check BOQ, Safety report and send to H.O,first time did Asia’s biggest Paint shop in my leadership for Tata Motors, with 600-man powers-Inspect all Fabrication, welding technique for PT,ED, Oven, W.A, booth, Top Coat, Boiler, SWP Conveyor, teaches on structural and welding work (stopped uses of Tx. Welding M/Cs) so for avoid any leakages from PT/ED Tanks (TEIL lost more time to attend leakages from Tanks at J Block Pune site) check all drawing & Design, did meeting with Client & Subcons at site, Approve Contractor’s and suppliers Bills. Commissioned the Project as per schedule without any an incidence with quality. taken as built Drawing, completion certification, completed Projects for **Tata Motor-350Cr, Tata Cummings-60Cr, Suzuki-40Cr, Ashokleyland-110Crs**, benefited appx.200 Crores from all projects My reporting was to G.M. Projects & Japanese Head (done Paint shop project for Tata, Ashokleyland, Tata Cummings & Suzuki Power Train etc.)

http://www.ashapura.com/images/Ashapura-Logo1.png**ASHAPURAMINECHEM LTD(**Jun2002-July2006**) (**Dy.Mgr-Production & Maintenance**),**Managed Structural fabrication, set up Jaw Crushers Plant 100 TPH on hill-PEN (M.S), Bauxite Mining & Mineral Processing, Belt Conveyor, cables, Drinking Water Piping, Vehicles washing, Dust Control by Spraying water, Diesel Filling, start Maintenance for Tata Hitachi-350,BEML-200-02 Motor Grader-1,JCB-02(4DX),Tata Tippers-12(1612,1618), Ashokleyland-Dumpers-8(1920),Tractor-02 in Workshop & Weight Bridge-80 Tone-01, Constructed Roads-600mtr,M/Cs Foundations, Cabling for Motors, Streetlights, increased production from Jaw Crusher Plants-900tpd,done hard facing of Buckets, Jaw Plates by E-n6060, sizing of bolder by screening, dressing belt & benefits -45.0LPA by team, my reporting was to G.M-Projects and Mining Manager.

**WOLKEM INDIA LTD.** Description: Wolkem India Limited-Apl.2000-May-2002(**Jr. Project Engineer-HOD Mechanical)-** Mineral Processing, Operation of Jaw Crusher-Wolostnite/Calcite(**10Cr).**

Managed Project, Maintenance & Operation of New Mineral Processing Units-1&2 worth 15 Crore with Civil work,maintain-ISO-9001,Safety & maintenance of Jaw Crusher units-80/120 tph, Belt Conveyors, Resizing of Minerals by Screening, Dressing Belt,HEMM- JCB(3DX-02Nose),BEML-BL-40-02,Tata Tippers-1612,1613-12,Ashokleyland Dumpers-1920-04,Set up a Workshop at Amliya & saved tires life ,(M/Cs were sent to Belka Mines (35Km) reduced B/D time & got more production, renovate Jaw Crusher from Eccoman, Cost control by Spares & Preventive Maint. hard facing of Crusher Plates & Buckets by Magnesium Electrods-E-6060 etc, Body repair of Tipper, *approved contractor, suppliers’ bills, save cost 60-75 LPA by Plant & HEMM local repairing,Spare & Preplanned PM/SM,*my reporting was to GM Project-Plant/ VP-HO

**MARDIA CHEMICALS LTD-(**Jun 1996-March 2000)**-Maintenance Supervisor, DCS Plant, Caustic Chlorine-HCL, Hypo, Flax, Hydrogen Gas(550Cr)**

Successfully Supervised Project & commissioned of Brine Plant Machines, Process, Boiler(20TPH, Steam Piping with Racks, Hypo, Cell House, Flaking Unit, DM, Floating type Hydrogen Gas Tanks, Salt Storage & System, Reactors, Rocker Arm, Belt Conveyors, Bucket Elevator, Vacuum Drum Filter, ETP, Air Compressors, Chiller, HE, PHE,BFD, Vacuum Pumps, Diaphragm Pumps, Agitators,),Did maintenance of Chlorine, Brine Unit, Hydrogen Plant,HCL Acid-180 TPD, Caustic Soda-343 TPD, manages Shift, save cost on energy by Motor’s calibration by 80Lacs (210 pumps & 80 Agitator etc.),Done O/H of Diaphragm Pump, Agitators Various Pumps, Valves, Ring Compressor, my reporting was to DGM Projects.

***HPM INDUSTRIES LTD, Jan 1995-May 1996, ALWAR (Raj.)—****Pesticides/Microphase****-****Mechanical* ***Supervisor-Project In charge-Microphase Plant* (12 Crores Plant)**

Successfully done projectworth 12 Crore as per scheduled-Installed & Commissioned Main Plant machines-Glass lined reactors-10, Chiller Unit, Cooling Tower, PSA Nitrogen, Weigh Bridges, ETP,D.M, Formulation, Incinerator Plant, Utility-Boilers(10kg/cm2), Softener, Distillation Columns, Vacuum Pumps, Heat Exchangers, heavy Agitators, D.G.Sets(500KWa & 125), Chemical Storage Tanks, Various Pumps, Steam Ejectors, Pulverizes, Done O/H of Reactor, Agitators, Pumps ,Valves ,Pulverizes, Bucket Elevators, piping for Process & Steam, Got Nation Award for quality, handled maintenance Department etc. got an Opportunity for CCPlant for MCL (Guj.).

**V.D SWAMI CO. LTD**.-Expert-Thermal Power Plant (Coal Based), CHP, AHP, Boilers-110X210M.Watt-AMC-**600 Crore Projects/Kota,Raj—Feb-1987-March.1994**

Supervised erection, commissioning of coal based, Thermal Power with BHEL- from starting at site to end-look after erection of Boiler Drum, Headers, pressure Vessels, Steam Pipes-MSL.HRH,CRH, Economizer Panels, Structural Part with Alignment-columns, Tie Beams, Ceiling Guiders, Tanks (IBD, CBD), Hoppers, Racks, Ducts, Bunkers, ESP. Rotatory Part and BFD,CHP Bowl Mills, Fans(ID,PA,FD), Belt Conveyors, Crushers, Wagon Tippler, also Managed Shut Down /AMC Work- checking and replacement of Pressure Part, Alignment of Bowl Mills for NFL, RPCL, HZL,done Insulation Appx. 1.0Lacs Tones with GI /Alu. sheeting, learn about Erection, Welding technology for High Pressure/MIG/TIG, Hard Facing, Selection of Electrodes,defects, I was responsible for site management, billing and get payment against supply and erection, fabrication as per contract done saving about 60-70 Crores from AMC for NFL/RPCL etc.

Looking a responsible job opportunity for any Projects, Plant Maintenance from Position-Head-Maintenance / Projects/Plant/Engineering/Site-Head/HEMM.

**With Regards,**

**S.K.SHARMA,**

Passport-L-6891255, Skype-shivuniq,