



PGDM 2019-20

Executive Placement Brochure

Chetana's Institute of Management & Research



Vision & Mission

VISION

To develop Chetana as a World Class Management Institute of excellence with a view to developing outstanding, dynamic and enterprising business professionals who make valuable contributions to the business, society and environment at large.

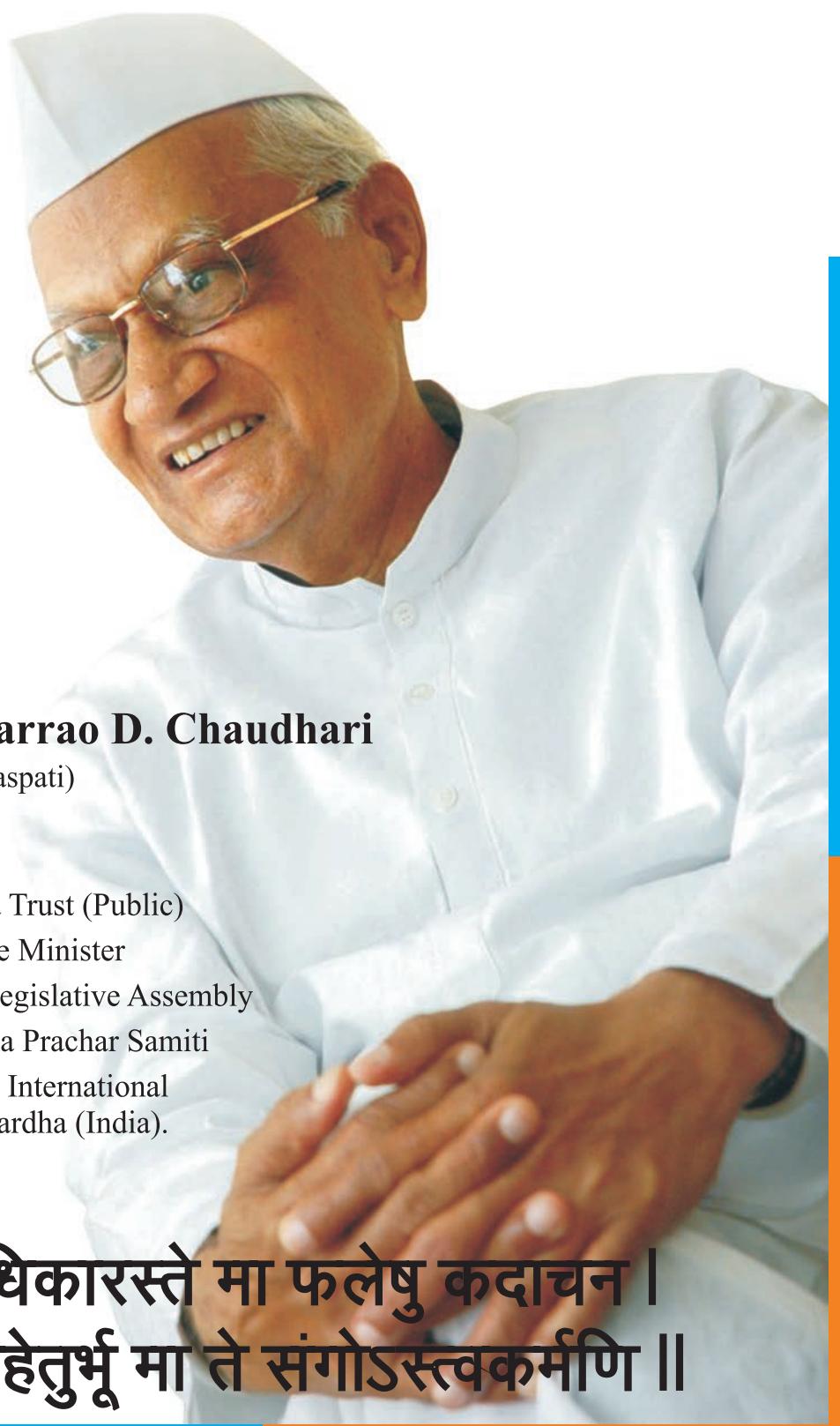
MISSION

Chetana is committed to prepare students as successful leaders who combine the use of managerial skills with the understanding of socio-cultural systems, to meet the current and future needs of industry, society, and environment at large. The institute is committed to ensuring excellence through high-quality learning for its students.

VALUES

- Passion for Learning
- Pursuing Excellence
- Integrity
- Respect and care for society and environment

Chetana's Pioneer



Late Shri Madhukarrao D. Chaudhari

M.Com. D.Litt (Sahityavachaspati)

Founder President

Founder President - Chetana Trust (Public)

Former Education & Finance Minister

Ex-Speaker - Maharashtra Legislative Assembly

Ex-President - Rashtrabhasha Prachar Samiti

Pioneer of Mahatma Gandhi International
Vishwa Hindi University, Wardha (India).

**कर्मण्येवाधिकारस्ते मा फलेषु कदाचन ।
मा कर्मफलहेतुर्भु मा ते संगोऽस्त्वकर्मणि ॥**

Our Inspiration



Shri Shirish M. Chaudhari

M.Sc. (Agriculture)

Secretary - Chetana Trust (Public)

Ex - MLA

Raver Legislative Constituency,
Maharashtra State

Director:

Krishi Vigyan Kendra,
Indian Council of
Agriculture Research Centre,
Govt. of India, Pal, Block Raver,
Dist. Jalgaon.

India is on the threshold of magnificent growth and development. Our young leaders are getting set to lead the country to be a super power. The process has already begun with the Indian footprint being felt globally, in most of the sectors. I am proud of the fact that, over the last two decades, Chetana's Institute of Management & Research (CIMR) has been creating many success stories through our outstanding students.

Since 1970, Chetana's Educational Institutions have been trend setters in academics. Over the years, CIMR has evolved into an institution where competition and collaboration go hand in hand. Our success stories inspire other aspirants and today, this is one of the most preferred B-Schools in India. Our initiatives are aimed at developing competent and committed ethical business managers and leaders who will play a key role in Corporate India.

The ambience of academics and cultural activities enables students to appreciate both technical and soft skills. Our core and visiting faculty members, the intellectual resources at CIMR bring with them vast experience and wisdom.

CEO & I/C Director Foreword



Dr. Madhumita Patil
Ph.D., MBA, LL.B., B.A.

Chetana Trust has been at the forefront of higher education in Mumbai since its inception in 1970. With his philosophy of “Education for all”, The Founder President of The Trust, Late Shri Madhukarao Chaudhari, former Education Minister, Finance Minister and Speaker of Maharashtra Legislative Assembly, believed in imparting quality education as well as contributing to the overall welfare of the society. What began as a dream has now become a clear vision, “Creating Ethical Business Leaders”, to meet the needs of the ever changing corporate world.

We strive to develop our students into Professionals who receive academic inputs from our team of highly qualified faculty and also get rich exposure to practices in the corporate world from senior professionals and our alumni. CIMR's unique stature has been able to attract students for the regular programmes, which includes (1) PGDM, (2) PGDM Marketing and (3) PGDM Retail.

Our learning processes are further enriched with high tech infrastructures and e-learning databases. The participation of students in extra-curricular activities exposes them to critical management concepts of team work, collaboration, openness and mutual trust.

We thank all our recruiters and extend a hearty welcome to the Placement Process of 2019.

Managing Committee



Shri Shridatta S. Haldankar
President



Shri Deepak S. Kulkarni
Vice-President



Shri Shirish M. Chaudhari
Secretary



Dr. Ashok R. Chaudhari
Member



Shri Nitin P. Mahajan
Member



Shri Sangharaj D. Rupwate
Member



Shri Ganesh R. Kaskar
Member



Dr. Maheshchandra D. Joshi
Ex-Officio Member

Our Institute

CHETANA TRUST

The vision of our founder, Late Shri Madhukarao D. Chaudhari has been the guiding force behind Chetana's sustained efforts in the field of quality education for a progressive society. The mission is based on his firm belief that practical and experiential learning lay a strong foundation for quality education.

Institutions under the Chetana Umbrella:

Names of the Institute	Year of Establishment
Chetana's H.S. College of Commerce & Economics	1970
Chetana's Junior College of Commerce	1976
Chetana's R.K. Institute of Management & Research	1981
Chetana's Kusumtai Chaudhari Arts College	1992
Chetana's Institute of Management & Research	1996
Chetana's M.Com Centre - M.Com with Business Management & Accountancy	2005
Chetana's Ph.D Centre - Chetana's H.S. College of Commerce & Economics and Chetana's Kusumtai Chaudhari Arts College	2011

ACADEMIC ADVISORY COUNCIL

Dr. G. G. Mewani, Advisor, International Education

Dr. R. B. Smarta, Managing Director, Interlink Marketing Consultancy Pvt. Ltd.

Dr. Amit Rangnekar, Centaur Pharmaceuticals

Dr. Vijaynagar Sunder Raj, CTO & Group Head of IT, SREI.

Mr. Chunduru Srinivas, Founder, VANS Investment Pvt. Ltd.

Mr. Pravin Chaudhari, Executive Director, Kansai, Nerolac Paints Ltd.

Mr. Vikaas Sachdeva, CEO, ENAM Asset Management Company Pvt. Ltd.

Dr. Neil Sequeira, VP - HR, Kokilaben Dhirubhai Ambani Hospital

Dr. Madhumita Patil, Chief Executive Officer, CRKIMR / CIMR & I/C Director, CIMR

Our Institute



Chetana's Institute of Management and Research is on a high growth trajectory offering the widest range of academic programs in the field of management education. In just three decades Chetana's has evolved as a premier management Institution. Starting in 1991 with fairly modest student strength, today the Institute can boast of developing approximately 1000 professional managers, thus making it the fastest growing management school in the country.

It all started with the founder President, Late Shri. Madhukarrao Chaudhari's conviction about the importance of higher education, not just for the elite, but across society. As early as 1991, the founder president had envisioned the importance of this inclusive approach and its impact on the society. His focus and sheer determination paved a way for the evolution of Chetana's.

Late Shri.Madhukarrao Chaudhari realized that having a vision was one part but operationalising it through effective governance was another critical aspect of this dream. From its very inception, the founder emphasized that all members of the faculty should play an important role in administering the diverse academic and non-academic activities of the Institute. The empowerment of the faculty has always been the propelling force behind the high quality learning experience at Chetana's. The Institute in collaboration with Industry experts has rightly influenced and propelled the approach to management education. Thus, in meeting the need for a reputed business school in Asia, Chetana's has managed a confluence of the best minds, both from the corporate and the academic worlds.

Over the years, Chetana's has grown into an institute of eminence and is known for imparting high quality management education and professionalizing Indian Management through its PGDM programmes. The course content is designed to meet the requirements of today's dynamic business environment.

Educational Programme

Chetana's Institute of Management & Research

(Approved by AICTE, New Delhi)

PGDM (Post Graduate Diploma in Management)

Two Year Full Time Diploma Course

PGDM - Marketing

(Post Graduate Diploma in Marketing Management)

Two Year Full Time Diploma Course

PGDM - Retail

(Post Graduate Diploma in Retail Management)

Two Year Full Time Diploma Course

In 1996 , Chetana's Institute of Management & Research launched its first autonomous programme to bridge the gap between the industry's requirements and the student's preparation to serve their expectations. Since then, the Institute has developed business leaders from a diverse mix of backgrounds. Today, the Institute offers state-of-the art management education which enables the development of the functional, strategic and leadership skills. CIMR received AICTE approval in 2007.



Library

"A library is a temple of learning".



The Library at Chetana's fulfills our Mission Statement by creating a learning and research environment. Knowledge is food for the soul. One of the greatest assets of the Institute is the library, which functions only for knowledge creation and dissemination.

The library has 27940 books, and on an average 1200 books are added every year. There are 48 National Journals and 9 International Journals. The large database of annual reports of companies along with Ace Equity Database, Proquest, Elibrary (20,00 e-books) and ejournals (7000) enables students to effectively carry out projects and assignments. Internet access of 78 mbps facilitates quick access to e-books and e-journals. Chetana's Knowledge Board Competition (CKBC) is organized by the Library to inculcate reading habits and knowledge application.

Computer Center & IT Facilities

*"Information technology and business
are becoming inextricably interwoven"*



CIMR campus is Wi-Fi enabled. A total of 200 Computers are available for Students and Faculty. Antivirus and Firewalls are installed in all computers for securing the network. **IT Network is Leased Line with 16 MBPS.**

Every classroom is provided with an Audio Visual facility. Students have access to the IT Labs from 9 a.m. to 9 p.m. The Institute has enriched archive of databases and e-learning resources which help faculty and students with latest research in their domain. Students are also given workshops on Analytics and Digital Marketing.

The Auditorium



The fully air conditioned auditorium at Chetana's has been ergonomically designed with modern communication and latest audio-visual aids and equipped to accommodate 500+ audience. It is just the right ambience for guest lectures, seminars, workshops, panel discussions and industry interaction.

Classrooms



For any educational institute, a classroom is the most pivotal part for learning. It's the place where the raw and fresh minds of the students get molded into the minds of tomorrow.

We at Chetana's play a pivotal role in this by providing spacious classrooms that are fully air-conditioned.

Our classrooms are equipped with the latest Audio-Visual aids and other equipments befitting a B-school. It is this corporate cum learning environment that brings in the perfect setting for learning and development.

Cafeteria



“No battle can be won with an empty stomach” and same holds true for our students who are constantly battling with concepts and theories. The institute has a spacious cafeteria that is managed by a professional caterer providing freshly cooked vegetarian and non-vegetarian food.

Beyond the Classroom

COMMITTEES & FORUMS

The placement cell at Chetana's is known for its perfect blend of Placement Committee students' involvement, faculty assistance and Managements' vision. It consistently encourages students to actively participate in all industry-academia events, thereby increasing their interaction with the corporate world.

A team of hardworking student members of both first year and final year batches, along with the placement head, Ms Neena Katkar and her team make relentless efforts to get companies of repute from diverse sectors of the industry for campus recruitment.

The cell also regularly coordinates with other committees of the Institute to make sure that it helps aspirants fulfil their career dreams. Placements at Chetana's have been a testament of the ever increasing confidence the industry has on the Institute. It acts as a nodal point for all placements related activities and assists students in developing an effective job search strategy by providing relevant information and other resources.

It organizes technical talks and national seminars to provide a platform for the budding managers to interact with professionals from various industries. It encourages visits to the industries by the students to work on industry related projects.

The Placement Cell extends its full support to its students and employers by arranging placement activities on the campus including internship and executive placement. In its attempt to create better managers, the placement cell organizes pre – placement training by way of group discussion, personal interviews and workshops on personality development and communication skills. The Placement Cell at Chetana's act as a liaison between the Institute and various Organizations and serves as an interface to establish the best student - organization fitment.

Elixir



'Data Reach or Breach'

A theme based event 'Data Reach or Breach'

- Eminent Corporate stalwarts sharing their experience and wisdom with the young and curious minds
- Regulation is the only way to prevent data breach



Dr. Balsing Rajput - Superintendent of Police, Cyber Security, Maharashtra



(From L to R) **Mr. Ranjan Revandkar** - Head of Information Security, **Mr. Rushit Choksey** - Director PwC, **Mr. Ritesh Bhatia** - Cyber Crime Investigator & Data Privacy Consultant, **Mr. Vikas Naik** - Consultant & Trainer, Govt. Agencies, **Ms. Nirali Bhatia** - Cyber Psychologist & Vice Chair, Fire & Security Association of India



Guest of Honour, Mr. Alvin Saldanha - Founder and Chief Creative Officer, BrandArms.



Mr. Avez Sayed - Chief Risk Officer, SBI General Insurance

HR Conclave

HR Conclave

Bandhan... creating bonds

- The main aim of this Conclave is to bridge the gap between the industry and academia
- This year's Theme was 'HR Professionals As Innovators'
- The focus of the event was on 'Creating and Managing Culture of Innovation'.



(From L to R) **Dr. Madhumita Patil**, CEO - CRKIMR & CIMR felicitating **Mr. Deepak Gadekar**, Corporate HR, Voltas Ltd., **Mr. Anil Kshatriya**, Placement Consultancy, Ak Placements, **Mr. Alok Sheopurkar**, Executive V.P. & Head HR, HDFC Mutual Fund, **Mr. Prashant Sawant**, HR Consultant & Legal Advisor - VS Consultants & Advisors.

Group Panel Discussion



Panel Members (L to R) - **Mr. Alok Sheopurkar**, Executive V.P. & Head HR, HDFC Mutual Fund, **Mr. Vikram Sharma**, Head - Commercial HR, TATA Motors, **Dr. Neil Sequeira**, V.P., HR & Administration, Kokilaben Dhirubhai Ambani Hospital, **Colonel. Shubhodoy Mukharjee**, Sr. V.P., Relince ADAG **Mr. Ajit Singh**, Associate V.P. & Head Talent Mgmt., Netmagic Solutions Pvt. Ltd. **Mr. Jagmohan Singh Rishi**, Associate V.P. Wockhardt Ltd.

Arthanaad



Chetana's Institute of Management and Research hosted its Finance Event, ARTHANAAD on Thursday, September 27, 2018. The theme of the event was '**Decoding Financial Ethics**'. The Forum gives an opportunity to students to interact with Stalwarts from Finance Industry.



Key Note Speaker, **Mr Nandkishor Desai**,



Guest of Honor Arthanaad **Mr. Kaushik Vora**, Head of Investment Products and Distribution at IDFC Bank.



(From Left to Right) **Mr. Chanchal Khandelwal** - Co-fund Manager at Birla Sunlife Mutual Fund, **Mr. Vikas Sachdeva** - CEO at ENAM Asset Management Co., **Ms. Lisa Barbora** - Consultant at Live Mint, **Ms. Laxmi Iyer** - CIO, Fixed Income and Head Products at Kotak Mahendra AMC, **Mr. Ravi Malani** - Director Head of Equities at BNP Paribas Wealth Management India Pvt. Ltd.

HrOpSys



Intelligence to Artificial Intelligence

A forum of students from the HR, Operations & Systems specialization. The theme for HROPSYS 2018 was "**Intelligence to Artificial Intelligence**" cross-functional exchange of ideas by Speakers from HR, Operations & Systems Domain.



Chief Guest **Mr. Amitabha Sinha** - Partner- Leadership Consulting & Board Advisory Practice, Cornerstone Group



(From Left to Right) **Mr Mohan Nair** - AVP, Godrej, **Mr Lait Tiwari** - Sr. VP, Kalpataru, **Mr Arun Gupta** – Co-Founder, IT, 42 Technology Innovation Lab, **Mr Jiten Uttwani** – AVP, Radius Developer



(From Left to Right) **Ms. Mobina Kakajiwala** - HR Business Partner, Beckman Coulter Inc. **Mr. Lalit Popli** - IT Head , ICICI Prudential AMC Ltd., **Mr Ashok Asawale** – CISO & VP, Partner Collaboration, Mahindra IT, **Mr Vinay Henge** - , CMO, GoFrugal Technologies Pvt. Ltd., **Mr. Shyam Iyer**, Founder and CEO, 60Bits Consulting

International Conference



INTERNATIONAL CONFERENCE

Business Agility: Capabilities and Insights

Organisations, especially B- schools must innovate and deliver more effectively while being willing to change their own models to survive and thrive in the future. The capability of organizations to deliver high-value features and products, fast and responsively while continuously minimizing waiting, waste, and defects is called agility. By being agile, organizations can outlearn and outperform their competition.

Chetana's Institutes of Management and Research believes in developing creating future generation entrepreneurs, business leaders and developing an agile mindset among the students. With this comprehensive ideology, Chetana's organized the International Conference on "Business Agility: Capabilities and Insights", on 19th January, 2019.

The conference brought together intellectual personalities who shared abundance of knowledge based on some comprehensive research findings and projects. The dignitaries for the day were: Chief Guest, Mr. George Abraham, CEO & MD, GA Group Singapore; Guest of Honour, Mrs. Ashwini Bhide, IAS & MD, MMRCL and Guest Speaker, Dr. Gopalakrishnan Narayananmurthy, Faculty, The Agility Centre, University of Liverpool, Management School, UK.

Mrs. Ashwini Bhide took the audience on a journey of Managing Urban Mega Infrastructure Project with reference to Mumbai Metro 3. She emphasized on how agility equipped all stakeholders to meet the various challenges in the mammoth project and also maintain Metro 3 as a 'Green Project'. Mr. George Abraham discussed with special reference to China and Singapore how Internationalisation and Economic Transformations make countries agile. Mr. Gopalakrishnan Narayananmurthy narrated the developing Strategies & Solutions for Successful Supply Chain Management and Satellite Big Data Analytics for Agile Humanitarian Supply Chain Management with a real time case study of Kerela Disasters.

The Conference had researchers presenting 36 research papers in four parallel tracks and finally the valedictory session where the best research papers from the tracks were awarded.

The event was a thorough learning experience for everyone, strengthening research and learning capabilities



(L to R) Dr. Hufrish Majra - Convenor, Dr. Madhumita Patil - I/C Director CIMR & CEO, CIMR & CKIMR, Mrs. Ashwini Bhide, IAS & MD, MMRCL, Chief Guest, Mr. George Abraham, CEO & MD, GA Group Singapore, Mr. Shridatt Handalkar - President Chetana Trust, Dr. Gopalakrishnan Narayananmurthy, Faculty, The Agility Centre, University of Liverpool, Management School, UK.

CSR Activity

CSR activities conducted by the institute are designed to bring students to realise that the vision of every business apart from profit generation is to help society. The students of 1st year, 2018-20 batch took up a project on **Hospice & Palliative Care (A Project of Tata Hospitals)**: Hospice & palliative care can be understood as support and care to those who need it the most while struggling with critical diseases. The outgoing batch (2017-2019), on the other hand, added a dash of colour to Diwali to the lives of more than 1400 street children. The students, over 250 of them, in association with **Fulora Foundation** organized a drawing competition for the street children of Mumbai. Another CSR Programme was organized in collaboration with Red FM. **Diwali Ek Rupiya Wali**.



Vipanan



A Confluence of Data, Creativity and Technology

The marketing forum of Chetana's Institutes of Management & Research organized its annual marketing event, Vipanan on Tuesday 25th September, 2018. The theme of Vipanan 2018 was '**A Confluence of Data, Creativity and Technology**'.



Chief Guest **Dr. Kushal Sanghvi** - Business Head of Relience Entertainment.



Guest of Honour, **Mr. Nori Prabhakar** - Chief General Manager, BPCL with Dr. Madhumita Patil - CEO, CRKIMR & CIMR



Keynote Speaker, **Mr. Apurva Mankad**, Founder & CEO of Webexpress shed light on the journey of marketing from selling to digitalisation and current data trend in Marketing.



The panel discussion on 'A Confluence of Data, Technology & Creativity.' witnessed some veterans from the industry:

(From Left to Right) **Ms. Roma Balwani** – Director, Strategic Resource Group, **Ms. Sunita Bangard** - President, Marketing, Vodafone Idea Ltd. **Dr. Hufrish Majra** - Associate Professor, CIMR (Moderator), **Binata Banerjee** – Insights Director, Brandscapes Worldwide, **Ms. Smitha Laxminarayan** - AVP, Marketing, Kotak Mahindra Bank.

Challenger

Challenger

Annual Sports and Cultural Festival

Pursuit of excellence should be the goal of every aspiring manager! And these aspiring managers imbibe such management lessons on the sports field ten-fold more than in classrooms. We know that practical experience is always a great teacher. But sport is not just a practical teacher of management it also has the power of extracting extreme enthusiasm and passion from the players. Sports teaches the students discipline, excellence, patience, speed, time management, crisis management, on the spot decision making, team dynamics, relying on the team and being reliable, leadership, being a team player, delegating and most importantly ethics. It is not about winning or losing the game but how it is played honestly .



Development Center

Chetana's Institute of Management and Research and E4 Development & Coaching Ltd have joined hands for conducting MDPs, Business Consulting training for Sales & Marketing/Retail/and Human Resource Management.

The E4 Learning Centre at Chetana's, offers two day Assessment Lab and Out Bound Activities for overall Personality development of the Students. The Assessment Labs are also known as Development Centre or Excellence Centre. Through the assessment labs, the students are assessed for their competencies, using psychometric tests, team behaviour, negotiation -skills and discovering developmental areas. Broadly the candidates are assessed on functional, generic and managerial behaviour. Through various tools like role play, presentation and team work the students are assessed for their level of competencies. An important component of Assessment Centre is outbound activity and students are assessed on their ILEG- Incentive, Logic, Empathy and Group Orientation. An out- bound trip at the time of induction or later is organized to encourage team feeling, camaraderie and coordination. As students move through the various activities, they learn from their instructors and peers the concept of Independence, Self-Confidence, Conflict Resolution, Pushing beyond comfort zone, Team Building, new appreciation for the world around them, Organizational and Leadership Skills.

For the Management Development Programme, the Centre conducts training on Lead Assessment, Facilitation Skills and Master Coach Program. The Managerial Excellence Programme (MEP) and Fast Track Business Management Course are designed for First Time Managers and Corporate Executive.



Research & Investor Lab

Launch of Research and Investor Lab



Chetana's Institute of Management & Research and Chetana's R K Institute of Management & Research, in partnership with VANS Investment and Advisors launched the "Research and Investor Lab on Monday, 23 July, 2018.

Dr Madhumita Patil, CEO of Chetana's and Mr Srinivas Chunduru, Founder and CEO of VANS Investor & Advisor inaugurated the Investor Lab and set the ball rolling.

The Research and Investor lab is a partnership between industry and academia. The lab is designed with strong research orientation, having over 10 associates from industry and the Institute, working on extensive data for white papers, market research, financial analysis and to develop unique score cards for the entire value chain.

The Research & Investor Lab is the flagship initiative and is based on the three verticals of VANS, Investing, Skilling and Scaling. For Chetana's it is yet another innovative learning pedagogy.



The Launch of Human Resources Research Lab

With a strong research orientation in the domain of Human Resources, Chetana's Institute of Management & Research and Chetana's Ramprasad Khandelwal Institute of Management & Research, in association with VANS Investment & Advisors, institutionalized Human Resources Research Lab on 4th December 2018.

Under the initiative of Mr. Srinivas Chunduru, Chief Mentor of VANS Investment & Advisors, the HR Research lab aims to create disruptive offerings to enhance skills within B-Schools and Organisations alike. The research projects will aim to equip students, faculty within the B-Schools and Teams within the organisations to deal with changing business landscape One of the objectives that this initiative also intends to achieve is to equip students at Chetana's to understand the practical application of everything they learn, research, live projects and opportunities of being mentored by industry stalwarts.

Good-to-Great LitFest



Good To Great Management Fest

This Management Fest event is completely conceived, organized and hosted by PGDM Ist year students. The divisions participating in the Management Fest are: PG-A, PG-B, PG-C, PG-Mktg, MMS-A & MMS-B. Games like Memory Games, Debate, Ad Mad, Just A Minute(JAM) , Business Quiz, Success Ladder, Stalk-O-Stock, Turn Coat (Quote) and many more. The basic objective of this event of such a module is to train students for Time Management, Team Work, Reliability, Transparency and Fair treatment.

Reminiscence

Reaching for our Stars!!

Reminiscence is Chetana's Annual Alumni Meet and one of its radiant events wherein our alumni come to their Alma Mater and experience bliss in connecting with each other & cherishing some beautiful and unforgettable memories. Our Alumni were welcomed to Chetana's for yet another Annual Alumni Reunion on Saturday, 16th Feb, 2019. They came together with great anticipation of meeting old friends and renewing their bond with Chetana's.

We are proud of the fact that Chetana's Alumni are spread across the globe and are Shining bright due to their talent & achievements They are, undoubtedly our stars and hence the theme – 'Reaching for our stars'. We have always worked towards creating an unbreakable and valuable bond with our Alumni. We believe that a huge amount of credit for the growth and success of Chetana's, goes to our precious and ever supportive Alumni.

We had special celebrations for our silver jubilee batch 1991-93. A special campus tour was arranged for them, which amazed them as to how much things have changed, and yet everything still felt comfortingly familiar. Our students had planned a lot of activities to keep them engaged, one of them being music and they had a great time, singing along. It was indeed an evening to be remembered for years to come.



Silver Jubilee Alumni Batch



'E-Sense, The Essence of Retail'



Student driven events are integral to Chetana's way of learning and imparting education. Keeping the tradition on, The PGDM- Retail batch of 2017-19 organised the event **E-Sense**. A Retail Community Event was designed to felicitate stalwarts and experts from Retail Industry and also to provide a platform for interaction between Students (**the future retail professionals**) and the current retail experts.

'E-Sense, The Essence of Retail' is based on the principle of centrality of the letter 'E' in the retail industry, signifying E-Commerce and Entrepreneurship. The theme for E-Sense 2018, 'Digitalization & Innovation in Retail', is considered as the game changer for this industry,



Mr Prasad Kapre
CEO & Director of Style Quotient Jewellery Pvt.
Ltd.

Topic- "The journey of diamond industry in India"



Ms. Radhika Subramanian
Associate Chief Manager – Retail Operation &
Business Development Godrej Interio, Godrej &
Boyce Mfg. Co. Ltd

Topic - "The purpose and principles of Visual
merchandising"



Dr. Hitesh Bhatt
Director – Marketing & Communication
Retailers association of India

Topic - 'Retail branding'



Mr. Hussaine Kesury
Chief Category Officer, Pepperfry.com

Topic - The E-tailing trends of 2018

25th **Khandelwal** **Case** **Study**

KCS (Khandelwal Case Study) is the National Level Rolling Trophy competition. It is one of the most renowned and prestigious flagship events of Chetana's R.K Institute of Management and Research. This year was a Silver Jubilee year. KCS was sponsored by NABARD.

The topic for this year's case study was 'Enhancing Supply Chain Efficiencies of Domestic Retail Business in Fresh Fruits and Vegetable' this was live case shared by our knowledge partner sahyadri farms.

Institutes across the nation participated in huge numbers. Six teams were shortlisted to come up with the best possible solutions for the problem case provided by our knowledge partner. It was a very enthusiastic and enhancing experience to all present.

Winner for the 25th KCS was NITIE, who bagged a cash prize of Rs.50,000 and the prestigious rolling trophy. The first runner-up was Bharti Vidyapeeth Institute of Management Studies and Research winning a cash prize of Rs.30,000 followed by second runner-up Fr. C. Rodrigues Institute of Management Studies with a cash prize of Rs.20,000.



KCS 2019 - Winners

Our Mentors

Core Faculty

Dr. Nalini Krishnan

Mr. Rabindra Kumar Singh

Dr. Hufrish Majra

Mr. Omkar Dalvi

Dr. Amit Agarwal

Mr. Dhiraj Mahajan

Dr. Ruchi Sharma

Ms. Seva Rangnekar

Dr. Mrinali Tikare

Ms. Bandhamukta Rupwate

Dr. Mahesh Luthia

Ms. Tanu Puri

Dr. Kamlesh Tiku

Mr. Leslie Rebelo

Dr. Anuja Joshi

Mr. Rajiv Gatne

Dr. Nomita Agrawal

Mr. Chetan Kadam

Dr. Barsharani Maharana

Mr. Aashish Bhardwaj

Dr. Sandeep Nemlekar

Mr. Nikunj Dholakia

Dr. Indira Singh

Mr. Rohit Koli

Ms. Shilpa Kajbaje

Dr. Siddhi Jagdale

Our Mentors

Our Industry Mentors

Dr. R.P.Deshpande

Dr. Amit Rangnekar

Dr. Uday Sawant

Dr. K.Iyer

Mr. Anirban Das

Mr. Virendra Gupte

Mr. R. Mukundan

Mr. Anil Jadwani

Mr. Hemant Jog

Mr. Sanjay Gupta

Mr. Rajesh Nambiar

Mr. Nikhil Rao

Mr. Mitesh Bharwada

Mr. Hitesh Sethia

Mr. Rupesh Shah

Mr. Amit Pandit

Ms. Krupa Desai

Mr. Bhushan Lawande

Mr. Shashank Kotwal

Mr. Pradeep Khetan

Ms. Puneet Neb

Mr. Vaibhav Chawde

Ms. Shirley Fernandes

Mr. Rajiv Singh

Ms. Neha Dutta

Ms. Heena Chhapru

Mr. Manish Chhabria

Mr. Saurabh Garg

Ms. Ankita Maheshwari

Our Mentors

Honorary Faculty

Dr. Kavita Khadse

Dr. Balaji Sadavarte

Mr. Suhas Gharat

Mrs. Geeta Shetti

Ms. Ruchika Garhwal

Ms. Meghana Patil

Mr. Aftab Shaikh

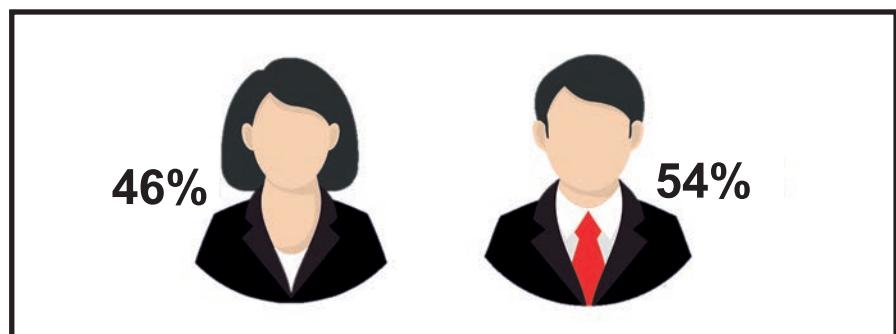
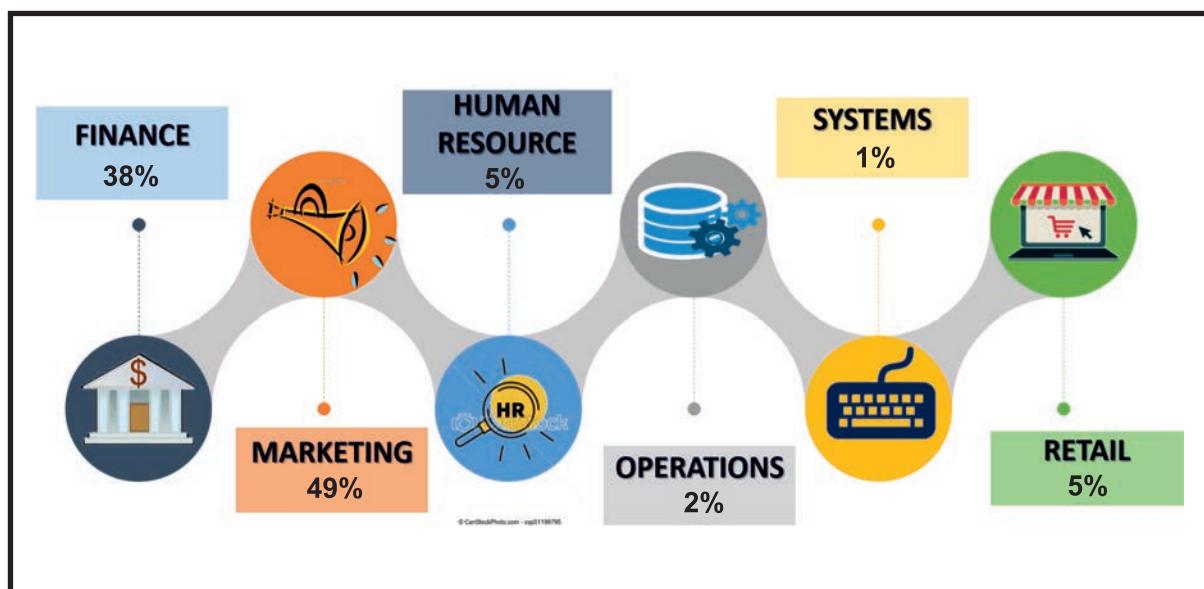
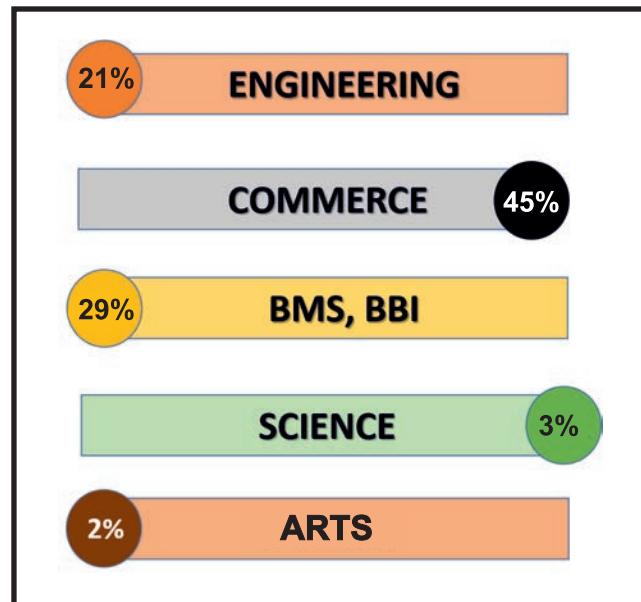
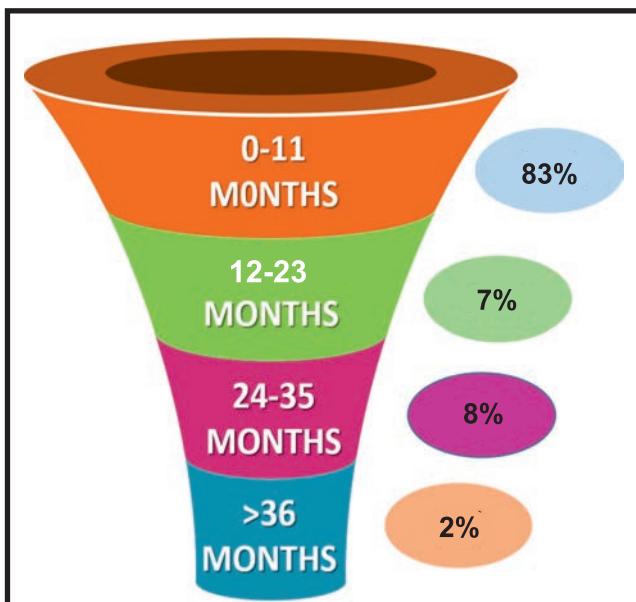
Adjunct Faculty

Dr. Neil Sequeira

Mr. Samir Vithlani

Mr. Bharat Nadkarni

Batch Profile



Course Structure

Marketing

First Year

Semester 1

- Economics for Business
- Fundamentals of Financial Accounting
- Fundamentals of Marketing Management
- Information Systems & Business Analytics
- Innovative Management Practices
- Managerial Communication
- Managing Organisational Behaviour
- Production & Operations - Fundamentals Quantitative Techniques
- Marketing for Professionals

Semester 2

- Analysis of Financial Statements
- Economic Environment of Business
- Entrepreneurship Management
- Fundamentals of Cost and Management Accounting
- Fundamentals of Financial Management
- Fundamentals of Human Resource Management
- Legal and Tax Aspects of Business
- Managing Business Research
- Marketing Management Concepts and Cases
- Operations Research
- Marketing Applications & Practices
- Digital Marketing

Second Year

Semester 3

- International Trade and Global Management
- Strategies in Business
- Summer Internship Project
- Consumer and Industrial Buying Behaviour
- Managing Products and Brands
- Marketing Strategy
- Sales and Distribution Management
- Services Marketing
- Integrated Marketing Communications
- Marketing Research and Analytics
- B2B Marketing
- Marketing of Banking and Financial Services

Semester 4

- Industry Oriented Project
- Project Management
- Trends in Marketing

Marketing



Aakash Jain(23years)
Education Qualification: B.Com
Work Experience: KG Sales (25 Months)
Off Summer Internship: Britannia Industries Limited
Marico
CANHUB.COM
Summer Internship: Saint-Gobain India



Aayushi Niranjan Shah(23 Years)
Educational Qualification-B.Com
Work Experience-Kahan Corporation (11 Months)
Off Summer Internship: Wipro Consumercare and Lighting
Summer Internship: Mahindra & Mahindra Ltd Truck and Buses Division



Abhinav Arun Mohite(23 Years)
Educational Qualification-B.E(Computer Science)
Off Summer Internship: Wipro Consumercare and Lighting
Summer Internship: Godrej Properties



Abhishek Bane(22years)
Education Qualification: BMS (Finance)
Off Summer Internship: Legal Docs
Summer Internship: Dukes (Ravi Foods Private Limited)
Summer Internship: Glaxo Smith Kline Consumer Healthcare.



Abhishek Sonelal Jha(22 Years)
Educational Qualification: B.M.S
Off Summers Internship: Legal Docs
Summer Internship: Fever FM



Abhishek Wadkar(23years)
Education Qualification: B.M.S (Marketing)
Work Experience: Intelenet Global Services (8 Months)
Off Summer Internship: Britannia Industries Limited
Summer Internship: Marico Limited

Marketing



Aditya Sunil Sakpal(25 Years)
Educational Qualifications : B.M.S(Marketing)
Work Experience: Alpha Carbonless Paper Mfg. Co. Pvt Ltd
(14 Months)
Hdfc Sales Ltd (10 Months)
Off Summers Internship: Britannia Industries Limited
Summer Internship: Arcelor Mittal



Aditya Nandu Jadhav(22 Years)
Education Qualification: B.M.S (Finance)
Work Experience: Pharmeasy (12 Months)
Off Summer: Britannia Industries Limited
Summer Internship: HDFC Bank



Aditya Namdev Patil(23 Years)
Education Qualification: B.E(Computer)
Off Summer: Mobileware Technologies Private Limited
Summer Internship: Saint Gobain-India



Adarsh Bijay Sinha(25 Years)
Education Qualification: B.B.A - I.T.
Off Summer: Kellogg's India
Summer Internship: Nestle India Limited



Aditi Sanjay Belsare(22 Years)
Educational Qualification-B.Com
Off Summer Internship: Wipro Consumercare and Lighting
Summer internship: Tattva Mittal



Raunak Rohit Jaiswal(24 Years)
Educational Qualification-B.E. (Computer Science)
Summer internship: 3I Publishing Pvt. Ltd.

Marketing



Ajaykumar Amritlal Gupta (27 Years)
Education Qualification: BMS(FINANCE)
Work Experience: MOL-IPS(34 Months)
Off Summer:Aris Bio Energy
Summer Internship: CEAT Speciality Tyres Ltd.



Ajinkya Arun Vidhate(25 Years)
Educational Qualification-B.E.(Mechanical)
Off Summer Internship: Wipro Consumercare and Lighting
Summer Internship: Saint Gobain-India



Akash Chandramani Chaubey(25 Years)
Educational Qualifications : B.E(Mechanical)
Work Experience: Oriental Veneer Products Ltd (10 Months)
Broad Steel (14 Months)
Off Summers Internship: Legal Docs
Summer Internship: Dukes (Ravi Foods Private Limited)



Akshay Khandelwal(22 Years)
Education Qualification: B.M.S (Finance)
Off Summer Internship:.. Kellogg's
Britannia Industries Limited
Summer Internship: YOCTA



Amita Virendra Upadhyay(23 Years)
Educational Qualification: B.E.(Electrical Engineering)
Off Summer Internship: Britannia Industries Ltd
Marico Ltd.
Future Group
Summer Internship: Hindustan Times (MINT)



Anas Sajjad Shaikh(22 Years)
Educational Qualification: BMS (Marketing)
Off Summer Internship: Jba Infosolutions Private Limited
Summer Internship: Future Generali Insurance India Pvt. Ltd.

Marketing



Anashru Rajesh Talreja(23years)
Educational Qualification-B.C.C.A
Off Summer Internship: Wipro Consumercare and Lighting
Summer Internship: HDFC Bank



Anjali Bhadaktiya(21years)
Education Qualification: B.B.A
Off Summer Internship:Mobileware Technologies Pvt Ltd
Summer Internship:Gsk Consumer Healthcare



Ankit Trideep Chakravorty(27 Years)
Educational Qualification-B.E(Civil)
Work Experience-Om Sai Associates (12 Months)
Off Summer Internship: Wipro Consumercare and Lighting
Summer Internship: KIFS Trade Capital



Ankush Narayan Gosavi(22 Years)
Educational Qualification: B.M.S (Marketing)
Off Summer Internship: Britannia Industries Limited
Summer Internship: Godrej Properties



Anuja Joshi(23years)
Education Qualification: B.Com
Off Summer Internship:Britannia Industries Limited
Summer Internship: Godrej Properties



Anurag Vitthalrao Hiware(23 Years)
Educational Qualifications : B.E. (Electronics and
Telecommunications)
Off Summer Internship: Britannia Industries Limited
Summer Internship: Hygenic Research Institute Pvt. Ltd.

Marketing



Arpit Kapadia(25 Years)
Education Qualification: B.E. (Mechanical)
Work Experience: M Square Automobile Pvt. Ltd. (8 Months)
Off Summer Internship: Mobileware Technologies Pvt Ltd
Summer Internship: Nielsen India Private Limited



Ashit Golwala (22 Years)
Educational Qualification: BFM
Work Experience: Kaypee Computer Services Private Limited (12 Months)
Summer Internship: Tech Mahindra



Ashwin Dilip Dabhade(23 Years)
Education Qualification: B.B.A.
Off Summer: Britannia Industries Limited
Summer Internship: Sai Estate Consultants Private Limited



Asmita Lakhani(22 Years)
Educational Qualification-B.Com
Off Summer Internship: Wipro Consumercare and Lighting
Summer Internship: HDFC Bank



Bhavya Gala(22 years)
Education Qualification: BMS (Finance)
Off Summer Internship: Legal Docs
Summer Internship: Navnit Motors (BMW)



Bhumi Shailesh Shrimankar(21 years)
Educational Qualification-B.M.S (Marketing)
Off Summer Internship: Wipro Consumercare and Lighting
Summer Internship: Prefetti Van Melle India Pvt. Ltd.

Marketing



Chirag Bhanushali(22years)
Education Qualification: BCA
Off Summer Internship: Legal Docs
Summer Internship:Aditya Birla Fashion & Retail Ltd



Darshan Chandrakant Raskar(23 Years)
Educational Qualifications : B.E (Electrical)
Off Summer Internship: Legal Docs
Summer Internship : Dukes (Ravi Foods Private Limited)



Darshil Mehul Shah(22 Years)
Educational Qualification-B.Com(Financial Markets)
Off Summer Internship: Wipro Consumercare and Lighting
Summer Internship: TATA Motors



Devanshi Amit Bhatt(20 Years)
Educational Qualification-B.M.S(Marketing)
Off Summer Internship: Wipro Consumercare and Lighting
Summer Internship: Britannia Industries



Devanshi Ashish Mehta(22 Years)
Educational Qualification-Bms (Marketing)
Off Summer Internship: Wipro Consumercare and Lighting
Summer Internship: Godrej Properties



Dharmil Shailesh Mehta(21 Years)
Educational Qualification-B.M.S(Marketing)
Off Summer Internship: Wipro Consumercare and Lighting
Spring Marketing International
Summer Internship: NDW Group

Marketing



Dhruvi Dhimesh Shah (23 Years)
Educational Qualification-Bms (Finance)
Work Experience-Jaro Education (14 Months)
Off Summer Internship: Wipro Consumercare and Lighting
Summer Internship: Britannia Industries



Diksha Dilip Agrawal(23 Years)
Educational Qualification-B.Com
Off Summer Internship: Wipro Consumercare and Lighting
Summer Internship: Hygienic Research Institute Private Limited



Dixit Chouhan(22years)
Education Qualification: B.E. (Mechanical)
Work Experience: S.M.Constructions (12 Months)
Off Summer Internship: VISOL
Summer Internship:YOCTA



Drashti Shah(23years)
Education Qualification: B.M.S (Finance)
Work Experience: Alchemist Marketing Talent Solution Pvt Ltd (12 Months)
Off Summer Internship: Nascens Enterprises
Summer Internship:Seeba Group



Dhrumil Desai(22years)
Education Qualification: B.M.S (Marketing)
Off Summer Internship: Britannia Industries Limited
Summer Internship: Sai Estate Consultants Private Limited



Femina Denera Veigas (22years)
Education Qualification: B.M.S (Finance)
Off Summer Internship: Mobileware Technologies Pvt. Ltd.
Summer Internship:Neilson India Private Limited

Marketing



Foram Manoj Shah(22 Years)
Educational Qualifications : B.Com
Off Summer Internship: Legal Docs
Marico Ltd.
Summer Internship: HDFC Bank Limited



Ganesh Nilkanth Patwari(26 Years)
Educational Qualifications:
B.E(Electronics&Telecommunications)
Off Summer Internship: Wipro Consumercare and Lighting
Summer Internship: Marico



Gopal Sanjay Mirgani(23 Years)
Education Qualification: B.Com(General)
Off Summer: Britannia Industries Limited
Summer Internship: GSK Consumer Healthcare



Harsh Rajesh Rambhia(21 Years)
Educational Qualifications:B.M.S (Marketing)
Work Experience: Reet Entertainment Pvt. Ltd (15 Months)
Off Summer Internship: Wipro Consumercare and Lighting
Summer Internship: Equinox Lab



Harshavardhini Atul Patil(24 Years)
Educational Qualifications:B.A(Psychology)
Work Experience: Datamatics Financial Services Ltd (21 Months)
Off Summer Internship: Wipro Consumercare and Lighting
Summer Internship: Parle Agro



Harshid Dnyandev Shinde(26 Years)
Educational Qualification:B.E(Mechanical)
Off Summer Internship: Britannia Industries Limited
Summer Internship: Marico Limited

Marketing



Honey Purushottam Gupta (21 Years)
Education Qualification:B.M.S (Marketing)
Off Summer: Nascens Enterprises Private Limited
Summer Internship: Future Generali India Insurance Company Limited.



Jason James Solomon(23 Years)
Education Qualification: B.B.A(General)
Work Experience: Tata Consultancy Services (10 Months)
Off Summer: Legal Docs
Summer Internship: Nielsen



Kalyani Avinash Kulkarni(24 Years)
Educational Qualification-B.E(Biotechnology)
Off Summer Internship: Wipro Consumercare and Lighting
Beehive Technologies
Spring Marketing Capital
Summer Internship: HT Media Mint



Karishma KamniKant Sinha(26 Years)
Educational Qualification-B.E. (Computer Science)
Work Experience-Cambist Consultants (9months)
Off Summer Internship: Wipro Consumercare and Lighting
Summer Internship: Aditya Birla Fashion & Retail Ltd



Komal Dhananjay Deshpande(24 Years)
Education Qualification:B.E.(ENTC)
Work Experience: Pranshu Electricals Pvt Ltd (7 Months)
Off Summer: Legal Docs
Summer Internship: Quantum Global Securities Limited

Marketing



Komal Yuvraj Patil(24 Years)
Educational Qualifications:B.Sc. (Zoology)P.G.D.I.P.R.
Off Summer Internship: Wipro Consumercare and Lighting
Summer Internship: Godrej Properties



Krishna Rajesh Kumar(21 Years)
Educational Qualification-B.Com.
Off Summer Internship: Wipro Consumercare and Lighting
Summer Internship: AMUL



Krutika Tukaram Indulkar(21 Years)
Educational Qualification-B.Com(General)
Off Summer Internship: Colgate Palmolive
Marico
Yogeshwari Food Industries
Summer Internship: Exim Transtrade Pvt. Ltd (India)



Kunik Sunil Radhakrishnani(22 Years)
Educational Qualifications: B.Com
Off Summer Internship: Wipro Consumercare and Lighting
Summer Internship: HDFC Bank



Khyati Nagarsheth(23years)
Education Qualification: B.Com (General)
Off Summer Internship: Nascens Enterprises Pvt. Ltd.
Kellogg's
Pladis Global
Summer Internship:Future Generali India Insurance



Madhur Zawar (22 Years)
Educational Qualification: BBA
Off Summer Internship: Wipro Consumercare and Lighting
Summer Internship: CEAT

Marketing



Manan Biyani(20 Years)
Education Qualification: B.Com(Hons)
Off Summer: Britannia Industries Limited
Summer Internship: Sai Estate Consultants Private Limited



Rahul Kumar Meher(25 Years)
Education Qualification: M.A (Economics)
Summer Internship: Ginger Hotel



Manushree Singh(24 Years)
Educational Qualification-B.Com(Applied Economics)
Off Summer Internship: Wipro Consumercare and Lighting
Summer Internship: Godrej Properties



Meet Sandeep Jangla(22 Years)
Educational Qualification-B.M.S(Marketing)
Work Experience-Srk Creative Llp (9 Months)
Off Summer Internship: Wipro Consumercare and Lighting
Summer Internship: HEM Corporation



Michelle Francis Rodrigues(22 Years)
Educational Qualifications:B.M.S (Marketing)
Off Summer Internship: Wipro Consumercare and Lighting
Summer Internship: Exim Transtrade (India) Pvt. Ltd.



Mihir Divyesh Kamdar (22 Years)
Educational Qualifications : B.M.S (Marketing)
Off Summer Internship: Britannia Industries Limited
Kelloggs
Marico
Summer Internship: Minecodes Technology Private Limited

Marketing



Mihir Girish Gada(21 Years)
Educational Qualification-B.M.S(Marketing)
Off Summer Internship: Wipro Consumercare and Lighting
Summer Internship: ITC Limited



Nachiket Minar Salve(26 Years)
Educational Qualifications: B.Pharm(Pharmacy)
Work Experience: Pfizer Limited (13 Months)
Lupin Limited (11 Months)
Off Summer Internship: Wipro Consumercare and Lighting
Summer Internship: AMUL



Nikita Nitin Aundhakar(25 Years)
Educational Qualification-M.A. Public Policy
Off Summer Internship: Colgate Palmolive
Summer Internship: Mahindra Lifespaces



Nikita Singh(25years)
Education Qualification: B.E (Information Technology)
Work Experience: BRIEFKASE Digital Communication
Pvt. Ltd. (25 Months)
Off Summer Internship: Legal Docs
Summer Internship:Just Lifestyle Private Limited



Nirbhay Jipsu Shah(21 Years)
Education Qualification: B.F.M
Off Summer: Visol Renewable Energy Solutions
Summer Internship: HDFC Bank



Nirmaljeet Kaur Sohal(23years)
Education Qualification: B.M.S. (Finance)
Work Experience: Richfeel Health & Beauty Pvt. Ltd. (14
Months)
Off Summer Internship: Mobileware Technologies Pvt. Ltd
Summer Internship: HDFC Bank

Marketing



Nisha Bhalchandra Jangam(23 Years)
Educational Qualification-M.Com
Off Summer Internship: Wipro Consumercare and Lighting
Beehive Software Services
Summer Internship: Glaxosmithkline



Nishchal Radheshyam Pandey(24 Years)
Educational Qualifications:B.E. (Electronics And
Telecommunication)
Work Experience: Aztek Process Pvt. Ltd (17 Months)
Off Summer Internship: Wipro Consumercare and Lighting
Summer Internship: Panasonic Life Solutions Ind. Pvt. Ltd.



Pankaj Kamal Keswani(26 Years)
Educational Qualification: B.E. (Extc)
Work Experience: Alacrity Solutions (15 Months)
Off Summers Internship: Aris Bio Energy
Marico
Summer Internship : ITC Limited



Pankajkumar Sharad Lokhande(25 Years)
Educational Qualification-M.Com
Work Experience-L.T.T. English Medium School And Jr.
College, Khed (11 Months)
Off Summer Internship: Colgate Palmolive
Summer Internship: Godrej Properties



Parag Satish Koyande(23 Years)
Educational Qualification: BMS (Marketing)
Off Summer Internship: Legal Docs
Summer Internship: Parle Agro Limited



Pooja Nandgopal Shukla(23 Years)
Educational Qualification: Bms (Marketing)
Off Summer Internship: Britannia Industries Limited
Summer Inetrnship: Mapro Foods Private Limited

Marketing



Prachi Sharma(24years)
Education Qualification: B.Tech (Electronics and Communication)
Off Summer Internship: Kelloggs
Britannia Industries Limited
Summer Internship:Neilsen



Pramod Laxman Kole(26 Years)
Educational Qualification: B.E.(Mechanical)
Work Experience: Techflow Engineers (India) Pvt.Ltd. (17 Months)
Soling Tyre (7 Months)
Off Summer Internship: Legal Docs
Summer Internship: Duckes India



Priyanka Meghraj Patil(24 Years)
Educational Qualifications:B.Tech(Electrical)
Work Experience: Rajasthan Powergen Transformer Pvt. Ltd.
(19 Months)
Off Summer Internship: Wipro Consumercare and Lighting
Summer Internship: Mahindra & Mahindra Ltd Truck and
Buses Division



Rachit Satish Shetty(25 Years)
Education Qualification:BAF
Work Experience: UDS Associates(11 Months)
Ernest & Young LLP (20 Months)
Off Summer: Legal Docs
Summer Internship: India Oil Corporation Limited



Rahul Suresh Ranjane(22 Years)
Educational Qualification- Bbm(International Business)
Off Summer Internship: Wipro Consumercare and Lighting
Summer Internship: AMUL



Rashika Singhal (21 Years)
Educational Qualification-B.Com (Hons)
Off Summer Internship: Wipro Consumercare and Lighting
Summer Internship: Mapro Foods Private Limited (Market
Research)

Marketing



Ravi Singh(23 years)
Educational Qualification- BSc.(IT)
Off Summer Internship: Wipro Consumercare and Lighting
Summer Internship: Marico Ltd.



Reeya Naresh Vijan(22 Years)
Education Qualification: B.M.S (Marketing)
Off Summer: Radius Developers
Summer Internship: Britannia Industries Limited



Rishab Pankaj Rathi (21 Years)
Educational Qualifications: Bms-(Marketing)
Off Summer Internship: Wipro Consumercare and Lighting
Summer Internship: HDFC Bank



Rishav Raj(22 Years)
Educational Qualification: B.Tech (Electronics and Communication)
Off Summer Internship: Britannia Industries Limited
Marico Ltd.
Summer Internship: Mega Networks



Ritu Suhalka (23 Years)
Educational Qualification: B.Tech (Electronics & Communication)
Work Experience:Hiring Buddha (6 Months)
Off Summer Internship: Tata Motors Limited
Britannia India Ltd.
Summer Internship: Tata Motors Limited



Rohan Ketan Parekh(23 Years)
Educational Qualifications:B.Com
Off Summer Internship: Wipro Consumercare and Lighting
Summer Internship: Parle Agro

Marketing



Rohan Parab(25years)
Education Qualification: B.M.M (Advertising)
Work Experience: RkSwamyBbdo (13 Months)
Famous Innovation (21 Months)
Off Summer Internship: Legal Docs
Summer Internship: Asus India



Rohit Jagdeo Pawar(25 Years)
Educational Qualifications:B.E.(Instrumentation)
Work Experience: Space Office Systems (I) Private L (13 Months)
Techytype Services Pvt. Ltd. (7 Months)
Off Summer Internship: Wipro Consumercare and Lighting
Summer Internship: Mahindra & Mahindra Ltd Truck and Buses Division



Rohit Manohar Sakpal(26 Years)
Educational Qualifications: B.E.(Information Technology)
Off Summer Internship: Wipro Consumercare and Lighting
Summer Internship: Mapro Foods Private Limited



Roney Joseph Kallarakal(22 Years)
Educational Qualification-Bms (Marketing)
Off Summer Internship: Wipro Consumercare and Lighting
Summer Internship: Hygienic Research Institute Private Limited



Roshan Prakash Shah(21 Years)
Educational Qualification : B.Com
Off Summers Internship: Britannia Industries Limited &
Kelloggs India Pvt. Ltd.
Summer Internship: YOCTA



Roshni Lalchandani(22 Years)
Education Qualification: B.B.I
Work Experience: Filibuster Trading Private Limited (7 Months)
Off Summer Internship: Kellogg's Radius Developers LLP
Summer Internship: Marico

Marketing



Ruchita Piyush Doshi(22 Years)
Educational Qualification-B.A.F (Bachelors In Accounting And Finance)
Work Experience-H.K. Enzymes & Bio Chemicals (8 Months)
Off Summer Internship: Wipro Consumercare and Lighting
Summer Internship: Utopian Media



Ryan Sebastian Rebello(23 Years)
Educational Qualifications: BSC.It
Work Experience: Datamatics Business Solutions Ltd. (19 Months)
Off Summer Internship: Wipro Consumercare and Lighting
Beehive Software Services
Summer Internship: Aditya Birla Fashion & Retail Ltd



Aditi Chaurasia(24 Years)
Educational Qualifications: B.Com (Banking & Insurance)
Work Experience: ICICI Bank Ltd. (12 Months)
Summer Internship: Kaizen Retail Finance Services
Off Summer Internship: Mobile Ware Technologies



Sagar Anil Trivedi(22 Years)
Educational Qualification: B.M.S (Marketing)
Off Summer Internship: Britannia Industries Limited
Future Retail
Summer Internship: Arihant Industries Limited



Sanket Amol Joshi(25 Years)
Educational Qualification: B.E.(Mechanical)
Work Experience: Shripad Stationery & Multi Services (10 Months)
Patanjali Agencies (4 Months)
Sai Institute (6 Months)
Off Summers Internship: L&T Infotech Limited
Pladis Global
Summer Internship: Britannia Industries Limited



Satanik Atanu Mitra(24 Years)
Education Qualification: B.E(Electronics And Telecommunications)
Off Summer: Visol Renewable Energy Solutions
Summer Internship: Reliance Retail Ltd.

Marketing



Saurabh Awasthi(25 Years)
Educational Qualification-B.E.(Electronics & Telecommunications)
Off Summer Internship: Wipro Consumercare and Lighting
Summer Internship: HDFC Bank



Sayali Ghanashyam Teli(24 Years)
Education Qualification: B.Tech(Information Technology)
Off Summer: Holiday INN
Summer Internship: HDFC Bank



Shahzad Murad Daruwalla(22 Years)
Educational Qualification- B.Com
Work Experience- Ajay Decorators(13 Months)
Off Summer Internship: Wipro Consumercare and Lighting
Summer Internship: Ogilvy and Mather Private Limited



Shriram Prasad Nulkar(24 Years)
Educational Qualifications:B.E (Information Technology)
Work Experience: Shriram Transport Finance Co. (12 Months)
Off Summer Internship: Wipro Consumercare and Lighting
Summer Internship: Mahindra & Mahindra Ltd Truck and Buses Division



Shubham Chandan Mantri(21 Years)
Educational Qualification-B.Com
Off Summer Internship: Wipro Consumercare and Lighting
Summer Internship: Tattva Mittal



Shweta Singh(24 Years)
Educational Qualification: B.A(Economics)
Work Experience: Monnet Ispat & Energy Limited (21 Months)
Off Summer Internship: Britannia Industries Limited
Summer Internship: Future Generali Insurance India Private Limited

Marketing



Siddhi Pandya(22years)
Education Qualification: Finance
Work Experience: Wealth Vertical Private Limited (12 Months)
Summer Internship: Deloitte India



Simran Sanjay Samson(22 Years)
Educational Qualifications:B.M.S(Marketing)
Work Experience: Pentagon Advertising & Marketing Solutions (7 Months)
Off Summer Internship: Wipro Consumercare and Lighting Australian Foods Private Limited
Summer Internship: Australian Foods Private Limited



Simreen Hudda(23years)
Education Qualification: BFM (Financial Markets)
Work Experience: Citibank (12 Months)
Off Summer Internship: Radius Developers LLP
Summer Internship: AMUL



Sneha Bharat Bagul(22 Years)
Educational Qualifications : Be (E & Tc)
Off Summer Internship: Mobileware Technologies
Summer Internship: Future Generali Insurance India Private Limited



Somesh Tawade(22 Years)
Educational Qualification- BMS (Marketing)
Work Experience: Inter-strat business consultant (17 months)
Off Summer Internship: Wipro Consumercare and Lighting
Summer Internship: Parle Agro



Sonakshi Sunil Lodha(22 Years)
Educational Qualification-B.Com
Off Summer Internship: Wipro Consumercare and Lighting
Summer Internship: VIP Industries

Marketing



Tanushree Anil Balsaraf (23 Years)
Educational Qualification-B.E (Electronics & Telecommunication)
Off Summer Internship: Wipro Consumercare and Lighting
Summer Internship: Aditya Birla Fashion & Retail Ltd



Varun Deepak Nikam(22 Years)
Educational Qualification-B.Com
Work Experience-Tata Consultancy Services (17 Months)
Off Summer Internship: Wipro Consumercare and Lighting
Summer Internship: Parle Agro



Virendra Hardas Bhatu(22 Years)
Education Qualification:B.M.S
Off Summer: Aries Bioenergy
Summer Internship: AMUL



Vishal Madan Gaikwad(24 Years)
Educational Qualification-B.E (Mechanical Engineering)
Off Summer Internship: Wipro Consumercare and Lighting
Summer Internship: Infobahn Technical Solutions



Vishesh Rajesh Rathod(22 Years)
Educational Qualifications: B.M.S(Marketing)
Off Summer Internship: Colgate Palmolive (India)
Summer Internship: Aditya Birla Fashion & Retail Ltd



Vivek Paresh Mehta(23 Years)
Educational Qualification-B.Com
Off Summer Internship: Wipro Consumercare and Lighting
Summer Internship: Triangle Technologies

Marketing



Yash Hitesh Shah(22 Years)
Educational Qualification : B.Com(General)
Work Experience: Navpad Packaging (17 Months)
Off Summer Internship: Legal Docs
Summer Internship: Arihant Industries Limited



Yash Suhas Parekh(25 Years)
Educational Qualifications:B.A.F.(Accounting And Finance)
Work Experience: Oracle Financial Service Software Limited (43 Months)
Summer Internship: Mahindra & Mahindra Ltd Truck and Buses Division

Course Structure

Finance

First Year

Semester 1

- Economics for Business
- Fundamentals of Financial Accounting
- Fundamentals of Marketing Management
- Information Systems & Business Analytics
- Innovative Management Practices
- Managerial Communication
- Managing Organisational Behaviour
- Production & Operations - Fundamentals
- Quantitative Techniques

Semester 2

- Analysis of Financial Statements
- Economic Environment of Business
- Entrepreneurship Management
- Fundamentals of Cost and Management Accounting
- Fundamentals of Financial Management
- Fundamentals of Human Resource Management
- Legal and Tax Aspects of Business
- Managing Business Research
- Marketing Management Concepts and Cases
- Operations Research

Second Year

Semester 3

- International Trade and Global Management
- Strategies in Business
- Summer Internship Project
- Financial Markets Institutions & Services
- Security Analysis and Portfolio Management
- Banking and Insurance
- Corporate Valuations, Mergers and Acquisitions
- Financial Regulations
- Wealth Management
- Derivatives and Risk Management
- International Finance

Semester 4

- Industry Oriented Project
- Project Management
- Infra & Project Finance

Finance



Abhinav Jayant Pandey (22 Years)
Education Qualification: B.Com(General)
Summer Internship: Bajaj Finance Limited



Abhishek Subhash Desai(24 Years)
Educational Qualification: M.Com
Work Experience:T and M Services Private Limited(33 Months)
Summer Internship: Anand Rathi Global Finance Ltd.



Akash Prakash Kabra(25 Years)
Educational Qualification: B.Com
Summer Internship: HDFC Life



Akshita Naraniwal (21years)
Education Qualification: B. Com
Summer Internship: Future Generali India Insurance Company Limited



Ami Jikesh Shah(23 Years)
Education Qualification: M.Com
Summer Internship: VANS Investments and Advisors



Aneesh Kanchan(21years)
Education Qualification: B.Com
Summer Internship: Bank Of Baroda

Finance



Ankit Mishra(23years)
Education Qualification: B.Com (Accounts)
Summer Internship:Janakalyan Sahakari Bank Limited



Ankit Umesh Pandya(25 Years)
Education Qualification:BAF
Work Experience: SAJNI (28 Months)
Summer Internship: Samco Securities Limited



Anushree Dharamdas(21years)
Education Qualification: B.Com
Summer Internship: Future Generali India Insurance Company Limited



Apoorva Patil(23years)
Education Qualification: B.M.S (Finance)
Summer Internship:JanakalyanSahakari Bank Limited



Archit Rajiv Mahajan(21 Years)
Education Qualification: B.Com
Summer Internship: India Infoline Finance Limited



Ashwath Rathnakar Salian(22 Years)
Education Qualification: B.M.S(Marketing)
Summer Internship: Ashwajith Associates Chartered Accountants

Finance



Ayushi Shrivastava(20years)
Education Qualification: B.Com (Marketing)
Off Summer Internship: Nascens Enterprises Private Limited
Summer Internship: HDFC Bank



Binoti Vekaria(24years)
Education Qualification: B.Com
Work Experience: S.J Financial & Management Consultant Pvt. Ltd. (36 Months)
Summer Internship: Waterfall Insolvency Professional LLP



Chaitali Arvind Arware(21 Years)
Educational Qualification: Bcom
Summer Internship: HDFC Bank Limited



Chetan Kakkar(22years)
Education Qualification: B.Com
Summer Internship:Janakalyan Sahakari Bank Limited



Darshan Onekar(26years)
Education Qualification: B.E (Extc)
Work Experience: ESSJAY Ericsson Pvt Ltd (10 Months)
Summer Internship: MINTIFI Private Limited



Dhiraj Kunwar Singh Patwal(23 Years)
Education Qualification:BCAF
Work Experience: Om Logistics Limited(16 Months)
British Airways Customer Relations (9 Months)
Summer Internship: HDFC Bank

Finance



Dhruv Sanjay Shah(25 Years)
Educational Qualification: B.Com
Work Experience:TCS (20 Months)
JLT India Private Limited (20 Months)
Summer Internship : Gulf Petrochem



Dhwani Karania(21years)
Education Qualification: B.F.M
Summer Internship: NEWSCanvass



Dinesh Kumawat(21years)
Education Qualification: B.A.F & M.Com
Work Experience: WNS Global Services Pvt. Ltd. (3 Months)
Summer Internship: NJ India Invest Private Limited



Fahadh Siddique (22years)
Education Qualification: B.Com
Summer Internship: India Infoline Finance Limited



Ganesh Shankar Nair (24 Years)
Education Qualification:M.Com(Banking & Finance)
Work Experience: CrisilLtd(18 Months)
Summer Internship: Quantum Global Securities Limited



Gayatri Dilip Warang(21 Years)
Educational Qualification: B.Com(General)
Summer Internship: Edelweiss Broking Limited

Finance



Girish Mahajan(25years)
Education Qualification: B.E. (Electrical)
Summer Internship: NJ India Invest Private Limited



Harsh Gada(22years)
Education Qualification: B.Com
Work Experience: Sandip Shah & Co. (6 Months)
Summer Internship: FinShiksha



Harshita Mahendra Babel(22 Years)
Educational Qualification: B.Com
Summer Internship: Future Generali Insurance India Private Limited



Heta Rajesh Shah(22 Years)
Educational Qualification: B.Com(Accounting & Finance)
Summer Internship: NJ India Invest Pvt. Ltd.



Jyotsna Dalpat Solanki(22 Years)
Educational Qualification: B.A.F(Accounting And Finance)
Work Experience:Lalit Parmar And Associates (9 Months)
Summer Internship: India Infoline Finance Limited



Karan Abhay Shah(23 Years)
Educational Qualification: B.Com
Work Experience: Manoj Sampat & Associates Assistant Accountant (12 Months)
Summer Internship: B&K Securities India Pvt. Ltd.

Finance



Kevin Sanjay Shah(23 Years)
Educational Qualification: B.B.I.
Summer Internship: Anand Rathi Wealth Services Ltd.



Mahima Darshan Shah(21 years)
Education Qualification: B.A.F
Summer Internship: Anand Rathi Global Finance Ltd.



Manasvi Sandeep Bansal(22 Years)
Educational Qualification: B.Com
Summer Internship: Walter Advisors



Manjiri Vinod Shinde(23 Years)
Educational Qualification: B.M.S.(Marketing)
Summer Internship: IDBI Asset Management Ltd.



Meenal Narendra Malu(21 Years)
Education Qualification: B.Com
Summer Internship: India Infoline Finance Limited



Mohammed Shabbir Kolsawala(23 Years)
Education Qualification: B.Com
Summer Internship: HDFC Bank

Finance



Mohit Punmia(21years)
Education Qualification: B.A.F (Accounting and Finance)
Summer Internship: Aditya Birla Sun Life AMC Ltd.



Moiz Yusuf Darbar(22 Years)
Education Qualification:Bcom
Work Experience: Aastrid International Pvt. Ltd.(7 Months)
Summer Internship: Motilal Oswal Financial Services Limited



Monica Jalindar Tanpure(23 Years)
Education Qualification: B.Com
Off Summer: Ajay Sharma and Associates
Summer Internship: HDFC Life Insurance



Namrata Krishna Hegde(21 Years)
Education Qualification: B.M.S. (Finance)
Summer Internship: N J India Invest Private Limited



Namrata Pandhi (21years)
Education Qualification: B.A.F
Summer Internship: India Infoline Finance Limited



Nidhi Neeraj Pandey(22 Years)
Education Qualification:B.M.S
Summer Internship: Equity Right

Finance



Omkar Vilas Mohite(26 Years)
Educational Qualification: B.Com Strategic Management – Accounting

Work Experience: M/S V. Nair And Associates (10 Months)
Streamline Forwarders and Transports (9 Months)
Summer Internship: KPMG



Pallavi Anand Toliwal(21 Years)
Education Qualification: B.Com(General)
Summer Internship: Edelweiss Broking Limited



Parul Ramesh Sharma(22 Years)
Educational Qualification: B.Com(Banking And Insurance)
Work Experience:HDFC Ltd. (7 Months)
Summer Internship: Samco Securities Limited



Prachi Girish Modani(22 Years)
Educational Qualification: B.Com
Summer Internship: India Infoline Finance Limited



Prathamesh Narendra Chitroda(21 Years)
Educational Qualification: B.Com(Accounting & Finance)
Summer Internship: Bank Of Baroda



Prathmesh Nandkumar Sawant(26 Years)
Education Qualification: B.M.S(Finance)
Work Experience: Crisil Ltd (32 Months)
Summer Internship: FinShiksha

Finance



Pratiksha Sandeep Dhakate(23 Years)
Educational Qualification: B.E (Electronics and Telecommunication)
Summer Internship: Quantum Global Securities Limited



Prerna Shresth(21 Years)
Education Qualification: B.Com
Summer Internship: HDFC Bank Ltd.



Priyanka Rajendra Talreja (25 Years)
Educational Qualifications: B.M.S(Finance) & M.com
Work Experience: Syntel Pvt Limited (18 Months)
Eclerx (12 Months)
Summer Internship: Finshiksha



Rachita Naresh Jiwrajka(24 Years)
Educational Qualification: B.Com.
Work Experience:Bake-A-Smile (Self Started Bakery) (33 Months)
Summer Internship: Anand Rathi Wealth Management Pvt. Ltd.



Radhika Karekar(24years)
Education Qualification: B.Com (A/c & Finance), M.com
(A/c & Finance)
Work Experience: Mehra And Sharma Associates (26 Months)
Summer Internship:VANS Investments And Advisors



Radhika Suresh Mundada(23 Years)
Education Qualification: B.E.(Electronics)
Summer Internship: N J India Invest Private Limited

Finance



Manjit Vasant Pattni(23 Years)
Education Qualification:B.COM.
Work Experience: Kotak Mahindra Bank Limited - Kotak Wealth (17 Months)
Mentorus Human Resource (6 Months)
Off Summer: Visol Renewable Energy Solutions
Summer Internship: Kaizen



Raj Kamlesh Hathi(22 Years)
Education Qualification: B.F.M (Financial Markets)
Work Experience: Balance Equity Broking India Private Ltd. (12 Months)
Kotak Mahindra Bank (7 Months)
Summer Internship: VANS Investments and Advisors



Romana Qayyum Qureshi(22 Years)
Educational Qualification: B.A.F
Summer Internship: India Infoline Finance Limited



Sagar Pankaj Kurani(23 Years)
Educational Qualification: Bms (Finance)
Work Experience:
Capita India Pvt Ltd (20 Months)
Summer Internship: Edelweiss Broking Limited



Sanket Sudesh Ayyathan(21 Years)
Education Qualification:BMS
Summer Internship: HDFC Bank



Sharan Shetty(24years)
Education Qualification: B.Com (Banking and Insurance)
Work Experience: Crisil Ltd. (21 Months)
Summer Internship: Greenback Advisory Pvt. Ltd.

Finance



Shardul Birje(22years)
Education Qualification: B.Com
Summer Internship: Quantum Global Securities Private Limited



Shomil Jain(24years)
Education Qualification: B.Com (Financial Accounting And Auditing)
Work Experience: Vikram Tutors (14 Months)
Summer Internship: HDFC Bank



Shreenath Bhalchandra Patki(22 Years)
Education Qualification: B.Com
Summer Internship: Ernst & Young LLP



Shreya Ashok Dubey(22 Years)
Educational Qualification: B.Com(General)
Summer Internship: NJ India Invest Pvt. Ltd.



Shrikant Pravin Dabre(23 Years)
Education Qualification:B.E (CIVIL)
Summer Internship: Quantum Global Securities Limited



Shubham Chaugule(23years)
Education Qualification: BMS (Finance)
Summer Internship: Equity Rights

Finance



Shubham Sunil Kela(24 Years)
Educational Qualification: B.B.A (Finance)
Summer Internship: Valorem Advisors



Shweta Prabhakar Thakur(22 Years)
Education Qualification:B.F.M
Work Experience: Tata Consultancy Services(16 Months)
Summer Internship: Edelweiss Broking Limited



Siddhesh Godse (23years)
Education Qualification: B.Com
Summer Internship: Bridge Group Solutions



Siddhesh Rane(22years)
Education Qualification: B.Com
Summer Internship: Quantum Global Securities Private Limited



Siddhesh Sanjay Godbole(21 Years)
Educational Qualification: B.Com
Summer Internship: IDBI Bank Limited



Simran Prem Dewani(21 Years)
Educational Qualification: BMS (Finance)
Summer Internship: India Infoline Securities Ltd.

Finance



Snehal Ambadas Konapure (24 Years)
Education Qualification: M.Com
Summer Internship: HDFC Bank Ltd.



Sonam Angad Yadav(24 Years)
Education Qualification: B.Tech(Electronics And Communication)
Work Experience: Accenture (15 Month)
Summer Internship: N J India Invest Private Limited



Suman Prabitra Paul(21 Years)
Education Qualification:B.COM.
Summer Internship: Quantum Global Securities Limited



Tanmay Tillu(23years)
Education Qualification: B.M.S (Finance)
Summer Internship: NJ India Invest Private Limited



Tanu Rajendra Agrawal(23 Years)
Education Qualification: B.E(Computer)
Off Summer: Mobileware Technologies Private Limited
Summer Internship: HDFC Life Insurance



Trishnarani Srikanta Jana(24 Years)
Educational Qualification: B.Com(Accounts)
Work Experience:ICICI Bank Private Limited (12 Months)
Summer Internship: NJ India Invest Limited

Finance



Trupti Ajay Agarwal(21 Years)
Education Qualification: B.M.S(Finance)
Summer Internship: Quantum Global Securities Limited



Vanita Ajit Sidhwani(20 Years)
Education Qualification: B.M.S(Finance)
Summer Internship: GVK Mumbai International Airport Ltd.



Vanita Haresh Fatnani(24 Years)
Education Qualification: M.Com
Work Experience: Walker Chandiok& Co LLP (18 Months)
Summer Internship: India Infoline Finance Limited



Varsha Vamanrav Biradar(22 Years)
Educational Qualification: B.M.S(Finance)
Summer Internship: Edelweiss Broking Limited



Vikrant Joshi(23years)
Education Qualification: BE (Electronics And
Telecommunication)
Summer Internship: NJ India Invest Private Limited



Viraj Ajit Raut(20 Years)
Educational Qualification: B.Com
Off Summer Internship: LIC Employees Cooperative Society
Summer Internship: Quantum Global Securities Ltd.

Finance



Nikita Gulab Dodeja(21 Years)
Educational Qualification: B.M.S (Finance)
Summer Internship: India Infoline Finance Limited



Nitin Pukhraj Mehta(21 Years)
Educational Qualification: BBA
Summer Internship: Au Small Financial Bank



Nivedita Deepak Roy(23 Years)
Educational Qualification: B.Com
Summer Internship: Edelweiss Broking Limited



Nidhi Nitinpal Shah(21 Years)
Education Qualification: B.M.S (Finance)
Summer Internship: India Infoline Finance Limited



Nilesh Sudhakar Belwalkar(25 Years)
Education Qualification: B.M.S
Work Experience: CrisilLimited(15 Months)
Royal Bank Of Scotland(27 Months)
Summer Internship: HDFC Life Insurance



Niraj Manojkumar Tapdiya (23 years)
Education Qualification: B.E. (Electrical)
Summer Internship: Latin Manharlal Group

Finance



Vishwa Kamlesh Joshi(23 Years)
Educational Qualification: B.Com
Summer Internship: Bank Of Baroda



Vivek Jotiram Mane(23 Years)
Education Qualification: B.E(Electrical)
Summer Internship: VANS Investments and Advisors



Yash Sanjay Bhutada(23 Years)
Education Qualification: B.Com
Work Experience: AAASE Associates (17 Months)
Summer Internship: HDFC Life Insurance



Nihar Pasad(22years)
Education Qualification: BFM
Summer Internship:Solenti Advisory Services

Human Resource

First Year		Second Year	
Semester 1		Semester 3	
Semester 2		Semester 4	
<ul style="list-style-type: none">• Economics for Business• Fundamentals of Financial Accounting• Fundamentals of Marketing Management• Information Systems & Business Analytics• Innovative Management Practices• Managerial Communication• Managing Organisational Behaviour• Production & Operations - Fundamentals• Quantitative Techniques		<ul style="list-style-type: none">• International Trade and Global Management• Strategies in Business• Summer Internship Project• Organizational Structure Theories and Design• Competency Based HRM & Performances Management• Industrial Relations and Labour Laws• Training and Development• Strategic HRM• Compensation and Benefits• HR Analytics	
			<ul style="list-style-type: none">• Industry Oriented Project• Project Management• Organisational Development

Human Resource



Abhidnya Subhash Kalamkar(22 Years)
Education Qualification: Banking And Insurance
Off Summer: Wockhardt Ltd.
Summer Internship: Seeba Group of Companies



Anay Karande(21 Years)
Education Qualification: BE(Computer Science)
Off Summer Internship: Wockhardt Limited
Summer Internship : DELOITTE India



Ankeeta Mane(23 Years)
Education Qualification: B.M.S (HR)
Work Experience: Quikchex Pvt. Ltd. (12 Months)
Off Summer Internship: Zycus Infotech Private Limited
Summer Internship: Gujarat Sidhee Cement Ltd.



Anushka Patgaonkar(22 Years)
Education Qualification: B.Com
Off Summer Internship: Zycus Infotech Private Limited
Summer Internship: Kalpataru Power Transmission Limited



Apoorva Arunkumar Tiwari(23 Years)
Educational Qualification: Bachelor's In Banking & Insurance Work
Experience: Royal Bank Of Scotland Services India Pvt Ltd (10 Months).
Off Summer Internship: Bombay Stock Exchange Limited.
Summer Internship: Saurashtra Cement Limited



Disha Bhatia(23 Years)
Education Qualification: B.Com
Work Experience: HDFC Ltd. (26 Months)
Off Summer Internship: Zycus Infotech Private Limited
Summer Internship: HDFC Ltd.

Human Resource



Ishita Arjun Badre(22 Years)
Education Qualification:B.COM
Off Summer: Wockhardt Ltd.
Summer Internship: Sharp Facility Management Pvt. Ltd.



Janvi Kothari(21 Years)
Education Qualification: Arts (Psychology)
Work Experience: Webind (11 Months)
Off Summer Internship: VANS Investment And Advisors
Summer Internship: Wockhardt Limited



Rutuja Ramchandra Kulkarni(22 Years)
Educational Qualification: B.Com
Off Summer Internship: Wockhardt Limited
Summer Internship: Ceat Speciality Tyres Ltd.



Sumit Dhyani(22years)
Education Qualification: B.Sc. - Applied Life Science
Off Summer Internship: Zycus Infotech Private Limited
Summer Internship: Bharti Airtel



Surbhi Surendra Munot(22 Years)
Educational Qualification: B.Com
Off Summer Internship: Bombay Stock Exchange Limited
Summer Internship: Emerson Process India Private Limited



Sweta Shankarla Bhanushali(22 Years)
Education Qualification: B.M.S (Finance)
Work Experience: Vmarsh Textile Consultancy Service (8 Months)
Off Summer: Wockhardt Ltd.
Summer Internship: Nielsen

Course Structure

Operations

First Year

Semester 1

- Economics for Business
- Fundamentals of Financial Accounting
- Fundamentals of Marketing Management
- Information Systems & Business Analytics
- Innovative Management Practices
- Managerial Communication
- Managing Organisational Behaviour
- Production & Operations - Fundamentals
- Quantitative Techniques

Second Year

Semester 3

- International Trade and Global Management
- Strategies in Business
- Summer Internship Project
- Manufacturing Resource planning and control
- Supply Chain Mangement
- Materials Management
- Service Operations Management
- Operations Analytics
- World Class Manufacturing
- International Logistics

Semester 2

- Analysis of Financial Statements
- Economic Environment of Business
- Entrepreneurship Management
- Fundamentals of Cost and Management Accounting
- Fundamentals of Financial Management
- Fundamentals of Human Resource Management
- Legal and Tax Aspects of Business
- Managing Business Research
- Marketing Management Concepts and Cases
- Operations Research

Semester 4

- Industry Oriented Project
- Project Management
- Operations- Applications & Cases

Operations



Amey Ajay Panchal(23 Years)
Education Qualification: B.Tech(Electrical & Electronics)
Off Summer Internship: Sunrise Process Equipments Ltd.
Summer Internship: Meru Mobility Tech. Pvt. Ltd.



Kalyani Sanjeev Kulkarni(22 Years)
Education Qualification: B.M.S
Work Experience: Seek 2 Share(Smart Medics)(8 Months)
Summer Internship: Arihant Industrial Corporation Limited



Kaustubh Desai(24 Years)
Education Qualification: B.Com
Work Experience: WNS Global Services Pvt Ltd. (32 Months)
Off Summer Internship: Skyway Air Service
Summer Internship: Exim Transtrade Pvt Ltd



Nikhil Pramod Kulkarni(26 Years)
Educational Qualifications: B.E.(Production)
Work Experience: Ghatge-Patil Industries Ltd (17 Months)
Off Summer Internship: Dietz Consultants
Summer Internship: Arihant Industries Limited



Nikhita Anil Nandgaonkar(24 Years)
Education Qualification: B.E. (Electronics)
Work Experience: Capgemini Technology Services India Limited (27 Months)
Off Summer Internship: Sunrise Process Equipments Ltd.
Summer Internship: Teva Pharm India Pvt. Ltd.



Siddhant Surendra Shetty(26 Years)
Education Qualification: B.E Biomedical
Work Experience: Sanrusha Consultancy(11 Months)
Hosmac India Pvt Ltd(14 Months)
Sunrise Hospital(6 Months)
Summer Internship: JK Files

Course Structure

First Year

Semester 1

- Economics for Business
- Fundamentals of Financial Accounting
- Fundamentals of Marketing Management
- Information Systems & Business Analytics
- Innovative Management Practices
- Managerial Communication
- Managing Organisational Behaviour
- Production & Operations - Fundamentals
- Quantitative Techniques

Semester 2

- Analysis of Financial Statements
- Economic Environment of Business
- Entrepreneurship Management
- Fundamentals of Cost and Management Accounting
- Fundamentals of Financial Management
- Fundamentals of Human Resource Management
- Legal and Tax Aspects of Business
- Managing Business Research
- Marketing Management Concepts and Cases
- Operations Research

Second Year

Semester 3

- International Trade and Global Management
- Strategies in Business
- Summer Internship Project
- Enterprise Management System
- Data base Management Systems & Data Warehousing
- Data Mining for Business Intelligence
- Knowledge Management
- Managing Technology Business
- Software Engineering
- Big data & Business Analytics
-

Semester 4

- Industry Oriented Project
- Project Management
- Systems Applications & Case Study

System



Ankit Anand Tambe(24 Years)
Education Qualification: B.E. Mechanical
Work Experience: Remi Electrotechnik Ltd. (12 Months)
Summer Internship: Hem Corporation Private Limited



Kritika Shetty(24years)
Education Qualification: B.E. (Electronics and Telecommunication)
Work Experience: Avhaan Technologies Pvt. Ltd. (6 Months)
Off Summer Internship: Nascens Enterprises Private Limited
Summer Internship: HDFC Bank



Merrin Abraham (24 Years)
Education Qualification: B.E(Information Technology)
Off Summer: Magitt Consultancy
Summer Internship: Magitt Consultancy



Sumedh Bhiva Sawant(23 Years)
Educational Qualifications: B.E. (Electronics & Telecommunications)
Work Experience: Compass India Support Services Pvt. Ltd. (11 Months)
Off Summer Inernship: Maggit
Summer Internship: Maggit Consultancy

Course Structure

Retail

First Year

Semester 1

- Innovative Management Practices
- Fundamentals of Financial Accounting
- Fundamentals of Marketing Management
- Fundamentals of Sales Management
- Business Economics
- Quantitative Techniques
- Organisational Behaviour
- Managerial Communication
- IT for Retail
- Fundamentals of Retail Management
- Value Added Projects

Second Year

Semester 3

- Retail Store Location, Layout & Franchise Management
- Mall and Facility Management
- Summer Internship Project
- Supply Chain and Inventory Management
- Store Operation & Visual Merchandising
- Product, Brand & Private Lables Management
- Buying & Category Mangement
- Data Management & Analytics
- E-Tailing & Omni Channels
- Value Added Projects

Semester 2

- Strategies in Business
- Written Analysis of Communication
- Digital Marketing
- Integrated Marketing Communication
- Business Research Methodology
- Consumer Behaviour and Relationship Management
- Fundamentals of Operations Management
- HRM in Retail
- Financial Management & Analysis
- Sales, Negotiation & Distribution Management
- Value Added Projects

Semester 4

- Services Marketing
- International Retailing
- Data Management & Market Research
- Internship Project
- Value Added Project
-

Retail



Akanksha Loknath Jaiswal (23 years)
Educational Qualification: B.COM
Off Summer Internship: Big Bazaar
Himalaya
Summer Internship: Pantaloons



Allan Linus Pinto (23 Years)
Educational Qualification: B.M.S.
Off Summer Internship: Bagrry's
Summer Internship: Aditya Birla Fashion and Retail Ltd.



Anchit Vimal Shukla (23 Years)
Educational Qualification: B.COM
Off Summer Internship: Big Bazaar
Summer Internship: Aditya Birla Fashion and Retail Ltd.



Anirudha Rajesh Tanawade (22 Years)
Educational Qualification: B.M.S.
Summer Internship: Hyundai
Big Bazaar



Bipin Kamlashankar Mishra (22 Years)
Educational Qualification: B.M.S.
Off Summer Internship: Bagrry's
Summer Internship: Pantaloons



Laxmi Bankelal Gupta (23 Years)
Educational Qualification: B.COM
Off Summer Internship: Big Bazaar
Bajaj Finance
Summer Internship: Pantaloons

Retail



Manish Sanjay Dhakan (21 Years)
Educational Qualification: B.M.S.
Off Summer Internship: Big Bazaar
Bajaj Finserv
Summer Internship: Pantaloons



Meet Jignesh Bagadia (22 Years)
Educational Qualification: B.M.S.
Off Summer Internship: Big Bazaar
Himalaya Co.
Summer Internship: Pantaloons



Pooja Rajendra Kewat (21 Years)
Educational Qualification: B.COM
Off Summer Internship: Big Bazaar
Bajaj Finserv
Summer Internship: Pantaloons



Pooja Suresh Rawal (22 Years)
Educational Qualification: B.M.S.
Off Summer Internship: Big Bazaar
Bagrry's
Summer Internship: Pantaloons



Varsha Vashulal Kukreja (23 Years)
Educational Qualification: B.COM
Work Experience: Mukkti Enterprises (12 Months)
Off Summer Internship: Big Bazaar
Bajaj Finserv
Summer Internship: Pantaloons

Guest Lectures

MARKETING

Ms. Shalini Gupta
VP - Brand & Communication
Lokmat Media Pvt. Ltd.

Mr. Manish Pandey
Head Sales
Originet Technologies Ltd.

Mr. Pratik Gupta
Marketing Head
Technolite

Mr. Rishabha Nayyar
Executive Director - Strategic
Planning
Low Lintas

Mr. Shashank Lakhera
Regional Head
Kotak Mahindra Bank

Ms. Vishakha More
Assistant General Manager
SEBI, Mumbai

Mr. Alexander Valladares
AGM - Brand Team
Bennett Coleman and Co. Ltd.
(Times Group)

Ms. Krutika Jain Mehta
Asst. Vice-President
Lotus Knowlwealth Pvt.ltd.

HUMAN RESOURCE

Ms. Neha Roshan
Sr. Manager HR
Insync Analytics (India) Pvt. Ltd.

Mr. K. V. Srinivasan
MD & CEO
Profectus Capital

Mr. Avinash Bharwani
Vice President - New Business
Jetking Infotrain Ltd.

FINANCE

Mr. Joydeep Sen
Ex-Senior VP - Advisory Desk - Fixed
Income,
BNP Paribas

Mr. Ankit Jain
Associate VP
DSP Mutual Fund

Mr. Chunduru Srinivas
Founder VANS Investment Pvt. Ltd.
Ex-Executive Director
Piramal Capital & Housing Finance

Mr. Purv Shah
Freelance Trainer, Capital Market
BSE Training Institute

Ms. Namrata Jain
Cluster Head Retail Sales
HDFC Asset Management Co. Ltd.

Mr. Roshan Castelino
Vice President – Advisory Solutions
DHFL Premerica

Mr. Parvez Shaikh
AGM – Training Head
Karvy Stock Broking Ltd

Ms. Niyati Patel
Faculty Head
Finance Gym

SYSTEMS

Mr. Mohan Nair
Vice President of Commercial Operations
Godrej & Boyce Mfg. Co. Ltd.

Ms. Lopamudra Waghela
Manager
Kotak Mahindra Bank

Mr. Bhavesh Parmar
Risk Advisor
Deloitte

Mr. Harshal Kale
Sr. Analyst - Ecommerce & Retail
Ugam Pvt. Ltd.

Ms. Pallavi Swaroop
Sr. Consultant
Capgemini Consulting

Mr. Anshul Gupta
Vice President
JP Morgan Chase

OPERATIONS

Mr. Rajesh Ramachandran
Ex. Project / Program Manager
Synechron Technologies

Mr. Sunil Kumar
Consulting Partner & Lead
TCS

RETAIL

Mr. Prasad Kapre
CEO & Director
Style Quotient Jewellery Pvt. Ltd.

Mr. Hussaine Kesury
Chief Category Officer
Pepperfry.com

Mr. Prashant Salgaonkar
VP - HR & GA
Anchor by Panasonic

Dr. Hitesh Bhatt
Director
Marketing & Communication Retailers
Association of India

Mr. Rajesh Nakar
Director & Creative Head
Water Design Studio

Mr. Shashank Lakhera
Regional Head
Kotak Mahindra Bank

Mr. Samir Satere
Head HR
Relience Retail Pvt. Ltd.

Ms. Ambika Mathur
Head Leasing
R City Mall

Ms. Radhika Subramanian
Associate Chief Manager
Retail Operation & Business
Development
Godrej Interio, Godrej & Boyce Mfg.
Co. Ltd



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