

**Priyadarshini Y Jha, MBL, BSL, LLB, DCPL**

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### **Professional Summary**

- Currently an in-house counsel at **Biocon**, handling global contracts related to Pharma ( API , Tech Transfer, CMO, License , Clinical Trials) for North America, South America, Russia, Middle East . Also handling local litigations, SEZ matters, waste management contracts, captive power contracts etc. for India BU.
- Earlier Global Contracts Manager at **Antuit**, a Big Data Analytics Company & a **Goldman Sachs** company. Its clients are mostly global companies across manufacturing, consumer, pharma, engineering services, IT, telecom).
- Earlier worked in Global Laws and Contracts for **Honeywell Technology Solutions**, Bangalore (IT/ Engineering Services/ R&D / disruptive (SMAC) technology.
- **About 15 years** of work experience; MBL (NLSIU, Bangalore), BSL, LLB, DCPL( ILS, Pune)
- **Industry:** Analytics, IT Services & Consulting; Technology Solutions, Embedded, Hardware, Manufacturing, T e l e c o m , Government.
- **Experience :** Global Contracts & Agreements; IPR; Licensing; Business Agreements; Arbitration
- **Countries:** India, Americas, EMEA, APAC, Japan
- **Primary skills:**
  - Significant experience working directly with C-level.
  - Handling a team of associates, drafting, reviewing & negotiating variegated global contracts & agreements ( sales & sourcing / sub-contracting),
  - Assisting mid- to high-level contract professionals in working with internal or external business teams on issues and developments relative to assigned contracts.
- Also worked on IPR, M&A, Company Laws, Works Contracts, WRITS, Indirect Taxation.
- Secondary skills: Arbitration, Constitutional matters
- Strengths : In-depth analysis of managing complex commercial contracts, authoring contracts, negotiating deals, defining obligations, review and writing Legal Blogs; Business discussion, Court room arguments.
- As an in-house attorney, I am leveraging my experience to help businesses grow and win in complex environments by guiding them to operate within the parameters of law & regulation and conduct themselves with ethics and integrity.
- Being from the litigation background, supervised junior and outside counsel on mercantile matters. I am a creative thinker with a passion for my work and I never give up. I have conducted several hearings at the high court level and tribunal level covering a diverse range of issues.
- Interested in: Senior Contract Management role in Corporate for handling end to end in contracts & agreements.

## **WorkExperience**

### **Biocon Limited, Bangalore (April 16 till date)**

Senior Manager (Global Contracts), Legal

- My focus in current role is on contract drafting & negotiating, pre-litigation & litigation dispute resolution, including issuing and responding to cease and desist letters, variegated commercial contracts, across geographies.

### **Antuit Group, Bangalore (April 2015 to April 2016)**

Global Contracts Manager

1. Responsible for management of the legal department at Antuit and lead negotiator in complex high-dollar contracts.
2. Significant experience working directly with C-level executives and members of the Board of Directors.
3. Communicating contract policy and practice / advising internal business teams. Ensuring contract review, approval and execution in accordance with corporate and / or business unit guidelines.

### **Honeywell Technology Solutions, Bangalore (2012 to April 2015)**

Contract Manager, Global Contracts

1. Drafting, reviewing & negotiating commercial contracts ( internally & externally), negotiating and finalizing after discussion with different stakeholders including clients.
  2. Working for contracts in different geographies – Americas, EMEA, APAC, based on commercial requirements and company policies
  3. Providing independent assistance to litigation counsels in connection with broad range of sales & procurement transactions including M&A
  4. Advising customers on legal contractual terms & syncing up with Honeywell business requirements
  5. Coordinating publication of ICT internal magazine for Legal department in Honeywell
  6. Being a senior person, coaching & guiding young associates joining Honeywell Legal team
- ❖ Rated Excellent on annual performance for the Yr 2013 – Honeywell US has sent special thanks for the contribution to Honeywell in my short stay in HTC. Trained at Honeywell International Inc., Houston in Contract Management Process.

## **AWARDS & RECOGNITION**

- Employee of the Year Award 2015.
- Technical & People Leadership Award in 2014.
- (a) Spot Award & (b) Talent Recognition Awards in 2013.
- Several other recognition mails for multiple assignments which were noted and appreciated by leaders.

### **Manthan (IT) Systems, Bangalore, India**

(2011 till Mid 2012)

**Senior Lawyer: Contracts & Agreements**

1. Handling & negotiating a wide array of Contracts & Agreements (authoring & reviewing) for IT for US / Singapore / India businesses.

### **Senshin Technologies**

**INC, Tokyo, (Dec 2009 to**

**Jan 2011)**

**Japan Legal Consultant**

## Contracts &Agreements

Senshin, a start-up since 2009, is an IT (Information Technology) company in Japan which specializes in engineering activities like Computer Aided Design (CAD), Computer Aided Engineering (CAE), Information technology & related activities.

### **Manthan Legal Systems, Bangalore India**

#### **Legal Counsel**

Dec- 2007 to 2008\*

\*Quit because of maternity reason

#### **Legal Counsel, Commercial Agreements, Trade & Commerce**

1999-2007

- Represented Vedanta Resources & Sterlite Industries India Limited and handled all their Commercial Agreements, Taxation Matters, Consumer Matters & Shares related disputes **before different High Courts and Subordinate Courts as well as Judicial authorities in India.**
- Reviewed all their RFP/ RFQ and other Commercial Agreements – drafting, reviewing & negotiating

**Languages spoken:** English, Hindi.

**Location:** Bangalore

**References:** On request