## Jabar Jeet Singh

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#### **PROFILE**

Corporate Lawyer with over 12 years of experience; Regional responsibility for OEM/Customer contracts and Competition Law matters for all Bosch entities in India; Handled several international and local Mergers & Acquisitions for the Bosch group of companies; Reporting directly to the Board of Directors on various critical matters; Have extensive experience both as a Legal Consultant in Tier 1 law firms and as an In-House lawyer for prestigious organisations.

#### **EDUCATION**

#### 2013 – 2014 PG Diploma/Masters in EU Competition Law, King's College, University of London

Obtained 'Merit'

#### 2004 – 2005 LLM (Banking and Finance Laws), King's College, University of London

- Obtained 'Merit' in International Economic Laws
- Secured 59% marks

#### 1999 – 2002 LLB, Panjab University, Chandigarh

- Ranked amongst the top 10% students in the college
- Secured 59% marks

#### 1996 – 1999 B.A. (Hons. in Economics), Panjab University, Chandigarh

• Ranked amongst the top 2% students in the college

#### PROFESSIONAL EXPERIENCE

## BOSCH, BANGALORE – March 2011 to Present Legal Counsel

Mergers & Acquisitions / Joint Ventures / Private Equity / Venture Capital Transactions

- > Involved in several M&A transactions in the automotive, energy and industrial goods sectors.
- Transactional experience includes acquisition of shares in listed and private companies, acquisition of assets, acquisition / sale of business, establishing joint venture companies & setting up of Greenfield projects.
- ➤ Drafted and reviewed various transactional documents including Share Purchase Agreements, Shareholders Agreements, Asset Purchase Agreements, Joint Venture Agreements and term sheets.
- ➤ Provide advise regarding various allied issues connected with M & A transactions.
- Involved in various venture capital transactions for Bosch.

#### Antitrust / Competition Law

- > Country responsibility for Competition Law matters.
- > Regularly conduct review of various agreements (vertical and horizontal) from an antitrust law perspective.
- > Frequently advise on various antitrust law queries, especially in the context of new business arrangements.
- Conducted Antitrust Risk Management exercises for certain business divisions of Bosch and prepared audit reports.
- Involved in audit of key business divisions of Bosch to ascertain compliance with the competition laws.
- Involved in preparation of merger control filings.
- > Prepared responses to CCI notices.
- > Conducted several Antitrust Law trainings for senior management across Bosch-India.

#### Commercial Contracts

- ➤ Drafted and reviewed various commercial contracts such as Master Purchase Agreements, Supply Agreements, Software Licensing Agreements, Master Services Agreements, Distribution Agreements, OEM contracts (like General Purchase Agreements, Development Agreements and Tooling Agreements), IT contracts and IP contracts.
- Frequently involved in negotiations and finalisation of commercial contracts, both with the Suppliers as well as the Customers (OEM's) of Bosch.

#### Projects / Tenders

- Closely support the 'Project Management' business division of Bosch for existing/new projects.
- Reviewed various EPC contracts, tender documents like RFP, RFQ, General Conditions of Contract (GCC) and Special Conditions of Contract (SCC), Bid documents and drafted various contracts connected with the awarded bids like Master Service Agreements and Collaboration/Teaming Agreements.

#### Legal Compliance

- Responsible for setting up the Antitrust Compliance structure for the Bosch group.
- ➤ Provide advise to the Chief Compliance Officer regarding various issues pertaining to Internal Compliance matters and Antitrust Law compliance.
- Conduct legal awareness training sessions on contract law, competition law and other relevant laws.
- Involved in Labour Law Compliance Audits conducted for all Bosch entities in India.

#### Positions of responsibility and Achievements:

- > Single point of contact for several internal clients; direct reporting to the Board of Directors.
- > Regional In-charge for all OEM/Customer contracts and Competition Law matters for all Bosch entities in India.
- ➤ In-charge for providing legal advise to the Dubai office of Bosch.
- Frequent travel to Europe to handle key global projects.
- ➤ Won team awards including 'Best Corporate Department India' in 2014, and the 'Department of the year 2013' for being the best Legal Department across all entities of Bosch worldwide.

# J.SAGAR ASSOCIATES, ADVOCATES & SOLICITORS, BANGALORE – January 2009 to August 2010

#### **Associate**

#### Joint Ventures / Private Equity

- Drafted, reviewed and negotiated various Joint Venture Agreements, and transactional documents for PE deals.
- Involved in the legal due diligence of various target companies for private equity investors, and identified potential risks in the proposed investments.

#### Commercial Contracts

➤ Drafted various commercial contracts such as Service Agreements, Distribution Agreements, Master Franchise Agreements and other miscellaneous contracts.

#### Foreign Investment

➤ Provided legal advice regarding entry of foreign investors in various industry sectors in India.

#### Real Estate

> Drafted various Lease Agreements and conducted legal due diligence of leasehold/freehold spaces.

#### Miscellaneous

- ➤ Involved at a firm-wide level (across all offices) in the standardisation of certain key transactional agreements, like Share Purchase Agreement and Asset Purchase Agreement.
- > Regularly represented the firm at various conferences organised by trade organisations like CII & FICCI.

#### TRILEGAL, MUMBAI – June 2008 to December 2008 Associate

#### Syndicated Loans

- > Drafted and reviewed Syndicated Loan Agreements for various banks.
- Drafted Master Loan Documents for financing of major power projects.

#### Miscellaneous

- Provided opinions related to ECB transactions to various clients.
- > Conducted legal due diligence for various transactions.

## GOLDMAN SACHS, BANGALORE – June 2007 to April 2008 Senior Analyst - Legal

#### Derivative Laws

- Drafted market standard derivatives documentation such as ISDA Master Agreement, Credit Support Annex and related documents.
- Negotiated ISDA Master Agreements on behalf of clients with various investment banks.

#### Sales and Marketing of Goldman Sachs' Funds

- > Drafted Distribution and Rebate agreements related to various Goldman Sachs funds.
- Provided legal approval to various investors from across the world who invested in GS funds.

#### Miscellaneous

- > Received in-depth training (for six weeks) regarding derivatives at the London office of Goldman Sachs.
- Did a certified course (in July 2007) in London, related to derivatives documentation conducted by Paul Harding, a world renowned derivatives expert.

# KOCHHAR & CO, ADVOCATES & LEGAL CONSULTANTS, NEW DELHI – July 2006 to April 2007

#### **Associate**

- Involved in Incorporation of Companies, drafting of Articles and Memorandum of Association of companies.
- Drafted memos on various aspects of Company law.
- Advised clients regarding Foreign Direct Investment (FDI) in various sectors.
- Prepared a comprehensive 'Guide for Investors' for the Government of Poland. The Guide detailed various entry strategies for foreign companies planning to set up operations in India.
- > Drafted and reviewed various commercial contracts.

# SUMEET MAHAJAN, SENIOR ADVOCATE, CHANDIGARH – January 2003 to May 2006 (excluding September 2004 to 2005 when I was studying LLM) Advocate

- Preparation of Writ Petitions and Miscellaneous matters taken up in the Punjab and Haryana High Court.
- Researched for case law and statutes pertaining to various contentious matters.
- > Dealt mostly with matters pertaining to Service laws and Constitutional matters.

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