

NFLP Batch 05: Session – Vision-led Institutional Strategy Prof. Kushagra Sharan September 15, 2025 (Monday): 11:45 AM – 1:15 PM

Case: "Transforming University into Research Hub"

Background: Technical University (fictional) - established 2005

- 15,000 students across 50 affiliated colleges
- · Primarily teaching-focused with minimal research
- · Faculty mostly master's degree holders
- Limited industry connections
- State government pressure for research excellence

Challenge: New Vice-Chancellor appointed with mandate to achieve "Category 1" research university status within 5 years.

Available Resources:

- ₹50 crore research development fund
- Authority to hire 100 new faculty
- · Industry partnership potential
- Strong alumni network

Questions:

- 1. Using the RISE/SPARK framework, what would be your diagnostic assessment?
- 2. What are the top 3 strategic priorities for transformation?
- 3. How would you sequence the transformation initiatives?
- 4. What resistance points would you anticipate and how would you address them?

EXAMPLE of Diagnostic Framework & Case Analysis: Assessment Tool

1. The RISE Framework

- R Research Culture
- I Infrastructure & Resources
- S Systems & Processes
- E External Engagement

Diagnostic Questions by Dimension:

(R) Research Culture

- · Faculty with active research programs
- · PhD student enrollment ratio
- Research publication culture
- · Innovation and risk-taking mindset
- · Cross-disciplinary collaboration

(I) Infrastructure & Resources

- Laboratory and equipment adequacy
- Library and digital resources



- · Research funding availability
- · Technology and computing infrastructure
- Physical spaces for collaboration

(S) Systems & Processes

- Research governance and policies
- · Project management capabilities
- Ethics and compliance frameworks
- Quality assurance systems
- Performance measurement systems

(E) External Engagement

- Industry collaboration strength
- · International research partnerships
- Government and policy engagement
- Community and social impact
- Alumni and donor research support

2. Framework: The SPARK Method

S - Strategic Vision Setting

- Define research identity and positioning
- Set measurable 5-year goals
- Align with institutional mission
- Communicate transformation narrative

P - People Excellence

- · Faculty recruitment and development
- PhD student attraction and retention
- Research staff and support hiring
- Leadership development programs

A - Asset Development

- Infrastructure and facility upgrades
- Technology and equipment acquisition
- · Digital and library resource enhancement
- Collaborative spaces creation

R - Resource Mobilization

- External funding strategy
- Industry partnership development
- Government scheme utilization
- International collaboration funding

K - Knowledge Systems

- Research data management
- · Publication and dissemination strategy
- Intellectual property management
- Research impact measurement