

WARREN O'NEILL

General Manager

INFO

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SKILLS

Construction

Financial Statements

Marketing Strategies

Inventory Control

Recruitment

Training & Development

Logistics & Warehousing

Management & Leadership

PROFILE

Detail-oriented General Manager a proven history of increasing productivity with employee morale-boosting initiatives. Service orientated, deadline driven and an exemplary record of securing recurring client contracts. Holds a Bachelor's in Construction Management and will add value by creating new business development strategies to ensure the expansion of client territories ultimately taking revenue to the next level.

EMPLOYMENT HISTORY

General Manager, UPX Distribution

Indianapolis, IN

Oct 2015 – Mar 2019

Negotiated long-term agreements with shipping companies, resulting in 30% cost savings

- Manage employees across receiving, picking, packing and shipping departments
- Responsible for continuous training and development strategies
- Monitor expenses and overheads such as over-time, damages, stock attrition, freight and supply expenses
- Manage inventory costs and just in time principles for stock deliveries
- Recruit, hire and train new employees for all departments and distribution centers
- Embark on continuous improvement strategies to inefficiencies and implement process improvements related to safety, quality, and production
- Ensure that the warehouse facility is compliant with all Federal, State, and Local regulations

Assistant General Manager, Group Five Construction

Kennebunk, ME

Jun 2010 – Aug 2014

Instrumental in the implementation of an employee engagement program which reduced staff turnover by cut turnover by 25%