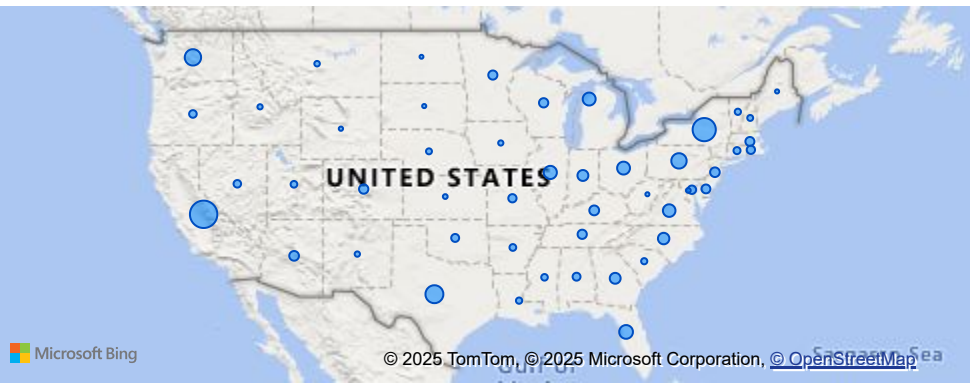| Average Price per order	Total User	Total No. Orders	Total Sates delivered	Total Sale
$459.48	**793**	**4922**	**49**	**$2.26M**

Time since last order

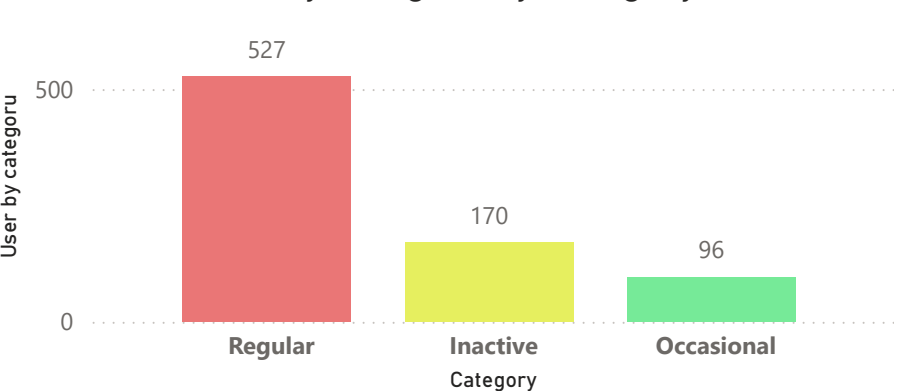| Customer ID	Customer Name	No months since last order	User Category
AB-10015	Aaron Bergman	13.0	Inactive
AH-10030	Aaron Hawkins	0.0	Regular
AS-10045	Aaron Smayling	2.0	Regular
AB-10060	Adam Bellavance	1.0	Regular
AH-10075	Adam Hart	1.0	Regular
AS-10090	Adam Shillingsburg	0.0	Regular
AB-10105	Adrian Barton	1.0	Regular

Order Percentage by Category

Category	Total Sale	Total Sale All	Share Category
Technology	$827,456.08	$2,261,536.97	36.59%
Furniture	$728,658.56	$2,261,536.97	32.22%
Office Supplies	$705,422.33	$2,261,536.97	31.19%

Total Sale by State

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User by categoru by Category

Total Sale by Year

Total Sale by Segment

Home Office
$0.42M (18.79%)

Segment
- Consumer
- Corporate
- Home Office

Consumer
$1.1... (50....)

Corporate
$0.69M (30.4...)

No. users over the year
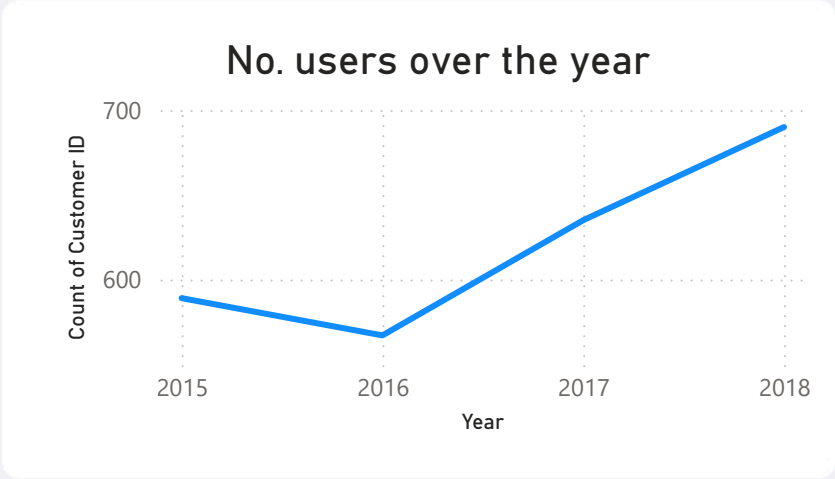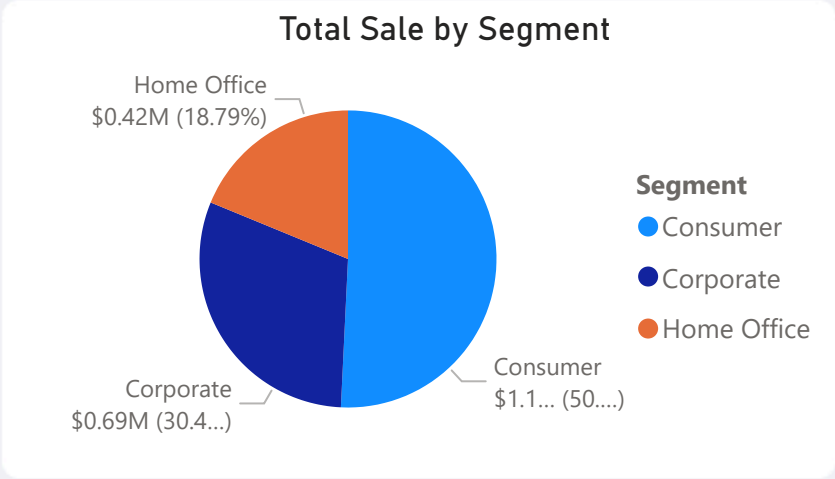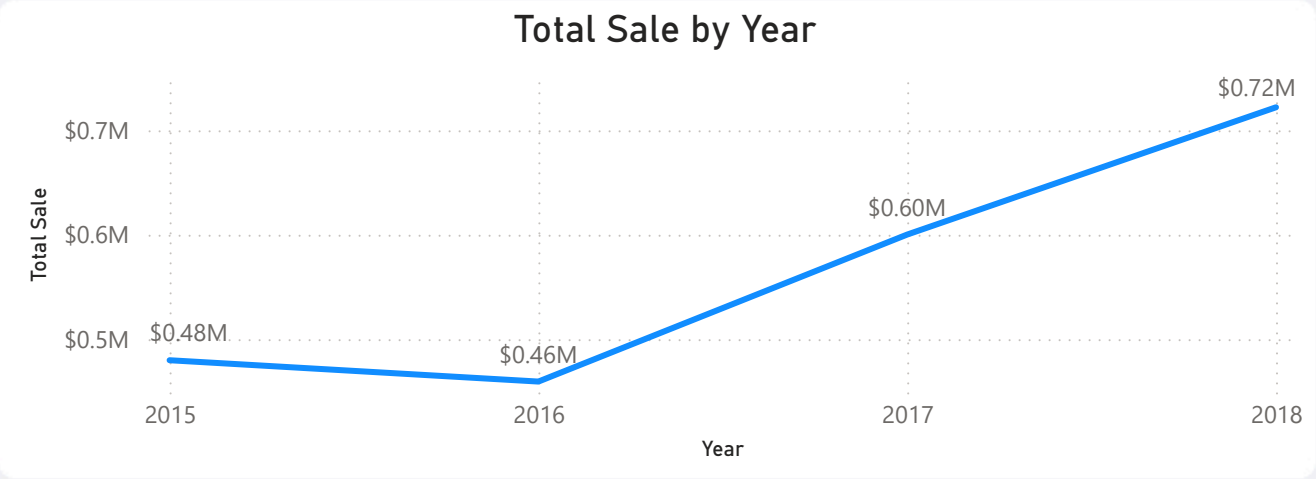
Sales by Customers

Customer ID	Total Sale ▼
SM-20320	$25,043.07
TC-20980	$19,052.27
RB-19360	$15,117.38
TA-21385	$14,595.65

Top Segment in month

Month Name ▲	Segment	Total Sale
Jan	Consumer	$50,273.91
Feb	Consumer	$33,446.04
Mar	Consumer	$89,174.75
Apr	Consumer	$54,774.92

Year to Year Total Sale

Year	Total Sale	Previous time	Total YTD	Count of Order ID
⊟ **2015**				
⊞ 1	$73,931.43		73,931.43	127
⊞ 2	$85,874.09		159,805.51	195
⊞ 3	$142,522.60		302,328.12	263
⊞ 4	$177,528.11		479,856.23	362
⊞ **2016**	**$459,435.98**	**479,856.23**	**459,435.98**	**1019**
⊞ **2017**	**$600,192.62**	**459,435.98**	**600,192.62**	**1295**
⊞ **2018**	**$722,052.14**	**600,192.62**	**722,052.14**	**1661**

No. delays over year

Total Sale by State

State	Total Sale
California	$446.31K
New York	$306.36K
Texas	$168.57K
Washington	$135.21K
Pennsylvania	$116.28K
Florida	$88.44K
Illinois	$79.24K
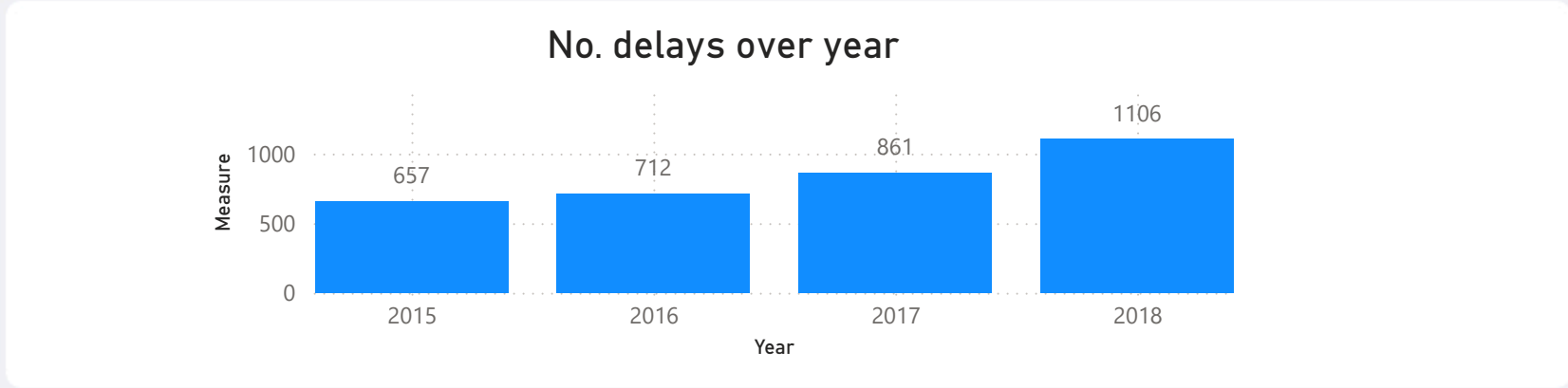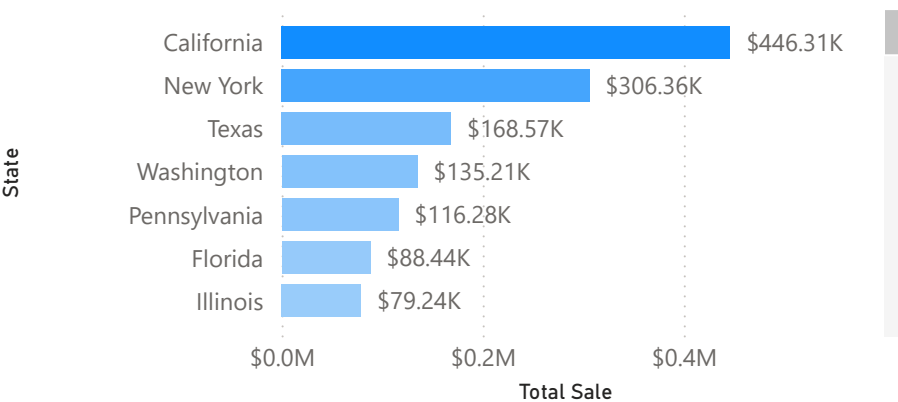
Count of Order ID by Shippment category

On Time 1586
Delayed 3336

Shippment category
- Delayed
- On Time

Number of order delayed to Postcode

California 64 (17.02%)
New York 312 (82.98%)
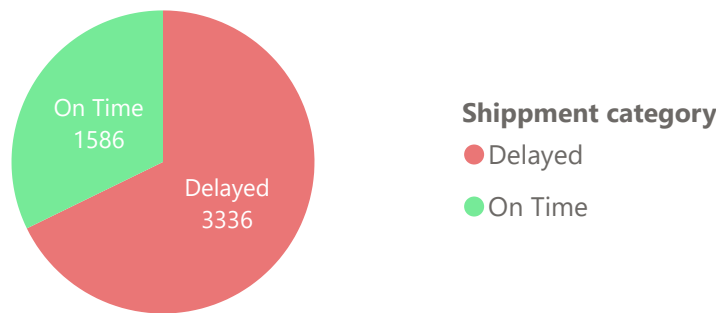
State
- New York
- California
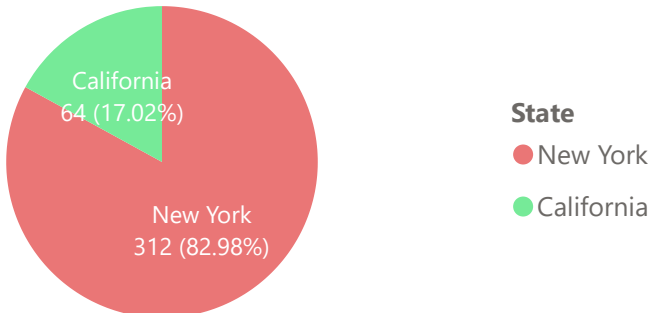
Delayed shpment based on Mode

Ship Mode	Ship mode delayed
Standard Class	2944
Second Class	391
First Class	1
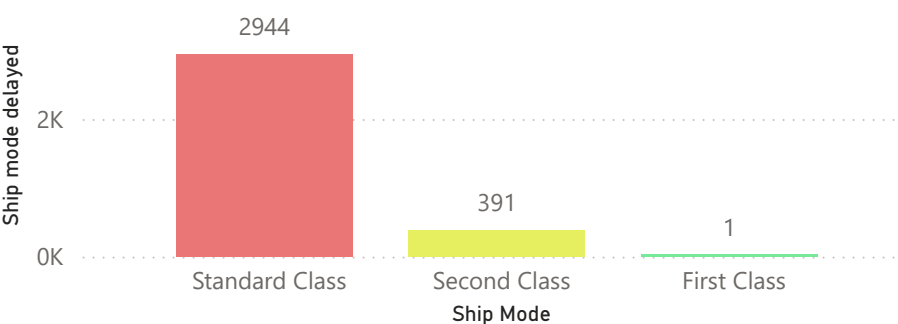
Days of delay by Week day name

Week day name	Days of delay
Monday	521
Tuesday	643
Wednesday	429
Thursday	178
Friday	369
Saturday	605
Sunday	591
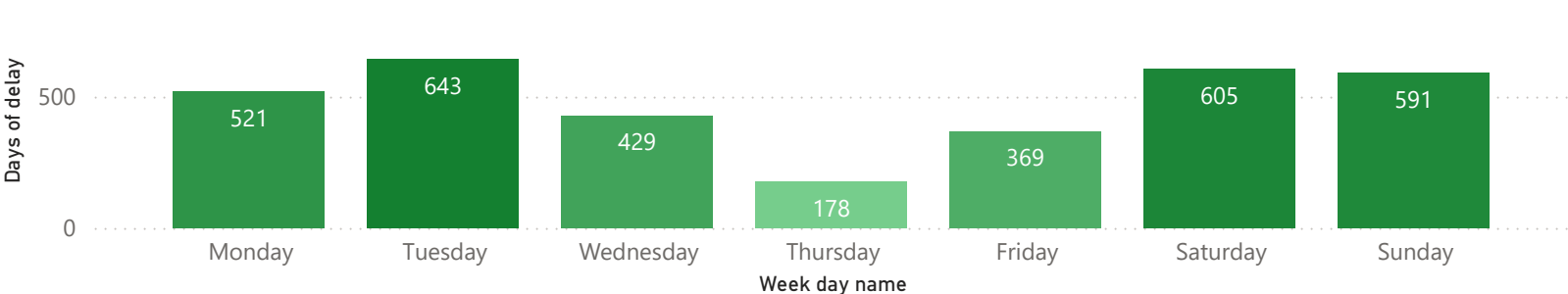
Delays according to regions

Region	Delayed Region
West	1056
East	920
Central	811
South	549
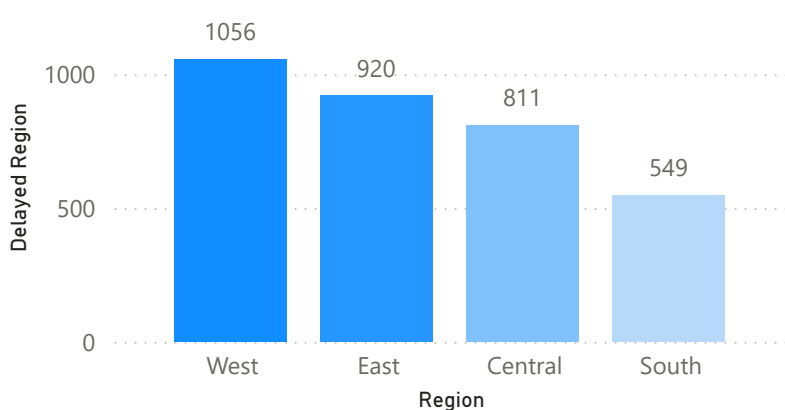
Top 5 postcode with delayed shippment

Postal_Code	Number of order delayed
10035	85
10024	81
10009	74
10011	72
94122	64
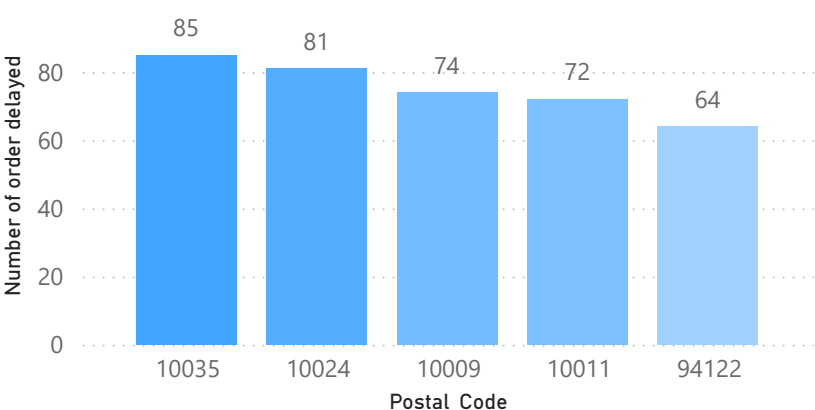
Number of order delayed to Postcode

Postal_Code	Region	State	Number of order delayed
10035	East	New York	85
10024	East	New York	81
10009	East	New York	74
10011	East	New York	72
94122	West	California	64

Ranking of Category

Category	Product_name	Total Sale
Technology	Canon imageCLASS 2200 Advanced Copier	$61,599.98
Office Supplies	Fellowes PB500 Electric Punch Plastic Comb Binding Machine with Manual Bind	$27,453.38
Furniture	HON 5400 Series Task Chairs for Big and Tall	$21,870.57

Top Performing Products over Month

Product_name	Category	Total Sale	Month Name ▲
GBC DocuBind P400 Electric Binding System	Office Supplies	$5,443.96	Jan
HP Designjet T520 Inkjet Large Format Printer - 24 Color	Technology	$8,749.95	Feb
Cisco TelePresence System EX90 Videoconferencing Unit	Technology	$22,638.50	Mar
3D Systems Cube Printer	Technology	$9,099.93	Apr
Canon imageCLASS 2200 Advanced Copier	Technology	$8,399.98	May
Okidata MB760 Printer	Technology	$4,476.80	Jun
High Speed Automatic Electric Letter Opener	Office Supplies	$8,187.65	Jul
GBC DocuBind TL300 Electric Binding System	Office Supplies	$6,817.12	Aug
Lexmark MX611dhe Monochrome Laser Printer	Technology	$11,219.93	Sep
Canon imageCLASS 2200 Advanced Copier	Technology	$28,700.00	Oct
Canon imageCLASS 2200 Advanced Copier	Technology	$10,500.00	Nov
GBC Ibimaster 500 Manual ProClick Binding System	Office Supplies	$11,490.80	Dec

Percentage change for Category

Category ● Furniture ● Office Supplies ● Technology