

# IngramMicroCloud

## Cloud Referral Program



### Want to earn easy cloud referral commissions?

With the Ingram Micro Cloud Referral Program, you can easily sell cloud solutions to your clients, along with your existing product lines.

### Cloud Referral Program

The Cloud Referral Program is for organizations that want to sell Cloud Services while avoiding one or more of the requirements found in the traditional resale model. With Microsoft eliminating the Advisor Sell incentives for Office 365 (effective October 1), this program provides partners with a very profitable alternative program.



## Why the Cloud Referral Program?

### Are you a reseller partner that:



- ✓ Is a Microsoft Advisor partner
- ✓ Is looking for a way to transact and monetize in place of declining Microsoft Advisor program profitability
- ✓ Is looking for support of the billing and invoicing of customers for Office 365

# Features and Benefits

## ✓ **Complete billing support:**

We handle billing and invoicing to eliminate the headaches and risks associated with the accounting process.

## ✓ **Flexible end-user support options:**

Your choice: we can manage end-client customer support calls or, if you'd like, you can take first call.

## ✓ **Simplified commissions and reporting:**

Earn monthly commissions based on invoiced monthly recurring revenue (MRR). Earn commissions on every purchase to increase monthly and yearly profit.

## ✓ **Easy Cloud Referral partner portal:**

Download custom-coded banners and links to track orders and easily determine your commissions payout.

## ✓ **Increased Profit:**

Earn Microsoft incentive rebates plus Ingram Micro commissions. Between those two sources, partners who adopt our Referral Program will realize **up to 15%** of invoiced amount on all Microsoft services!

## Exclusive Cloud Referral Program Promotion

From NOW until June 30, 2017



Sign up to the Ingram Micro Cloud Referral Program and **earn double commissions (14%)** from now until June 30, 2017 on subscriptions/licenses purchased between July 10th - September 30th that are associated with their Referral account.

**Start now! Sign up at:**  
<http://www.ingrammicrocloud.com/referral/>